# Value Monitor™

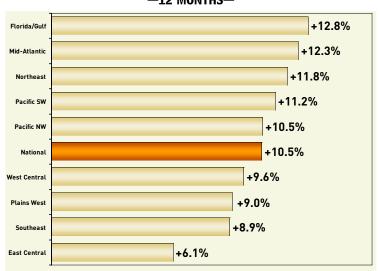


Vol. 84

Prices . . . Cap Rates . . . Supplemental Data

## **SECOND QUARTER 2006**

## % GROWTH IN COMPOSITE PRICES BY REGION —12 MONTHS—



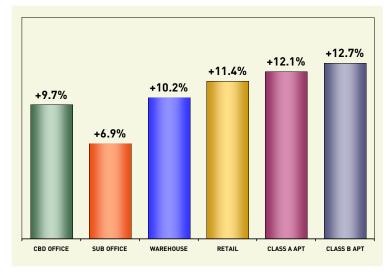
## TOP 5 MARKETS—HIGHEST PRICE GROWTH\* —12 MONTHS, BY METRO AND SECTOR—

Metro	Property Type	% Change
Tampa-St. Petersburg	Class A Apartment	+35.1%
Nassau-Suffolk	Suburban Office	+26.1%
West Palm Beach	CBD Office	+25.4%
Jacksonville	Suburban Office	+24.6%
Orlando	Class A Apartment	+24.2%

## TOP 5 MARKETS—LOWEST PRICE GROWTH\* —12 MONTHS, BY METRO AND SECTOR—

Metro	Property Type	% Change
Detroit	Class A Apartment	-2.0%
Columbus	Suburban Office	-1.0%
Houston	Suburban Office	-0.7%
Detroit	Suburban Office	-0.2%
Jacksonville	CBD Office	0.7%

## % GROWTH IN NATIONAL PRICES BY SECTOR -12 MONTHS-



## TOP 5 MARKETS GAINING PRICE MOMENTUM\*\* —24 MONTHS, BY METRO AND SECTOR—

Metro	Property Type	Sector Rank	$\triangle$ in Rank
Philadelphia	Warehouse	1	+59
Cincinnati	Warehouse	5	+54
Charlotte	Suburban Office	4	+48
Raleigh-Durham	Suburban Office	10	+48
Oakland-East Bay	Retail	4	+45

## TOP 5 MARKETS LOSING PRICE MOMENTUM\*\* —24 MONTHS, BY METRO AND SECTOR—

Metro	Property Type	Sector Rank	$\triangle$ in Rank
Baltimore	Warehouse	60	-55
Chicago	Retail	52	-54
Phoenix	Class A Apartment	55	-54
Sacramento	Class A Apartment	57	-54
Washington, DC	CBD Office	56	-51

<sup>\*</sup>Reflects ranking (highest and lowest) of percent change in value among 60 U.S. markets in each category (plus Manhattan Downtown/New York City for CBD office, Class A and Class B apartments).

The GRA National Real Estate Index collects transaction data from a wide variety of third party sources for 60 major U.S. markets. Data is analyzed to ensure consistency in methodology and accuracy. Reported prices and cap rates reflect Class A properties with the exception of Class B apartments. The INDEX reports property trends within metropolitan areas, generally as defined by the U.S. Census Bureau.



<sup>\*\*</sup>Rankings are based on year-over-year percent change in value (highest = gaining; lowest = losing) over the past 24 months, with top listed reporting the greatest change in ranking.

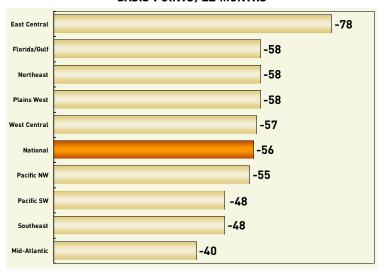
### NATIONAL Real Estate Index

## CAP RATE TRENDS

Second Quarter 2006

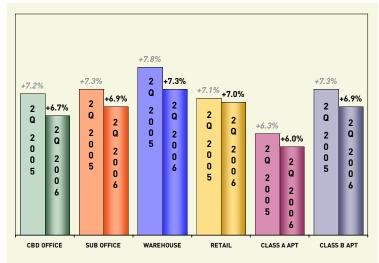
### **CHANGE IN COMPOSITE CAP RATES BY REGION**

-BASIS POINTS, 12 MONTHS-



### **CAP RATES BY SECTOR**

-2Q 2005 VS. 2Q 2006-



## TOP 5 MARKETS—INCREASE IN CAP RATE\*

-12 MONTHS, BY METRO AND SECTOR-

Metro	Property Type	Change
Houston	Class A Apartment	+30  bp
Columbus	Suburban Office	+20 bp
Houston	Suburban Office	+20 bp
Los Angeles	Class A Apartment	+20 bp
San Diego	Suburban Office	+20 bp

## **TOP 5 MARKETS GAINING CAP RATE MOMENTUM\*\***

-24 MONTHS, BY METRO AND SECTOR-

Metro	Property Type	Sector Rank	riangle in Rank
Sacramento	Class A Apartment	3	+58
Seattle	Retail	4	+57
Houston	Class A Apartment	1	+56
Baltimore	Warehouse	1	+54
Phoenix	Suburban Office	5	+54

## TOP 5 MARKETS—DECREASE IN CAP RATE\*

-12 MONTHS, BY METRO AND SECTOR-

Metro	Property Type	Change
Jacksonville	Suburban Office	-150 bp
Nassau-Suffolk	Suburban Office	-140 bp
Tampa-St. Petersburg	Class A Apartment	-140 bp
St. Louis	CBD Office	-120 bp
West Palm Beach	Suburban Office	-120 bp

## TOP 5 MARKETS LOSING CAP RATE MOMENTUM\*\* —24 MONTHS, BY METRO AND SECTOR—

Metro	Property Type	Sector Rank	riangle in Rank
Philadelphia	Warehouse	60	-59
Baltimore	Class A Apartment	59	-53
Raleigh-Durham	Suburban Office	53	-51
Fort Lauderdale	Retail	51	-50
Miami	Retail	52	-47

<sup>\*</sup>Reflects ranking (increase and decrease) of year-over-year percent change in cap rates (table notes actual change in basis points) among 60 U.S. markets in each category (plus Manhattan Downtown/New York City for CBD office, Class A and Class B apartments).

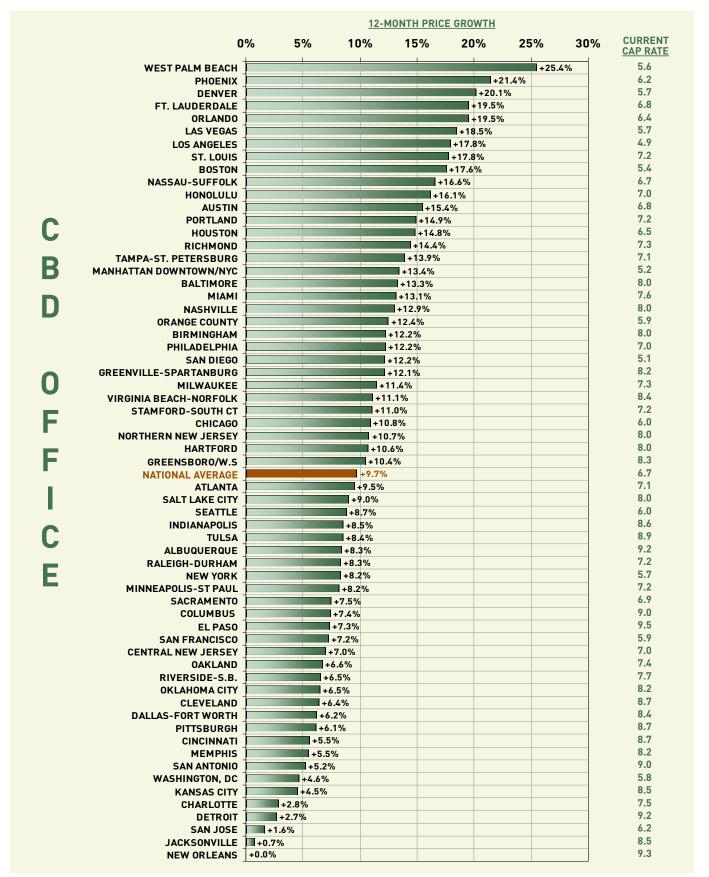
<sup>\*\*</sup>Rankings are based on year-over-year percent change in cap rate (highest = gaining; lowest = losing) over the past 24 months, with top listed reporting the greatest change in ranking.

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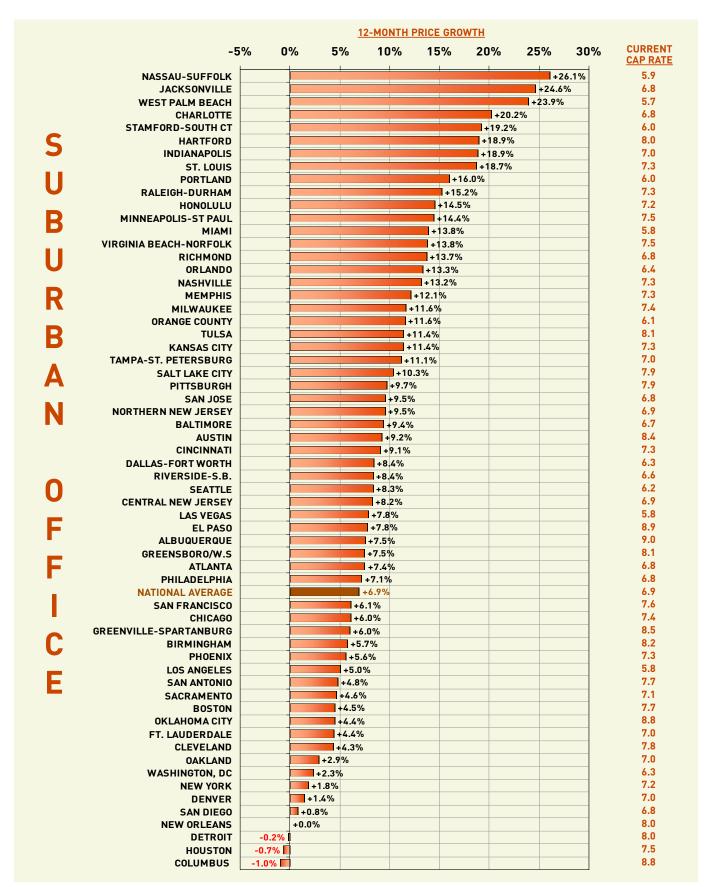
## NATIONAL Real Estate Index

### CBD OFFICE PRICE GROWTH—12 MONTHS



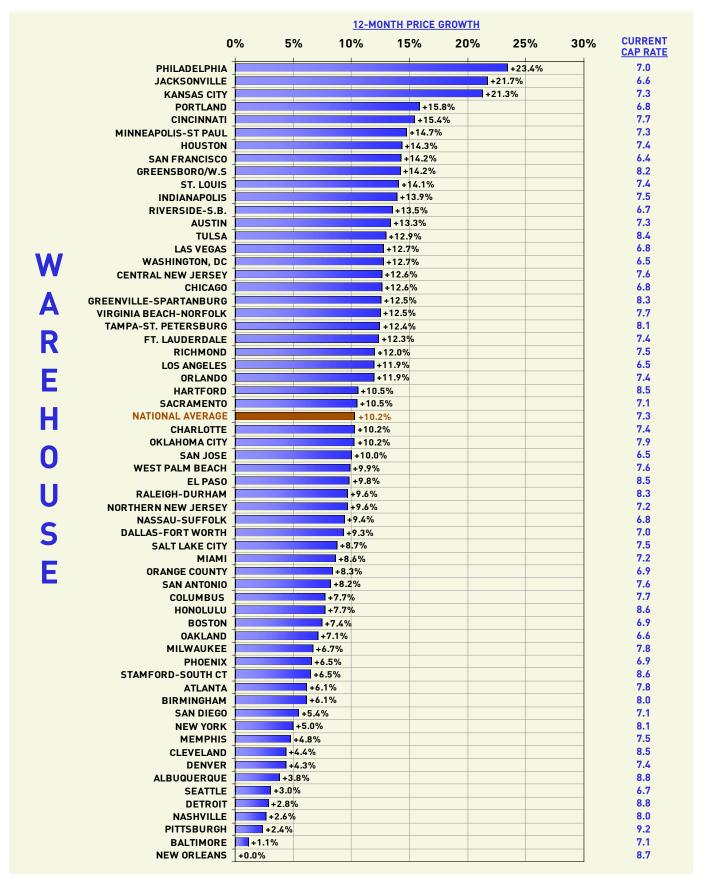


### SUBURBAN OFFICE PRICE GROWTH—12 MONTHS



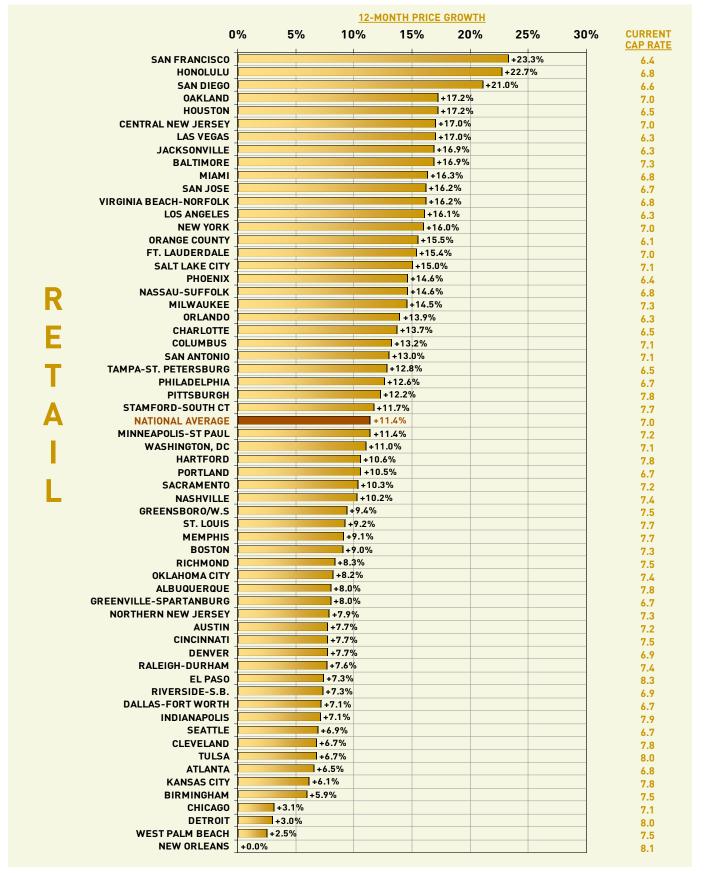


## WAREHOUSE PRICE GROWTH-12 MONTHS



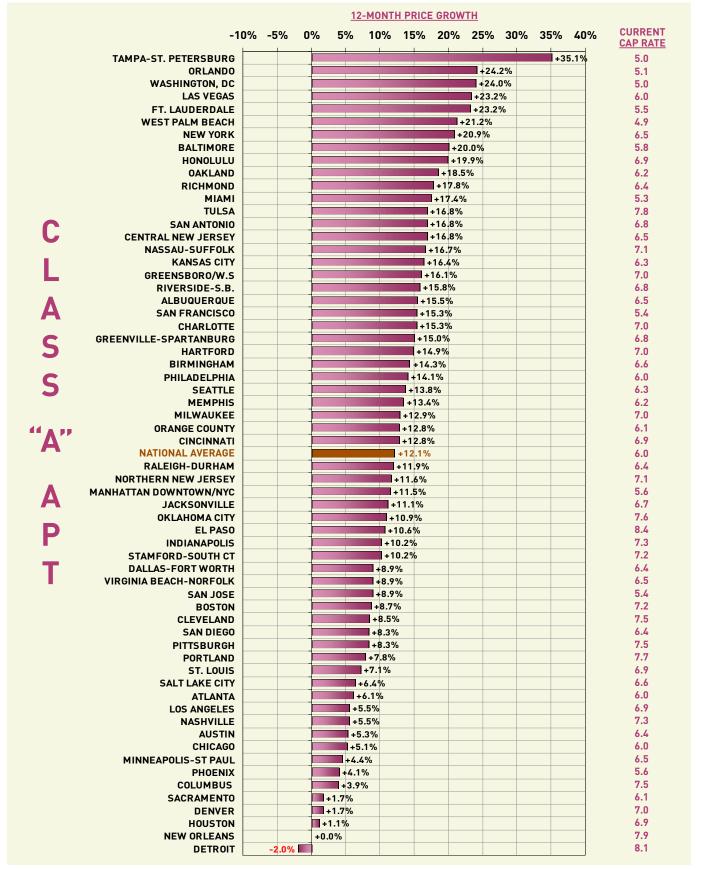


## RETAIL PRICE GROWTH-12 MONTHS



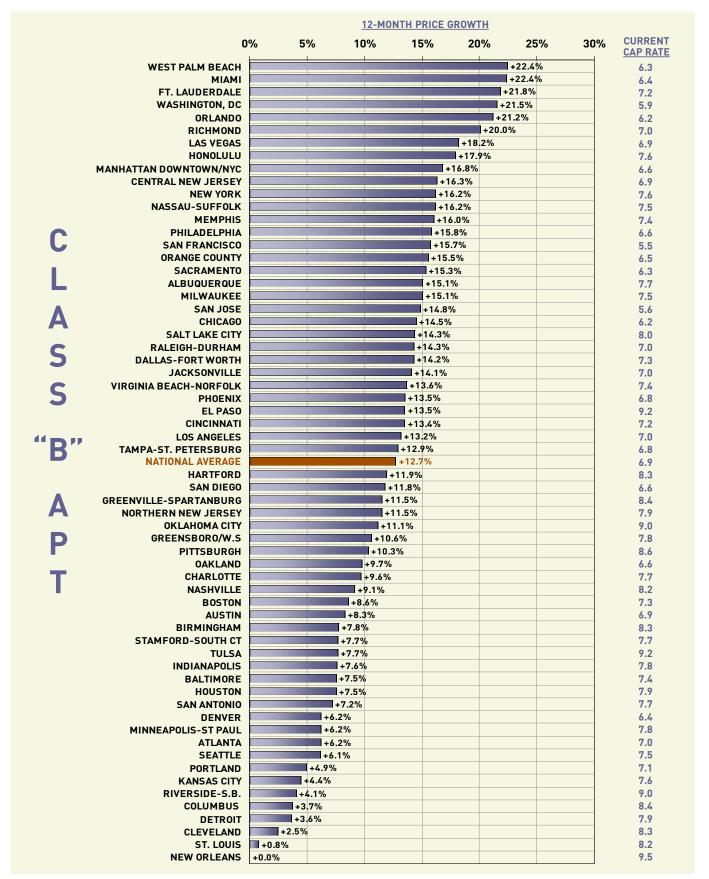


### **CLASS A APARTMENT PRICE GROWTH—12 MONTHS**





### CLASS B APARTMENT PRICE GROWTH—12 MONTHS



## NATIONAL & REGIONAL PERFORMANCE



Second Quarter 2006

	CB Off		Subui Off		Warei	HOUSE	Ret	AIL	CLAS Apart		CLAS Apart	
REGIONS	Price S/F	Cap Rate	Price S/F	Cap Rate	Price S/F	Cap Rate	Price S/F	Cap Rate	Price S/F	Cap Rate	Price S/F	Cap Rate
National Quarterly Change*	\$277.51	6.7%	\$210.35	6.9%	\$58.65	7.3%	\$178.34	7.0%	\$144.72	6.0%	\$95.81	6.9%
Quarterly Change	1	<b>\</b>	1	$\leftrightarrow$	1	<b>\</b>	1	<b>\</b>	<b>↑</b>	$\leftrightarrow$	1	$\leftrightarrow$
Pacific/ Northwest	337.06	6.3	255.67	6.9	69.62	6.8	214.88	6.8	179.36	5.7	124.94	6.4
Northwest	1	$\leftrightarrow$	1	$\leftrightarrow$	1	<b>1</b>	1	<b>\</b>	<b>↑</b>	$\leftrightarrow$	<b>↑</b>	<b>1</b>
Pacific/ Southwest	280.29	5.9	270.47	6.3	79.38	6.8	217.80	6.5	186.05	6.4	130.47	6.8
Southwest	1	<b>↓</b>	↔	$\leftrightarrow$	1	$\leftrightarrow$	1	<b>\</b>	1	$\leftrightarrow$	1	$\leftrightarrow$
Plains/West	152.14	7.6	174.54	7.0	48.52	7.2	152.62	7.0	94.05	6.4	65.69	7.1
	<b>↑</b>	<b>1</b>	1	$\leftrightarrow$	1	<b>\</b>	1	<b>\</b>	<b>↑</b>	$\leftrightarrow$	<b>↑</b>	<b>\</b>
Florida/	177.00	7.1	171.92	7.0	58.37	7.5	168.95	6.7	114.36	5.9	73.92	7.2
Gulf Coast	1	<b>↓</b>	<b>↑</b>	$\leftrightarrow$	1	<b>1</b>	<b>↑</b>	<b>\</b>	1	$\leftrightarrow$	1	$\leftrightarrow$
Southeast	162.90	7.5	159.25	7.1	41.36	7.8	151.82	7.0	87.17	6.5	58.45	7.5
	<b>↑</b>	<b>\</b>	1	<b>\</b>	1	<b>\</b>	1	<b>\</b>	↔	$\leftrightarrow$	<b>↑</b>	$\leftrightarrow$
Mid-Atlantic	355.56	6.4	244.98	6.6	61.36	7.2	184.64	7.0	168.50	5.8	110.33	6.5
	1	<b>\</b>	1	$\leftrightarrow$	1	<b>\</b>	1	$\leftrightarrow$	1	$\leftrightarrow$	1	<b>\</b>
Northeast	423.84	6.0	234.07	7.1	69.66	7.5	201.90	7.2	206.09	6.2	118.30	7.0
	1	<b>\</b>	↔	$\leftrightarrow$	1	$\leftrightarrow$	1	<b>\</b>	<b>↑</b>	<b>1</b>	<b>↑</b>	<b>1</b>
East Central	127.89	8.8	132.80	7.9	40.43	8.3	128.68	7.7	79.66	7.5	55.31	8.0
	1	<b>1</b>	↔	$\leftrightarrow$	↔	$\leftrightarrow$	1	<b>1</b>	1	$\leftrightarrow$	1	$\leftrightarrow$
West Central	233.51	6.6	173.09	7.4	54.17	7.1	174.62	7.3	114.21	6.3	79.20	7.0
	<b>↑</b>	<b>\</b>	1	<b>1</b>	1	<b>\</b>	1	$\leftrightarrow$	<b>↑</b>	$\leftrightarrow$	<b>↑</b>	$\leftrightarrow$

<sup>\*</sup>Arrows represent a change in value during the quarter of greater than or equal to 1.0%. For changes less than 1.0%, performance is considered to be flat.

The above figures reflect performance in 60 markets weighted by property inventory. Averages for all markets have been calculated using regional and local market property stock weights from reputable sources. The National and Regional numbers and percentages noted above are averages and may show variance due to rounding and weighting. For a listing of the markets included, see the last page of this report.

Reported values reflect Class A properties, with the exception of Class B apartments. Select other sectors are reported in the Supplemental Value Monitor [and are excluded from the regional and national averages above.] For suburban office, warehouse/distribution, retail, and apartment properties, the INDEX reports property transaction trends within metropolitan areas (Metropolitan Statistical Areas and Primary Metropolitan Statistical Areas), generally as defined by the U.S. Census Bureau. Also, please note that except for New York City, reported apartment values reflect primarily garden-style properties. High-rise residential properties are not included in the average price data.

Reported prices are derived, first and foremost, from closed property sales. Consequently, there may be some disparity between property values reported herein and anecdotal reports of changing market conditions in certain local markets. Ultimately, however, changing values are reflected in the data reported. All data for the current quarter are preliminary and subject to further revision in subsequent publications.

Regional data are primarily indicative of direction and may or may not constitute a pure representation of value trends and activity in underlying local markets.

For a complete description of the methodology employed, property type norms and an explanation of terms, please see the "Methodology" section.

## MARKET LIQUIDITY INDICES-NATIONAL



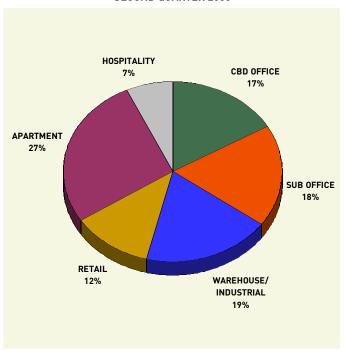
Second Quarter 2006

### **COMPOSITE**

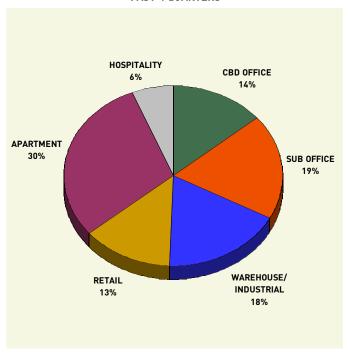
	CURRENT QUARTER	PRIOR QUARTER	BASE QUARTER (2Q 03)	PAST 4 QUARTERS	BASE YEAR (2003)
VOLUME (billions)	\$71.7	\$77.9	\$31.2	\$308.9	\$111.4
INDEX	230	250	100	277	100

### **SECTOR**

#### **SECOND QUARTER 2006**



#### **PAST 4 QUARTERS**

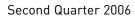


(billions)		CURRENT QUARTER	PRIOR QUARTER	BASE QUARTER (2Q 03)	PAST 4 QUARTERS	BASE YEAR (2003)
CBD OFFICE	Volume	\$11.7	\$8.7	\$5.5	\$42.0	\$22.0
	Index	213	158	100	191	100
SUBURBAN OFFICE	Volume	\$12.9	\$16.2	\$5.2	\$58.3	\$18.4
	Index	247	310	100	316	100
WAREHOUSE/INDUSTRIAL	Volume	\$13.2	\$14.3	\$5.8	\$53.9	\$17.1
	Index	230	249	100	316	100
RETAIL	Volume	\$8.4	\$9.1	\$6.9	\$40.8	\$23.0
	Index	122	131	100	177	100
APARTMENT	Volume	\$19.1	\$23.1	\$6.4	\$90.9	\$25.7
	Index	297	359	100	354	100
HOSPITALITY	Volume	\$4.9	\$5.2	\$0.9	\$19.0	\$3.6
	Index	525	564	100	533	100

**Explanatory Note:** The base period for all *quarterly* indices is the <u>second quarter 2003</u>. The base period for all *annual* indices is <u>2003</u>. All volumes are expressed in billions of dollars. Values and indices for recent periods are subject to change as more data are compiled. Numbers may not add to 100 because of rounding and the exclusion of miscellaneous other property types.



## PACIFIC/NORTHWEST REGION





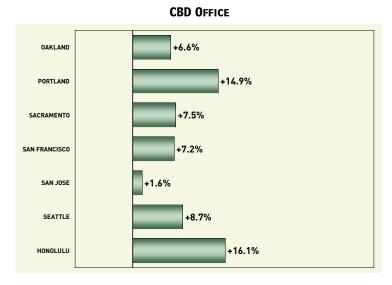
	Off	CBD OFFICE Average		SUBURBAN OFFICE Average		WAREHOUSE Average		<b>RETAIL</b> Average		CLASS A a APARTMENT Average		SSB <sub>a</sub> MENT
	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate
NATIONAL	\$277.51	6.7%	\$210.35	6.9%	\$58.65	7.3%	\$178.34	7.0%	\$144.72	6.0%	\$95.81	6.9%
OAKLAND-EAS	T RAV											
2 Q. '06	200.18	7.4	235.44	7.0	63.96	6.6	207.96	7.0	198.08	6.2	142.01	6.6
1 Q. '06	201.76	7.3	234.17	7.0	62.51	6.7	198.27	7.3	190.33	6.3	139.00	6.6
2 Q. '05	187.73	7.7	228.83	7.1	59.71	7.0	177.45	8.0	167.14	6.9	129.40	6.9
PORTLAND												
2 Q. '06	191.84	7.2	218.67	6.0	63.10	6.8	180.59	6.7	89.00	7.7	66.76	7.1
1 Q. '06	185.10	7.4	216.39	6.0	61.74	6.9	177.52	6.8	85.98	7.8	65.80	7.1
2 Q. '05	167.00	8.0	188.53	6.7	54.47	7.4	163.41	7.2	82.54	8.0	63.63	7.2
SACRAMENTO												
2 Q. '06	240.61	6.9	207.48	7.1	54.59	7.1	186.89	7.2	137.51	6.1	102.40	6.3
1 Q. '06	239.90	6.9	208.83	7.0	52.95	7.3	182.10	7.4	139.02	6.0	99.21	6.3
2 Q. '05	223.90	7.2	198.33	7.2	49.41	7.5	169.42	7.8	135.19	6.0	88.82	6.7
SAN FRANCISC	:0											
2 Q. '06	422.54	5.9	289.30	7.6	98.08	6.4	270.92	6.4	282.35	5.4	193.58	5.5
1 Q. '06	417.03	5.9	288.79	7.6	95.84	6.5	268.97	6.4	267.31	5.5	184.26	5.6
2 Q. '05	394.10	6.0	272.76	7.9	85.87	7.0	219.80	7.1	244.81	5.9	167.29	5.9
SAN JOSE												
2 Q. '06	291.97	6.2	335.27	6.8	87.70	6.5	235.80	6.7	229.09	5.4	171.03	5.6
1 Q. '06	290.85	6.2	327.52	6.9	85.54	6.6	226.96	6.8	226.54	5.3	162.90	5.7
2 Q. '05	287.30	6.3	306.11	7.2	79.76	7.0	202.96	7.2	210.41	5.6	148.96	6.0
SEATTLE												
2 Q. '06	315.80	6.0	244.92	6.2	65.17	6.7	200.56	6.7	138.38	6.3	87.21	7.5
1 Q. '06	307.33	6.1	235.34	6.4	64.73	6.7	195.47	6.8	137.22	6.2	84.54	7.6
2 Q. '05	290.40	6.3	226.09	6.5	63.25	6.7	187.69	6.9	121.64	6.6	82.20	7.5
Honolulu												
2 Q. '06	262.53	7.0	203.82	7.2	116.49	8.6	291.88	6.8	200.18	6.9	127.56	7.6
1 Q. '06	252.72	7.2	196.38	7.4	114.58	8.7	280.83	7.0	191.10	7.1	121.91	7.8
2 Q. '05	226.14	7.8	177.96	8.0	108.18	9.0	237.83	7.9	166.96	7.8	108.18	8.4

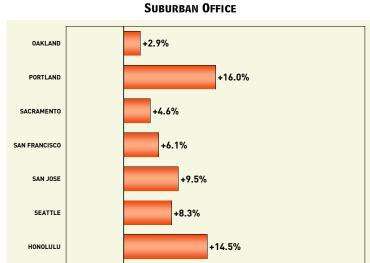
These average values reflect garden-style properties only.

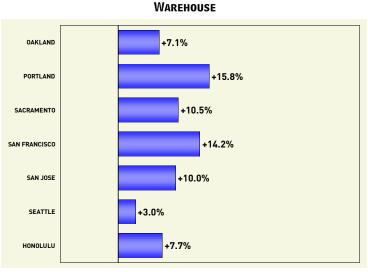
## PACIFIC/NORTHWEST REGION

Second Quarter 2006

### PRICE GROWTH (BY SECTOR)—12 MONTHS

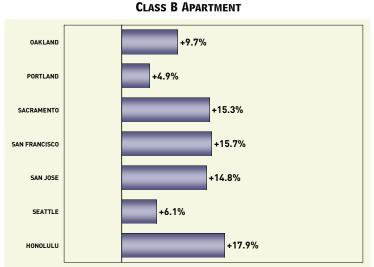












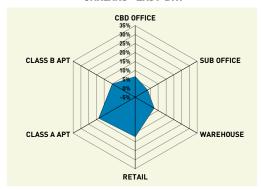
## NATIONAL Real Estate Index

## PACIFIC/NORTHWEST REGION

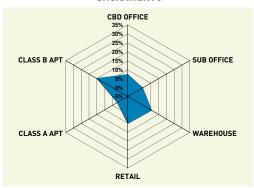
Second Quarter 2006

### PRICE GROWTH (BY METRO)—12 MONTHS

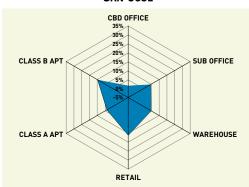
#### OAKLAND-EAST BAY



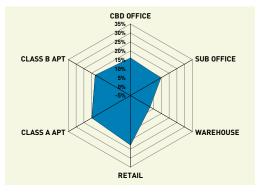
#### SACRAMENTO



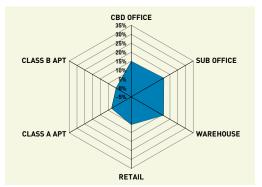
SAN JOSE



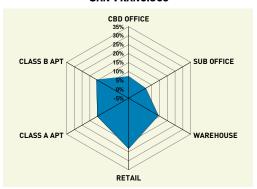
#### HONOLULU



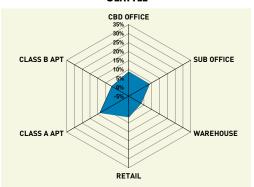
#### **PORTLAND**



#### SAN FRANCISCO



#### SEATTLE



Note: For an explanation on how to read these graphs, please see the Methodology section.

## PACIFIC/SOUTHWEST REGION



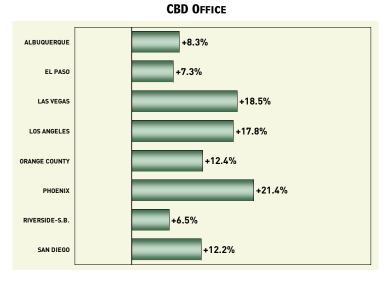
	0ff	CBD OFFICE Average		SUBURBAN OFFICE Average		lOUSE age	<b>RETAIL</b> Average		CLASS A a APARTMENT Average		CLASS B ( APARTMENT Average	
	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate
NATIONAL	\$277.51	6.7%	\$210.35	6.9%	\$58.65	7.3%	\$178.34	7.0%	\$144.72	6.0%	\$95.81	6.9%
Albuquerque	·b											
2 Q. '06	109.60	9.2	99.47	9.0	36.55	8.8	108.62	7.8	98.85	6.5	57.81	7.7
1 Q. '06	107.80	9.3	97.71	9.1	36.28	8.8	108.15	7.9	96.02	6.6	56.18	7.8
2 Q. '05	101.16	9.7	92.54	9.4	35.21	8.8	100.60	8.2	85.58	7.2	50.24	8.3
EL PASO												
2 Q. '06	79.05	9.5	96.23	8.9	33.16	8.5	90.46	8.3	65.19	8.4	46.02	9.2
1 Q. '06	76.44	9.7	94.48	9.0	32.46	8.6	88.73	8.4	63.75	8.4	44.43	9.3
2 Q. '05	73.67	9.9	89.27	9.3	30.21	9.0	84.28	8.7	58.93	8.7	40.56	9.7
LAS VEGAS <sup>C</sup>												
2 Q. '06	295.72	5.7	227.02	5.8	68.72	6.8	203.35	6.3	117.40	6.0	78.11	6.9
1 Q. '06	280.96	6.0	229.96	5.7	68.55	6.8	197.38	6.5	115.92	6.0	77.46	6.9
2 Q. '05	249.64	6.6	210.52	6.1	60.97	7.2	173.86	7.2	95.26	7.0	66.10	7.7
Los Angeles	d											
2 Q. '06	329.92	4.9	323.24	5.8	87.12	6.5	254.53	6.3	217.29	6.9	157.74	7.0
1 Q. '06	322.05	5.0	327.37	5.7	85.13	6.6	252.24	6.3	216.40	6.8	154.96	7.0
2 Q. '05	279.97	5.7	307.82	6.1	77.84	6.9	219.30	6.8	205.89	6.7	139.37	7.4
ORANGE COUN	<b>ITY</b> <sup>e</sup>											
2 Q. '06	306.18	5.9	249.76	6.1	87.21	6.9	248.95	6.1	217.49	6.1	169.67	6.5
1 Q. '06	298.65	6.0	245.62	6.1	85.60	7.0	242.26	6.2	211.18	6.1	163.78	6.6
2 Q. '05	272.32	6.3	223.89	6.4	80.51	7.4	215.57	6.9	192.81	6.3	146.88	7.0
PHOENIX												
2 Q. '06	189.10	6.2	200.11	7.3	66.00	6.9	184.71	6.4	122.64	5.6	74.50	6.8
1 Q. '06	184.78	6.3	199.76	7.2	65.97	6.8	184.33	6.4	121.58	5.5	72.36	6.8
2 Q. '05	155.78	7.3	189.50	7.3	61.96	7.0	161.22	7.0	117.85	6.2	65.63	7.1
RIVERSIDE-SA	AN BERNARDIN	NO <sup>f</sup>										
2 Q. '06	166.53	7.7	194.82	6.6	70.88	6.7	195.45	6.9	153.29	6.8	86.82	9.0
1 Q. '06	163.66	7.8	189.29	6.8	69.94	6.7	189.10	7.1	147.79	7.0	85.08	9.1
2 Q. '05	156.31	8.1	179.80	7.0	62.44	7.2	182.18	7.1	132.39	7.5	83.43	8.9
SAN DIEGO												
2 Q. '06	315.17	5.1	283.16	6.8	87.42	7.1	239.19	6.6	209.15	6.4	145.10	6.6
1 Q. '06	316.44	5.1	278.31	6.9	86.02	7.2	229.94	6.8	204.88	6.5	142.97	6.6
2 Q. '05	281.01	5.6	280.93	6.6	82.91	7.4	197.61	7.0	193.06	6.5	129.84	7.1

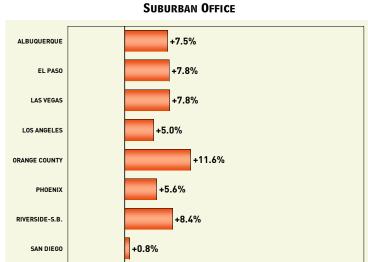
- a These average values reflect garden-style properties only.
- b For the CBD office sector, these figures represent the "Downtown" and "Uptown" submarkets.
- For the CBD office sector, these figures represent mid- and high-rise office properties throughout Clark County.
- d For the CBD office sector, these figures reflect central Los Angeles only. The important "West Los Angeles" submarkets are incorporated in the Suburban Office benchmark.
- e For the CBD office sector, these figures represent mid- and high-rise properties in the Greater Airport submarket, which includes Santa Ana, Irvine, Costa Mesa, and Newport Beach.
- For the CBD office sector, these figures represent the city of Riverside.

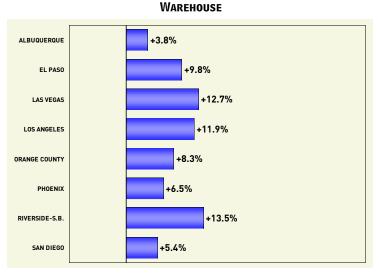
## PACIFIC/SOUTHWEST REGION

Second Quarter 2006

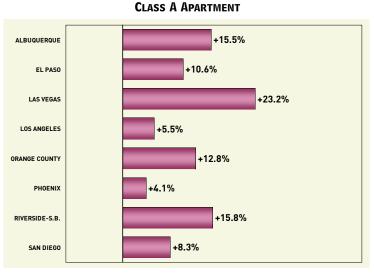
### PRICE GROWTH (BY SECTOR)—12 MONTHS













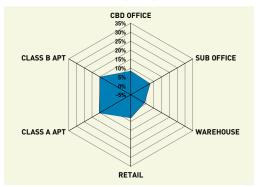
### NATIONAL Real Estate Index

## PACIFIC/SOUTHWEST REGION

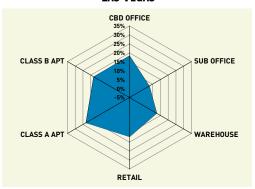
Second Quarter 2006

### PRICE GROWTH (BY METRO)—12 MONTHS

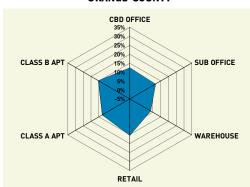
#### ALBUQUERQUE



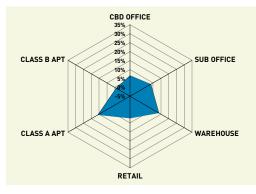
#### LAS VEGAS



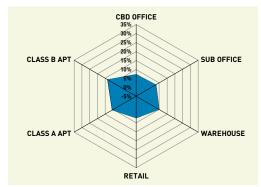
#### **ORANGE COUNTY**



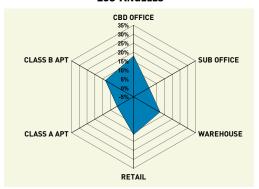
#### RIVERSIDE-SAN BERNARDINO



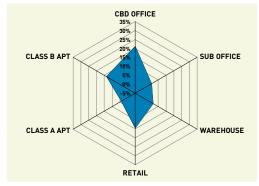
#### **EL PASO**



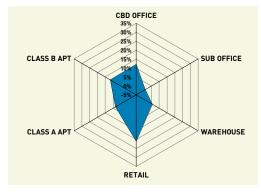
#### Los Angeles



#### PHOENIX



#### SAN DIEGO



Note: For an explanation on how to read these graphs, please see the Methodology section.

## **PLAINS/WEST REGION**



	Off.	CBD OFFICE Average		OFFICE OFFICE			WAREHOUSE Average		<b>RETAIL</b> Average		SSA a MENT	CLASS B a APARTMENT Average	
	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	
NATIONAL	\$277.51	<b>6.7</b> %	\$210.35	6.9%	\$58.65	7.3%	\$178.34	7.0%	\$144.72	6.0%	\$95.81	6.9%	
Austin													
2 Q. '06	170.22	6.8	170.92	8.4	49.01	7.3	158.80	7.2	89.14	6.4	69.64	6.9	
1 Q. '06	164.28	7.0	169.67	8.4	47.28	7.5	155.66	7.3	88.16	6.4	67.74	7.0	
2 Q. '05	147.48	7.7	156.55	8.8	43.24	8.1	147.42	7.6	84.63	6.5	64.30	7.1	
DALLAS-FORT	Worth <sup>b</sup>												
2 Q. '06	134.76	8.4	194.41	6.3	49.66	7.0	165.05	6.7	98.09	6.4	67.68	7.3	
1 Q. '06	132.19	8.5	190.26	6.4	48.31	7.1	161.66	6.8	96.11	6.5	65.60	7.4	
2 Q. '05	126.93	8.8	179.39	6.8	45.43	7.3	154.06	7.0	90.04	6.7	59.24	7.9	
Denver													
2 Q. '06	224.40	5.7	176.93	7.0	56.04	7.4	182.70	6.9	111.36	7.0	81.33	6.4	
1 Q. '06	215.22	5.9	177.24	6.9	54.99	7.5	182.60	6.9	112.41	6.9	81.12	6.3	
2 Q. '05	186.81	6.7	174.46	7.0	53.72	7.5	169.65	7.3	109.53	6.9	76.58	6.5	
OKLAHOMA CIT	ГҮ												
2 Q. '06	90.24	8.2	90.17	8.8	36.32	7.9	94.78	7.4	70.83	7.6	50.69	9.0	
1 Q. '06	88.72	8.3	89.57	8.8	35.62	8.0	92.53	7.5	68.69	7.7	49.07	9.2	
2 Q. '05	84.76	8.6	86.34	9.0	32.96	8.5	87.59	7.8	63.85	8.0	45.62	9.6	
SALT LAKE CIT	γ												
2 Q. '06	137.66	8.0	126.50	7.9	41.20	7.5	134.26	7.1	95.79	6.6	59.86	8.0	
1 Q. '06	133.24	8.2	122.57	8.1	40.32	7.6	129.28	7.3	95.59	6.5	57.90	8.1	
2 Q. '05	126.29	8.5	114.64	8.5	37.89	7.9	116.74	7.9	90.03	6.6	52.36	8.6	
SAN ANTONIO													
2 Q. '06	106.41	9.0	142.25	7.7	40.15	7.6	133.28	7.1	88.29	6.8	58.68	7.7	
1 Q. '06	104.69	9.1	140.94	7.7	39.51	7.7	128.41	7.3	86.41	6.9	58.46	7.8	
2 Q. '05	101.19	9.3	135.75	7.9	37.10	8.0	117.94	7.9	75.58	7.6	54.76	8.1	
TULSA													
2 Q. '06	80.60	8.9	98.73	8.1	28.30	8.4	80.57	8.0	66.65	7.8	43.24	9.2	
1 Q. '06	79.26	9.0	96.92	8.2	27.47	8.6	79.34	8.1	63.62	7.9	41.98	9.3	
2 Q. '05	74.32	9.5	88.64	8.8	25.06	9.2	75.50	8.4	57.05	8.4	40.16	9.6	

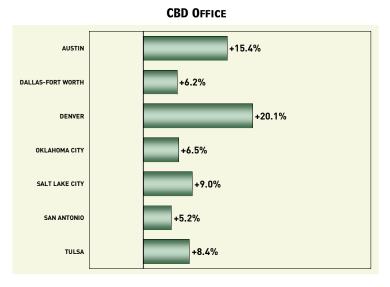
These average values reflect garden-style properties only.

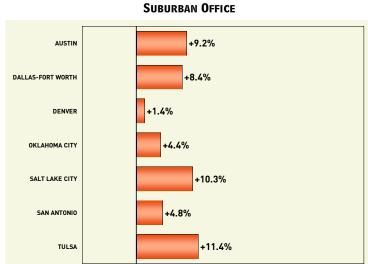
For the CBD office sector, these figures represent central Dallas. All other Dallas city office submarkets are included in the suburban office benchmark.

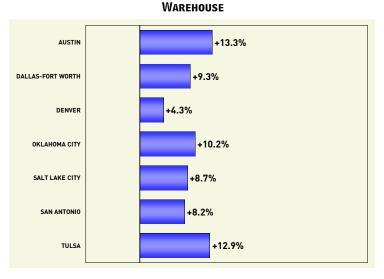
## PLAINS/WEST REGION

Second Quarter 2006

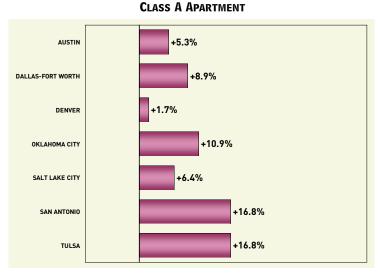
### PRICE GROWTH (BY SECTOR)—12 MONTHS

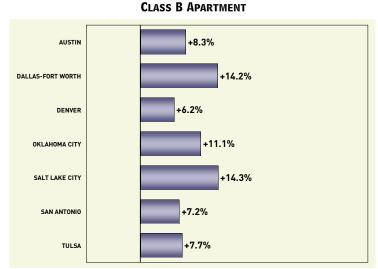












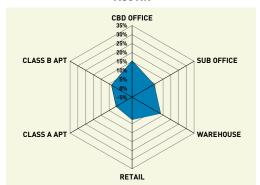
## PLAINS/WEST REGION

Second Quarter 2006

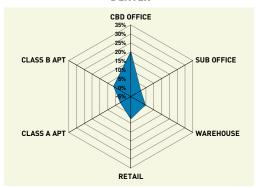


## PRICE GROWTH (BY METRO)—12 MONTHS

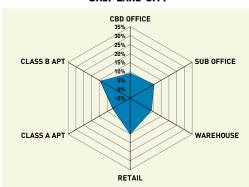
#### **AUSTIN**



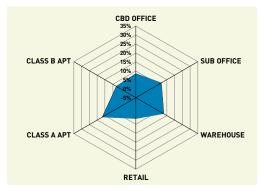
#### **DENVER**



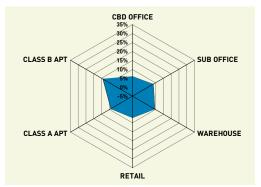
#### SALT LAKE CITY



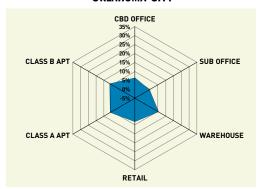
#### **TULSA**



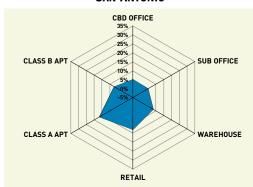
#### DALLAS-FORT WORTH



#### OKLAHOMA CITY



#### SAN ANTONIO



Note: For an explanation on how to read these graphs, please see the Methodology section.

## FLORIDA/GULF COAST REGION



	Off	CBD OFFICE Average		FICE OFFI		ICE		WAREHOUSE Average		<b>RETAIL</b> Average		CLASS A a APARTMENT Average		SSB <sub>a</sub> MENT
	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate		
NATIONAL	\$277.51	<b>6.7</b> %	\$210.35	6.9%	\$58.65	7.3%	\$178.34	7.0%	\$144.72	6.0%	\$95.81	6.9%		
Ft. Lauderdai	LE													
2 Q. '06	177.51	6.8	189.74	7.0	68.37	7.4	177.48	7.0	147.57	5.5	89.04	7.2		
1 Q. '06	171.41	7.0	187.68	7.0	66.65	7.5	172.91	7.1	145.87	5.5	87.08	7.3		
2 Q. '05	148.55	7.9	181.71	7.0	60.89	7.8	153.85	7.8	119.78	6.3	73.13	8.0		
Houston														
2 Q. '06	189.58	6.5	147.00	7.5	54.62	7.4	174.86	6.5	88.89	6.9	59.69	7.9		
1 Q. '06	182.19	6.7	145.91	7.5	53.82	7.5	165.94	6.8	89.02	6.8	59.48	7.9		
2 Q. '05	165.14	7.3	148.02	7.3	47.77	8.4	149.23	7.4	87.88	6.6	55.53	8.0		
		7.0	110.02	7.3	0.57	0.1	117.23	7.1	67.00	0.0	33.33	0.0		
<b>JACKSONVILLE</b> 2 Q. '06	109.20	8.5	149.24	6.8	49.33	6.6	142.83	6.3	99.44	6.7	64.40	7.0		
1 Q. '06	109.98	8.4	143.99	7.0	47.66	6.8	137.83	6.5	98.94	6.6	63.41	7.0		
2 Q. '05	108.46	8.4	119.78	8.3	40.54	7.7	122.23	7.2	89.49	6.9	56.46	7.5		
	100.10	0.1	117.70	0.5	10.51	7.7	122.23	7.2	07.17	0.7	30.10	7.5		
MIAMI <sup>b</sup>	01 5 6 4	7.	0.41.02	го	71.27	7.0	107.22		146.01	гэ	00.70			
2 Q. '06 1 Q. '06	215.64 208.95	7.6 7.8	241.83 231.15	5.8 6.0	71.36 69.30	7.2 7.3	186.33 178.72	6.8 7.0	146.81 147.18	5.3 5.2	99.79 98.91	6.4 6.3		
2 Q. '05	190.70	8.3	212.44	6.4	65.71	7.3 7.4	160.24	7.6	125.02	6.0	81.56	7.3		
		0.3	212.44	0.4	05./1	7.4	100.24	7.0	125.02	0.0	61.30	7.3		
NEW ORLEANS		0.0	700.05	0.0	25.40	0.7	110.05	0.7	(0.05	7.0	45.00	0.5		
2 Q. '06	100.53	9.3	109.85	8.0	35.42	8.7	110.95	8.1	68.35	7.9	45.33	9.5		
1 Q. '06	100.53	9.3	109.85	8.0	35.42	8.7	110.95	8.1	68.35	7.9	45.33	9.5		
2 Q. '05	100.53	9.3	109.85	8.0	35.42	8.7	110.95	8.1	68.35	7.9	45.33	9.5		
ORLANDO														
2 Q. '06	199.13	6.4	181.78	6.4	53.55	7.4	166.89	6.3	125.81	5.1	80.74	6.2		
1 Q. '06	192.32	6.6	179.89	6.4	52.41	7.5	160.55	6.5	120.21	5.2	78.21	6.2		
2 Q. '05	166.65	7.5	160.39	7.0	47.86	8.0	146.52	7.0	101.33	6.0	66.62	7.0		
TAMPA-ST. PE	TERSBURG <sup>d</sup>													
2 Q. '06	144.77	7.1	171.41	7.0	53.08	8.1	161.50	6.5	125.11	5.0	74.08	6.8		
1 Q. '06	140.10	7.3	170.21	7.0	52.12	8.2	156.23	6.7	117.16	5.3	73.71	6.7		
2 Q. '05	127.14	7.9	154.22	7.4	47.24	8.9	143.19	7.0	92.62	6.4	65.62	7.0		
WEST PALM BE	EACH													
2 Q. '06	265.32	5.6	269.14	5.7	80.22	7.6	192.07	7.5	156.40	4.9	102.23	6.3		
1 Q. '06	253.84	5.8	258.80	5.9	78.65	7.7	193.82	7.4	157.54	4.8	99.78	6.3		
2 Q. '05	211.50	6.6	217.26	6.9	73.02	8.1	187.41	7.4	128.99	5.5	83.49	7.1		

These average values reflect garden-style properties only.

The Miami CBD includes both the Downtown and the Brickell Avenue corridor.

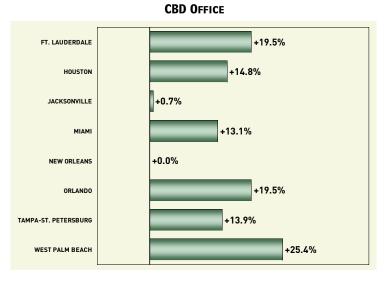
Because of the adverse effects of Hurricane Katrina on property operations in greater New Orleans, we have kept prices and cap rates in all property sectors unchanged in this  ${\it Value\ Monitor}$  issue.

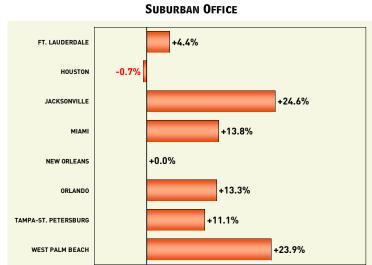
For the CBD office sector, these figures represent properties in downtown Tampa. The "Westshore" submarket is incorporated in the suburban sector.

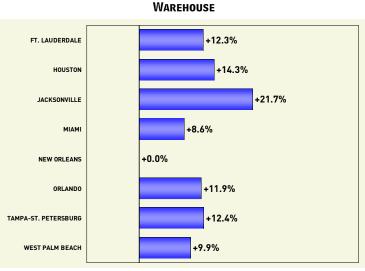
## FLORIDA/GULF COAST REGION

Second Quarter 2006

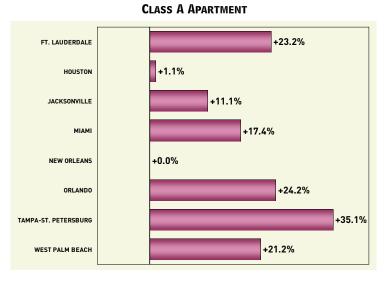
### PRICE GROWTH (BY SECTOR)—12 MONTHS

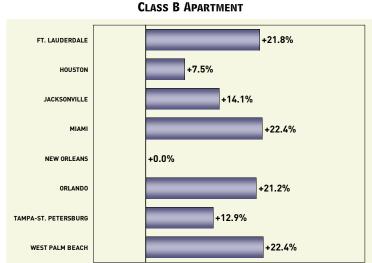












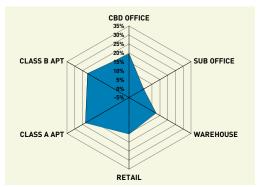
## FLORIDA/GULF COAST REGION

Second Quarter 2006

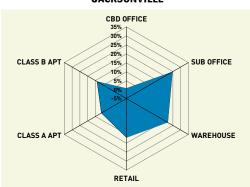


### PRICE GROWTH (BY METRO)—12 MONTHS

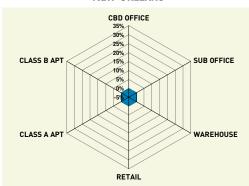
#### FORT LAUDERDALE



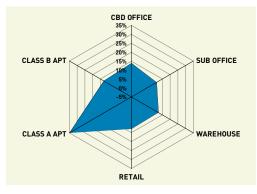
### **JACKSONVILLE**



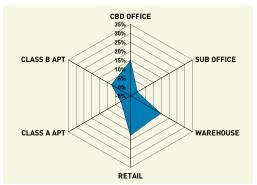
### **NEW ORLEANS**



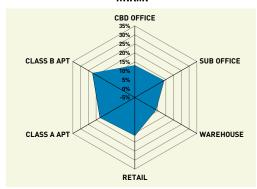
TAMPA-ST. PETERSBURG



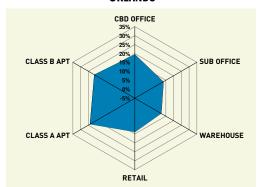
#### Houston



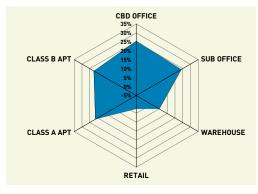
#### Міамі



### **O**RLANDO



#### WEST PALM BEACH



Note: For an explanation on how to read these graphs, please see the Methodology section.

## **SOUTHEAST REGION**



	Off.	CBD OFFICE Average		E OFFICE		WAREHOUSE Average		<b>RETAIL</b> Average		CLASS A a APARTMENT Average		SSB <sub>a</sub> MENT
	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate
NATIONAL	\$277.51	<b>6.7</b> %	\$210.35	6.9%	\$58.65	7.3%	\$178.34	7.0%	\$144.72	6.0%	\$95.81	6.9%
Atlanta												
2 Q. '06	186.85	7.1	172.37	6.8	46.28	7.8	171.01	6.8	102.43	6.0	65.50	7.0
1 Q. '06	180.56	7.3	171.46	6.8	45.84	7.9	171.13	6.8	102.38	6.0	65.90	6.9
2 Q. '05	170.66	7.8	160.42	7.2	43.60	8.2	160.50	7.2	96.53	6.0	61.69	7.3
Pipaging												
BIRMINGHAM 2 Q. '06	124.55	8.0	124.32	8.2	34.15	8.0	115.28	7.5	78.07	6.6	52.65	8.3
1 Q. '06	124.55	8.2	122.15	8.3	33.44	8.1	113.58	7.6	76.48	6.7	51.89	8.4
2 Q. '05	110.99	8.9	117.57	8.6	32.18	8.4	108.82	7.9	68.31	7.4	48.86	8.7
	110.77	0.9	117.57	0.0	32.10	0.4	100.02	7.9	00.31	7.4	40.00	0.7
CHARLOTTE												
2 Q. '06	173.98	7.5	167.24	6.8	42.24	7.4	152.22	6.5	82.39	7.0	54.36	7.7
1 Q. '06	176.80	7.3	160.78	7.0	41.43	7.5	147.53	6.7	83.61	6.8	53.45	7.8
2 Q. '05	169.20	7.5	139.11	7.9	38.32	7.9	133.91	7.2	71.44	7.6	49.58	8.1
GREENSBORO/V	VINSTON-SA	LEM <sup>b</sup>										
2 Q. '06	122.46	8.3	126.79	8.1	33.89	8.2	139.15	7.5	74.31	7.0	50.09	7.8
1 Q. '06	119.10	8.5	124.77	8.2	32.97	8.4	137.55	7.6	72.67	7.1	48.31	8.0
2 Q. '05	110.90	9.0	117.99	8.5	29.68	9.0	127.21	8.0	64.00	7.7	45.29	8.6
GREENVILLE-S	DADTANBIIDG											
2 Q. '06	119.03	8.2	98.63	8.5	33.86	8.3	137.65	6.7	65.67	6.8	44.37	8.4
1 Q. '06	116.20	8.4	96.89	8.6	32.95	8.5	134.85	6.8	63.32	7.0	42.62	8.6
2 Q. '05	106.15	9.0	93.05	8.9	30.09	9.1	127.49	7.1	57.08	7.7	39.79	9.2
MEMPHIS												
2 Q. '06	107.23	8.2	139.05	7.3	37.34	7.5	122.10	7.7	81.03	6.2	54.54	7.4
2 Q. 00 1 Q. '06	107.23	8.3	134.82	7.5 7.5	37.03	7.5 7.5	119.29	7.7	79.86	6.2	52.92	7.4
2 Q. '05	103.40	8.6	124.07	8.1	35.64	7.7	111.90	8.1	79.80	6.7	47.00	8.1
	101.07	0.0	12 1.07	0.1	33.04	7.7	111.70	0.1	/ 1. 1/	0.7	17.00	0.1
NASHVILLE												
2 Q. '06	134.99	8.0	151.16	7.3	39.27	8.0	133.63	7.4	80.53	7.3	58.52	8.2
1 Q. '06	130.75	8.2	146.02	7.5	38.94	8.0	130.98	7.5	79.39	7.3	56.90	8.3
2 Q. '05	119.53	8.8	133.59	8.1	38.27	8.0	121.21	8.0	76.31	7.3	53.64	8.6
RALEIGH-DURI	нам											
2 Q. '06	137.61	7.2	151.71	7.3	36.29	8.3	157.38	7.4	91.21	6.4	66.45	7.0
1 Q. '06	134.78	7.3	146.75	7.5	35.21	8.5	155.43	7.5	92.67	6.2	66.03	6.9
2 Q. '05	127.11	7.6	131.68	8.2	33.10	8.8	146.21	7.8	81.49	6.7	58.15	7.6

These average values reflect garden-style properties only.

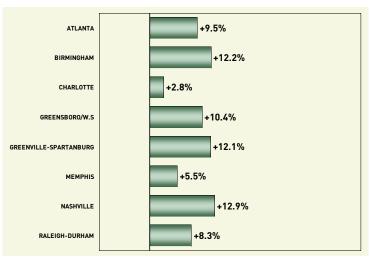
For the CBD office sector, these figures represent central Greensboro.

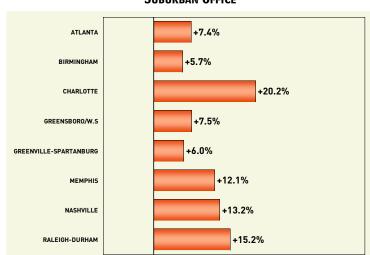
## **SOUTHEAST REGION**

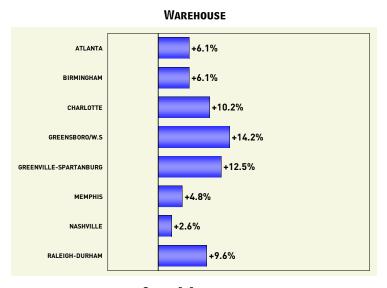
Second Quarter 2006

## PRICE GROWTH (BY SECTOR)—12 MONTHS

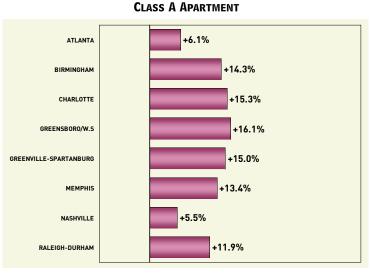
### CBD OFFICE SUBURBAN OFFICE

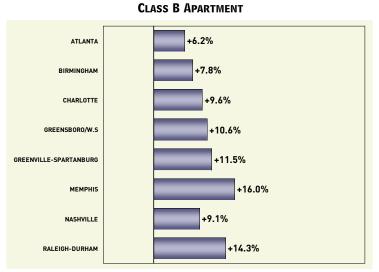












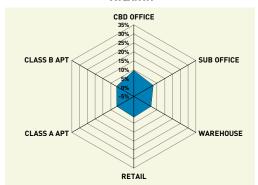
### **SOUTHEAST REGION**

Second Quarter 2006

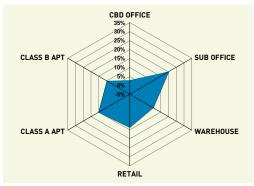


## PRICE GROWTH (BY METRO)—12 MONTHS

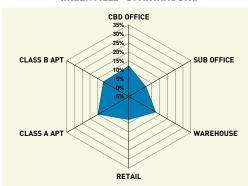
#### **ATLANTA**



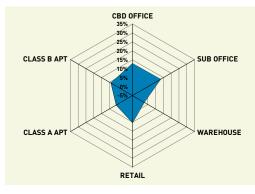
#### **CHARLOTTE**



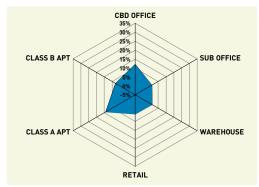
### GREENVILLE-SPARTANBURG



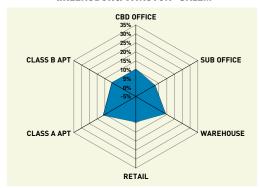
#### **NASHVILLE**



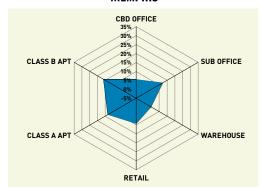
#### **BIRMINGHAM**



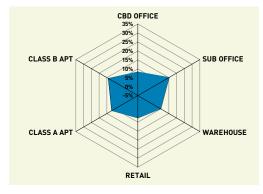
#### GREENSBORO/WINSTON-SALEM



#### MEMPHIS



#### RALEIGH-DURHAM



Note: For an explanation on how to read these graphs, please see the Methodology section.

## MID-ATLANTIC REGION



	CE OFF Aver	ICE	SUBURBAN OFFICE Average		WARE		<b>RET</b> Aver		CLAS APART Aver		CLASS B APARTMENT Average	
	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate
NATIONAL	\$277.51	6.7%	\$210.35	6.9%	\$58.65	7.3%	\$178.34	7.0%	<b>\$144.72</b>	6.0%	\$95.81	6.9%
BALTIMORE												
2 Q. '06	168.72	8.0	182.53	6.7	53.23	7.1	182.45	7.3	151.88	5.8	93.78	7.4
1 Q. '06	163.64	8.2	178.86	6.8	51.41	7.3	176.71	7.5	147.11	6.0	92.11	7.4
2 Q. '05	148.94	8.8	166.87	7.3	52.64	7.0	156.14	7.9	126.60	6.8	87.20	7.6
CENTRAL NEW	JERSEY <sup>b</sup>											
2 Q. '06	210.89	7.0	202.75	6.9	68.30	7.6	193.16	7.0	156.04	6.5	108.99	6.9
1 Q. '06	206.71	7.1	198.84	7.0	68.15	7.6	189.35	7.0	152.11	6.6	104.19	7.1
2 Q. '05	197.15	7.4	187.34	7.3	60.65	8.2	165.09	7.4	133.58	7.3	93.74	7.8
PHILADELPHIA												
2 Q. '06	196.96	7.0	200.12	6.8	57.56	7.0	182.33	6.7	152.61	6.0	96.90	6.6
1 Q. '06	195.57	7.0	198.90	6.9	54.95	7.2	182.95	6.7	151.00	6.0	93.17	6.8
2 Q. '05	175.53	7.8	186.77	7.2	46.66	8.1	161.96	7.5	133.75	6.6	83.69	7.4
RICHMOND												
2 Q. '06	148.82	7.3	155.53	6.8	44.39	7.5	130.96	7.5	100.74	6.4	65.10	7.0
1 Q. '06	144.21	7.5	150.61	7.0	42.96	7.7	128.67	7.6	99.95	6.4	63.19	7.1
2 Q. '05	130.14	8.2	136.78	7.6	39.64	8.3	120.92	7.9	85.49	7.2	54.23	8.0
VIRGINIA BEAC	H-Norfolk											
2 Q. '06	119.78	8.4	142.32	7.5	42.99	7.7	147.92	6.8	118.40	6.5	80.14	7.4
1 Q. '06	117.55	8.5	137.96	7.7	41.65	7.9	142.81	7.0	118.31	6.5	77.99	7.5
2 Q. '05	107.83	9.1	125.09	8.3	38.22	8.5	127.32	7.7	108.74	6.8	70.53	8.1
WASHINGTON,	DC											
2 Q. '06	484.26	5.8	299.21	6.3	81.57	6.5	209.01	7.1	226.52	5.0	150.82	5.9
1 Q. '06	474.42	5.9	296.39	6.3	78.11	6.7	206.35	7.1	219.37	5.0	145.81	6.0
2 Q. '05	462.76	6.1	292.55	6.2	72.38	7.1	188.25	7.6	182.69	5.8	124.14	6.8

These average values reflect garden-style properties only.

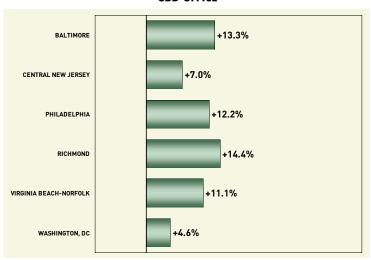
For the CBD office sector, these figures represent Class A space in the Princeton-Route 1 Corridor.

## MID-ATLANTIC REGION

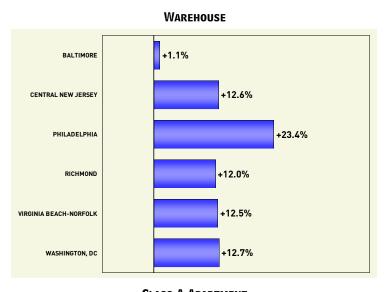
Second Quarter 2006

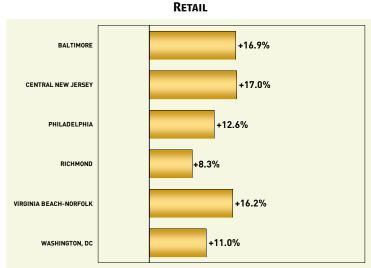
## PRICE GROWTH (BY SECTOR)—12 MONTHS

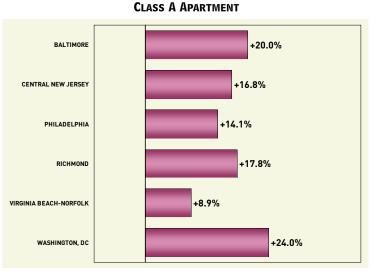
### **CBD OFFICE** SUBURBAN OFFICE

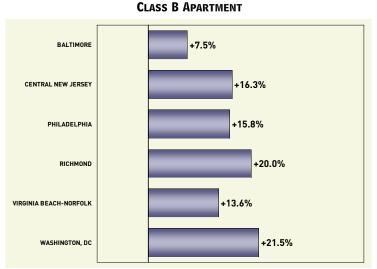












## Real Estate

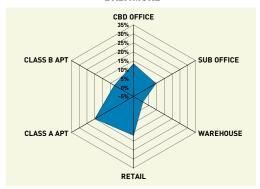
**NATIONAL** 

## MID-ATLANTIC REGION

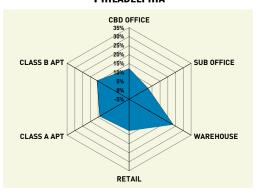
Second Quarter 2006

## PRICE GROWTH (BY METRO)—12 MONTHS

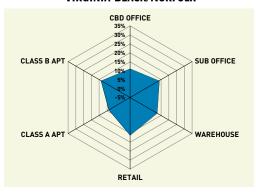
#### **BALTIMORE**



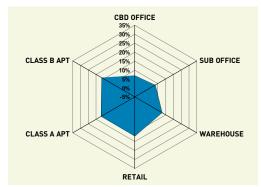
#### **PHILADELPHIA**



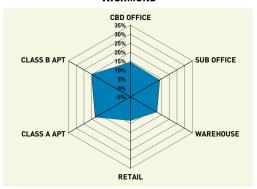
#### VIRGINIA BEACH/NORFOLK



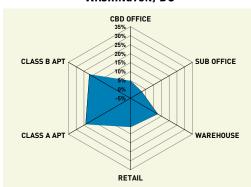
#### **CENTRAL NEW JERSEY**



#### **RICHMOND**



### WASHINGTON, DC



## **NORTHEAST REGION**



		CBD Office		RBAN ICE	Warei	JOUGE	Ret	A.I.	CLAS Aparti	SSA a	CLAS Apart	SSB <sub>a</sub>
	Aver	age	Aver	a g e	Aver	age	Aver	a g e	Aver	a g e	Aver	age
	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate
NATIONAL	\$277.51	6.7%	\$210.35	6.9%	\$58.65	7.3%	\$178.34	7.0%	\$144.72	6.0%	\$95.81	6.9%
Poston												
<b>BOSTON</b> 2 Q. '06	200.15	ГЛ	010.02	77	72.44		177 (0	7.2	100.20	7.0	122.10	7.2
2 Q. 06 1 Q. '06	398.15 388.72	5.4 5.5	219.83 218.14	7.7 7.7	73.44 71.62	6.9 7.0	177.60 174.33	7.3 7.4	192.32 188.89	7.2 7.3	133.10 129.67	7.3 7.4
2 Q. '05	338.69	6.2	210.45	7.7	68.38	7.0	162.95	7.4	176.87	7.5 7.6	122.58	7.4
2 Q. U3	330.09	0.2	210.43	7.9	00.30	7. <del>4</del>	102.93	7.0	1/0.6/	7.0	122.30	7./
HARTFORD												
2 Q. '06	131.25	8.0	134.22	8.0	36.99	8.5	129.75	7.8	112.94	7.0	71.72	8.3
1 Q. '06	127.78	8.2	132.14	8.1	36.08	8.7	127.73	7.9	108.42	7.2	69.94	8.5
2 Q. '05	118.65	8.8	112.86	9.0	33.46	9.1	117.36	8.4	98.26	7.7	64.08	9.0
Nassau-Suff	OLK <sub>p</sub>											
2 Q. '06	227.65	6.7	234.07	5.9	68.03	6.8	207.80	6.8	177.45	7.1	112.67	7.5
1 Q. '06	217.16	7.0	224.65	6.1	66.73	6.9	200.45	6.9	169.40	7.3	107.97	7.7
2 Q. '05	195.28	7.7	185.64	7.3	62.20	7.2	181.40	7.3	152.08	7.9	97.00	8.2
New York <sup>c</sup>												
2 Q. '06	568.05	5.7	247.40	7.2	75.36	8.1	253.81	7.0	233.56	6.5	123.57	7.6
1 Q. '06	552.38	5.8	247.08	7.2	74.06	8.2	246.20	7.2	225.94	6.6	118.57	7.8
2 Q. '05	524.80	5.9	243.06	7.2	71.80	8.4	218.88	7.9	193.26	7.4	106.37	8.4
		d										
MANHATTAN D				- 1	,	/	,	- 1	F27.00	Γ.	000.77	, ,
2 Q. '06	428.98	5.2	n/a	n/a	n/a	n/a	n/a	n/a	537.99	5.6	229.16	6.6
1 Q. '06 2 Q. '05	423.47 378.30	5.2 5.7	n/a	n/a	n/a	n/a	n/a	n/a	528.00 482.52	5.5 5.8	219.39 196.20	6.8 7.4
•		5./	n/a	n/a	n/a	n/a	n/a	n/a	482.52	5.8	190.20	7.4
Northern Ne												
2 Q. '06	163.56	8.0	232.16	6.9	71.61	7.2	203.55	7.3	174.51	7.1	105.25	7.9
1 Q. '06	160.82	8.1	234.05	6.8	70.88	7.2	200.44	7.4	171.30	7.1	102.24	8.0
2 Q. '05	147.72	8.7	211.99	7.3	65.32	7.8	188.70	7.8	156.37	7.6	94.42	8.5
STAMFORD-SO	отн СТ											
2 Q. '06	243.79	7.2	300.69	6.0	63.05	8.6	195.30	7.7	180.60	7.2	101.34	7.7
1 Q. '06	238.82	7.3	298.32	6.0	62.07	8.7	192.46	7.8	176.48	7.2	97.59	7.9
2 Q. '05	219.67	7.8	252.36	7.0	59.21	9.0	174.90	8.4	163.86	7.5	94.12	8.1

Except for New York City (see footnote d), these average values reflect garden-style properties only.

For the CBD office sector, these figures represent Class A space in the Central Nassau County submarket.

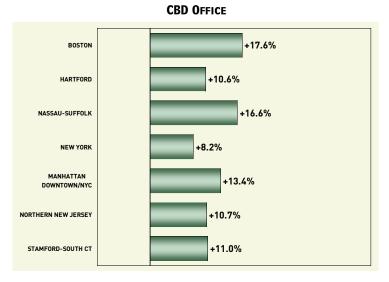
For the CBD office sector, these figures represent Midtown Manhattan. For the other property categories, these data reflect primarily the three counties in northern New Jersey, as well as Rockland, Westchester, and Putnam counties in New York, that, according to the census bureau, now constitute the New York metropolitan area.

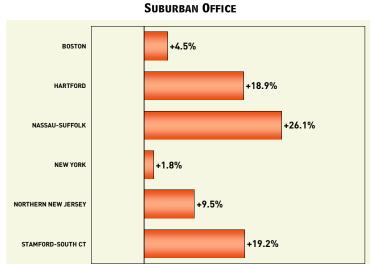
For the office sector, these figures reflect Downtown Manhattan. For apartments, Class A price data primarily reflects highrise buildings in Manhattan; the Class B data reflects similar properties in the other city boroughs. These apartment data are provided for information only and are not included in the national/regional indices.

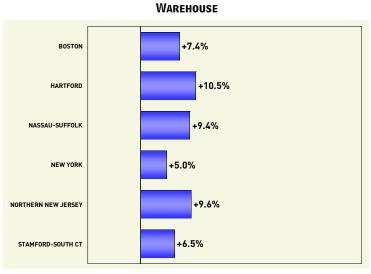
## **NORTHEAST REGION**

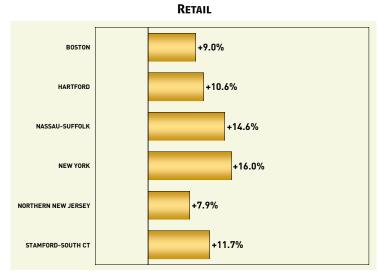
Second Quarter 2006

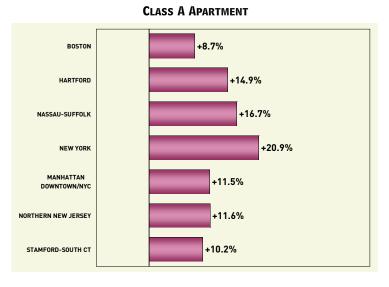
### PRICE GROWTH (BY SECTOR)—12 MONTHS

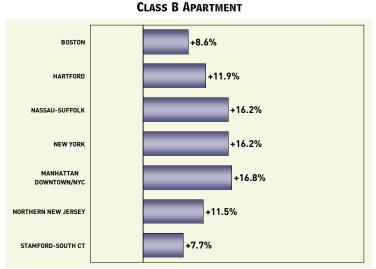












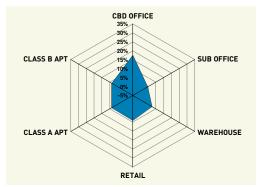
## **NORTHEAST REGION**

Second Quarter 2006

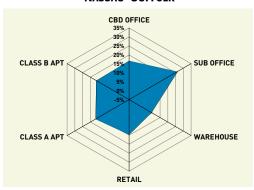


## PRICE GROWTH (BY METRO)—12 MONTHS

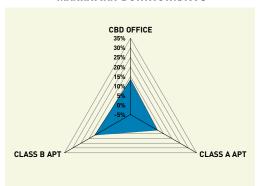
#### **BOSTON**



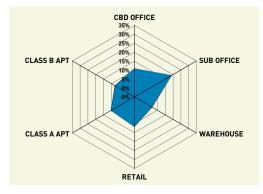
### NASSAU-SUFFOLK



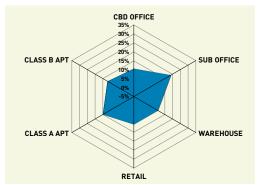
MANHATTAN DOWNTOWN/NYC



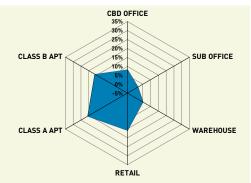
STAMFORD-SOUTH CT



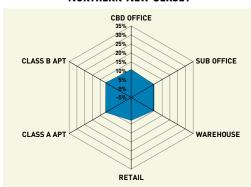
#### **HARTFORD**



#### **NEW YORK**



#### NORTHERN NEW JERSEY



Note: For an explanation on how to read these graphs, please see the Methodology section.

## **EAST CENTRAL REGION**



	CBD OFFICE Average		SUBURBAN OFFICE Average			WAREHOUSE Average		<b>RETAIL</b> Average		SSA a MENT age	CLASS B a APARTMENT Average	
	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate
NATIONAL	\$277.51	6.7%	\$210.35	6.9%	\$58.65	7.3%	\$178.34	7.0%	\$144.72	6.0%	\$95.81	6.9%
CINCINNATI												
2 Q. '06	118.08	8.7	130.20	7.3	40.80	7.7	127.97	7.5	82.75	6.9	55.03	7.2
1 Q. '06	117.01	8.8	130.26	7.3	39.64	7.9	125.45	7.6	82.06	6.9	54.69	7.1
2 Q. '05	111.89	9.1	119.39	7.9	35.36	8.5	118.80	7.9	73.39	7.6	48.52	7.8
CLEVELAND												
2 Q. '06	130.44	8.7	128.60	7.8	39.23	8.5	132.12	7.8	81.44	7.5	54.94	8.3
1 Q. '06	128.45	8.8	125.99	7.9	38.75	8.6	129.43	8.0	79.91	7.5	53.69	8.4
2 Q. '05	122.62	9.2	123.33	8.1	37.59	8.5	123.79	8.2	75.06	7.9	53.62	8.5
COLUMBUS												
2 Q. '06	124.18	9.0	118.49	8.8	36.68	7.7	126.35	7.1	72.76	7.5	49.87	8.4
1 Q. '06	122.39	9.1	119.41	8.7	35.96	7.8	121.54	7.3	72.44	7.5	50.06	8.2
2 Q. '05	115.65	9.4	119.68	8.6	34.05	8.1	111.61	7.9	70.00	7.6	48.08	8.5
DETROIT												
2 Q. '06	108.29	9.2	139.47	8.0	43.12	8.8	134.99	8.0	81.05	8.1	58.89	7.9
1 Q. '06	107.57	9.3	139.81	8.0	43.71	8.7	135.15	8.0	80.15	8.1	57.50	8.1
2 Q. '05	105.49	9.5	139.69	8.0	41.95	9.1	131.12	8.3	82.69	8.0	56.82	8.2
INDIANAPOLIS												
2 Q. '06	129.36	8.6	138.33	7.0	39.84	7.5	123.42	7.9	79.23	7.3	53.14	7.8
1 Q. '06	126.84	8.7	134.12	7.2	38.64	7.7	121.42	8.0	78.88	7.3	52.92	7.8
2 Q. '05	119.22	9.1	116.38	8.2	34.97	8.3	115.27	8.3	71.88	7.8	49.40	8.1
PITTSBURGH												
2 Q. '06	141.12	8.7	129.10	7.9	35.81	9.2	121.53	7.8	77.90	7.5	55.44	8.6
1 Q. '06	138.72	8.8	126.99	8.0	35.66	9.2	117.49	8.0	77.29	7.6	54.14	8.7
2 Q. '05	132.97	9.1	117.68	8.6	34.98	9.3	108.27	8.6	71.93	8.1	50.27	9.2

These average values reflect garden-style properties only.

## EAST CENTRAL REGION

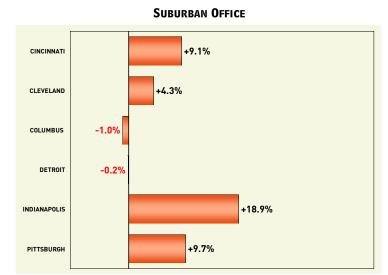
Second Quarter 2006

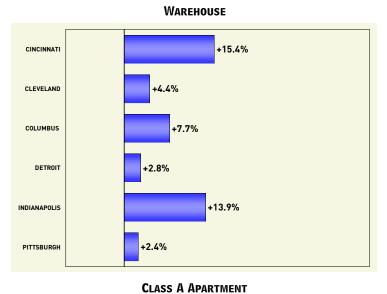
**PITTSBURGH** 

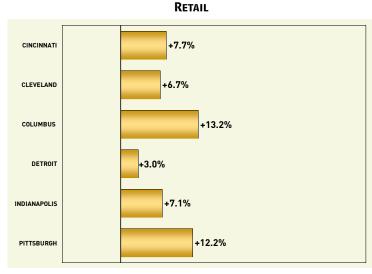
## PRICE GROWTH (BY SECTOR)—12 MONTHS

## **CBD OFFICE** +5.5% CINCINNATI +6.4% CLEVEL AND +7.4% COLUMBUS DETROIT +8.5% INDIANAPOLIS

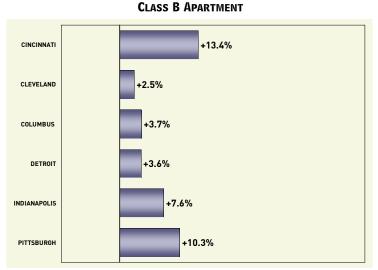
+6.1%











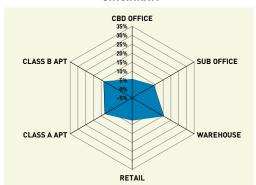
## **EAST CENTRAL REGION**

Second Quarter 2006

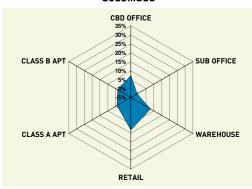


## PRICE GROWTH (BY METRO)—12 MONTHS

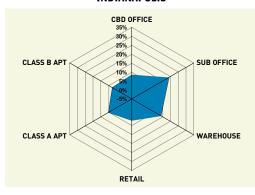
#### **CINCINNATI**



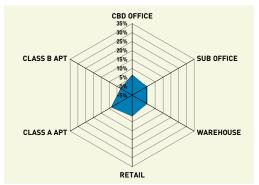
#### **COLUMBUS**



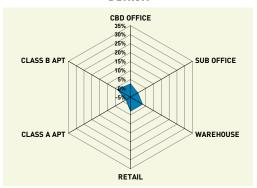
### **INDIANAPOLIS**



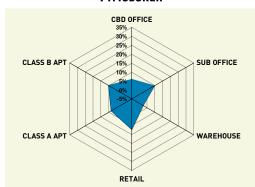
#### **CLEVELAND**



#### **DETROIT**



#### **PITTSBURGH**



## **WEST CENTRAL REGION**



	OFF	CBD OFFICE Average		SUBURBAN Office Average		WAREHOUSE Average		<b>RETAIL</b> Average		CLASS A a APARTMENT Average		SSB <sub>a</sub> MENT age
	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate
NATIONAL	\$277.51	6.7%	\$210.35	6.9%	\$58.65	7.3%	\$178.34	7.0%	\$144.72	6.0%	\$95.81	6.9%
CHICAGO												
2 Q. '06	287.04	6.0	193.31	7.4	59.11	6.8	205.76	7.1	131.30	6.0	95.16	6.2
1 Q. '06	280.18	6.2	190.14	7.5	57.64	6.9	203.96	7.1	129.25	6.0	93.86	6.2
2 Q. '05	258.98	6.7	182.30	7.8	52.49	7.5	199.60	7.4	124.87	6.1	83.10	6.9
KANSAS CITY												
2 Q. '06	121.82	8.5	157.56	7.3	44.94	7.3	142.84	7.8	93.36	6.3	58.27	7.6
1 Q. '06	120.89	8.6	154.07	7.4	43.49	7.5	141.82	7.9	89.33	6.5	55.53	7.8
2 Q. '05	116.57	8.9	141.46	8.0	37.05	8.3	134.58	8.2	80.23	7.2	55.80	7.7
MILWAUKEE												
2 Q. '06	150.76	7.3	148.42	7.4	47.82	7.8	132.43	7.3	88.89	7.0	60.57	7.5
1 Q. '06	145.74	7.5	148.80	7.3	47.18	7.9	130.03	7.4	87.32	7.1	58.18	7.7
2 Q. '05	135.34	8.0	133.01	8.0	44.82	8.2	115.65	8.0	78.73	7.7	52.64	8.4
MINNEAPOLIS-	ST. PAUL <sup>b</sup>											
2 Q. '06	177.31	7.2	171.88	7.5	56.49	7.3	166.44	7.2	111.27	6.5	72.26	7.8
1 Q. '06	173.44	7.3	166.61	7.7	54.68	7.5	163.51	7.3	109.85	6.5	71.13	7.8
2 Q. '05	163.93	7.6	150.24	8.4	49.25	8.3	149.46	7.9	106.55	6.7	68.04	8.1
St. Louis												
2 Q. '06	149.85	7.2	171.35	7.3	44.79	7.4	133.71	7.7	88.64	6.9	56.49	8.2
1 Q. '06	147.08	7.3	163.86	7.6	43.30	7.6	131.17	7.8	88.91	6.8	56.23	8.3
2 Q. '05	127.25	8.4	144.36	8.4	39.27	8.1	122.42	8.2	82.73	7.0	56.06	8.2

These average values reflect garden-style properties only.

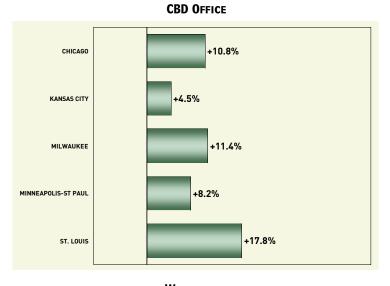
For the CBD office sector, these figures represent properties in downtown Minneapolis.

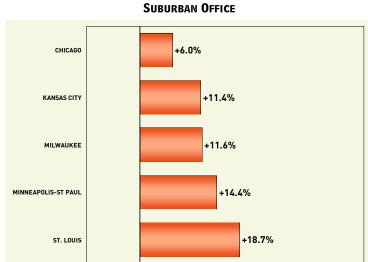
# **NATIONAL** Real Estate

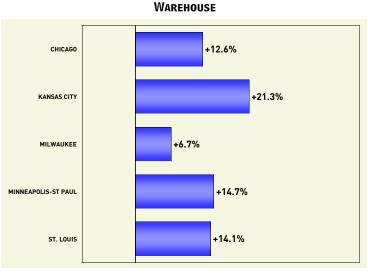
## **WEST CENTRAL REGION**

Second Quarter 2006

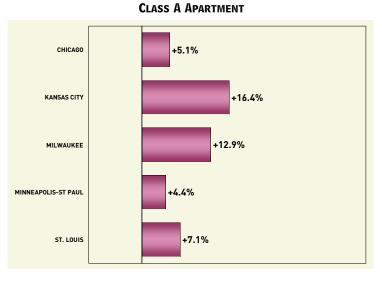
## PRICE GROWTH (BY SECTOR)—12 MONTHS

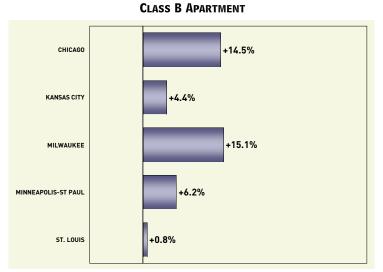












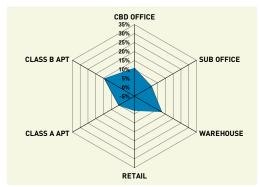
## **WEST CENTRAL REGION**

Second Quarter 2006

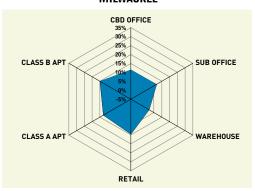


## PRICE GROWTH (BY METRO)—12 MONTHS

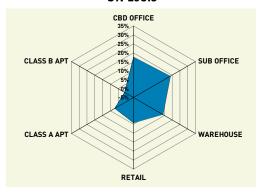
#### **CHICAGO**



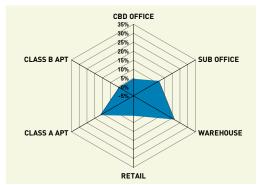
### MILWAUKEE



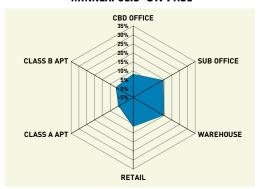
St. Louis



### **KANSAS CITY**



#### MINNEAPOLIS-ST. PAUL







## Other Property Sectors and Markets

MARKET	PROPERTY SECTOR PRIO	AVERAGE CE PER SF	MARKET	PROPERTY SECTOR PR	AVERAGE ICE PER SF
ATLANTA	Class C CBD Office	\$93.43	BALTIMORE	Class A Self-Storage	\$97.08
	Class B Suburban Office	123.92	(CONTINUED)	Class A Flex/Business Campus	126.28
	Class C Suburban Office	85.04		Class B Flex/Business Campus	93.56
	Class D Suburban Office	60.33		Class C Flex/Business Campus	65.90
	Class A Suburban Medical Office	194.83			
	Class B/C Suburban Medical Office	70.79	BATON ROUGE	Class B/C Self-Storage	28.77
	Class B Warehouse	30.48			
	Class C Warehouse	22.43	BOSTON	Class B CBD Office	238.70
	Class D Warehouse	12.42		Class C CBD Office	175.82
	Class A Self-Storage	107.68		Class B Suburban Office	150.80
	Class B/C Self-Storage	48.40		Class C Suburban Office	93.04
	Class B Anchored Shopping Ctr.	120.78		Class D Suburban Office	54.25
	Class C Anchored Shopping Ctr.	62.39		Class B Warehouse	49.19
	Class A Power Retail Center	166.91		Class C Warehouse	32.42
	Class A Unanchored "Strip" Ctr.	208.12		Class D Warehouse	18.28
	Class B/C Unanchored "Strip" Ctr.	71.46		Class A Unanchored Strip Center	221.88
	Class C Apartment	43.62		Class B/C Unanchored "Strip" Ct	85.93
	Class D Apartment	26.61		Class A Flex/Business Campus	133.16
	Class A Flex/Business Campus	116.91		Class B Flex/Business Campus	94.16
	Class B Flex/Business Campus	73.05		Class C Flex/Business Campus	61.91
	Class C Flex/Business Campus	48.86		Class A R&D	195.68
	Class A R&D	154.59		Class B R&D	106.29
	Class B/C R&D	73.52		Class C R&D	53.71
AUSTIN	Class B Suburban Office	129.86	CENTRAL NJ	Class B Suburban Office	153.55
	Class C Suburban Office	89.45		Class C Suburban Office	88.63
	Class B Anchored Shopping Ctr.	114.67		Class B Warehouse	44.00
	Class B/C Unanchored "Strip" Ctr.	87.05		Class C Warehouse	28.74
	Class C Apartment	43.06		Class D Warehouse	13.30
	Class A Flex/Business Campus	66.51		Class A Flex/Business Campus	110.29
	otass // tex/Business oumpus	00.01		Class B Flex/Business Campus	87.13
BALTIMORE	Class B CBD Office	95.26		Class C Flex/Business Campus	67.40
DALIMORE	Class C CBD Office	78.02		Class A R&D	206.55
	Class B Suburban Office	114.82		Class B R&D	89.63
	Class A Suburban Medical Office	152.10			
	Class B Warehouse	34.62	CHARLOTTE	Class B Suburban Office	83.53
	Class C Warehouse	19.64		Class B Warehouse	30.14
	Class D Warehouse	17.64		Class D Apartment	24.22
	Stass D Wateriouse	10.70		Class B Flex/Business Campus	80.32

The above figures reflect property transactions collected through the second quarter 2006. Only average price data is reported. Data was not collected in all property categories in all markets.





## Other Property Sectors and Markets

MARKET	PROPERTY SECTOR PRIO	AVERAGE CE PER SF	MARKET	PROPERTY Sector Prio	AVERAGE CE PER SF
CHICAGO	Class B CBD Office	\$163.93	CINCINNATI	Class C Apartment	\$36.96
	Class C CBD Office	131.61	(CONTINUED)	Class D Apartment	23.56
	Class D CBD Office	55.99		Class B Flex/Business Campus	76.41
	Class B Suburban Office	133.30		Class C Flex/Business Campus	45.62
	Class C Suburban Office	91.79			
	Class D Suburban Office	44.63	CLEVELAND	Class B Warehouse	29.30
	Class A Suburban Medical Office	158.06		Class C Warehouse	22.01
	Class B/C Suburban Medical Office	66.36		Class D Warehouse	12.41
	Class B Warehouse	34.54		Class A Unanchored "Strip" Ctr.	177.85
	Class C Warehouse	25.65		Class B/C Unanchored "Strip" Ctr	72.35
	Class D Warehouse	14.91		Class C Apartment	37.09
	Class A Self-Storage	95.74			
	Class B/C Self-Storage	50.82	COLORADO	Class A Suburban Office	134.82
	Class B Anchored Shopping Ctr.	140.05	SPRINGS	Class B Suburban Office	108.96
	Class C Anchored Shopping Ctr.	80.92		Class C Suburban Office	52.63
	Class D Anchored Shopping Ctr.	46.19		Class A Apartment	93.23
	Class A Unanchored "Strip" Ctr.	158.10		Class B Apartment	68.77
	Class B/C Unanchored "Strip" Ctr.	74.65		Class C Apartment	47.75
	Class A Power Retail Center	194.29		Class B Flex/Business Campus	80.76
	Class C Apartment	64.30		Class C Flex/Business Campus	41.92
	Class D Apartment	43.98			
	Class A Flex/Business Campus	117.68	COLUMBUS	Class B Suburban Office	81.46
	Class B Flex/Business Campus	80.18		Class C Suburban Office	58.50
	Class C Flex/Business Campus	53.69		Class D Suburban Office	38.11
	Class D Flex/Business Campus	31.40		Class B Warehouse	25.36
	Class A R&D	201.91		Class C Warehouse	14.91
	Class B/C R&D	87.28		Class D Warehouse	9.12
	Luxury Hotel (per room)	256,195		Class B Anchored Shopping Center	72.72
				Class A Power Retail Center	129.96
CINCINNATI	Class D CBD Office	27.76		Class C Apartment	26.09
	Class B Suburban Office	79.59		Class A Unanchored "Strip" Ctr.	161.28
	Class C Suburban Office	57.86		Class B/C Unanchored "Strip" Ctr.	53.45
	Class B Warehouse	26.97		Class B Flex/Business Campus	66.10
	Class C Warehouse	20.85		Class C Flex/Business Campus	37.99
	Class C Anchored Shopping Ctr.	57.88			
	Class A Unanchored "Strip" Ctr.	116.36	DALLAS-F.W.	Class B Suburban Office	127.38
	Class B/C Unanchored "Strip" Ctr.	52.47		Class C Suburban Office	75.73
	,			Class D Suburban Office	37.30

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## Other Property Sectors and Markets

MARKET	PROPERTY SECTOR PR	AVERAGE RICE PER SF	MARKET	PROPERTY SECTOR PRIC	AVERAGE CE PER SF
DALLAS-F.W.	Class A Suburban Medical Office	\$252.47	DETROIT	Class B Suburban Office	\$111.84
(CONTINUED)	Class B Warehouse	33.67		Class C Suburban Office	49.65
	Class C Warehouse	22.74		Class A Suburban Medical Office	101.43
	Class D Warehouse	15.72		Class B Warehouse	37.16
	Class A Self-Storage	68.72		Class C Warehouse	25.20
	Class B/C Self-Storage	55.15		Class D Warehouse	9.30
	Class A Power Retail Center	207.57		Class A Unanchored "Strip" Ctr.	115.25
	Class C Anchored Shopping Ctr.	61.22		Class B/C Unanchored "Strip" Ctr.	51.04
	Class A Unanchored "Strip" Ctr.	244.60		Class C Apartment	43.97
	Class B/C Unanchored "Strip" Ct	r. 73.67		Class A Flex/Business Campus	57.10
	Class C Apartment	39.58		Class A R&D	159.40
	Class D Apartment	25.27		Class B R&D	88.08
	Class C Flex/Business Campus	57.92			
	Class A R&D	138.89	FRESNO	Class A Warehouse	37.22
	Class B R&D	72.70		Class B Warehouse	29.51
				Class A Unanchored "Strip" Ctr.	190.31
DENVER	Class B CBD Office	145.06		Class A Apartment	90.12
	Class B Suburban Office	115.16		Class B Apartment	61.61
	Class C Suburban Office	76.74		·	
	Class D Suburban Office	48.20	FT. LAUDERDALE	Class B Suburban Office	136.85
	Class A Suburban Medical Office	214.80		Class A Suburban Medical Office	152.30
	Class B Warehouse	36.48		Class B/C Suburban Medical Office	108.24
	Class C Warehouse	24.86		Class A Unanchored "Strip" Ctr.	164.74
	Class A Self-Storage	89.35		Class B/C Unanchored "Strip" Ctr.	89.54
	Class B/C Self-Storage	51.97		Class A Flex/Business Campus	121.53
	Class A Power Center	179.98		Class B Flex/Business Campus	86.73
	Class A Unanchored "Strip" Ctr.	209.46		Class A R&D	230.03
	Class B/C Unanchored "Strip" Ct	r. 60.74		Class B R&D	116.59
	Class C Apartment	57.17			
	Class A Flex/Business Campus	124.03	FT. MYERS	Class A Apartment	159.97
	Class B Flex/Business Campus	83.80			
	Class C Flex/Business Campus	47.63	GREENSBORO/	Class B Anchored Shopping Ctr.	80.02
	Class A R&D	141.01	WINSTON-SALEM		
	Class B R&D	70.11			
			HOUSTON	Class B Suburban Office	104.81
DES MOINES	Class B Warehouse	36.04		Class C Suburban Office	61.77
	Class B/C Self-Storage	47.58		Class B Warehouse	37.31
	Class C Apartment	40.15		Class C Warehouse	22.42
	1 2				

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## Other Property Sectors and Markets

MARKET	PROPERTY SECTOR PR	AVERAGE ICE PER SF	MARKET		AVERAGE E PER SF
HOUSTON	Class D Warehouse	\$16.09	LAS VEGAS	Class B Suburban Office	\$150.15
(CONTINUED)	Class A Self-Storage	67.52		Class C Suburban Office	118.10
	Class B/C Self-Storage	32.71		Class A Suburban Medical Office	247.04
	Class B Anchored Shopping Ctr.	110.48		Class A Self-Storage	93.76
	Class A Power Retail Center	190.12		Class B/C Self-Storage	52.96
	Class A Unanchored "Strip" Ctr.	195.59		Class A Unanchored "Strip" Ctr.	225.58
	Class B/C Unanchored "Strip" Ctr	77.94		Class C Apartment	56.31
	Class C Apartment	37.33		Class A Flex/Business Campus	98.85
	Class D Apartment	22.46		Class A R&D	185.64
	Class A Flex/Business Campus	96.77		Class B/C R&D	91.27
	Class B Flex/Business Campus	59.30			
	Class C Flex/Business Campus	31.18	LOS ANGELES	Class B CBD Office	187.47
	Class C R&D	33.99		Class C CBD Office	115.41
				Class B Suburban Office	205.45
INDIANAPOLIS	Class B Suburban Office	98.81		Class C Suburban Office	138.25
	Class C Suburban Office	75.07		Class D Suburban Office	79.51
	Class C Apartment	37.91		Class A Suburban Medical Office	230.25
				Class B/C Suburban Medical Office	129.77
<b>JACKSONVILLE</b>	Class B Suburban Office	95.28		Class B Warehouse	60.19
	Class C Suburban Office	67.21		Class C Warehouse	39.20
	Class B Warehouse	29.30		Class D Warehouse	17.91
	Class C Warehouse	17.79		Class A Self-Storage	117.43
	Class A Unanchored "Strip" Ctr.	179.96		Class B/C Self-Storage	60.74
	Class B/C Unanchored "Strip" Ctr	55.68		Class B Anchored Shopping Ctr.	156.84
	Class C Apartment	52.09		Class A Power Retail Center	275.26
				Class A Unanchored "Strip" Ctr.	250.97
KANSAS CITY	Class B Suburban Office	118.76		Class B/C Unanchored "Strip" Ctr.	140.82
	Class C Suburban Office	84.51		Class C Apartment	115.02
	Class C Apartment	38.92		Class D Apartment	57.16
				Class A Independent Living	254.19
KNOXVILLE	Class A Suburban Office	152.96		Class A Flex/Business Campus	160.37
				Class B Flex/Business Campus	103.54
LAKELAND	Class A Warehouse	44.48		Class C Flex/Business Campus	67.78
	Class B Warehouse	26.22		Class A R&D	185.83
	Class B/C Unanchored "Strip" Ctr	54.51		Class B/C R&D	112.43
	Class B Apartment	63.31		Mid-Priced Hotel (per room)	96,881

The above figures reflect property transactions collected through the second quarter 2006. Only average price data is reported. Data was not collected in all property categories in all markets.





## Other Property Sectors and Markets

MARKET	PROPERTY SECTOR I	AVERAGE PRICE PER SF	MARKET	PROPERTY SECTOR PRI	AVERAGE CE PER SF
MELBOURNE	Class B Apartment	\$63.66	NEW YORK	Class B/C Self-Storage	\$107.86
	Class C Apartment	43.12	(CONTINUED)	Class A Flex/Business Campus	153.84
	•			Class B Flex/Business Campus	96.18
MEMPHIS	Class B Warehouse	28.44		Class C Flex/Business Campus	52.92
	Class C Warehouse	21.45		·	
	Class D Warehouse	13.00	NY-MANHATTAN	Class B CBD Office	247.24
MIAMI	Class B Suburban Office	160.41	DOWNTOWN	Class C CBD Office	195.14
MAMI	Class C Suburban Office	92.76			
	Class D Suburban Office	52.73	NY-MANHATTAN	Class B CBD Office	324.17
			MIDTOWN	Class C CBD Office	221.47
	Class B Warehouse	47.97			
	Class C Warehouse	34.59	NEWARK/	Class B Suburban Office	150.58
	Class B/C Self-Storage	95.10	NORTHERN N.J.	Class C Suburban Office	97.82
	Class A Unanchored "Strip" Ctr			Class D Suburban Office	43.87
	Class C Apartment	63.91		Class B Warehouse	49.10
	Class A Flex/Business Campus			Class C Warehouse	28.74
	Class B Flex/Business Campus			Class D Warehouse	21.11
	Class C Flex/Business Campus	53.09		Class B/C Self-Storage	80.18
				Class C Apartment	65.05
MILWAUKEE	Class B Apartment	36.07		Class A Flex/Business Campus	118.02
	Class B Flex/Business Campus	58.51		Class B Flex/Business Campus	87.38
				Class C Flex/Business Campus	63.36
MINNEAPOLIS-	Class B Suburban Office	126.20		·	
ST. PAUL	Class C Suburban Office	78.62	OAKLAND-	Class B Suburban Office	163.45
	Class B Flex/Business Campus		EAST BAY	Class C Suburban Office	117.56
	Class C Flex/Business Campus	55.88		Class A Suburban Medical Office	199.65
				Class B Warehouse	45.73
NAPA-SONOMA	Class A Suburban Office	177.96		Class B/C Self-Storage	83.49
	Class A Apartment	158.60		Class A Flex/Business Campus	133.75
				Class B Flex/Business Campus	89.80
NASHVILLE	Class B Suburban Office	110.99		Class C Flex/Business Campus	66.36
	Class B/C Self-Storage	45.90		Class A R&D	189.39
				Class B R&D	93.11
NEW YORK	Class B Suburban Office	162.41		Class C R&D	71.08
	Class C Suburban Office	101.93			
	Class B Warehouse	55.49	OKLAHOMA CITY	Class A Unanchored "Strip" Ctr.	169.11
	Class C Warehouse	35.19		Class B/C Unanchored "Strip" Ctr.	
	Class D Warehouse	19.38	.	Class C Apartment	34.28
	Class A Self-Storage	158.49		otaco o ripartiment	04.20

The above figures reflect property transactions collected through the second quarter 2006. Only average price data is reported. Data was not collected in all property categories in all markets.





## Other Property Sectors and Markets

MARKET	PROPERTY SECTOR P	AVERAGE RICE PER SF	MARKET	PROPERTY Sector Pr	AVERAGE ICE PER SF
ОМАНА	Class A Warehouse	\$41.97	PHILADELPHIA	Class C Apartment	\$63.52
			(CONTINUED)	Class D Apartment	40.21
ORANGE COUNTY	Class B CBD Office	163.88		Class A Flex/Business Campus	126.21
	Class C CBD Office	121.25		Class B Flex/Business Campus	93.38
	Class B Suburban Office	180.24		Class C Flex/Business Campus	52.12
	Class C Suburban Office	114.93		Class D Flex/Business Campus	39.36
	Class B Warehouse	66.37			
	Class A Flex/Business Campus	138.55	PHOENIX	Class B CBD Office	123.66
	Class B Flex/Business Campus	106.89		Class C CBD Office	64.12
	Class C Flex/Business Campus	73.94		Class B Suburban Office	131.48
	Class A R&D	167.88		Class C Suburban Office	89.11
	Class B R&D	128.85		Class A Suburban Medical Office	203.56
	Economy Hotel (per room)	81,859		Class B Suburban Medical Office	135.98
				Class C Suburban Medical Office	74.32
ORLANDO	Class B Suburban Office	123.72		Class B Warehouse	44.43
	Class C Suburban Office	85.26		Class C Warehouse	27.31
	Class B Warehouse	38.09		Class B/C Self-Storage	51.01
	Class B/C Self-Storage	58.47		Class B Anchored Shopping Ctr.	118.14
	Class B Anchored Shopping Ctr.	102.56		Class C Anchored Shopping Ctr.	79.43
	Class A Unanchored "Strip" Ctr.	181.96		Class A Power Retail Ctr.	212.17
	Class B/C Unanchored "Strip" C	tr. 81.08		Class A Unanchored "Strip" Ctr.	233.58
	Class C Apartment	55.13		Class B/C Unanchored "Strip" Ct	r. 96.55
	Class A Flex/Business Campus	102.19		Class C Apartment	53.75
	Class B Flex/Business Campus	60.07		Class A Flex/Business Campus	129.32
	Class A R&D	170.91		Class B Flex/Business Campus	91.30
				Class C Flex/Business Campus	54.38
PHILADELPHIA	Class B CBD Office	129.94		Class A R&D	170.19
	Class C CBD Office	97.15			
	Class D CBD Office	57.81	PORTLAND	Class B Suburban Office	148.65
	Class B Suburban Office	131.09		Class C Suburban Office	82.20
	Class C Suburban Office	103.47		Class B Warehouse	41.88
	Class D Suburban Office	49.63		Class C Warehouse	27.66
	Class A Suburban Medical Office	168.30		Class B/C Self-Storage	70.87
	Class B Warehouse	40.70		Class A Unanchored "Strip" Ctr.	179.46
	Class C Warehouse	26.66		Class B/C Unanchored "Strip" Ct	r. 92.75
	Class D Warehouse	18.22		Class C Apartment	57.83
	Class A Self-Storage	89.48		Class A Flex/Business Campus	112.70
	Class B Anchored Shopping Ctr.	104.02		Class B Flex/Business Campus	76.08
	Class B/C Unanchored "Strip" C	tr. 83.59		Class C Flex/Business Campus	53.18

The above figures reflect property transactions collected through the second quarter 2006. Only average price data is reported. Data was not collected in all property categories in all markets.





## Other Property Sectors and Markets

MARKET	PROPERTY SECTOR PRIC	AVERAGE CE PER SF	MARKET	PROPERTY SECTOR PRI	AVERAGE CE PER SF
PROVIDENCE	Class A R&D	\$118.57	SAN DIEGO	Class B CBD Office	\$211.55
				Class B Suburban Office	188.88
RALEIGH-	Class B Warehouse	19.11		Class C Suburban Office	122.13
DURHAM	Class C Apartment	41.05		Class B Warehouse	59.52
	Class B Flex/Business Campus	66.36		Class A Self-Storage	166.20
				Class B/C Self-Storage	77.13
RICHMOND, VA	Class B Warehouse	35.57		Class A Unanchored "Strip" Ctr.	223.81
				Class B/C Unanchored "Strip" Ctr.	92.27
RIVERSIDE-	Class B Suburban Office	126.67		Class A Flex/Business Campus	160.69
SAN BERNARDINO	Class C Suburban Office	112.06		Class B Flex/Business Campus	114.70
	Class B Warehouse	48.39		Class C Flex/Business Campus	82.73
	Class C Warehouse	36.21		Class A R&D	211.83
	Class A Self-Storage	100.96		Class B R&D	123.36
	Class B/C Self-Storage	72.62		Class C R&D	79.21
	Class B Anchored Shopping Ctr.	115.53			
	Class A Unanchored "Strip" Ctr.	210.93	SAN FRANCISCO	Class B CBD Office	259.50
	Class B/C Unanchored "Strip" Ctr.	99.08		Class C CBD Office	200.96
	Class A Flex/Business Campus	105.98		Class D CBD Office	107.94
	Class B Flex/Business Campus	75.14		Class B Suburban Office	185.52
	Mid-Priced Lodging (per room)	59,464		Class C Suburban Office	156.13
				Class C Apartment	119.13
SACRAMENTO	Class B Suburban Office	144.53		Class A Flex/Business Campus	168.33
	Class C Suburban Office	97.34		Class B Flex/Business Campus	105.37
	Class B Warehouse	35.20		Class A R&D	206.81
	Class A Self-Storage	115.42		Class B/C R&D	119.23
	Class A Unanchored "Strip" Ctr.	197.89			
	Class B/C Unanchored "Strip" Ctr.	93.82	SAN JOSE	Class B Suburban Office	193.69
	Class A Flex/Business Campus	134.47		Class C Suburban Office	135.24
	Class B Flex/Business Campus	102.96		Class D Suburban Office	93.31
	Class C Flex/Business Campus	70.60		Class B Warehouse	58.26
				Class C Warehouse	47.48
SALT LAKE CITY	Class A Flex/Business Campus	133.18		Class A Flex/Business Campus	159.69
	otace / t tox, 2 acmoss campus			Class B Flex/Business Campus	121.60
SAN ANTONIO	Class B Suburban Office	100.36		Class C Flex/Business Campus	74.88
z All I will w	Class C Suburban Office	61.92		Class A R&D	252.10
	Class A Unanchored "Strip" Ctr.	168.71		Class B R&D	105.98
	Class B/C Unanchored "Strip" Ctr.	87.06		Class C R&D	68.33
	Class A Flex/Business Campus	72.09			

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## Other Property Sectors and Markets

BD Office BD Office BD Office Buburban Office Buburban Office Buburban Office Barehouse Belf-Storage Belf-Storage Banchored "Strip" Ctr. Burtment Business Campus	\$64.37 184.25 154.75 166.57 107.98 46.81 38.21 84.63 44.58 179.36 110.65 61.42 138.93 99.37 67.30	STATE OF ILLINOIS  STATE OF INDIANA  STATE OF MISSISSIPPI  STATE OF	Class B Warehouse Class C Apartment  Class A Warehouse Class B Warehouse Class C Warehouse Class A Apartment Class B Apartment Class C Apartment Class B Apartment Class B Apartment Class B Apartment	\$43.88 45.83 47.88 34.28 23.67 86.91 65.21 44.61 75.21 58.65 46.69
BD Office uburban Office uburban Office arehouse arehouse elf-Storage nanchored "Strip" Ctr. Unanchored "Strip" Ctr. partment ex/Business Campus ex/Business Campus	154.75 166.57 107.98 46.81 38.21 84.63 44.58 179.36 110.65 61.42 138.93 99.37 67.30	STATE OF INDIANA  STATE OF MISSISSIPPI	Class A Warehouse Class B Warehouse Class C Warehouse Class A Apartment Class B Apartment Class C Apartment Class A Apartment Class B Apartment Class B Apartment Class B Apartment	47.88 34.28 23.67 86.91 65.21 44.61 75.21 58.65 46.69
BD Office uburban Office uburban Office arehouse arehouse elf-Storage nanchored "Strip" Ctr. Unanchored "Strip" Ctr. partment ex/Business Campus ex/Business Campus	154.75 166.57 107.98 46.81 38.21 84.63 44.58 179.36 110.65 61.42 138.93 99.37 67.30	STATE OF MISSISSIPPI	Class B Warehouse Class C Warehouse Class A Apartment Class B Apartment Class C Apartment Class A Apartment Class B Apartment Class B Apartment Class C Apartment	34.28 23.67 86.91 65.21 44.61 75.21 58.65 46.69
uburban Office uburban Office arehouse arehouse elf-Storage Self-Storage nanchored "Strip" Ctr. Unanchored "Strip" Ctr. partment ex/Business Campus ex/Business Campus	166.57 107.98 46.81 38.21 84.63 44.58 179.36 110.65 61.42 138.93 99.37 67.30	STATE OF MISSISSIPPI	Class B Warehouse Class C Warehouse Class A Apartment Class B Apartment Class C Apartment Class A Apartment Class B Apartment Class B Apartment Class C Apartment	34.28 23.67 86.91 65.21 44.61 75.21 58.65 46.69
uburban Office arehouse arehouse elf-Storage Self-Storage nanchored "Strip" Ctr. Unanchored "Strip" Ctr. partment ex/Business Campus ex/Business Campus	107.98 46.81 38.21 84.63 44.58 179.36 110.65 61.42 138.93 99.37 67.30	STATE OF MISSISSIPPI	Class C Warehouse Class A Apartment Class B Apartment Class C Apartment Class A Apartment Class B Apartment Class B Apartment Class C Apartment	23.67 86.91 65.21 44.61 75.21 58.65 46.69
arehouse arehouse elf-Storage Self-Storage nanchored "Strip" Ctr. Unanchored "Strip" Ctr. partment ex/Business Campus ex/Business Campus	46.81 38.21 84.63 44.58 179.36 110.65 61.42 138.93 99.37 67.30	MISSISSIPPI	Class A Apartment Class B Apartment Class C Apartment Class A Apartment Class B Apartment Class B Apartment Class C Apartment	86.91 65.21 44.61 75.21 58.65 46.69
arehouse elf-Storage Self-Storage nanchored "Strip" Ctr. Unanchored "Strip" Ctr. partment ex/Business Campus ex/Business Campus	38.21 84.63 44.58 179.36 110.65 61.42 138.93 99.37 67.30	MISSISSIPPI	Class B Apartment Class C Apartment Class A Apartment Class B Apartment Class C Apartment	65.21 44.61 75.21 58.65 46.69
elf-Storage Self-Storage nanchored "Strip" Ctr. Unanchored "Strip" Ctr. partment ex/Business Campus ex/Business Campus	84.63 44.58 179.36 110.65 61.42 138.93 99.37 67.30	MISSISSIPPI	Class C Apartment  Class A Apartment  Class B Apartment  Class C Apartment	44.61 75.21 58.65 46.69
Self-Storage nanchored "Strip" Ctr. Unanchored "Strip" Ctr. partment ex/Business Campus ex/Business Campus	44.58 179.36 110.65 61.42 138.93 99.37 67.30	MISSISSIPPI	Class A Apartment Class B Apartment Class C Apartment	75.21 58.65 46.69
nanchored "Strip" Ctr. Unanchored "Strip" Ctr. partment ex/Business Campus ex/Business Campus	179.36 110.65 61.42 138.93 99.37 67.30	MISSISSIPPI	Class B Apartment Class C Apartment	58.65 46.69
Unanchored "Strip" Ctr. partment ex/Business Campus ex/Business Campus	110.65 61.42 138.93 99.37 67.30	MISSISSIPPI	Class B Apartment Class C Apartment	58.65 46.69
oartment ex/Business Campus ex/Business Campus	61.42 138.93 99.37 67.30		Class C Apartment	46.69
ex/Business Campus ex/Business Campus	138.93 99.37 67.30	STATE OF	·	
ex/Business Campus	99.37 67.30	STATE OF	Clara A Arrayton and	
•	67.30	STATE OF	Ol A A t t	
ex/Business Campus			Class A Apartment	80.47
		NORTH CAROLINA	·	
&D	114.67			
		STATE OF	Class B Warehouse	31.81
arehouse	49.89	TEXAS	Class C Warehouse	16.06
nchored Shopping Ctr.	150.70		Class A Unanchored "Strip" Ctr.	154.44
•			Class B/C Unanchored "Strip" Ctr.	76.92
uburban Office	127.96		Class A Apartment	91.53
nanchored "Strip" Ctr.	175.19		Class C Apartment	42.37
		STOCKTON-	Class A Warehouse	50.77
partment	75.23	MODESTO	Class A Self-Storage	72.08
			Class A Power Retail Center	219.40
			Class A Unanchored "Strip" Ctr.	164.90
nchored Shopping Ctr.	226.65		Class A Apartment	96.75
nchored Shopping Ctr.	120.46		,	
•	106.25	TAMPA-	Class B Suburban Office	106.16
	91.16	ST. PETERSBURG	Class C Suburban Office	78.60
	43.65		Class D Suburban Office	60.39
zar titlettt			Class A Suburban Medical Dental	119.99
our affett	66.66		Class B Warehouse	36.28
	47.60			87.37
partment			3	59.09
	achored Shopping Ctr. Partment Partment Partment	120.46   1	achored Shopping Ctr. 120.46 partment 106.25 partment 91.16 partment 43.65  partment 66.66 partment 47.60	richored Shopping Ctr. 120.46 partment 106.25 partment 91.16 partment 43.65 TAMPA- Class B Suburban Office Class C Suburban Office Class D Suburban Office Class A Suburban Medical Dental Class B Warehouse

The above figures reflect property transactions collected through the second quarter 2006. Only average price data is reported. Data was not collected in all property categories in all markets.





## Other Property Sectors and Markets

MARKET		AVERAGE E PER SF	MARKET		AVERAGE E PER SF
TAMPA- ST. PETERSBURG (CONTINUED)	Class A Unanchored "Strip" Ctr. Class B/C Unanchored "Strip" Ctr. Class C Apartment Class A Flex/Business Campus Class B Flex/Business Campus Class C Flex/Business Campus Class A R&D	\$158.06 72.78 52.66 107.38 75.77 42.77 185.27	WASHINGTON, DC (CONTINUED)	Class A Self-Storage Class B/C Self-Storage Class B Anchored Shopping Ctr. Class A Unanchored "Strip" Ctr. Class B/C Unanchored "Strip" Ctr. Class C Apartment Class D Apartment	\$132.70 97.72 92.94 255.70 77.69 112.71 55.52
TUCSON	Class A Suburban Office Class B Suburban Office Class A Suburban Medical Office Class B Warehouse	135.07 92.16 150.82 32.44		Class A Flex/Business Campus Class B Flex/Business Campus Class A R&D Class B/C R&D	158.02 96.94 210.48 113.92
	Class C Warehouse Class B/C Self-Storage Class B/C Unanchored "Strip" Ctr. Class A Apartment Class B Apartment Class C Apartment	19.70 49.78 99.84 105.70 67.54 46.07	W. PALM BEACH	Class B Suburban Office Class C Suburban Office Class A Suburban Medical Office Class B Warehouse Class A Unanchored "Strip" Ctr. Class B/C Unanchored "Strip" Ctr.	145.98 98.58 259.15 59.00 208.55 96.09
VALLEJO- FAIRFIELD	Class A Apartment	121.68		Class A Flex/Business Campus Class A R&D	138.62 131.32
VENTURA COUNTY	Class B Suburban Office Class A Suburban Medical Office Class A Warehouse Class A Unanchored "Strip" Ctr. Class B Unanchored "Strip" Ctr. Class B/C R&D	173.53 190.89 83.67 261.32 83.47 106.07			
WASHINGTON, DC	Class B CBD Office Class C CBD Office Class B Suburban Office Class C Suburban Office Class D Suburban Office Class A Suburban Medical Office Class B/C Suburban Medical Office Class B Warehouse Class C Warehouse	326.97 245.64 192.01 126.34 77.71 247.23 93.83 54.90 41.88			

The above figures reflect property transactions collected through the second quarter 2006. Only average price data is reported. Data was not collected in all property categories in all markets.



## PRIMARY REAL ESTATE MARKET MAKERS Second Quarter 2006

Contributors of property-level data to the National Real Estate Index (INDEX) are major players in the real estate industry. The following companies provide data on their real estate activity in the markets indicated for compilation of INDEX composite statistics.

Advantis (Atlanta, Jacksonville, Norfolk, Orlando)

AEGON USA (Memphis, Nashville, Tampa Bay)
Belvedere Corporation (Cincinnati)

**Broderick Group (Seattle)** 

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CB Richard Ellis—former Insignia ESG offices (Atlanta, Boston, Chicago, Denver, Greenville, Los Angeles, Miami, Nassau/Suffolk, NY Midtown, Norfolk, Oakland, Philadelphia, Phoenix, Pittsburgh, San Jose, Tampa Bay)

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Codina Realty (Fort Lauderdale, Miami)
Coldwell Banker (Greenville, Oklahoma City)
Colliers, Bennett & Kahnweiler (Chicago)

**Colliers Dow & Condon** (Hartford, Sonoma County)

Colliers International (Atlanta, Cincinnati, Las Vegas, Sacramento, Salt Lake City, Seattle)

Colliers Monroe Friedlander (Honolulu)
Colliers Turley Martin Tucker (Indianapolis, St. Louis)

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**Hines Management** (Columbus, Detroit, Houston, Miami, Minneapolis, San Francisco, Washington DC)

**ING Clarion** (Atlanta, Denver, Houston, Minneapolis)

Inland Companies (Milwaukee)

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**Lat Purser & Associates** (Jacksonville, Winston-Salem)

Liberty Property Trust (Detroit, Philadelphia)

**Lincoln Equities** (Central Jersey, Nassau/ Suffolk, Newark)

Lincoln Property Company (Austin, Boston, Chicago, Houston, New Orleans)

Mack-Cali Realty (Central Jersey, New York, Newark, Philadelphia)

Pan Pacific Retail Property (Las Vegas, Los Angeles, Portland, Sacramento, San Jose)

Price Edwards (Oklahoma City)

**Regency Centers** (Denver, Oakland, Portland, Seattle, Tampa Bay)

Rubinstein Real Estate (Kansas City)

Schnitzer Northwest (Seattle)

Skinner & Broadbent (Indianapolis, Memphis)

Soroush Kaboli, Inc. (San Francisco)

Stream Realty (Dallas/Fort Worth)

The Crosland Group (Charlotte)

TrammellCrow (Austin, Baltimore, Boston, Charlotte, Denver, Houston, Indianapolis, Jacksonville, Memphis, Nashville, Oklahoma City, Philadelphia, Phoenix, Portland, San Antonio, San Diego, Seattle, Tampa Bay, Tulsa)

Transwestern Property (Baltimore, Denver, Los Angeles, New Orleans, Orange County, San Antoniol

Travis Commercial (San Antonio)

Trizec Properties (Columbus, Dallas/Fort Worth, Detroit, Houston, Tulsa)

Unico Properties (Seattle)

Walters-Gottlieb Partners (West Palm Beach)
Weingarten Realty (Atlanta, Houston, Kansas

**Welsh Companies** (Columbus, Dayton, Minneapolis)

Wiggin Properties (Oklahoma City, Tulsa)
Woodbury Corporation (Salt Lake City)

### **METHODOLOGY**



The **National Real Estate Index** (INDEX) reports data on large income-producing properties leased, bought and sold nationwide. As in prior *Market Monitor* publications, the new INDEX *Value Monitor* compiles and reports average prices and capitalization rates for Class A properties in local and regional markets throughout the United States. Prices and capitalization ("cap") rates for the Class A CBD (i.e., "downtown") office, suburban office, warehouse/distribution, anchored enclosed shopping center, and apartment sectors are reported. In addition, Class B apartment values and cap rates are compiled in all markets as well. The specific market data reported in the *Value Monitor* are described below.

Value Monitor Property Prices: Generally, the average property prices that appear for each of the 58 regularly-reported local markets in the Value Monitor (and Market History Report) are derived from current or historical property sales transactions in the underlying local markets. Nationwide, the National Real Estate Index typically compiles more than 1,000 transactions of large improved properties each period, many of which are utilized to formulate local market benchmark prices. In any given period, a number of local market property prices are derived solely from property sales. Typically, in such cases, benchmark prices will reflect activity over more than one period (i.e., a "rolling quarter" average).

In those markets and property sectors where there is inadequate current investment activity to justify reporting a pure transaction-based price, the benchmark value is formulated based on historical sales data and current market factors, including the operating performance of "like-kind" properties within the respective market and property sector. We realize, of course, that this necessitates an element of "informed judgment" but disparities in local market size and liquidity over time sometimes dictate a modified, hybrid approach.

Value Monitor Cap Rates: Like the prices, the market benchmark capitalization rates are based on current or historical property sales. The cap rate data reported in the Value Monitor is intended to reflect recent operating income, rather than forward-looking (i.e., "pro forma") performance. Where the data are available, the cap rates incorporate property-level operating income on consummated sales within the respective marketplaces. However, in many instances, these data either are not available, or the "robustness" of the reported income data is questionable. In those cases, cap rates are derived from the average benchmark property price (which is based on current period or historical transactions) and a representative market-wide operating income proxy for that property type. Because of these data-based qualifications, the cap rates are the most volatile of the data reported by the INDEX and, therefore, are perhaps most useful in determining market directions and trends.

Supplemental Value Monitor: In addition to the benchmark prices and rents for the 58 regularly-reported markets and six property sectors, the Value Monitor, like its predecessor publication, also reports average prices for other property categories and classes of properties. These market benchmarks, which appear in the Supplemental Value Monitor section of this report, are compiled and formulated on an "ad hoc" basis. That is, average prices are reported only in those geographical markets and property sectors/classes in which the publisher believes a sufficient sample of actual sales transactions has occurred. In that sense, these values reflect pure transaction-based prices. Consequently, the markets and property sectors reported here will vary; no two successive issues will necessarily report the same geographical markets and property classes. Nevertheless, we believe that these data constitute an important component of our Value Monitor, especially in an investment environment as active as this one has been.

**CBD Office:** Class A Central Business District office properties are, generally, ten stories or greater in size, steel frame (or other high quality) construction, and possess a high quality, modern exterior finish and glass application. Properties are located in the CBD or, in a few markets (see the footnotes for each region), a submarket recognized as a primary office location. The age (i.e., year of construction) of Class A CBD office properties is often more variable across local markets than for other property types. Please see the *Supplemental Value Monitor* section for descriptions of other CBD office classes reported.

**Suburban Office:** Class A suburban office properties are generally multi-story and/or located in a premiere business park. Generally, transacted properties, regardless of configuration, are located in established suburban office submarkets or, in some instances, city market areas outside of the recognized CBD submarket. Class A suburban office properties often were built more recently (generally in the past 15 years) than their urban "CBD" counterparts. Average Class B suburban office prices can be found for many markets in the *Supplemental Value Monitor*.

**Warehouse/Distribution:** In the Industrial sector, the INDEX emphasizes space originally designed and used for true warehouse/distribution or storage as the property norm. Typically, no more than 25% of the total space is office build-out, and most buildings contain a minimum of 50,000 square feet and are located in a quality industrial park or other superior location. Please see the *Supplemental Value Monitor* section for descriptions of other warehouse classes, as well as the important flex/business campus sector.

**Retail:** A neighborhood or community center, rather than an enclosed mall, is the property norm for the Class A retail sector reported in the *Value Monitor*. The typical center is 75,000–250,000 square feet and contains at least one major anchor tenant, usually a high quality national or regional grocery/drug store. Properties are located in established neighborhoods, both urban and suburban. Again, "power" retail centers, as well as other retail space configurations, are reported in the *Supplemental Value Monitor*.

Apartment: Generally, Class A transacted apartments contain at least 50 units and have amenities appropriate for the geographic region. Unless otherwise indicated (see the Supplemental Value Monitor), the property price and cap rate benchmarks reported in the Value Monitor reflect gardenor campus-style apartments. Class A apartment properties typically have been built or extensively rehabilitated in the past 15 years. Class B apartment properties sales compiled by the INDEX generally were built or extensively rehabilitated from 15 to 25 years ago. Once again, please see the Supplemental Value Monitor for other residential property classes.

**Note:** As for most statistical data services, previously-reported data is revised as needed to reflect the receipt of new data. We believe this approach helps assure the most reliable data over the long-term. In particular, all data reported in the current period should be considered preliminary.

Radar Graph Explanation: The radar graphs use a hexagon to show the price growth rate for six different property types in a single metro market (except Manhattan Downtown/NYC which shows only three). Each graph contains six axes, representing the noted property sector. Generally, the larger a shaded area is, the greater the price growth for that property type for the metro displayed.

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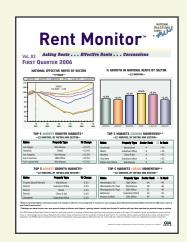
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