

## Lindsey A. Gallo

Stephen M. Ross School of Business • University of Michigan  
701 Tappan Street • Ann Arbor, MI 48109  
734.764.8243 | gallol@umich.edu

### Academic Positions

---

University of Michigan, Stephen M. Ross School of Business 2014-Present  
*Assistant Professor of Accounting*  
*PricewaterhouseCoopers-Norm Auerbach Faculty Fellow*  
*Maternity leave: 2017, 2019, 2024*

### Education

---

University of Maryland, Robert H. Smith School of Business  
Ph.D., Accounting, 2014

University of Michigan, Stephen M. Ross School of Business, Ann Arbor, MI  
Master of Accounting, with High Distinction, 2005  
B.B.A., Accounting and Finance, with High Distinction, 2004

### Publications

---

“Aggregate Earnings Surprises, Monetary Policy, and Stock Returns” (with Rebecca Hann and Congcong Li) *Journal of Accounting and Economics* 62 (2016): 103-120

“Tilting the Evidence: The Role of Firm-Level Earnings Attributes in the Relation between Aggregated Earnings and Gross Domestic Product” (with Ryan T. Ball and Eric Ghysels). *Review of Accounting Studies* 24 (2019): 570-592

“Discussion of: Accounting Quality and the Transmission of Monetary Policy” (with S.P. Kothari) *Journal of Accounting and Economics* 8 (2019)

“Processing Inflation News: A Discussion of Binz, Ferracuti, and Joos” *Journal of Accounting and Economics* 76 (2023)

“Out of Site, Out of Mind? The Role of the Government-Appointed Corporate Monitor” (with Kendal V. Lynch and Rimmy E. Tomy) *Journal of Accounting Research* 61 (2023): 1633-1698

- Awarded the *Glen McLaughlin Prize for Research in Accounting and Ethics*

“Internal Forecasts in Multi-Location Firms” (with Eva Labro and James Omartian). *Journal of Accounting Research* 64 (2026): 5-44

- *Best Paper Award* – MAS Midyear Meeting

“Unraveling the time-series dynamics between aggregate earnings and GDP” (with Hengda Jin and Suhas A. Sridharan). *Journal of Accounting and Economics* 81 (2026).

“A mixed-data sampling approach to accounting research” (with Ryan Ball)

- Forthcoming at the *Journal of Financial Research*

## Working Papers

---

“Cross-sector female representation and firms’ social policies” (with Heidi Packard and Madeline Thompson)

- Preparing for resubmission at *Journal of Accounting Research*
- Michigan Ross *DEI Research Award*

“Does firm-specific disclosure help resolve uncertainty around macroeconomic announcements?” (with Jin Kyung Choi, Rebecca Hann and Heedong Kim)

- Preparing for third round at *the Review of Accounting Studies*

Accounting method choice for small businesses (with Jim Omartian and Nathan Borne)

“Non-GAAP disclosures and investor uncertainty” (with Suhas A. Sridharan, Karen Ton and Teri Yohn)

“The more we know about fundamentals, the less we agree on price: evidence from earnings announcements”

- Awarded Best Dissertation by the FARS section of AAA

## Work in Process

---

“Changing landscape of ESG shareholder proposals” (with Kendall Lynch and Greg Miller)

## Cases

---

With Marisa Weidner and Jane Xie “Oiselle: How Does an Activist Brand Authentically Commit to Advancing Diversity, Equity, and Inclusion?” William Davidson Institute Case 7-445-121 (2021)

- Second place, DEI Global Case Writing Competition

## Invited Workshop and Conference Presentations

---

- 2025 University of Washington, Conference on Financial Economics and Accounting (discussant)
- 2024 University of Massachusetts – Lowell, Emory University, University of Michigan (Hosmer-Hall Workshop and Kapnick conference)
- 2023 Kellogg Accounting Conference, Columbia Burton Accounting Conference (discussant)
- 2022 Journal of Accounting and Economics Conference (discussant), Rochester University, Monash University, Notre Dame
- 2021 Washington University, St. Louis; INSEAD; Indiana University; AAA Financial Accounting and Reporting Section Meeting; Eastern Finance Association Meeting
- 2019 University of Michigan Kapnick Conference; University of Colorado Summer Accounting Conference; AAA Annual Meeting (discussant); University of Utah
- 2018 AAA Financial Accounting and Reporting Section Meeting; Cherry Blossom Accounting Conference; CARE Conference (co-organizer)
- 2017 Duke University

- 2015 MIT; University of Chicago
- 2014 University of North Carolina; Stanford University; Northwestern University; Columbia University; London Business School; University of Pennsylvania; University of Michigan; NYU; University of Washington; UCLA; University of California at Berkeley; Georgetown University; University of Maryland; AAA Annual Meeting (Discussant); AAA Financial Accounting and Reporting Section Meeting
- 2013 Conference on Financial Economics and Accounting (Discussant); AAA Annual Meeting; AAA Financial Accounting and Reporting Section Meeting (Discussant)

### Conference Participation

---

#### *Invited Participation*

- Dopuch Conference, Washington University at St. Louis 2025
- Notre Dame Fall Accounting Conference 2023, 2024, 2025
- Penn State Accounting Research Conference 2022
- Early Insights in Accounting Seminar Series 2020
- University of Illinois Young Scholars Symposium 2021
- Review of Accounting Studies Conference 2020, 2021
- Journal of Accounting Research Conference 2019, 2020, 2021, 2022
- Columbia University Junior Accounting Faculty Conference 2019
- CARE Conference (co-organizer) 2018
- Global Issues in Accounting Conference 2017, 2019
- University of Colorado Summer Accounting Conference 2016, 2019, 2023
- Utah Winter Accounting Conference 2016, 2017
- LBS Accounting Symposium 2015, 2017, 2022, 2023
- Journal of Accounting and Economics Conference 2014, 2018, 2019, 2020, 2021, 2022, 2023

#### *Open Participation*

- Deloitte New Faculty Consortium 2015
- Robert M. Trueblood Seminars for Professors 2015
- AAA FARS meeting 2013, 2014, 2018, 2020, 2025
- AAA/Deloitte/J. Michael Cook Doctoral Consortium 2012
- AAA Annual Meeting 2012, 2014, 2015, 2019
- D.C. Area Accounting Symposium 2011, 2013
- Conference on Financial Economics and Accounting 2010, 2013, 2025

### Academic Service

---

- Ad Hoc Reviewer:
  - *Journal of Accounting Research*
  - *Journal of Accounting and Economics*
  - *Review of Accounting Studies*
  - *Management Science*
  - *Contemporary Accounting Research*
  - *Journal of Financial and Quantitative Analysis*
  - MIT Asia Conference
  - AAA FARS Mid-Year Meeting

- AAA Annual Meeting
- Editorial Board, *The Accounting Review*
- Dissertation Committees:
  - Kendall Lynch (initial placement – University of Washington)
  - Jerry Mathis (initial placement – Washington University, St. Louis)
  - Zhengyang Xu (finance, initial placement – City University of Hong Kong)

## **Teaching Experience**

---

### **University of Michigan, Ross School of Business**

- Corporate Financial Reporting, MBA elective, 2019-present
  - Neary Teaching Excellence Award (daytime MBA program), 2020, 2023
- Master of Accounting Graduate Research Seminar, 2022-present
  - EY Accounting and Public Policy Symposium
  - Neary Teaching Award (Master of Accounting Program), 2025
- Financial Accounting, undergraduate core, 2014-2015, 2017

### **University of Maryland, R.H. Smith School of Business**

- Instructor, Intermediate Financial Accounting I, 2012-2013

## **Honors and Awards**

---

- PricewaterhouseCoopers-Norm Auerbach Faculty Fellowship, 2015-2025
- Jones Research Scholar, 2018-2023
- FARS Best Dissertation Award, 2015
- Frank T. Paine Doctoral Student Award for Academic Excellence, 2014  
(Given to graduating doctoral student from the Smith School with the highest academic achievement)
- Deloitte/J. Michael Cook Doctoral Consortium Fellow, 2012
- Academic All-American of the Year, Track and Field, 2004 & 2005
- Big Ten Medal of Honor, University of Michigan, 2005

## **Other Experience**

---

- Professional Athlete: Track and Field, 2005-2011  
Sponsored by Reebok  
Olympic Trials finalist, 2004 & 2008  
Personal Best Mile/1500m 4:27/4:05