To the class of 1998,

First, I congratulate you on becoming Michigan grads! I envy your opportunities. Make the best of them. And look forward to decades from now when you can look back and say, I succeeded, I made a positive difference, and I represented Michigan well.

As many of you know, after 15 years at Michigan, I’m leaving to take on the deanship at University of Virginia’s Darden School. My wife, Kim, and I are excited about the change we’ll make at the end of the academic year, but also know that we will be leaving a wonderful community and an exceptional academic environment.

Among what I’ll miss most are the great University of Michigan BBAs and MBAs, their confidence, their leadership, and their values.

I want to thank all of you for your part in making Michigan what it has now become. I am grateful for your efforts and the opportunities offered to me to help establish Michigan as the best. It has been very satisfying and I’ve learned plenty in the process.

As do you, I look forward to Michigan’s continued excellence.

Best regards,

Edward A. Snyder
Senior Associate Dean
Congratulations to the Class of ‘98!

You have been an active and spirited class and we have enjoyed your participation in our campus community. I invite you to continue your involvement in our Business School community as alumni.

Take advantage of the School’s electronic resources to help you stay connected. Your lifetime email, electronic alumni directory and Business School web site will provide ways for you to stay in touch with one another and the School.

Additionally, I invite you to join a Business School alumni club or to create one, if one does not already exist in your city. I hope to see you at our Business School reunions and to read your personal and professional accomplishments in Dividend’s class notes.

Finally, I wish to commend our Global Blue Leaders for creating your class yearbook and making possible a collection of memories of your two years at the Business School.

Go Blue!

[Signature]
Special Thanks to:

Our Sponsors
Mitch’s Place
Scorekeepers
Ulrich’s Bookstore
Ashley’s
Rick’s American Cafe

B - School Clubs:
Asian Business Association
International Ambassadors
High Tech/Telecom Club
The Monroe Street Journal
Student Government Association

Those Who Provided Special Assistance
Kresge Library Staff
Office of Alumni Relations
Office of the Dean
Office of Admissions & Student Services
especially Evonne Plantinga and Ellen Schaefer
The Monroe Street Journal
All of the students who submitted the photos and information contained in this book
# Table of Contents

Michigan Business School  6  
Year in Review  10  
MBA 2 Sections  12  
MBA 1 Sections  36  
B-School Events  56  
Clubs & Societies  88  
Programs  120  
The Life of an MBA  130  
MBA 2 Portraits  146  
MBA 1 Portraits  186  
Faculty  208  
Alumni Clubs  220
As early as 1887, the University of Michigan offered courses in public finance and industrial history. The School of Business Administration at the University of Michigan opened in Tappan Hall on September 23, 1924. There were 15 faculty members. Two years later, on June 11, 1926, the Regents of the University approved MBA degrees for the first 13 graduates, which were awarded at commencement on June 14. This graduating class consisted of nine Americans, two Chinese and one Japanese student. The first three women accepted to the School graduated in 1928. A doctoral studies program was added in 1935 followed by the undergraduate degree program in 1942. Executive Education, originally named the Bureau of Industrial Relations, was also founded in 1935.

Over the years, the school has grown and prospered to become one of the world’s leading Business Schools. The School’s 30,000 alumni are well placed as leaders in industry and the community across the globe, living in all 50 states and 77 countries. More than 500 MBA and almost 300 BBA degrees are granted each year.

The University of Michigan Business School offers specialized programs including the William Davidson Institute, MBA Domestic Corps, Joel D. Tauber Manufacturing Institute, the Corporate Environmental Management Program, and access to joint degree programs.
Business School

Key Events in 1997

In May, UMBS celebrated the groundbreaking of the Sam Wyly Hall. Sam Wyly (MBA ’57), and Guardian Industries, headed by William Davidson (BBA ’47), made the new building possible through major gifts to UMBS.

The first annual MBA Games were held in September. Six hundred students attended the games and participated in 10 events. Section 1 took the honors of winning the competition.

The University of Michigan Business School launched the Wolverine Venture Fund in September, providing seed money for new businesses created by students, alumni, faculty, and staff. The Business School provided $250,000 of the $1 million in start-up capital, with the balance being donated by alumni and other private sources.

Brian Mulroney, former Prime Minister of Canada, addressed UMBS students and faculty in Hale Auditorium, speaking on international trade. The event, on October 21, was part of the J. Ira Harris Distinguished Leadership Series.

The Executive Education program was ranked #2 by Business Week, just behind Harvard. In the specific functional areas, UMBS was ranked number one in human resources and number three in general management. The Executive Education program has seen a 40% growth over the last 5 years.

The first annual “MBA Food Fight” kicked off in November. The UMBS Global Citizenship club initiated this competition against other business schools. Food donations were sent to Second Harvest.
The MBA Experience
Rose Bowl Victory
MBA Games
The Michigan snow
The Year In Review

January
- Toy maker Mattel issued refunds for Cabbage Patch Snacktime Kids dolls after reports of children getting their hair or fingers caught in the dolls' mouths.
- President Clinton was inaugurated for a second term.

February
- Scottish researchers announced they had cloned "Dolly" the sheep.
- Luke Skywalker made a comeback with the re-release of 1977's Star Wars.
- Deng Xiaoping, the last of China's Communist emperors, died February 19 at the age of 92.

March
- Thirty-nine members of the Heaven's Gate cult committed suicide to shed their earth 'containers' and board a spaceship trailing the Hale-Bopp comet.

April
- Peruvian soldiers free 71 hostages after a 126-day stand off at the Japanese Ambassador's residence near Lima, Peru.
- Tiger Woods, 21, wins the Masters, setting a record as the youngest player ever to win the prestigious golf tournament.

May
- Tony Blair became Britain's youngest Prime Minister in 185 years with the election triumph of the Labor Party.

June
- Timothy McVeigh was found guilty for the most deadly act of terrorism on U.S. soil - the April 1995 bombing of the Alfred P. Murrah Federal Building in Oklahoma City.
- The Women's National Basketball Association kicked off its inaugural season.
1997

July
Mike Tyson was fined $3m for biting Evander Holyfield's ear during a boxing match

NASA's Pathfinder transmits data from Mars, finding signs of ancient flooding

Hong Kong reverts to China on July 1, ending over 150 years of British rule

Healthcare giant Columbia/HCA officials indicted on counts of fraud and conspiracy

August
Diana, Princess of Wales, dies in a car accident in Paris, France

UPS strikes for 15 days, idling nearly 185,000 UPS workers, and wreaking havoc on businesses across the country

September
Mother Teresa, Catholic nun and Nobel Peace Prize winner, passes away in India

October
The Dow Jones Industrial average drops 554 points, the largest one-day point drop on record, on October 27

November
Bobbi and Kenny McCaughy become parents of the world's only living set of septuplets, born November 19th in Des Moines, Iowa

December
The FDA approved the use of irradiation to kill bacteria, such as E.coli, in beef

Charles Woodson, defensive back for the University of Michigan, wins the Heisman Trophy, becoming the first primarily defensive player ever to win the honor

And on January 1, 1998, a University of Michigan victory over the Washington State Cougars in the Rose Bowl, leading to the national football title
MBA 2 Sections
MBA 2

SGA Representative
Treasurer
Historian
IM Sports Representatives
Social Chairpersons
Global Citizenship
Global Blue

Matt Jauchius
Miguel Alvarez
Sally Katovsich
Brian McKinley
Elaine Dodson
John Larkey
Alexandra Lopez
Michael Wachtel
Mike Ferrante
Renee Robinson
Section 2

Joseph Altieri
Fabio Batista
Michael Belforte
Michael Bohn
Allison Botero
Stephanie Broner
Bernard Brunner
Chris Campbell
Juan Ceresa
Frank Chong
Michael Cobb
Justin Davey
James Davis
Dina Denham
Kham Doan
Daniel Dodd
Yakup Ergincan
Janeene Fears
Clark Fenton
Katherine Fiske
Anthony Gaffaney
Thomas Glomski
Teresa Grettinenber
Baomin Guo
Joseph Harris
Alex Holderness
Will Horton
Kelly Hutchison
Yasuki Iwai
Gait Janco
Kevin Jonsson
Marc Kaiser
Ara Khan
Hyung Dim
Matt Kleiman
Michael Lamb
Yanyong Leeleumlerts
Stefanie Leifer
Daniel Lopez
Elizabeth Maclin
Joseph Maida
Sabrina Martinez
Brian McDonnell
Sleiman Menassa
Nate Moore
Jorge Morasso
Zubin Mory
Michael O'Brien
Marc Palmer
Gil Peleg
Timothy Petersen
Fernanda Raso
Stephen Reinhard
Robyn Roberts
Anamariela Rodriguez
Tobin Ross
Miguel Sanchez
Brad Schorer
Andres Slack
Chris Stadler
Christian Stultz
Rebecca Treptow
Nancy Tseng
Travis Vaughan
Olivia Williams
Scott Wilton
Timothy Wnuk
Shuying Wu
Naoto Yokota
Sam Zayed
MBA 2
<table>
<thead>
<tr>
<th>Role</th>
<th>Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>SGA Representative</td>
<td>Steve Hain</td>
</tr>
<tr>
<td>Treasurer</td>
<td>Tracey Walker</td>
</tr>
<tr>
<td>Historian</td>
<td>Hirofumi Matsubayashi</td>
</tr>
<tr>
<td>IM Sports Representatives</td>
<td>Steve Hain</td>
</tr>
<tr>
<td>Eric Williams</td>
<td>Fletcher Jones</td>
</tr>
<tr>
<td>Social Chairpersons</td>
<td>Sean Kinney</td>
</tr>
<tr>
<td>Global Citizenship</td>
<td>Martha Lunbeck</td>
</tr>
<tr>
<td>Global Blue</td>
<td>Laura Brickmeier</td>
</tr>
<tr>
<td></td>
<td>Raman Singh</td>
</tr>
</tbody>
</table>
MBA 2

Jeff Adelmann
Michael Ainge
Paul Altman
Jienn Balian
Rodrigo Bertelsen
Rohit Bery
Sujoy Bhattacharya
Alan Bogomilsky
Dan Bollman
Tiffanie Boyd
Laura Brickmeier
T.D. Butzbaugh
Iared Chang
Anita Chao
Phyllis Chen
Rodney Chichester
Mike Chludzinski
Phil Chuatirarik
Dzem Citei
Ken Daub
Jennifer Davis
Nicole Dickens
Elizabeth Ellis
Walter Erwin

Andrew Feinberg
Maggie Finn
Andrew Frumovitz
Rob Glancen
Steve Hain
Darin Hickman
Patrick Holcomb
Kurt Hulander
Morito Ito
Anne Marie Jacks
Fletcher Jones
Jose Juarez
H.K. Kang
Alyssa Kaplan
Sean Kinney
Yair Klein
Jim Kuser
Alisa Lask
Job Lawrence
Olazhir Ledezma
Dave Lehmkuhl
Jeff Liebl
Larry Lien
Martha Lunbeck

John Lydick
Hirotoshi Matsuayashi
Pablo Mautone
Luis Mendez
Alicia Mireskandari
Wolfgang Muller
Benoit Nachtergaele
Akanni Odle
Katie O'Rourke
Sangeok Park
Andres Piacentino
Daron Robertson
Til Roquette
Mike Schildkraut
Manuel Sibert
Raman Singh
Stephanie Skolnik
Darren Starr
Margie Toy
David Valeck
Tracey Walker
Ty Wang
Eric Williams
Robert Wilson
<table>
<thead>
<tr>
<th>Position</th>
<th>Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>SGA Representative</td>
<td>Stephanie Jones</td>
</tr>
<tr>
<td></td>
<td>Don Ritucci</td>
</tr>
<tr>
<td>Treasurer</td>
<td>Don Ritucci</td>
</tr>
<tr>
<td>Historian</td>
<td>Paul D'Alessandro</td>
</tr>
<tr>
<td>IM Sports Representatives</td>
<td>Rob Bixler</td>
</tr>
<tr>
<td></td>
<td>Gregor Strazar</td>
</tr>
<tr>
<td>Social Chairpersons</td>
<td>Duane Hart</td>
</tr>
<tr>
<td></td>
<td>Jennifer Winn</td>
</tr>
<tr>
<td></td>
<td>Michele Wise</td>
</tr>
<tr>
<td>Global Citizenship</td>
<td>Judah Levine</td>
</tr>
<tr>
<td></td>
<td>Gary Shanman</td>
</tr>
<tr>
<td>Global Blue</td>
<td>Amy Sheren</td>
</tr>
<tr>
<td></td>
<td>Christopher Perrigo</td>
</tr>
<tr>
<td>Joseph Bagby</td>
<td>Aimee Hendricks</td>
</tr>
<tr>
<td>------------------------------</td>
<td>----------------------------------</td>
</tr>
<tr>
<td>Kim Babs</td>
<td>Juan Hernandez</td>
</tr>
<tr>
<td>Vijay Banta</td>
<td>William Hoffman</td>
</tr>
<tr>
<td>Oliver Baumhogger</td>
<td>Chuck Hornbrook</td>
</tr>
<tr>
<td>Rob Bixler</td>
<td>Richard Hove</td>
</tr>
<tr>
<td>Neal Bram</td>
<td>William Johnson</td>
</tr>
<tr>
<td>Shannon Bryan</td>
<td>Stephanie Jones</td>
</tr>
<tr>
<td>Jim Bunn</td>
<td>Christopher Keller</td>
</tr>
<tr>
<td>Daniel Calonge</td>
<td>Lowell Kim</td>
</tr>
<tr>
<td>Kirsten Carter</td>
<td>Diana Kraft</td>
</tr>
<tr>
<td>William Champine</td>
<td>Michael Kreder</td>
</tr>
<tr>
<td>Horacio Corege</td>
<td>Jose Lefler</td>
</tr>
<tr>
<td>Catherine Crane</td>
<td>Judah Levine</td>
</tr>
<tr>
<td>Paul Dalessandro</td>
<td>Xiang Long</td>
</tr>
<tr>
<td>Andrea Damusis</td>
<td>Karen Lopez</td>
</tr>
<tr>
<td>Halkki Erkin</td>
<td>Stephen Lundin</td>
</tr>
<tr>
<td>Hsien Fan</td>
<td>Nathaniel Mason</td>
</tr>
<tr>
<td>Lynda Ferrari</td>
<td>Martha Mastman</td>
</tr>
<tr>
<td>Todd Garland</td>
<td>Peter Mavoides</td>
</tr>
<tr>
<td>Mark Giles</td>
<td>Daniel Miller</td>
</tr>
<tr>
<td>Jose Gomes</td>
<td>Kitty Neumark</td>
</tr>
<tr>
<td>Patrick Griffin</td>
<td>Ryan Nordberg</td>
</tr>
<tr>
<td>Duane Hart</td>
<td>Christopher Perrigo</td>
</tr>
<tr>
<td>Sadahiko Hayakawa</td>
<td>Steve Pessagno</td>
</tr>
</tbody>
</table>


Section 5

SGA Representative  Tige Savage
Treasurer            Stephanie Jones
Historian            Daniel Gomes
IM Sports Representatives  Amy McAuliffe
                       Billy Garity
Social Chairpersons   Juan Jo Bermudez
                       Bart Brown
                       Deborah Hanson
Global Citizenship    Flavia Black
                       Diane LoMonaco
Global Blue           Kurt Cumming
                       Sue Schroeder
Tricia Ahkin
Guillaume Allary
Neil Arreola
Mahadevan Ayalur
Kathleen Babel
Dan Barlev
Craig Bergman
JuanJo Bermudez
Flavia Black
Ines Bonicelli
Barton Brown
Kofi Bruce
Shawn Canter
Anthony Case
Riccardo Cesarei
Phatpuree Chinkulkitnivat
Claudio Conti
Kurt Cumming
Emilio Depedro
Jeff Drake
Marion Dreher
Darryl Dunham
Sheila Farrar
Jeffrey Foland
James Fox
Bill Garity
Glenn Gibson
Daniel Gomes
Dwane Gossai
Devin Greiner
Frederick Grimes
Deborah Hanson
Andrew Hendry
Juan Herrera
Sung Hong
Stephanie Jones
Marc Kaplan
Henry Kennebrew
Robin Klotz
John Krakowiak
Claudia Limardo
Houjen Liu
Diane LoMonaco
John LoSciuto
Timothy Martin
Amy McAuliffe
Stephen Meredith
Eamon Moran
Jamie Newton
Dmitry Noraev
Sherleen Ong
Chialin Ou
Richard Palmgren
Geoffrey Phillips
Anthony Psacharopoulos
Gene Rigoni
Don Rim
Tige Savage
Susanna Schroeder
Dan Skeeters
Gregory Smith
Weeyong Sohn
Bral Spight
Stephanie Stanberry
Joel Suddleson
Hiroyuki Takahashi
Kazuo Takayama
Erkut Uldag
David Walters
Chwee Yap
Section 6

SGA Representative
- Scott Reed
Treasurer
- Lisa Ruben
Historian
- Chopo Gomez
IM Sports Representatives
- Brett Fliegler
- John Hayase
Social Chairpersons
- Randy Arndt
- Scott Reed
Anti-Social Chair
- Harley Sitner
Global Citizenship
- Aimee Arlington
- Sarah Lindsey
Global Blue
- Amy Masserang
- David Zinn
SGA Representative  David Veal
Treasurer          J.D. Moore
Historian          Ann Goffstein
IM Sports Representatives  Dan Kusiatin
                      Tim Dick
                      Doug Grady
Social Chairpersons  Andy Herz
                      Gerry O'Brien
Global Citizenship  Jeff Prus
                      Kurtis Parker
Global Blue         Charisse Renfro
                      Natasha Sinel
                      Manny Valencia
<table>
<thead>
<tr>
<th>Role</th>
<th>Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>SGA Representative</td>
<td>Meg Travis</td>
</tr>
<tr>
<td>Treasurer</td>
<td>Ann Plamondon</td>
</tr>
<tr>
<td>Historian</td>
<td>Sandy Aldrich</td>
</tr>
<tr>
<td>IM Sports Representatives</td>
<td>Zack Mousma</td>
</tr>
<tr>
<td></td>
<td>John VanGelder</td>
</tr>
<tr>
<td>Social Chairpersons</td>
<td>Rob Eisenbach</td>
</tr>
<tr>
<td></td>
<td>Kevin Page</td>
</tr>
<tr>
<td></td>
<td>Diana Vesga</td>
</tr>
<tr>
<td></td>
<td>Judy Tundo</td>
</tr>
<tr>
<td>Global Citizenship</td>
<td>D.J. Phukan</td>
</tr>
<tr>
<td>Global Blue</td>
<td>Kevin Fitzpatrick</td>
</tr>
</tbody>
</table>
Sandy Aldrich  
Sanjay Baronia  
Bryan Baugh  
Scott Belnap  
Quay Brown  
Jon Bylin  
Ruby Caeser  
Matthew Chan  
Chao-Ling Chen  
Austin Corbett  
Mark Dempster  
Lisa Deyoung  
Murat Dogruer  
Rob Eisenbach  
Kevin Fitzpatrick  
Chaz Foster  
Ginny Friedman  
John Garrish  
Dana Gilbert  
Erick Goss  
Adrian Guzzoni  
Tom Harper  
Jeff Hassman  
Shonette Hill  
Jay Horacek  
Marcus Hudson  
Ross Johnson  
Kathleen Judd  
Jeanette Kao  
John Kim  
Taz Korosec  
Francisco Kraljevic  
D.H. Lee  
Mike Lemberg  
Melisa Levitt  
Ori Margosches  
Derek Martin  
Mitch Mitchell  
Shin Mochida  
Zack Monsma  
Renato Monteiro  
John Moose  
Kari Nelson  
Daniel Nott  
Kevin Page  
Chandra Patel  
Kurt Peterson  
Annie Pezzetti  
DJ Phukan  
Ann Plamondon  
Dylan Powers  
Tim Reed  
Laura Reeves  
Karen Ritchie  
Ali Samikoglou  
Ryan Scott  
Gourang Shah  
Julie Shapiro  
Esteban Simian  
Martin Slon  
Damian Spector  
Ed Stroh  
Suresh Subramanian  
Jose Teruel  
Romulo Thoms  
Meg Travis  
Judy Tundo  
Hristo Ushev  
John Van Gelder  
Diana Vesga  
Micah Waldman  
David Wu
## Section 4

<table>
<thead>
<tr>
<th>Role</th>
<th>Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>SGA Representative</td>
<td>Christina Egge</td>
</tr>
<tr>
<td>Treasurer</td>
<td>David Wooll</td>
</tr>
<tr>
<td>Historian</td>
<td>Fernando Kreeff</td>
</tr>
<tr>
<td>IM Sports Representatives</td>
<td>Sunny Khurana</td>
</tr>
<tr>
<td></td>
<td>Al Reba</td>
</tr>
<tr>
<td></td>
<td>Scott Walczak</td>
</tr>
<tr>
<td></td>
<td>Alex Albani</td>
</tr>
<tr>
<td></td>
<td>Edvard Cock</td>
</tr>
<tr>
<td></td>
<td>Julie Jeffries</td>
</tr>
<tr>
<td></td>
<td>Julie Szudarek</td>
</tr>
<tr>
<td>Global Citizenship</td>
<td>Melinda Lewis</td>
</tr>
<tr>
<td></td>
<td>Carl Pacheco</td>
</tr>
<tr>
<td>Global Blue</td>
<td>Debra Foster</td>
</tr>
<tr>
<td></td>
<td>Chris Hendrickson</td>
</tr>
<tr>
<td>Alex Albani</td>
<td>Chris Hendrickson</td>
</tr>
<tr>
<td>---------------------</td>
<td>-------------------</td>
</tr>
<tr>
<td>Robert Albritton</td>
<td>Alain Held</td>
</tr>
<tr>
<td>Chris Assis</td>
<td>Carlos Hernandez</td>
</tr>
<tr>
<td>Brett Astor</td>
<td>Dennis Hubbard</td>
</tr>
<tr>
<td>Erik Beguin</td>
<td>Julie Jeffries</td>
</tr>
<tr>
<td>Gerry Briere</td>
<td>Dorota JozeFiak</td>
</tr>
<tr>
<td>John Broderick</td>
<td>Susan Kang</td>
</tr>
<tr>
<td>Bernard Chen</td>
<td>Sunny Khorana</td>
</tr>
<tr>
<td>Jon Cioffi</td>
<td>Fernando Kirieff</td>
</tr>
<tr>
<td>Edvard Cock</td>
<td>Beau Laskey</td>
</tr>
<tr>
<td>Scott Cooke</td>
<td>Jenny Lasser</td>
</tr>
<tr>
<td>Kristin Costello</td>
<td>Sang Wha Lee</td>
</tr>
<tr>
<td>Vineet Dalal</td>
<td>Melinda Lewis</td>
</tr>
<tr>
<td>Tony De Biase</td>
<td>Yaron Litwin</td>
</tr>
<tr>
<td>Michael Dreon</td>
<td>Kris Luniku</td>
</tr>
<tr>
<td>Cristina Egge</td>
<td>Patrick Lynch</td>
</tr>
<tr>
<td>Deby Foster</td>
<td>Carl McGowan</td>
</tr>
<tr>
<td>Michelle Gamble</td>
<td>Nolan Mondrow</td>
</tr>
<tr>
<td>Charlie Garcia</td>
<td>Vibha Monteiro</td>
</tr>
<tr>
<td>Maria Fernanda Garzon</td>
<td>Rahul Murli\ddharan</td>
</tr>
<tr>
<td>Tom Goodrich</td>
<td>Holly Myers</td>
</tr>
<tr>
<td>Dan Qun Guo</td>
<td>Ik Ng</td>
</tr>
<tr>
<td>Emilian Halloran</td>
<td>John Nieto</td>
</tr>
<tr>
<td>Juan Hartsfield</td>
<td>Chris Noble</td>
</tr>
</tbody>
</table>
Section 5

SGA Representative
Treasurer
Historian
IM Sports Representatives
Social Chairpersons
Global Citizenship
Global Blue

Nitin Pai
Drew Conard
Silvia Cheskes
Allison Okubo
Matt Snyder
Erin Gislason
Ru Wu
Daryl Wong
Jorge Montiel
Colleen Murphy
Tina Schust
Eric Stettler
<table>
<thead>
<tr>
<th>Don Bateman</th>
<th>Andrew Howard</th>
<th>Michael Pineda</th>
</tr>
</thead>
<tbody>
<tr>
<td>Eric Beeman</td>
<td>Kenichi Iwata</td>
<td>Noah Postyn</td>
</tr>
<tr>
<td>Jorge Beltran</td>
<td>Jay Khetani</td>
<td>John Rayborn</td>
</tr>
<tr>
<td>Anil Bhatia</td>
<td>Hyung Joon Kim</td>
<td>David Sanchez</td>
</tr>
<tr>
<td>Andre Branch</td>
<td>Steven Kurth</td>
<td>Christina Schust</td>
</tr>
<tr>
<td>John Braun</td>
<td>Joana Kyei</td>
<td>Jonathan Siskin</td>
</tr>
<tr>
<td>Silvia Cheskes</td>
<td>Laurent Laffineur</td>
<td>Matt Snyder</td>
</tr>
<tr>
<td>Drew Conard</td>
<td>Heather Lair</td>
<td>Ingo Soeding</td>
</tr>
<tr>
<td>John Cunningham</td>
<td>Miles Libbey</td>
<td>Stacy Squibbs</td>
</tr>
<tr>
<td>Marcelo Desio</td>
<td>Scott Mahoney</td>
<td>Eric Stettler</td>
</tr>
<tr>
<td>Andy Doll</td>
<td>Arik Marks</td>
<td>Sue Sullivan</td>
</tr>
<tr>
<td>Menno Ellis</td>
<td>Beatriz Meiggs</td>
<td>Yanlin Sun</td>
</tr>
<tr>
<td>Jason Fiala</td>
<td>Jacob Michlewicz</td>
<td>Dan Timmer</td>
</tr>
<tr>
<td>Alicia Finger</td>
<td>Matt Moberg</td>
<td>Billy Vaisberg</td>
</tr>
<tr>
<td>Brenda Foster</td>
<td>Jorge Montiel-Othon</td>
<td>Ryan Waddington</td>
</tr>
<tr>
<td>Michael Garberding</td>
<td>Colleen Murphy</td>
<td>Tara Weymon</td>
</tr>
<tr>
<td>Erin Gislason</td>
<td>Michael Newman</td>
<td>Trevor Wilson</td>
</tr>
<tr>
<td>Felipe Goes</td>
<td>Allison Okubo</td>
<td>Daryl Wong</td>
</tr>
<tr>
<td>Mark Guthrie</td>
<td>Jason Oshins</td>
<td>Ru Wu</td>
</tr>
<tr>
<td>Sunita Gutta</td>
<td>Nitin Pai</td>
<td>Masahiro Yamane</td>
</tr>
<tr>
<td>Sean Hammonds</td>
<td>Dina Pasalis</td>
<td>Virawan Yawapongsiri</td>
</tr>
<tr>
<td>Michael Helmbrecht</td>
<td>James Paterson</td>
<td>Carlos Zavala</td>
</tr>
<tr>
<td>Jennifer Hoffman</td>
<td>Stephen Pawl</td>
<td></td>
</tr>
</tbody>
</table>
Section 6

SGA Representative
Rene Villegas

Treasurer
Jeremy Chase

Historian
Matt Rautenberg

IM Sports Representatives
Gina Sanone
Andrew Vickers

Social Chairpersons
Aureliano Hernan
Ashesh Kamdar
Adam Meron

Global Citizenship
April Ervin
Mark Rodrigues
Naomi Spinn
Melissa Ferguson
Mark Lewis

Global Blue
<table>
<thead>
<tr>
<th>Jason Bain</th>
<th>Latres Jarrett</th>
<th>Matt Rautenberg</th>
</tr>
</thead>
<tbody>
<tr>
<td>Piyush Bhargava</td>
<td>Ashesh Kamdar</td>
<td>Chris Reid</td>
</tr>
<tr>
<td>James Boyle</td>
<td>Mike Koffler</td>
<td>Mark Rodrigues</td>
</tr>
<tr>
<td>Kim Burke</td>
<td>Greg Krikorian</td>
<td>Daniel Roose</td>
</tr>
<tr>
<td>Jeremy Chase</td>
<td>Mary Krueger</td>
<td>Gerry Ruiz</td>
</tr>
<tr>
<td>Charlie Choi</td>
<td>Rich Lesperance</td>
<td>Atsushi Sakakibara</td>
</tr>
<tr>
<td>Mark Crisan</td>
<td>Mark Lewis</td>
<td>Binit Sanghvi</td>
</tr>
<tr>
<td>April Ervin</td>
<td>Teresa Li</td>
<td>Jina Sanone</td>
</tr>
<tr>
<td>Julian Evans</td>
<td>Chris Lynch</td>
<td>Joel Schwab</td>
</tr>
<tr>
<td>Matt Feinstein</td>
<td>Miguel Madrigal</td>
<td>Sam Schwarzwald</td>
</tr>
<tr>
<td>Melissa Ferguson</td>
<td>Karen Maruyama</td>
<td>Om Soonthornthum</td>
</tr>
<tr>
<td>Rogerio Ferreira</td>
<td>Rick Mendez</td>
<td>Naomi Spirn</td>
</tr>
<tr>
<td>Chris Foley</td>
<td>Adam Meron</td>
<td>Eric Steinberger</td>
</tr>
<tr>
<td>Josh Freeman</td>
<td>Meredith Moosally</td>
<td>Sonya Thompson</td>
</tr>
<tr>
<td>Jeanine Fukuda</td>
<td>Brad Mushovic</td>
<td>Rich Thornton</td>
</tr>
<tr>
<td>Greg Gilman</td>
<td>Javier Navarro</td>
<td>Sonia Verma</td>
</tr>
<tr>
<td>Hajime Gima</td>
<td>Scott Olson</td>
<td>Andy Vickers</td>
</tr>
<tr>
<td>Sean Glenn</td>
<td>Sylvia Paas</td>
<td>Rene Villegas</td>
</tr>
<tr>
<td>Jenny Griffin</td>
<td>Yi-Fan Pan</td>
<td>Kevin White</td>
</tr>
<tr>
<td>Rick Gustafson</td>
<td>Chris Parlamis</td>
<td>George Yeh</td>
</tr>
<tr>
<td>Scott Hause</td>
<td>Mark Patton</td>
<td>Glenn Zhou</td>
</tr>
<tr>
<td>Aureliano Hernandez</td>
<td>Sandra Porcile</td>
<td>Marcus Zillo</td>
</tr>
<tr>
<td>Greg Holden</td>
<td>Mike Post</td>
<td></td>
</tr>
<tr>
<td>John Horrigan</td>
<td>Herianto Pribadi</td>
<td></td>
</tr>
</tbody>
</table>
B-School Events

Rose Bowl

The Rose Bowl Game
Orientation

Section 5
MEALs and their team leaders gather outside the Power Center.

Getting to know lots of new people!

Several section 2 teams celebrate a job well done.
Learning to work as a team.

Section 3 working on a Habitat for Humanity house.

and 1 bonds in Benton Harbor.
The MBA Games are intended to embody the team spirit that is at the heart of the University of Michigan Business School. The goal of the Games is to bring together the members of the UMBS community in a fun and informal setting. We welcome faculty, family, friends and corporate partners to participate in this day of bond building, networking and good-natured competition. Let the Games begin but never end!
Volleyball  Obstacle Course  Softball  Tug-of-War  Football
Soccer  Dodgeball  Basketball  Kickball  Wacky Track
Halloween Party
Holiday Dance
Intramural Sports
Tailgate Parties
Rose Bowl
Michigan Wins 21-16
Follies 1998: MBA The Real World

Producer: John Squire, Director: Sue Schroeder, & Business Manager: Chaz F.

The Crew

Video Directors: Gary Schanman, Pat Mesa, & Michael Dolan

Technical Director: Brad Schorer
The University of Michigan Business School has a large number of student-run clubs. This number is always growing as students take the initiative to start new clubs to support the needs of the UMBS community. Students get involved in clubs to aid their job search, explore different career paths, meet fellow students with common interests, help their fellow students, give something back to the community, put their talents to good use, and have fun! The 1997-1998 UMBS clubs are listed below.

Student Government Association
Global Blue Alumni Network
Asian Business Association
Black Business Association
Career Counselors
Christian Business Association
UMBS Supports Habitat for Humanity Consulting Club
Michigan Diversity Council
Entertainment Club
Gay and Lesbian Club
Entrepreneur Club
Finance Club
Human Resources Management Club
High Tech/Telecom Club
Hispanic Business Students Association
Ice Hockey Club
Information Technology Group
Investment Association of Michigan
International Business Club
Operations Management Club
Healthcare Club
Students for Responsible Business
Marketing Club
Monroe Street Journal
Michigan Business Women
Jewish Organization of Business Students
Student Admissions Committee
Significant Others and Spouses
UMBS Toastmasters
University Consulting Group
International Ambassadors
University of Michigan Business Students Association
UMBS Yearbook
The Student Government Association (SGA) is the rule making body of the UMBS student body for matters concerning student affairs and issues. The SGA represents students in such issues as curriculum, faculty negotiations, facilities management, schedules and other topics. They also play an active role in student club events and activities and help co-sponsor many club and student body events, i.e. Taste of Culture. To help facilitate this service the SGA oversees more than a dozen committees with purview over specific issues including: diversity, school image and ranking, and communications.

Officers

President
Kofi Bruce

VP MBA Affairs
Scott Reed

VP BBA Affairs
Reem Anani

VP Finance
David Hudson

VP Communications
Kelly Hutchison

1997-1998 SGA Representatives

[BA1s]
Section 1
lchele Bartnick

Section 2
David Veal

Section 3
Meg Travis

Section 4
Christina Egge

Section 5
Nitin Pai

Section 6
Rene Villegas

[BA2s]
Section 1
att Jauchius

Section 2
Brian McDonnell

Section 3
Steve Hain

Section 4
Stephanie Jones
Don Ritucci

Section 5
Tige Savage

Section 6
Scott Reed
The Global Blue Alumni Network is the alumni organization for the University of Michigan Business School. The organization's mission is:

- To stimulate relationships between students and to develop community and commitment while in school for students to carry with them after graduation
- To enhance the student–alumni interaction and networking, both professionally and socially
- To coordinate and facilitate the continuing communication between alumni after graduation
- To generate commitment and leadership for activities throughout the school while providing support for the Office of Alumni Relations

There are two Global Blue Representatives for each section. Their responsibilities include:

- Writing bi-monthly “Section News” columns for the school newspaper, The Monroe Street Journal, providing information on the activities of their section-mates.
- Compiling summer address lists and writing a summer newsletter
- Maintaining communication with section-mates and the school after graduation
- Coordinating plans for the five-year Class Reunion

Officers
President  Brad Schorer
Executive Board
    Laura Brickmeier
    Tom Glomski
    Amy Stieren
    David Zinn

To achieve its mission, Global Blue leads several major projects throughout the year to enhance alumni and student networking, including:

- Day in the Life Program – coordinating with alumni in Fortune 1000 organizations to provide a forum for MBA1s to visit and explore career opportunities at different firms
- University of Michigan Business School Yearbook
- Graduation Rally – a fun and informative event for MBA2s as they graduate from Michigan
Graduation Rally

1997-1998 Global Blue Representatives

Section 1
- Steve Ferrante
- Lee Robinson

Section 2
- Tom Glomski
- Brad Scherer

Section 3
- Laura Brickmeier
- Raman Singh

Section 4
- Amy Sheren
- Christopher Perrigo

Section 5
- Kurt Cumming
- Sue Schroeder

Section 6
- Amy Masserang
- David Zinn

Section 1
- Y Lee
- Moyer

Section 2
- Natasha Sinel
- Manny Valencia

Section 3
- D.J. Phukan
- Kevin Fitzpatrick

Section 4
- Debra Foster
- Chris Hendrickson

Section 5
- Tina Schus
- Eric Stettler

Section 6
- Melissa Ferguson
- Mark Lewis
The Asian Business Association seeks to provide an environment that promotes interaction among BBAs and MBAs interested in Asia through: social functions, career development activities, and events that promote Asian awareness in the Business School and greater University of Michigan community.

### Club Officers

- **President**: Shogo Suzuki
- **Vice President**: Patrick Chen
- **Treasurer**: Percy So
- **Social Directors**: Vijay Banta, Kyle Lin, Brian Wu
- **Corporate Liaisons**: Frank Chong, Stephanie Hu
- **Director of Special Events**: Bob Wilson
- **Director of Membership**: Frank Chong
- **Director of Diversity Issues**: Chianlin Ou
- **Webmasters**: Woody Bhuvanattrai, Marvin Tang

### Events/Activities

- Annual Asian Business Conference
- Social Mixers
- Asian Beer Night
- Dim Sum Luncheons
- Mentorship Program
- Career Development workshop
- Asian Speaker Series
The Black Business Students’ Association (BBSA), with well over 100 members, is one of the largest student-run organizations at the University of Michigan Business School. Founded in 1970, the BBSA is dedicated to the recruitment, retention, and successful graduation of its membership. The BBSA works with the administration to ensure that the designs and direction of the programs at this school benefit from the involvement of African-American students.

**Club Officers**

- President: Shannon Bryan
- Vice President (MBA Affairs): Kirsten Carter
- Vice President (BBA Affairs): Jeff Beckham
- Treasurer: Mark Douglas
- Corresponding Secretary: Donald Houston
- Recording Secretary: DeShawn Clayton
- Parliamentarian/Historian: Lisa Rubens
- Member-at-Large: Darryl Dunham

**Events/Activities**

- 22nd Annual Alumni Business Conference
- Speakers and Professional Development Seminars
- Academic workshops
- Community Service Activities
- Corporate Relations Events
- Alumni Relations Activities
- Faculty Mixer
- Variety of Social Events
MBA Career Counselors are dedicated to helping other students, improving the Office of Career Development, and enhancing the reputation of the UMBSA. Career Counselors provide the following career planning assistance to MBA, MAcc and BBA students:

- Give individual career advisement
- Conduct videotaped practice interviews and provide both critical and supportive feedback
- Serve as “in-house experts” for their chosen industry or functional area
- Work with OCD staff to plan and present career planning workshops
- Review and critique resumes and cover letters
- Prepare instructional and promotional materials in support of OCD Services
- Participate in regular counselor planning and evaluation meetings
- Train and assist students in the use of M-Track

<table>
<thead>
<tr>
<th>1997-1998 Student Career Counselors</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Jeff Adelmann</td>
<td>Jeff Drake</td>
</tr>
<tr>
<td>Robert Bixler</td>
<td>Daniel Gomes</td>
</tr>
<tr>
<td>Shawn Canter</td>
<td>Chris Keller</td>
</tr>
<tr>
<td>Bill Champine</td>
<td>Sarah Lindsey</td>
</tr>
<tr>
<td>Dina Denham</td>
<td></td>
</tr>
</tbody>
</table>

The Christian Business Association is a non-denominational Christian fellowship comprised of graduate and undergraduate students at the University of Michigan Business School. The Association provides a forum for Christian fellowship and friendship, an opportunity to serve and know God as students in the Business School, and a chance to discuss topics relevant to Christians as students and future business leaders.

<table>
<thead>
<tr>
<th>Club Officers</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>President</td>
<td>Kurt Cumming</td>
</tr>
<tr>
<td>Vice President</td>
<td>Sheila Farrar</td>
</tr>
<tr>
<td>Communications</td>
<td>Tiffanie Boyd</td>
</tr>
<tr>
<td>Treasurer</td>
<td>Craig Bergman</td>
</tr>
<tr>
<td>BBA President</td>
<td>James Duncan</td>
</tr>
</tbody>
</table>

Activities/Events

- Angel Tree, program providing Christmas gifts to the children of inmates in local prisons
- Volunteering at the Habitat for Humanity house
- Weekly prayer meetings and Bible study groups
- Outreach luncheon with a high profile business leader
- Visits by local business leaders to discuss relevant topics
- Plant visits to businesses run by Christians.
of the most inspirational moments of orientation for the class of 1998 was the day we were asked to do community service. Section Three was fortunate to be assigned work at Habitat for Humanity sites. As a result of this labor and the resultant speeches in the Power Center, a few students decided that our class should sponsor a Habitat home before we graduated. That entailed supplying the labor and raising the funds. Once we learned that the MBA class of 1996 had already achieved this goal we decided to add the challenge of making this a biannual or annual occurrence.

The result we founded the club called “UMBS Supports Habitat for Humanity.” Our vision was to encourage the UMBS community to sponsor a home as a source of motivation and pride in community involvement. This effort was a tremendous opportunity for students, sponsors, and the community. A wealth of knowledge and information can be gained working in partnership with one of the nation’s premier not-for-profit organizations.

Our methods by which we accomplished our goals were varied. We held numerous fund-raising events including a Student/Alum Auction, the Run for Housing, the Chip-in for Housing golf tournament, and a letter writing campaign with a follow-up phone-a-thon. The class of 1999 will be adding a Tennis Tournament to the list of fund-raisers. The fund-raising has been challenging, but was met with more enthusiasm on the part of students and corporate participants than we had ever anticipated.

The other half of our tasks, volunteer coordination, proved just as challenging. We have had to use significant recruiting efforts to motivate busy business school students to take some time off from studying to hand on hammers and nails. The entire body responded with tremendous energy and commitment despite the fact that time is the most valuable commodity of all.

The class of 1999 has stepped up to the challenge and is laying the groundwork for sponsoring its own house. It looks as if the dream of an annual sponsorship will come true.

![The House that UMBS Built: the result of extensive fund-raising efforts and lots of hard work!](image)
Consulting Club

The Consulting Club works to enhance placement and relations with the management consulting industry. Club events and resources are dedicated to providing its members with unique face-to-face networking opportunities, exposing recruiters to Michigan MBAs, and preparing members for the interview process.

Club Officers
President: Matthew Jauchius
Executive Vice President: Diane LoMonaco
VP Training: Patrick Holcomb
VP Case Affairs: Michael Chudzinski
VP Technology: Gary Schanman
VP Firm Relations: Donald Ritucci
VP International Relations: Daniel Gomes
VP University Relations: Elaine Dodson
Treasurer: Greg Geissenberger

Events / Activities
- 2nd Annual Golf Outing
- “Quick on Your Feet” Case Competitions
- 2nd Annual Deloitte & Touche Team Case Competition
- Corporate-sponsored Case Workshops
- Interview Workshops
- Social Events with Members and Alumni in Consulting

Michigan Diversity Council

The Diversity Council is a student organization dedicated to promoting the advancement of diversity in the Business School through education, training and awareness initiatives in order to develop expertise in the field of diversity, operate as a model of effective diversity management, and leverage the diversity at the business school.
Entrepreneur & Venture Capital

The Entrepreneur & Venture Capital Club is a student-run organization dedicated to promoting and supporting the entrepreneurial interests and ideas of the student body. Its primary aims are to educate its members about entrepreneurship, intrapreneurship, risk and venture capital through speakers, articles, and forums. It provides networking activities through its connections with other students, faculty, entrepreneurs and venture capitalists. In addition, the club allows members to experience entrepreneurship first hand by providing opportunities to run small businesses.

Events / Activities

- 2nd Annual Entrepreneur's Forum
- Venture Capital Roundtable
- Resume Book
- Handbook of UMBS Alumni in Private Equity
- Netscape Business Planning Competition
- B-School Cleaners
- Educational Speaker Series

Directors:
- Paul Altman
- Frank Carr
- Joe Maida
- Brett Fliegler
- Alex Holderness
- Stephanie Leifer
- Steve Cox
- Will Johnson
- DJ Waldow

Gay & Lesbian

The Gay & Lesbian Club seeks to promote awareness and foster understanding of the issues facing lesbian, gay and bisexual students and other individuals in business and society. Its major activities include networking and corporate presentations.
The Finance Club was created to provide educational, networking and social activities for all members of the Business School (both BBA and MBA) interested in careers in Finance. The Finance Club goals are:

- To educate students about existing career opportunities in Finance
- To promote the interest of Michigan MBAs and BBAs to corporate recruiters
- To strengthen alumni ties between Michigan alumni and students interested in finance as a career

### Club Officers

<table>
<thead>
<tr>
<th>President</th>
<th>JoseJuarez</th>
</tr>
</thead>
<tbody>
<tr>
<td>Vice President</td>
<td>Kenneth Daub</td>
</tr>
<tr>
<td>Vice President</td>
<td>Curtis Hutcheson</td>
</tr>
<tr>
<td>Vice President of Education</td>
<td>Andy Livadariu</td>
</tr>
<tr>
<td>Treasurer</td>
<td>Alan Bogomilsky</td>
</tr>
</tbody>
</table>

### Events/Activities

- Wall Street Forum
- Finance Forum
- Meet the Interns
- Investment Banking Roundtable
- Finance Club Speaker Series
- Career Guide to Finance
- Finance Case Competition
- West Coast Forum

---

The Human Resources Management Club focuses on four areas:

- Broadening members' knowledge of the HR function and its role as a strategic business partner
- Addressing workplace issues that all managers face
- Increasing opportunities for members to interact with HR professionals, alumni, and faculty
- Fostering national career networking opportunities for members

### Club Officers

<table>
<thead>
<tr>
<th>President</th>
<th>Olivia Williams</th>
</tr>
</thead>
<tbody>
<tr>
<td>Vice President - External Affairs</td>
<td>Tiffanie Lang Boyd</td>
</tr>
<tr>
<td>Vice President - Internal Affairs</td>
<td>Sabrina Martinez</td>
</tr>
<tr>
<td>Vice President - Finance</td>
<td>Aimee Arlington</td>
</tr>
<tr>
<td>Vice President - Change Management</td>
<td>Anne-Marie Jacks</td>
</tr>
<tr>
<td></td>
<td>Dina Denham</td>
</tr>
</tbody>
</table>

### Events/Activities

- Internship Forum
- Mock Interviews
- Corporate Presentations
- Careers in HR Panels
- Brown Bag Lunches with...
High-Tech Telecom Club

The charter of the High-Tech/Telecom club (HTTC) is to build the University of Michigan Business School into the first and best source of world class management talent across all functional areas for the technology and telecommunications industries. The club has three goals: to educate club members about the dynamic high-tech and telecommunications industries, to help members develop careers in related fields, and to bring a greater focus on the technology and telecom industries to the Business School.

Fueled by an exploding student interest in the high-tech and telecom industries, the membership of the HTTC doubled to over 160 members during the 1997-1998 school year. Nearly 20% of the 1997 graduates joined high technology industries making that sector the second largest employer of 1997 Michigan grads. The schools administration and faculty developed important new coursework such as Strategy, Technology, and the Management of Innovation as well as Business Telecomunications, and telecom and technology firms substantially raised their recruiting efforts across the board.

Club Officers

President: Christopher Perrigo
Corporate Relations: Larry Lien
Finance: Sherleen Ong
Membership: Ty Wang
Communication: John Lydick
Alumni Relations: Jeff Lawrence
Education: Jeff Liebl
Special Events: John Squire

Events/Activities

- Lectures from industry experts such as Michael Krauss’s Wild and Woolly Telecommunications Overview
- The HTTC Videoconference series with senior technology and telecom managers such as Ed McKracken, CEO of Silicon Graphics and Gerry Butters, Network Systems President of Lucent Technologies
- Educational workshops such as the Brown Bag Series and the Web Workshop
- The HTTC Convergence Symposium
- The HTTC Internship Panel Series
- The West Coast Recruiting Forum
- The annual HTTC Case Competition
The Hispanic/Latin Business Students Association (HLBSA) is a forum established for all MBA students to learn about, experience and discuss social and business issues that are relevant to the Hispanic/Latin community. In particular, the club seeks to provide its members and others with the opportunity to obtain an improved perspective on business careers available to MBA students and to act as a forum to address important issues that are unique to Hispanic/Latino MBA students.

Club Officers

President: Alison Botero
Vice President: Dan Calonge
NSHMBA Chair: Andres Siack
Treasurer: Jean De La Mata
Communications Chair: Roberto Barahona
Social Chair: Anamariela Rodriguez
Latin American Liaison: Yuleika Saume
Secretary: Geoff Phillips

Events / Activities
- National Society of Hispanic MB. Conference - NYC
- Mexicantown Project - Detroit, MI
- Latin American Conference - Flot
- Salsa, Soul & Disco Party
- Latin Kickoff Party
- Whirlyball with JOBS, BBSA, A
- Potluck dinner with BBSA
- Graduation Party
- Habitat For Humanity Day
- Wharton Latin American Conference
Ice Hockey Club

The ice hockey club provides men and women of all skill levels the opportunity to learn and play ice hockey. It represents the Business School in intramural and inter-school MBA competitions.

Club Officers
President - James Bunn
Captains - Michael O'Brien, Alidad Mireskandari

Events / Activities
- Host of the Annual Brophy Trophy Tournament featuring other B-Schools including Wharton, Kellogg, Chicago, Western Ontario, and Cornell.
- Intramural and local league play
- Defending IM champs
- Participant in the Tuck MBA Hockey Tournament

Info Technology

The objective of the Information Technology group is to help its members prepare for and secure internships and full-time positions in the information technology field and to increase student interaction with IT professionals, faculty and other students.

Club Officers
President - Mallikarjun Avs
Vice President - Daniel Gomes
Treasurer - Rick Palmgren
VP - BBA - Michelle Turley
BBA Representative - Lukasz Paszek

Investment Assoc.

The Investment Association of Michigan provides its members with valuable investment-related learning opportunities as well as services for those seeking employment in the investment industry.

Club Officers
President - Tina Chow
Vice President - Amy McAluliffe
VP Finance - Kathleen Merrill
VP Membership - Tim Tiberio
VP Public Relations - Marc Marin
Student Run Mutual - Jason Smith
Fund Project Directors - Rich Thornton
Internet Project Director - Lukasz Paszek
The International Business Club is an organization for both American and international students who are interested in all areas of business. IBC’s goals include the following:
- To encourage international experience and work by helping international students find jobs in the U and by helping American and international students find jobs in other countries around the world.
- To encourage cultural exchanges by organizing international social events.
- To help international students to get accustomed to the American school and way of life.
- To invite international leaders to the school to understand what is going on overseas.
- To make new friends and have fun!

<table>
<thead>
<tr>
<th>Club Officers</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>President</td>
<td>Riccardo Cesarei</td>
<td>VP BBA Relations</td>
</tr>
<tr>
<td>Treasurer</td>
<td>Yee Jen “Alice” Chung</td>
<td>VP Cultural Events</td>
</tr>
<tr>
<td>VP Company Relations</td>
<td>Michael Kelly</td>
<td>VP Marketing</td>
</tr>
<tr>
<td>VP Alumni Relations</td>
<td>Alain Held</td>
<td>VP Admissions</td>
</tr>
<tr>
<td>VP MBA Relations</td>
<td>Clotilde Fournier</td>
<td></td>
</tr>
<tr>
<td>Chi Kit “William” Leung</td>
<td>Matjaz Korosec</td>
<td></td>
</tr>
<tr>
<td>Alexande: Albani</td>
<td>Mark Lewis</td>
<td></td>
</tr>
</tbody>
</table>

The Operations Management Club provides a means for:
- Exploring professional and educational opportunities in Operations Management
- Establishing Operations Management contacts in industry
- Generating employment opportunities in Operations Management
- Interacting with other students sharing similar interests

<table>
<thead>
<tr>
<th>Club Officers</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>President</td>
<td>Chuck Hornbrook</td>
</tr>
<tr>
<td>VP Recruiting</td>
<td>Chris Keller</td>
</tr>
<tr>
<td>VP Mfg Ops</td>
<td>S. For Siu</td>
</tr>
<tr>
<td>VP Service Ops</td>
<td>Amy Sheren</td>
</tr>
<tr>
<td>VP Finance</td>
<td>James Steele</td>
</tr>
</tbody>
</table>

- Supply Chain Mgt Panel
- OM is GM
- Tour at Arbor Brewing
- Tour At Chrysler
- Theory of Constraints
- Supply Chain Case Workshop
The recent focus on cost management is creating tremendous change and innovation in the healthcare field causing countries around the world to grapple with the rising costs of care for an aging population. In recognition of this challenge, the Healthcare Business Club was created to encourage those with an interest in healthcare to meet one another and learn about opportunities and new developments.

Participants are enthusiastic about the club and excited to interact with the University of Michigan’s ray of strong healthcare components. John Moose, MBA1, explained, “The idea for the club came out because there was a real lack of communication between students interested in healthcare, both within the B-school and between our school and other Michigan programs.” Founding member Bryan lough, an MBA1 who is also a physician, pointed out that schools like Wharton, Kellogg and Duke ready have well-established healthcare groups. “I was amazed that a business school of Michigan’s liber did not have any type of healthcare club. We felt that we should fill a need that existed.”

The Healthcare Business club received a very positive response from the student body and Michigan’s hools of Public Health, Medicine, and Literature, Arts and Sciences. In addition, the club has attracted outside healthcare organizations eager to become corporate sponsors. The first meeting was held at the d of October and included students with an impressive range of healthcare interests and experience. In dition to basic club activities such as building relationships with potential recruiters, the student body d alumni, an informal student panel is planned for late January to discuss member’s previous althcare experiences.

### Club Officers

<table>
<thead>
<tr>
<th>Position</th>
<th>Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>Director, Corporate Relations</td>
<td>Tom Harper</td>
</tr>
<tr>
<td>Director, Marketing</td>
<td>John Moose</td>
</tr>
<tr>
<td>Directors, University Relations</td>
<td>Melisa Levitt</td>
</tr>
<tr>
<td>Treasurer</td>
<td>Julie Shapiro</td>
</tr>
<tr>
<td>Director, Alumni Relations</td>
<td>Felipe Goes</td>
</tr>
<tr>
<td></td>
<td>Joana Kyei</td>
</tr>
</tbody>
</table>
Students for Responsible Business (SRB) Michigan is a diverse group of both students and faculty focused on exploring issues of responsible business. The club’s mission is to provide the University of Michigan Business School community opportunities and resources for the integration of social responsibility into business education and practice.

### Club Officers

<table>
<thead>
<tr>
<th>Role</th>
<th>Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>President</td>
<td>Martha Lunbeck</td>
</tr>
<tr>
<td>Chair, Career Development</td>
<td>Mike Schildkraut</td>
</tr>
<tr>
<td>Chair, Communications</td>
<td>Harley Sitner</td>
</tr>
<tr>
<td>Chair, Curriculum Development</td>
<td>Katie O’Rourke</td>
</tr>
<tr>
<td>Chair, Finance and Development</td>
<td>Michael Ainge</td>
</tr>
<tr>
<td>Chair, National Conference</td>
<td>Heather Lair</td>
</tr>
<tr>
<td>Chairs, Special Events</td>
<td>Lynda Ferrari</td>
</tr>
<tr>
<td></td>
<td>Ann Marie Jacks</td>
</tr>
</tbody>
</table>

### Events / Activities

- Sponsored faculty panel on Corporate Responsibility
- Participated in National SRB Conference in LA
- Hosted discussion on Cause-Related Marketing
- Led discussion on Work/Life Balance at UMBS
- Organized student panel on Business and the Environment
- Coordinated a panel addressing Our Taste for Coffee
Marketing Club

The Marketing Club seeks to further the University of Michigan Business School’s reputation as an outstanding marketing school by encouraging active involvement in our goals by the university community as a whole. These goals are:

To develop better student understanding of the field of marketing and different career opportunities
To encourage corporations to recruit and hire UMBS graduates for marketing careers
To provide a social framework in which students interested in marketing can interact and share common experiences
To provide an opportunity for students to exhibit their leadership skills

<table>
<thead>
<tr>
<th>Club Officers</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>President</td>
<td>Chris Stadler</td>
</tr>
<tr>
<td>VP Corporate Relations</td>
<td>Walter Erwin</td>
</tr>
<tr>
<td>VP Corporate Development</td>
<td>Mike Dolan</td>
</tr>
<tr>
<td>VP Communications</td>
<td>Sarah Lindsey</td>
</tr>
<tr>
<td>VP Social Events</td>
<td>Lowell Kim</td>
</tr>
<tr>
<td>VP Skill Development</td>
<td>Kurt Hulander</td>
</tr>
<tr>
<td>VP Special Events</td>
<td>Marc Palmer</td>
</tr>
<tr>
<td>Treasurer</td>
<td>Michael O’Brien</td>
</tr>
<tr>
<td>Consumer Products Chair</td>
<td>Claudia Limardo</td>
</tr>
<tr>
<td>HIP Chair</td>
<td>Alisa Lask</td>
</tr>
<tr>
<td>Service Marketing Chair</td>
<td>Margie Toy</td>
</tr>
<tr>
<td>BBA Liaison</td>
<td>Stephanie Atlas</td>
</tr>
<tr>
<td>BBA Events Chair</td>
<td>Stacy Arend</td>
</tr>
<tr>
<td>BBA Advertising Chair</td>
<td>Angela Fong</td>
</tr>
</tbody>
</table>

Events / Activities
- Go Blue Rendezvous Party
- Oktoberfest
- Halloween Bash
- Intern panels
- Marketing Symposium
The Monroe Street Journal’s mission is to publish a weekly newspaper that will inform, entertain and enlighten all members of the UMBS community.

1997 Club Officers

Publisher                  John Larkey
Editor-in-Chief           Steven L. Pessagno
Production Editor         Tracy J. Walker
Chief Copy Editor         Claudia Limardo
Business Manager          Donald Houston
MSJ Online Editor         Michael Ferrante
Advertising Manager       Marie Beauchamp

Associate Editors
Corporate News            Gene Rigoni
Features                  Lynda Ferrari
Features                  Martha Mastermann
Leisure                   Andrea Damusis
News                      Erin Markey
Opinions                  Franz Klein
Photography               Andres Piacentino
Sports                    Jeff Williams
Technology                Gary Schanman

John Larkey - Publisher
Steven Pessagno - Editor-in-chief
Marie Beauchamp - Advertising
1998 Club Officers

Publisher
Editor-in-Chief
Production Editor
Chief Copy Editor
Business Manager
ASJ Online Editor
Advertising Manager

Ellen N. Hodo
Christine Parlamis
Michael A. Cardinale
La Tres L. Jarrett
Sonia M. Verma
Nicholas Kirk
Marie Beauchamp

Associate Editors
Corporate News
Features
Leisure
News
Opinions
Photography
Sports
Technology

Mark Dempster
Alan Tukus
Andy Kim
Adam Gartenberg
Matt Rautenberg
Menno Ellis
Al Reba
John Sebastian

The Media Survey
ONLINE
UNIVERSITY OF MICHIGAN

109
Michigan Business Women (MBW) is designed to enhance the MBA experience at the University of Michigan through a series of fun and educational events. MBW offers all of its MBA/BBA members unique opportunities to meet peers, faculty, and alumnae in settings that encourage discussion on issues facing women in business.

The club's objectives are:
- Provide opportunities to network with alumnae and other professional women
- Provide opportunities that will guide and assist in making career decisions
- Promote learning and discussion of issues of significance to women in business

---

Events / Activities
- Welcome Reception
- MBW Coffeehouse
- Focus Groups
- Dinners
- En Vogue
- December Study Break
- Alumnae Mentoring
- Building Women Business Leaders for the 21st Century Panel
- Reunion Weekend Alumni Welcome Breakfast
- Spring Welcome Receptions by Alumnae
- Managing Work/Life Balance in Consulting

---

Club Officers

President: Tracy Brown
VP Alumni Relations: Galit Janco
VP BBA Programming: Lara Ott
VP Communications: Charlene Bultyne
VP Corporate Relations: Kim Rector
VP Education: Alexandra Lopez
VP Finance: Nancy Tseng
VP Finance: Jean de la Mata
Jewish Business Students

The Jewish Organization of Business Students builds on the Business School’s student diversity by fostering the Jewish identity of Jewish students and by promoting cultural, ethnic and religious understanding among all UMBS students.

Events / Activities
Rosh Hashanah potluck
Yom Kippur Break-Fast with other grad school clubs
Diversity Whirlyball event with BBSA, HBSA, CBSA, ADA, ISBA
Speaker event co-sponsored with ISBA commemorating the 50th anniversary of formation of Israel and India’s independence
Passover Seder

Admissions Student Committee

The Admissions Student Committee (ASC) assists with the admissions process in the areas of decision-taking, recruiting, and feedback. ASC members assess MBA candidates by interviewing prospective students, hosting business school tours, conducting information sessions, and reading and evaluating candidate applications. Members also accompany admissions officers to GMAC MBA Forums or Michigan Alumni/Prospective Student Receptions in cities nationwide to promote Michigan’s program. Each SC member will continue to serve the Admissions Office by serving as Alumni Committee interviewers.
Significant Others & Spouses

SOS is a club for those who have a significant other or spouse attending the University of Michigan Business School. SOS organizes regular social outings for members and their friends. International members share information about their culture and learn about the United States, families with children find new playmates and share experiences, professionals share job insights and everyone makes new friends!

Toastmasters

The UMBS Toastmasters Club gives members the opportunity to deliver prepared and impromptu speeches in a non-threatening and supportive environment to build confidence and receive constructive feedback from other members. The four skills that Toastmaster members practice and refine at each meeting are:

- organize thoughts and present them clearly
- listen to others carefully and critically
- think and react quickly
- lead others

University Consulting Group

The University Consulting Group is a for-profit student organization dedicated to providing management consulting services to local businesses and organizations. Students leverage their work experiences and business school education to solve a myriad of business related issues for our clients.

Club Officers

President, H. Lewis Kennebre
VP, Client Relations, Braim M. Spight
VP, Membership Development, Stephanie Stanberry
Treasurer, Scott Olsen
Director of Communications, Ohad Ludmirsky

1997-1998 Clients

- Campus Bed & Breakfast
- University of Michigan Benefits Office
- University of Michigan School of Engineering
- Dana Corporation
The International Ambassador Program is designed to facilitate learning through one-on-one relationships between Michigan MBAs and exchange students and to foster a better understanding of the cultures that make up the business community. For many of the exchange students, their semester at the University of Michigan Business School is also their first time in the United States. Every semester, incoming exchange students are paired with first or second year University of Michigan MBA students. The advice and guidance provided by the UMBS students helps exchange students adjust to living in Ann Arbor and the United States. Some of the Club’s activities in 1997-98 included:

- An informal dinner featuring the national dishes of each of the participating international students
- Attendance as a club at the Michigan - Iowa football game
- A farewell reception for the exchange students

The exchange students this year came from Australia, UK, France, Germany, Italy, the Netherlands, Poland, Singapore, Spain, Sweden, and Switzerland.
University of Michigan

The UMBSA is the largest social organization at the Michigan Business School. Its goal is to provide relief from academic life by sponsoring numerous social activities throughout the year.

**Club Officers**

President: Sally Katovsich
Vice President: Rob Anderson
Treasurer: Alex Holderness
Holiday Dance Chair: Sue Schroeder

**Executive Board Members**

Marnie Altman, Juan Bermudez, Alison Botero, Tracy Brown, Rodney Chichester, Alice Chou, Michael Crescenzi, Tommy Dodge, Rob Eisenbach, Sheila Farrar, Greg Geissenberger, Tim Gottfried, Duane Hart, Aimie Hendricks, Diana Kraft, Michael Lamb, Jennifer Lilja, Diane Lomonaco, Alexandra Lopez, Erin Markey, Patrick Mesa, Matt Moyer, Randy Patton, Don Ritucci, Renee Robinson, Yuleika Saumel, Sue Schroeder, Dave Segeberth, Kimberly Kempton Squire, Chris Stadler, Jennifer Tseng
Business Students' Association

Events/Activities
- MBA Games
- Holiday Dance
- Michigan Coast-to-Coast (party with Alumni in Oct.)
- 80's Party
- Go Blue Rendezvous kickoff event
- Around the World Party (with ice block)
- Tennis League
- Bonfire and Hayride
- B-school study breaks - i.e. social hour during finals
- Football Tailgates
- Parties at Rick's
- Parties at Scorekeepers
- Various House parties
The University of Michigan Business School Yearbook, The Global Blue, is in its second year and continues a tradition started by a Global Blue representative, Stephen Lovass, last year. Hidden in a remote library study room the yearbook staff spent months collecting photos and information from fellow students and then laying out the pages of this book. The result is a book of memories that we hope captures the spirit of the UMBS experience.

The Global Blue Staff

Yearbook Editor
Laura Brickmeier

Clubs Editor
Shonette Hill

Events and Programs Editor
Katrina Smith

Sections and Portraits Editor
Elizabeth Ellis

Intro, Life of an MBA, Faculty, & Conclusion Editor
Erin Penniman

Advertising Manager
John Nieto

Layout Manager
Katy Fiske

Sales Manager
Sandy Aldrich

Staff Members

Allison Botero
Sylvia Cheskes
Susy Lee

Dan Kusiatin
Sue Schroeder
Alta Yen

The majority of the photos and information that fill the pages of this book came from you, our classmates. The Global Blue staff would like to thank all of you who contributed to the yearbook. We could not have completed it without you!
Yearbook Staff
Programs
The McDonald's MAP team serves up some burgers.

John, Gayle, and Shannon discover new modes of transportation.

Kelly, Mike, Daron, Dahandra, and Steve survey the city of Jerusalem below.
The Multidisciplinary Action Projects (MAP) program is a unique experience at the University of Michigan Business School that provides an opportunity for first year MBAs to apply classroom learnings to the improvement or development of an actual business process within a company. Although each student team works under the guidance of an interdisciplinary group of faculty members, the team is entirely responsible for managing the project. Past sponsor companies have included: Citibank, Whirlpool, Time, Ford, Boeing, Intel, American Express and over 130 others.

MAP, the international version of the MAP program, is more oriented to issues of marketing strategy. In addition to challenges faced by MAP teams, IMAP teams must overcome cultural differences and language barriers. Last year teams travelled to countries all over the world including France, Egypt, Israel, and England.
1997 Projects & Fellows

China
Hewlett Packard
  Raman Singh
  Galit Janco
  Christina Wang

General Motors
  Michael Diener
  Yair Klein
  Scott Ross
  Harry Chan

Poland
Mestostal Gdansk S.A.
  Vijay Banta
  Dhaval Moegimane
  Lukasz Koska

Whirlpool Polska
  Carolyn Weyrich

Romania
Bucharest Stock Exchange
  Jeffrey Geriach
  Kelly Hutchinson
  Alex Mnohoghitnei

Vietnam
Vinacoal
  Katie O’Rourke
  Daron Robertson
  Doan Manh Ha

WDI Fellows eating breakfast on the street in Beijing.


A man and his donkey in the Chinese countryside. General Motors team in China.
WDI Fellows gather before heading off to their destinations.

WDI Team at the site of a new joint venture plant.

Sight seeing in Beijing.

Ready for the ropes course!
1997 Projects & Fellows

Namibia
Barden International, Ltd.
Darin Hickman
Jennifer Winn

Lintas Advertising Agency
Kirsten Carter

South Africa
Deloitte & Touche
Pascale Charlot

Future Bank
Kofi Bruce

Phoenix Venture Partners
Janeene Feary
David Hudson

UMBONO
Melissa Wout

Whirlpool
Charles Azu, Jr.
Trina Callie
Donald Houston
Marla Horton

Zimbabwe
Coopers & Lybrand
Kishore Kagalana
Lewis Kennebrew, II
T. D. Butzbaugh in Window Rock, Arizona, capital of the Navajo Nation.
International Experience

One of the key goals of the University of Michigan Business School is to introduce an international element to the MBA education. In addition to taking classes with students from countries all around the world, students are also provided with numerous opportunities to travel abroad during their two years. Last year students travelled through programs such as:

- International Exchange Programs
- Foreign Business Study Tours
- International MAP
- The William Davidson Institute
- African Business Development Corps

Tracy and Scott take a break from their IMAP project to sightsee in Paris.

MBA2s tour Cologne, Germany during the Koblenz IB study program.

While in Edinburgh, England for IMAP
Eric, Larry, and Rohit sample the local cuisine.

Elizabeth visits a bird market while in Hong Kong.

Jenn goes for a hike in the Namib Desert in Namibia.
The Corporate Environmental Management Program (CEMP) is a joint program between the Business School and the School of Natural Resources and Environment. This program creates a one-of-a-kind program enabling students of the environment to become more capable and effective managers and leaders of business to gain an environmental perspective that will empower them to become responsible corporate leaders.

The Tauber Manufacturing Institute (TMI) is a joint venture between the Business School, the College of Engineering, and many industry partners to facilitate cross-disciplinary education and research in manufacturing. MBAs participating in this program pursue either an MBA with a manufacturing concentration or a dual-degree MBA/MS in engineering. The cornerstone of TMI is the Team Project—a six-month, multi-disciplinary project under faculty direction at an industry site. TMI also hosts the National Manufacturing Forum in association with the National Coalition for Manufacturing Leadership. The Forum brings together students from 17 top universities pursuing permanent manufacturing positions and over 35 companies seeking highly qualified manufacturing candidates.

The Boeing Lean Manufacturing summer project presentation wins first prize at the TMI Spotlight competition.

The Chrysler team examines an automobile on the manufacturing floor.

The 3M summer project team discovers the company's automobile products.

The Ford team hard at work!
The Life of an MBA
South U & Campus
MBA Hangouts
Downtown & Kerrytown
8:33am. A quick cup of coffee before that dreaded 8:40 Michigan time class.

10:00pm. It's late and people like Dan Gomez are still going strong.

9:00pm. Some study sessions get a bit emotional - especially as the evening gets later.

7:00pm. For people like Beau Laskey, the day ends with a special someone. Balancing life and career - that's what it's all about.

6:30 pm. You could either put those finishing touches on that group project due this afternoon or you could be like Eddy Tamboto and take a quick nap in the library.
am. First thing's first, let's work on the resume.

11:30 am. Rajesh Venkat is just having a short conversation with one of the few understanding friends left after the B-school experience.

12:00 noon. The lounge is always a reliable source of entertainment during lunch.

6:00 pm. For those who were not satisfied with the food in the lounge, corporate presentations always offer an alternative meal...

n. Time to hit the computer lab to finish off that group project.
Waiting for the interview

Jeff and Carlos trade interview horror stories

Erik Béguin, Dave Sanchez, Marlo Scott, and Al Reba know what the corporate presentations are all about

Impressing the recruiters...
Los Hernandez does his grocery shopping

MBAs pile their plates high with free food

es belle the anxiety as students wait for interview to begin

The morning tradition of checking the interview schedule
Then the Payoff...

MBA Graduate Acceptances by Function

- General Management: 11%
- Marketing: 19%
- Operations Management: 2%
- Finance: 30%
- Consulting: 29%
- Other: 9%

MBA Graduate Acceptances by Industry

- Consulting: 31%
- High Tech: 19%
- Consumer Goods: 11%
- Banking & Financial Services: 17%
- Automotive: 8%
- Investment Banking: 8%
- Purchasing: 7%
- Other Service: 7%
- Other Manufacturing: 7%

Detailed Compensation Information

<table>
<thead>
<tr>
<th>Function</th>
<th>Median Base Salary ($)</th>
<th>Base Salary Range ($)</th>
<th>Median Total Compensation* ($)</th>
<th>Total Compensation Range* ($)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting</td>
<td>80,000</td>
<td>50,000-98,000</td>
<td>129,000</td>
<td>55,000-145,000</td>
</tr>
<tr>
<td>Finance</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Commercial Banking</td>
<td>65,000</td>
<td>38,000-90,000</td>
<td>80,000</td>
<td>39,000-113,000</td>
</tr>
<tr>
<td>Corporate Finance</td>
<td>68,000</td>
<td>40,000-80,000</td>
<td>76,000</td>
<td>40,000-120,000</td>
</tr>
<tr>
<td>Investment Banking</td>
<td>75,000</td>
<td>58,000-90,000</td>
<td>103,000</td>
<td>74,000-135,000</td>
</tr>
<tr>
<td>Purchasing</td>
<td>66,000</td>
<td>50,000-80,000</td>
<td>70,000</td>
<td>64,000-105,000</td>
</tr>
<tr>
<td>Sales/Trading</td>
<td>75,000</td>
<td>50,000-75,000</td>
<td>120,000</td>
<td>80,000-125,000</td>
</tr>
<tr>
<td>Venture</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Capital/Investment</td>
<td>75,000</td>
<td>65,000-104,000</td>
<td>75,000</td>
<td>60,000-136,000</td>
</tr>
<tr>
<td>General Management</td>
<td>69,000</td>
<td>34,000-88,000</td>
<td>82,000</td>
<td>34,000-127,000</td>
</tr>
<tr>
<td>Human Resources</td>
<td>60,000</td>
<td>22,000-73,000</td>
<td>65,000</td>
<td>54,000-78,000</td>
</tr>
<tr>
<td>Marketing</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Marketing Services</td>
<td>61,000</td>
<td>42,000-70,000</td>
<td>70,000</td>
<td>47,000-77,000</td>
</tr>
<tr>
<td>Product Management</td>
<td>65,000</td>
<td>55,000-73,000</td>
<td>79,000</td>
<td>65,000-90,000</td>
</tr>
<tr>
<td>Sales/Reall</td>
<td>63,000</td>
<td>56,000-76,000</td>
<td>73,000</td>
<td>68,000-91,000</td>
</tr>
<tr>
<td>Technical</td>
<td>72,000</td>
<td>65,000-85,000</td>
<td>85,000</td>
<td>75,000-110,000</td>
</tr>
<tr>
<td>Other</td>
<td>69,000</td>
<td>35,000-100,000</td>
<td>80,000</td>
<td>36,000-115,000</td>
</tr>
<tr>
<td>Operations Management</td>
<td>75,000</td>
<td>60,000-85,000</td>
<td>95,000</td>
<td>60,000-111,000</td>
</tr>
<tr>
<td>Strategic Planning</td>
<td>72,000</td>
<td>51,000-102,000</td>
<td>86,000</td>
<td>57,000-109,000</td>
</tr>
<tr>
<td>Other</td>
<td>80,000</td>
<td>73,000-90,000</td>
<td>100,000</td>
<td>73,000-119,000</td>
</tr>
</tbody>
</table>

*Total compensation includes base salary, signing bonus, and performance bonus.
Top Employers of MBA Graduates

A.T. Kearney, Inc.
AlliedSignal, Inc.
American Express Company
Andersen Consulting
Arthur D. Little, Inc.
Booz-Allen & Hamilton
Citibank, N.A.
Coopers & Lybrand LLP
Deloitte & Touche Consulting Group
Deloitte & Touche LLP
Detroit Edison
Diamond Technology Partners, Inc.
Ernst & Young Management Consulting
FMC Corp.
Ford Motor Co.
General Mills, Inc.
General Motors Corp.
Helene Curtis, Inc.
Hewlett-Packard Co.
Intel Corp.
Kraft Foods, Inc.
McKinsey & Co., Inc.
Medtronic, Inc.
Merrill Lynch
NationsBank
Pittiglio Rabin Todd & McGrath
Price Waterhouse Management Consulting
The Procter & Gamble Co.
Silicon Graphics, Inc.
Sprint Corp.
United Technologies Corp.
Class of 1998 Profile

Class Size: 417

Undergraduate Majors

Business 26%
Economics 14%
Engineering 27%
Liberal Arts & Sciences 20%
Other 13%

Geographic Distribution

Northeast 16%
Mid-Atlantic 11%
South 7%
Midwest 23%
Southwest 6%
West 11%
U.S. Territories 1%
International 25%

Women 23%
Minorities 23%

Full time work experience 97%
Mean Age 27
Class of 1999 Profile

Class Size 424

Undergraduate Majors

Business 23%
Economics 15%
Engineering 27%
Liberal Arts & Sciences 24%
Other 11%

Geographic Distribution

Northeast 17%
Mid-Atlantic 12%
South 5%
Midwest 24%
Southwest 6%
West 13%
U.S. Territories 1%
International 22%

Women 28%
Minorities 26%

Full time work experience 99%
Mean Age 27
The Class of 1998
Congratulations!

Kimberly Ballou
Vijay Banta
Roberto Barahona

Dan Barlev
Fabio Batista
Oliver Baumhogger

Michael Belforte
Wes Benedict
Mark Benson

Craig Bergman
Mikko Bergman
Juan Bermudez
Rodrigo Bertelsen
Rohit Bery
Sujoy Bhattacharya

Robert Bixler
Flavin Black
Alan Bogomilsky

Michael Bohn
Daniel Bollman
Ines Bonicelli

Allison Botero
Tiffanie Boyd
Neal Bram
Class of 1998

Laura Brickmeier
Stephanie Bruner
Bart Brown

Tracy Brown
Kofi Bruce
Bernard Brunner

Shannon Bryan
Charlene Bultynck
James Dunn

T.D. Butzbaugh
Daniel Calonge
Chris Campbell
Congratulations!

Shawn Carter
Frank Carr
Craig Carrigan

Kirsten Carter
Anthony Case
Juan Ceresa

Riccardo Cesarei
William Champine
Hyeontae Chang

Jared Chang
Ruby Chang
Anita Chao
Class of 1998

Mitchell Goodman
Dwane Gossai
Dennis Graham

Teresa Grettenberg
Frederick Grimes
Baomin Guo

Mita Gupta
Steve Hain
Alberto Hamonet

Stephen Harriott
Joseph Harris
Duane Hart
Congratulations!

David Hollister
Sung Mo Hong
Thomas Horn

Charles Hornbrook
Eric Horowitz
Will Horton

Donald Houston
David Hudson
Kurt Hulander

Curtis Hutcheson
Kelly Hutchison
Morlio Ito

Class of 1998
Yasuki Iwai
Boguslaw Jablonski
Anne Marie Jacks

Gali Janco
Matthew Jauchius
Mark Jechura

Gayle Jennings
Nam-Sool Jeon
Patrik Johansson

Maxine Johnson
William Johnson
Fletcher Jones
Stephanie Jones
Kevin Jonsson
Jose Juarez

Hyun-Moon Jung
Sung-Hye Jung
Kishore Kagolana

Steven Kahn
Marc Kaiser
Hyung-Kyu Kang

Shin-Dan Kang
Alyssa Kaplan
Marc Kaplan
The Global Blue

Adi Karmadi
Sally Katovsich
Jan Kegelberg

Sarah Kelly
H. Lewis Kennebrew II
Ata Khan

Chan-Soo Kim
Hyoung Wook Kim
Lowell Kim

Sangdo Kim
Sangjin Kim
Seung-Hoon Kim
Congratulations!

Seung-II Kim
Yeon-Woong Kim
Younggyoon Kim

Younghwa Kim
Youngseok Kim
Sean Kinney

Matthew Kleiman
Franz Klein
Yair Klein

Robin Klotz
Brian Klute
Youngcheol Ko

Class of 1998
The Global Blue

Congratulations!

Ravi Korrapati
Diana Kraft
John Krakowiak

Stephan Kunz
Jim Kuser
Sigmund Kyrdalen

Antonio La Camera
Michael Lamb
John Larkey

Alisa Lask
Job Lawrence
Olazhir Ledezma
The Global Blue

Martha Masterman
Hirofumi Matsubayashi
Pablo Mautone

Peter Mavrides
Thomas Mazarakis
Amy McAuliffe

Brian McDonnell
Brian McKinley
John McRandal

Monica Meinrath
Ron Meisler
Shelman Menassa
The Global Blue

Congratulations!

Roger Muller
Benoit Nachtergaele
Kitty Neumark

David Newton
Dmitry Noraev
Ryan Nordberg

Michael O'Brien
Kathleen O'Rourke
Akanni Odle

Hyun Mee Oh
Sherleen Ong
Theodore Ongaro
Daniel Osafo
Brian Osborn
Meral Otelei

Chialin Ou
Marc Palmer
Richard Palmgren

Byung-Chan Park
Hee-Yung Park
Jeongseo Park

John Park
Samuel Park
Sangeok Park
Congratulations!

Yong-Duk Park
Gil Peleg
Christopher Perrigo

Steven Pessagno
Timothy Petersen
Michael Phelps

Geoffrey Phillips
Andres Placentino
Anthony Psacharopoulos

Jin Qian
Stephen Quane
Carlos Ramos Dabois
Congratulations!

Fernanda Raso
Scott Reed
Kingsley Reeves

Stephen Reinhard
Scott Reus
Demille Richardson

Anthony Riggio
Gene Rigoni
Don Rim

Dorald Ritucci
Robyn Roberts
J. Daron Robertson
Congratulations!

Renee Robinson
Miguel Rodrigues
Anamariela Rodriguez

Benzion Ronen
Til Roquette
Scott Ross

Tobin Ross
Lisa Rubens
Edward Runkel

Hisayoshi Sakakibara
Miguel Sanchez
Yuleika Saume
W.E. Tige Savage
Gary Schanman
Michael Schildkraut

Brad Schorer
Sue Schroeder
Anthony Sebro

David Segezarth
Raji Sen
Amy Sherea

Hi-Do Shin
Jeonghun Shin
Manuel Sibert
Parichat Songsurawat
Bral Spight
John Squire

Christopher Stiller
Darren Starr
James Steel

Cheryl Stevens
Gregor Strazar
Christian Stulz

Joel Studdeson
Hiroyuki Takahashi
Kazuo Takayama

Congratulations!
Raymond Tenenbaum
Surayut Thavikulwat
Arnaud Thierry

Philindas Thompson
Margie Toy
Jennifer Tseng

Nancy Tseng
Brian Tubbs
H. Erkut Uludag

David Valeck
Sam Valenzuela
Travis Vaughan
The Global Blue

Scott Wilton
Jennifer Winn
Michele Wise

Yasushi Yamada
Chwee Yap
Toshihiko Yarita

Naoto Yokota
Young-Kyun Yoo
Daniel Zarewych

Sam Zayed
David Zinn
Members of the Class of 1998 not pictured:

Guo Baomin
Yil-Hyeong Cho
William Cosby
Eugenio De Zagottis
J. Todd Garland
James K. Gruver
Jill Gunderson
Woonseob Han
Deborah Hanson
Sherry House
Richard Hove
Simon Kahn
Christopher Keller

Youngsun Kim
Michael Kreder
Greg Kruszewski
Jae-Weon Lee
Sang-Chull Lee
Kirk Lignell
Xiang Long
Ryan Naftulin
Jeongseock Oh
Anthony Polston
Gregory Salisbury
David Sanvido

Susan Scroggins
Stephanie Stanberry
Shogo Suzuki
Joham Tavera
Rebecca Treptow
Rajesh Trivedi
Timothy Wnuk
Brian Wu
Shuqing Wu
Shuo-Hung Yeh
Ronald Yokubison
Grace Yuhico
The Global Blue

Congratulations!
The Class of 1999
Leslie Chow  
Danny Chu  
Alan Chuaang  
DeShawn Clayton  
Edvard Cock

Drew Conard  
Scott Cooke  
Austin Corbett  
Kristin Costello  
Michael Crescenzi

Mark Crisan  
John Cunningham  
Vineet Dalal  
Tony De Biase  
Mark Dempster

Lisa Deyoung  
Timothy Dick  
Randall Dishon  
Murat Dogruer  
Irina Doliov

Andrew Doll  
Denise Dragoni  
Michael Drecon  
Cristina Egge  
Robert Eisenbach
The Global Blue

David Elien
Menno Ellis
Onney Enyia
April Ervin
Julian Evans

Matthew Feinstein
Melissa Ferguson
Rogério Ferreira
Raul Ferrero
Jason Fiala

Alicia Finger
Christine Foley
Brenda Foster
Charles Foster
Debra Foster

Philip Frank
Rob Frederick
Joshua Freeman
Ginny Friedman
Jeanine Fukuda

Michelle Gamble
Michael Garberding
Charles Garcia
John Garrish
Adam Gartenberg
Class of 1999

Lewis Garvin
Maria Fernanda Garzon
Dana Gilbert
Greg Gilman
Hajime Gima

Erin Gislason
Felipe Goes
Ann Goffstein
Thomas Goodrich
Erick Gross

Timothy Gottfried
Doug Grady
Luke Grant
Jennifer Griffin
Darqun Guo

Richard Gustafson
Mark Guthrie
Sunita Gutta
Adrian Guzzoni
Emilian Halloran

Sean Hammonds
Thomas Harper
Juan Hartsfield
Masachi Hasegawa
Jeffrey Hassman
Patrick Lynch
Miguel Madrigal
Scott Mahoney
Ori Margoschies
Arik Marks

Derek Martin
Daniel Martinez
Karen Maruyama
Brent Maxwell
Brian McCall

Emily McCampbell
Carl McGowan
Francisco Medina
Beatriz Meiggs
Enrique Mendez

Adam Meron
Jacob Michlewicz
Nicole Miller
Eugene Mitchell
Matthew Moberg

Shinichi Mochida
Renato Monteiro
Vibha Monteiro
Jorge Montiel-Othon
J.D. Moore
Meredith Moozally
John Moose
Maria Moraes
Matthew Morawa
Matthew Moyer

Heriberto Murillo
Rahul Murudharan
Colleen Murphy
Brad Mushovic
Holly Myers

Javier Navarro
Kari Nelson
Michael Newman
Elyse Newton
Ik Ng

Jennifer Nierenberg
John Nieto
Christopher Noble
Takanori Nomura
Daniel Nott

Gerald O'Brian
Masahide Ohira
Allison Okubo
John Olsen
Scott Olson
Jason Oshins
Kenneth Outcalt
Carmen Oviedo
Sylvia Paas
Carl Pacheco

Kevin Page
Nityanand Pai
Richard Palmer
Lincà Pan
Yi-Fan Pan

Jongmanh Park
Andrew Parker
Kurtis Parker
Christine Parlantis
Dina Pasalis

N. German Pasteris
Chandra Patel
James Paterson
Randall Patton
Stephen Pawl

Miguel Pena
Erin Penniman
Michael Petersen
Kurt Peterson
Greg Pezda
Zhenhai Shen
Christopher Sherman
Yoonho Shin
Esteban Simian
Natasha Sinel

Jonathan Siskin
Violeta Sit
Martin Slon
Jason Smith
Katrina Smith

Matthew Snyder
Ingo Soeding
Tony Sood
Saninand Soonthornthum
Damian Spector

Naomi Spinn
Yuval Steimel
Alexander Stein
Troy Stein
Eric Steinberger

Eric Stettler
Eric Stief
Ed Stroh
Christopher Struve
Anemarie Suarez-Davis
Suresh Subramanian
Susette Sullivan
Yanlin Sun
Julie Szudarek
Eddy Tamboto

Donald Tasker
Kheam How Teo
Paul Terpeluk
Jose Teruel
Sonya Thompson

Romulo Thoms
Richard Thornton
Daniel Timmer
Eric Toler
Margaret Travis

Marilyn Tsang
Huifen Tseng
Judy Tundo
Alan Turkus
Hristo Ushev

Billy Vaisberg
Manuel Valencia
John Van Gelder
David Veal
Robert Vedra
Class of 1998

Members of the Class of 1998 not pictured:

Diego Amaya  Andrew Lenk  Laura Reeves
Michael Cardinale  Laura Magidson  Pamela Smul
Jonathan Cioffi  Kathleen Merril  Barry Siern
Marcelo Desio  Nolan Mondrow  Stacy Stonefish
Kevin Fitzpatrick  Jotham Monsma  Paul Taheri
Sean Glenn  Mark Patton  Matthew Vandergoot
John Kim  Timothy Reed  George Yeh
Joana Kyei
Faculty
UMBS Faculty

Michael Gordon
Sunil Gupta
Zeynep Gurhan
Robert Haessler
Herbert Hildebrandt

James Hines Jr.
David Hirshleifer
Eugene Imhoff Jr.
Ronen Israel
Marilyn Johnson

Michael Johnson
Anzeel Karmani
Gautam Kasai
Han Kim
Thomas Kinnear

Stanley Kon
Roger Kornendi
Francine Lafontaine
William Lanen
Peter Lenk

David Lewis
Kenneth Lieberthal
Linda Lim
William Lovejoy
Russell Lundholm
UMBS Faculty

Hasan Seyhun
Joel Stenrod
Kathryn Stecke
Kathleen Sutcliffe
Anand Swaminathan

Frederick Talbot
James Taylor
Siew Hong Teoh
Katherine Terrell
Anjan Thakor

David Ulrich
James Walsh
Vincent Warther
Karl Weick
James Wheeler

Marina Whitman
Bernard Yeung
Martin Young
Mayer Zald
Sponsors

MITCH'S PLACE
RESTAURANT • BAR

SCOREKEEPERS
Restaurant & Sports Bar
CATCH THE GAMES OF ALL SPORTS ~ GIANT BIG SCREENS & 30 MONITORS

~ 25 Of The Greatest Beers on Draft ~
Including: Bell's, Newcastle,Guinness & Youngs

Pool Tables & Darts ~ DJ + dancing Thurs - Sat

FULL MENU
Salads - Phillys - Mexican - Half Pound Burgers
Chicken - Gyros - Jumbo Wings

310 Maynard - 995.0100 (Central Campus) ~ 21& over~proper ID please
Ulrich's
CONGRATULATES THE
CLASS OF 1998

Business students, faculty and staff know....

Ulrich's has what they need!

Ulrich's
BOOKSTORE
549 E. UNIVERSITY AVE. - ANN ARBOR MI.
HOURS - Mon. - Fri. 9-6 / Sat. 9:30-5 / Sun 12-5

Hope to hear from you soon
Phone: (313-662-3201) - (800)-288-5497
Fax: (313-662-7859 - email: ulrichs@ulrichs.com - http://www.ulrichs.com

OVER 60 BEERS ON TAP

ASHLEYS
RESTAURANT & PUB
ESTABLISHED 1983

RICK'S AMERICAN CAFE
NIGHTLY DRINK SPECIALS
FULL MENU AVAILABLE
BANDS AND DJ'S
21 + OVER
2 BLOCKS FROM THE B-SCHOOL
Cleveland
John McCarty (MBA 1982)
VP
Society National Bank
Technology Park One
25115 Country Club Blvd.
North Olmsted OH 44070
Phone: 216-779-2182
Fax: 216-779-2295

Boston
Greg Lipper (MBA 1997)
Management Associate
Fidelity Investments
300 Puritan Way
Marlborough, MA 01750
Phone: 508-357-5768
Fax: 508-787-9653

New York
Scott Ernst (BBA 1985)
Vice-President
Frenkel & Co., Inc.
Two World Trade Center
New York, NY 10048
Phone: 212-488-0200
Fax: 212-488-1800
Email: ernst@frenkel.com

New Jersey
Jeff Norman (BBA 1989)
Director
Landauer Real Estate Counselors
666 Fifth Avenue
New York, NY 10103
Phone: 212-621-9552
Fax: 212-621-9567
Email: jonorman@landauer.com

Washington, D.C.
Mike Weber (MBA 1991)
Economist
Internal Revenue Service
Statistics of Income Division
1111 Constitution Avenue, NW
Washington, D.C. 20224
Phone: 202-874-0877
Fax: 202-874-0922
Email: michael.weber@wpgate.irs.gov

South Florida
Jeff Kleino (MBA 1993)
Manager, Marketing Operations
Nortel CALA Inc.
Mail Stop A 337M
Sunrise, FL 33323
Phone: 954-851-8398
Fax: 954-851-8300
Email: Jeff.Kleino@nt.com

Miami
Jay Carrillo (MBA 1994)
Assistant Treasurer
Exxon Company International
Latin America
306 Alhambra Circle
Coral Gables, FL 33134
Phone: 305-441-6106
Hail to the Victors Valient
Hail to the Conquering Heroes
Hail, Hail to Michigan
The Leaders and the Best

Hail to the Victors Valient
Hail to the Conquering Heroes
Hail, Hail to Michigan Champions of the West

The Yellow and Blue

Sing to the colors that float in the light;
Hurrah for the Yellow and Blue!

Yellow the stars as they ride thro’ the night,
and reel in a rollicking crew;

Yellow the fields where ripens the grain,
and yellow the moon on the harvest wain;
Hail!

Hail to the colors that float in the light;
Hurrah for the Yellow and Blue!
Visualize yourself standing before a gateway on a hilltop. Your entire life lies out before you and below. Before you step through, pause and review the past; the learning and the joys, the victories and the sorrows--everything it took to bring you here.

-The Book of Runes