

Value Monitor

Vol. 81
THIRD QUARTER 2005

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NATIONAL & REGIONAL PERFORMANCE

Third Quarter 2005



	CB Off		Subui Off		Warei	10USE	Ret	AIL	Clas Apart		CLAS Apart	
REGIONS	Price S/F	Cap Rate	Price S/F	Cap Rate	Price S/F	Cap Rate	Price S/F	Cap Rate	Price S/F	Cap Rate	Price S/F	Cap Rate
National Quarterly Change*	\$257.17	7.0%	\$198.12	7.2%	\$54.27	7.7%	\$162.11	7.4%	\$132.10	6.2%	\$86.68	7.2%
,,g.	↑	\	1	↓	1	\	1	1	↑	\	↑	\
Pacific/ Northwest	320.46	6.5	242.47	7.1	64.70	7.1	192.84	7.3	160.38	6.0	114.33	6.6
Northwest	1	1	1	\	1	_	1	\	1	\	1	\
Pacific/ Southwest	253.52	6.3	261.00	6.4	74.14	7.0	191.64	6.9	173.95	6.4	118.87	7.0
Southwest	↑	\	1	1	1	↓	↑	↓	1	_	1	↓
Plains/West	134.84	8.2	166.51	7.2	45.26	7.5	143.71	7.3	89.84	6.6	61.20	7.3
	↑	1	↑	1	1	1	1	1	↑	1	↑	1
Florida/ Gulf Coast	151.62	8.0	161.30	7.2	53.26	8.0	151.86	7.3	102.03	6.3	64.35	7.5
Guii Coast	1	\	1	_	1	↓	↑	\	1	\	1	_
Southeast	154.83	7.9	145.53	7.6	39.23	8.1	143.01	7.4	80.51	6.8	54.71	7.8
	1	↓	1	\	1	_	↑	\	1	_	1	\
Mid-Atlantic	338.47	6.7	232.86	6.8	55.04	7.8	167.55	7.4	148.11	6.2	94.99	7.0
	_	\	_	_	1	1	↑	\	↑	\	1	\
Northeast	389.90	6.4	216.54	7.5	65.31	7.9	183.84	7.7	181.98	6.6	106.39	7.5
	↑	\	1	1	1	1	1	1	1	1	1	1
East Central	122.05	9.1	128.94	8.1	37.91	8.7	119.88	8.1	76.74	7.7	52.64	8.2
	1	_	1	1	1	_	1	1	1	_	_	_
West Central	212.39	7.3	154.22	8.1	49.32	7.7	159.23	7.7	109.16	6.5	72.21	7.3
	↑	1	1	1	1	1	1	1	↑	1	1	1

^{*}Arrows represent a change in value during the quarter of greater than or equal to 1.0%. For changes less than 1.0%, performance is considered to be flat.

The above figures reflect performance in 60 markets weighted by property inventory. Averages for all markets have been calculated using regional and local market property stock weights from reputable sources. The National and Regional numbers and percentages noted above are averages and may show variance due to rounding and weighting. For a listing of the markets included, see the last page of this report.

Reported values reflect Class A properties, with the exception of Class B apartments. Select other sectors are reported in the Supplemental Value Monitor [and are excluded from the regional and national averages above.] For suburban office, warehouse/distribution, retail, and apartment properties, the INDEX reports property transaction trends within metropolitan areas [Metropolitan Statistical Areas and Primary Metropolitan Statistical Areas], generally as defined by the U.S. Census Bureau. Also, please note that except for New York City, reported apartment values reflect primarily garden-style properties. High-rise residential properties are not included in the average price data.

Reported prices are derived, first and foremost, from closed property sales. Consequently, there may be some disparity between property values reported herein and anecdotal reports of changing market conditions in certain local markets. Ultimately, however, changing values are reflected in the data reported. All data for the current quarter are preliminary and subject to further revision in subsequent publications.

Regional data are primarily indicative of direction and may or may not constitute a pure representation of value trends and activity in underlying local markets.

For a complete description of the methodology employed, property type norms and an explanation of terms, please see the "Methodology" section.



MARKET LIQUIDITY INDICES-NATIONAL

Third Quarter 2005

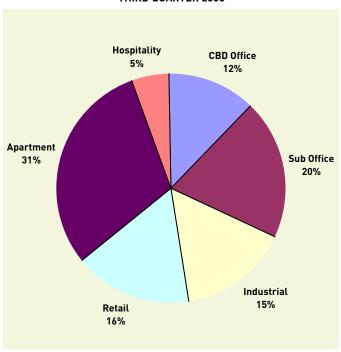


COMPOSITE

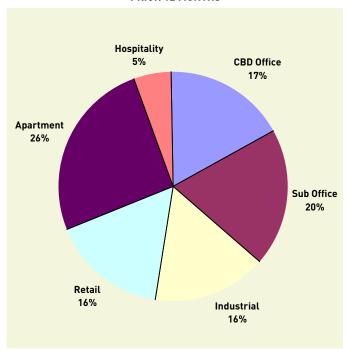
	CURRENT QUARTER	PRIOR QUARTER	BASE QUARTER (2Q 03)	PRECEDING 12 MONTHS	BASE YEAR (2003)
VOLUME (billions)	\$62.8	\$55.1	\$31.5	\$214.8	\$112.6
INDEX	2.00	1.75	1.00	1.91	1.00

SECTOR

THIRD QUARTER 2005



PRIOR 12 MONTHS



		CURRENT QUARTER	PRIOR QUARTER	BASE QUARTER (2Q 03)	PRECEDING 12 MONTHS	BASE YEAR (2003)
CBD OFFICE	Volume	\$7.5	\$11.1	\$5.6	\$36.3	\$22.1
	Index	1.35	1.97	1.00	1.64	1.00
SUB. OFFICE	Volume	\$12.5	\$9.0	\$5.3	\$41.8	\$18.5
	Index	2.38	1.72	1.00	2.26	1.00
INDUSTRIAL	Volume	\$9.5	\$9.2	\$5.8	\$33.2	\$17.2
	Index	1.65	1.60	1.00	1.94	1.00
RETAIL	Volume	\$10.3	\$10.0	\$7.0	\$34.9	\$23.8
	Index	1.46	1.42	1.00	1.46	1.00
APARTMENT	Volume	\$19.2	\$12.2	\$6.5	\$55.8	\$25.8
	Index	2.98	1.89	1.00	2.16	1.00
HOSPITALITY	Volume	\$3.2	\$3.2	\$0.9	\$11.2	\$3.6
	Index	3.48	3.49	1.00	3.14	1.00

Explanatory Note: The base period for all *quarterly* indices is the <u>second quarter</u> 2003. The base period for all *annual* indices is 2003. All volumes are expressed in billions of dollars. Values and indices for recent periods are subject to change as more data are compiled. Numbers may not add to 100 because of rounding and the exclusion of miscellaneous other property types.



PACIFIC/NORTHWEST REGION



	CB OFF Aver	FICE OFFICE		ICE	WAREHOUSE Average		RETAIL Average		CLAS APART Aver	MENT	CLAS APART Aver	MENT
	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate
OAKLAND-EAS	- Day											
0 akland-eas 3 Q. '05	193.36	7.5	230.75	7.0	60.45	6.9	182.78	7.8	168.20	6.9	132.99	6.8
2 Q. '05	187.73	7.7	228.83	7.0	59.71	7.0	177.45	8.0	167.14	6.9	132.99	6.9
2 Q. 03 3 Q. '04	172.03	8.3	223.45	7.1	54.26	7.5	165.57	8.5	163.73	7.1	125.86	6.9
Portland												
3 Q. '05	169.45	7.9	195.58	6.5	54.94	7.4	169.91	7.0	81.15	8.2	64.93	7.2
2 Q. '05	167.00	8.0	185.76	6.8	54.47	7.4	163.41	7.2	82.54	8.0	63.63	7.2
3 Q. '04	162.88	8.1	162.63	7.7	52.00	7.6	147.49	7.8	81.69	7.9	57.67	7.7
SACRAMENTO												
3 Q. '05	227.98	7.1	203.92	7.0	50.96	7.4	174.46	7.6	127.66	6.4	91.18	6.6
2 Q. '05	223.90	7.2	198.33	7.2	49.41	7.5	169.42	7.8	124.75	6.5	88.82	6.7
3 Q. '04	212.59	7.6	187.12	7.6	48.64	7.6	156.73	8.3	110.05	7.3	78.43	7.5
San Francisc	0											
3 Q. '05	408.24	5.9	273.19	7.9	86.21	7.0	228.14	6.9	254.91	5.7	172.17	5.8
2 Q. '05	394.10	6.0	272.76	7.9	85.87	7.0	219.80	7.1	244.81	5.9	167.29	5.9
3 Q. '04	344.95	6.6	275.01	7.7	79.26	7.4	204.01	7.5	228.46	6.2	154.63	6.3
SAN JOSE												
3 Q. '05	286.46	6.3	314.54	7.1	79.94	7.0	203.74	7.1	203.81	5.8	153.14	5.9
2 Q. '05	287.30	6.3	306.11	7.2	79.76	7.0	199.37	7.2	199.72	5.9	148.96	6.0
3 Q. '04	275.23	6.6	293.85	7.5	76.60	7.3	187.19	7.6	189.41	6.2	138.27	6.4
SEATTLE												
3 Q. '05	291.80	6.3	227.90	6.5	63.77	6.7	189.65	6.9	126.37	6.5	83.21	7.5
2 Q. '05	290.40	6.3	226.09	6.5	63.25	6.7	187.69	6.9	121.64	6.6	82.20	7.5
3 Q. '04	246.24	7.4	212.07	6.8	58.91	7.0	152.41	7.9	118.30	6.6	79.30	7.5
Honolulu												
3 Q. '05	233.48	7.6	183.70	7.8	110.17	8.9	248.56	7.6	175.54	7.5	112.36	8.2
2 Q. '05	226.14	7.8	177.96	8.0	108.18	9.0	237.83	7.9	166.96	7.8	108.18	8.4
3 Q. '04	214.37	8.1	164.50	8.5	103.02	9.3	196.41	8.7	145.53	8.6	98.43	9.0

PACIFIC/SOUTHWEST REGION



	CB OFF Aver	ICE	SUBUI OFF Aver	ICE	WAREI Aver		RET. Aver		CLAS APART Aver	MENT	CLAS APART Aver	MENT
	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate
ALBUQUERQUE												
3 Q. '05	102.62	9.6	94.17	9.3	35.49	8.8	102.51	8.1	88.87	7.0	52.26	8.1
2 Q. '05	101.16	9.7	92.54	9.4	35.21	8.8	100.60	8.2	85.58	7.2	50.24	8.3
3 Q. '04	100.26	9.8	89.50	9.7	34.61	8.8	95.56	8.5	74.82	8.0	47.06	8.8
EL PASO												
3 Q. '05	74.07	9.9	90.85	9.2	31.01	8.8	85.66	8.6	60.45	8.6	41.22	9.5
2 Q. '05	73.67	9.9	89.27	9.3	30.21	9.0	84.28	8.7	58.93	8.7	40.56	9.7
3 Q. '04	73.68	9.9	84.75	9.6	29.16	9.3	80.33	9.0	55.34	9.2	37.92	10.0
LAS VEGAS ^b												
3 Q. '05	259.03	6.4	218.75	5.9	62.93	7.1	182.87	6.9	103.17	6.6	67.84	7.6
2 Q. '05	249.64	6.6	210.52	6.1	60.97	7.2	173.86	7.2	95.26	7.0	66.10	7.7
3 Q. '04	198.32	7.7	180.68	7.0	55.72	7.5	158.88	7.7	81.38	7.8	60.43	7.8
Los Angeles ^c												
3 Q. '05	296.03	5.4	314.42	6.0	80.97	6.7	210.54	6.7	210.49	6.7	143.22	7.3
2 Q. '05	279.97	5.7	307.82	6.1	77.84	6.9	206.31	6.8	205.89	6.7	139.37	7.4
3 Q. '04	241.42	6.4	297.41	6.1	70.18	7.5	185.69	7.4	189.99	6.9	129.62	7.6
ORANGE COUNTY	v d											
3 Q. '05	281.10	6.2	230.83	6.3	81.93	7.4	226.48	6.6	199.61	6.3	152.17	6.9
2 Q. '05	272.32	6.3	223.89	6.4	80.51	7.4	215.57	6.9	192.81	6.3	146.88	7.0
3 Q. '04	232.31	7.1	191.22	7.2	77.20	7.5	183.88	7.7	163.85	7.2	131.23	7.7
PHOENIX												
3 Q. '05	163.91	7.0	193.81	7.2	62.68	7.0	165.91	6.9	100.70	6.3	70.41	6.8
2 Q. '05	155.78	7.3	189.50	7.3	61.96	7.0	161.22	7.0	101.30	6.2	65.63	7.1
3 Q. '04	132.27	8.5	171.19	8.0	53.94	7.7	145.08	7.5	86.15	7.1	60.22	7.5
RIVERSIDE-SAN	BERNARDIN	10 ^e										
3 Q. '05	158.49	8.0	181.06	7.0	65.13	7.0	183.96	7.1	131.29	7.7	84.58	8.9
2 Q. '05	156.31	8.1	179.80	7.0	62.44	7.2	182.18	7.1	132.39	7.5	83.43	8.9
3 Q. '04	148.00	8.5	160.25	7.3	56.26	7.6	168.77	7.2	123.57	7.8	78.28	8.9
SAN DIEGO												
3 Q. '05	281.73	5.6	278.97	6.7	83.78	7.4	205.13	6.8	198.67	6.5	131.29	7.1
2 Q. '05	271.32	5.8	280.93	6.6	82.91	7.4	197.61	7.0	193.06	6.5	129.84	7.1
3 Q. '04	253.07	6.1	262.32	7.0	69.96	8.2	173.28	7.7	171.89	7.0	122.52	7.3

a For the CBD office sector, these figures represent the "Downtown" and "Uptown" submarkets.

b For the CBD office sector, these figures represent mid- and high-rise office properties throughout Clark County.

For the CBD office sector, these figures reflect central Los Angeles only. The important "West Los Angeles" submarkets are incorporated in the Suburban Office benchmark.

d For the CBD office sector, these figures represent mid- and high-rise properties in the Greater Airport submarket, which includes Santa Ana, Irvine, Costa Mesa, and Newport Beach.

For the CBD office sector, these figures represent the city of Riverside.

PLAINS/WEST REGION



	0FF	CBD OFFICE Average		OFFICE OFFICE		WAREHOUSE Average		RETAIL Average		CLASS A Apartment Average		CLAS APART Ave	MENT
	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	
Austin													
3 Q. '05	151.03	7.5	161.03	8.6	44.43	7.9	150.04	7.5	86.06	6.5	64.59	7.2	
2 Q. '05	147.48	7.7	156.55	8.8	43.24	8.1	147.42	7.6	84.63	6.5	64.30	7.1	
3 Q. '04	141.79	8.0	147.67	9.3	40.45	8.6	137.47	8.0	81.69	6.9	62.25	7.2	
DALLAS-FORT	r Montua												
3 Q. '05	127.97	8.7	181.14	6.7	45.88	7.2	155.59	7.0	94.00	6.5	62.64	7.5	
2 Q. '05	126.93	8.8	179.39	6.8	45.43	7.2	154.06	7.0	90.04	6.7	59.24	7.9	
2 Q. '04	127.51	8.9	166.51	7.3	43.28	7.6	146.39	7.3	85.26	7.1	54.36	8.4	
					10120						- 1.00		
DENVER 3 Q. '05	179.20	7.0	177.61	6.9	53.83	7.5	175.25	7.1	110.72	6.8	77.13	6.5	
2 Q. '05	175.48	7.1	177.01	7.0	53.72	7.5	169.65	7.1	109.53	6.9	76.58	6.5	
2 Q. 03 3 Q. '04	154.93	8.0	164.00	7.4	49.58	8.1	144.87	8.0	111.80	6.9	75.37	6.6	
OKLAHOMA C													
3 Q. '05	85.98	8.5	87.43	8.9	33.86	8.3	89.40	7.7	65.37	7.9	46.56	9.5	
2 Q. '05	84.76	8.6	86.34	9.0	32.96	8.5	87.59	7.8	63.85	8.0	45.62	9.6	
2 Q. '04	80.43	9.1	85.11	9.1	29.31	9.1	80.64	8.4	58.17	8.7	43.24	10.0	
SALT LAKE CI	TV												
3 Q. '05	128.08	8.4	118.09	8.3	38.57	7.8	120.84	7.7	92.29	6.5	54.54	8.4	
2 Q. '05	126.29	8.5	114.64	8.5	37.89	7.9	116.74	7.9	90.03	6.6	52.36	8.6	
3 Q. '04	119.41	8.8	104.70	9.2	36.06	8.1	105.77	8.4	81.38	7.3	48.39	9.1	
SAN ANTONIO)												
3 Q. '05	102.60	9.2	138.01	7.8	37.73	7.9	121.95	7.7	79.41	7.3	56.01	8.0	
2 Q. '05	101.19	9.3	135.75	7.9	37.10	8.0	117.94	7.9	75.58	7.6	54.76	8.1	
3 Q. '04	102.51	9.2	126.13	8.2	34.07	8.6	107.68	8.3	74.39	7.6	51.31	8.5	
TULSA													
3 Q. '05	76.04	9.3	91.19	8.6	25.68	9.0	76.77	8.3	59.14	8.2	39.99	9.5	
2 Q. '05	74.32	9.5	88.64	8.8	25.06	9.2	75.50	8.4	57.05	8.4	40.16	9.6	
3 Q. '04	73.69	9.6	80.95	9.5	24.42	9.5	72.09	8.7	53.46	8.9	37.50	10.1	

For the CBD office sector, these figures represent central Dallas. All other Dallas city office submarkets are included in the suburban office benchmark.

FLORIDA/GULF COAST REGION



FT. LAUDERDALE 3 Q. '05 2 Q. '05 3 Q. '04	Price sf 153.75 148.55 140.31	7.7 7.9 8.4	Price sf 183.58 181.71 175.94	7.0 7.0	Price sf 62.48	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate
3 Q. '05 2 Q. '05	148.55 140.31	7.9	181.71		62.48							
2 Q. '05	148.55 140.31	7.9	181.71		62.48							
	140.31			7.0		7.7	159.02	7.6	125.04	6.1	75.75	7.8
3 Q. '04		8.4	175.94		60.89	7.8	153.85	7.8	119.78	6.3	73.13	8.0
	150.65			7.1	58.72	7.9	150.22	7.8	100.91	7.2	66.15	8.4
Houston	150.65											
3 Q. '05		8.0	146.27	7.4	49.16	8.2	152.29	7.3	89.59	6.6	56.86	8.0
2 Q. '05	151.15	8.0	148.02	7.3	47.77	8.4	149.23	7.4	87.88	6.6	55.53	8.0
3 Q. '04	146.16	8.4	146.95	7.3	42.31	8.8	138.07	7.9	76.17	7.6	53.03	8.3
JACKSONVILLE												
3 Q. '05	111.73	8.2	123.34	8.1	41.45	7.5	124.90	7.1	91.03	6.9	57.39	7.5
2 Q. '05	108.46	8.4	119.78	8.3	40.54	7.7	122.23	7.2	89.49	6.9	56.46	7.5
3 Q. '04	99.68	9.1	109.92	8.9	36.23	8.1	114.20	7.6	83.98	7.2	51.38	8.0
Miami ^a												
3 Q. '05	194.20	8.2	217.16	6.3	66.34	7.4	163.85	7.5	130.52	5.8	80.40	7.5
2 Q. '05	190.70	8.3	212.44	6.4	65.71	7.4	160.24	7.6	125.02	6.0	79.39	7.5
3 Q. '04	174.45	9.0	199.97	6.8	63.15	7.3	148.02	7.9	118.10	6.2	72.85	7.8
New Orleans ^b												
3 Q. '05	100.53	9.3	109.85	8.0	35.42	8.7	110.95	8.1	68.35	7.9	45.33	9.5
2 Q. '05	100.53	9.3	109.85	8.0	35.42	8.7	110.95	8.1	68.35	7.9	45.33	9.5
3 Q. '04	98.53	9.5	105.70	8.2	33.95	9.0	103.89	8.5	63.46	8.4	42.73	9.9
ORLANDO												
3 Q. '05	176.03	7.1	163.04	6.9	49.83	7.7	149.39	6.9	106.89	5.8	64.18	7.4
2 Q. '05	166.65	7.5	160.39	7.0	47.86	8.0	146.52	7.0	101.33	6.0	61.36	7.6
3 Q. '04	137.87	8.9	139.32	8.1	42.66	8.5	140.12	7.0	92.64	6.3	56.22	7.7
TAMPA-ST. PETER	SBURG ^C											
3 Q. '05	129.49	7.8	153.97	7.5	48.15	8.7	144.46	7.0	92.19	6.5	62.27	7.6
2 Q. '05	127.14	7.9	146.35	7.8	47.24	8.9	143.19	7.0	89.38	6.6	61.14	7.6
3 Q. '04	122.90	8.1	135.87	8.4	44.83	8.8	137.72	7.0	78.32	7.5	56.66	7.8
WEST PALM BEACI	Н											
3 Q. '05	226.13	6.4	230.31	6.5	74.36	8.0	189.27	7.4	139.00	5.2	87.69	6.9
2 Q. '05	211.50	6.6	217.26	6.9	73.02	8.1	187.41	7.4	128.99	5.5	83.49	7.1
3 Q. '04	171.89	7.5	184.97	7.8	67.62	8.4	162.74	7.6	101.10	6.8	67.49	8.2

a The Miami CBD includes both the Downtown and the Brickell Avenue corridor.

Because of the adverse effects of Hurricane Katrina on property operations in greater New Orleans, we have kept prices and cap rates in all property sectors unchanged in this *Value Monitor* issue.

c For the CBD office sector, these figures represent properties in downtown Tampa. The "Westshore" submarket is incorporated in the suburban sector.

SOUTHEAST REGION



	CE OFF Aver	ICE	SUBU OFF Aver	ICE	WAREI Aver		RET Aver		CLAS APART Aver	MENT	CLAS APART Aver	MENT
	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate
Atlanta												
3 Q. '05	174.92	7.6	162.59	7.1	43.89	8.2	163.31	7.1	96.96	6.1	63.34	7.0
2 Q. '05	170.66	7.8	160.42	7.2	43.60	8.2	160.50	7.2	96.53	6.0	61.69	7.3
3 Q. '04	157.48	8.4	157.54	7.3	39.38	9.0	158.33	7.3	93.13	6.3	61.94	7.3
BIRMINGHAM												
3 Q. '05	113.05	8.7	118.46	8.5	32.44	8.3	109.89	7.8	69.98	7.3	49.28	8.6
2 Q. '05	110.99	8.9	117.57	8.6	32.18	8.4	108.82	7.9	68.31	7.4	48.86	8.7
3 Q. '04	101.65	9.7	112.11	8.6	30.70	8.8	99.60	8.5	63.19	8.0	45.13	9.1
CHARLOTTE												
3 Q. '05	174.86	7.3	139.82	7.9	39.11	7.8	137.58	7.1	72.85	7.6	51.05	8.0
2 Q. '05	169.20	7.5	139.11	7.9	38.32	7.9	133.91	7.2	71.44	7.6	49.58	8.1
3 Q. '04	156.17	8.0	136.56	8.1	37.22	8.0	125.09	7.6	73.72	7.2	46.71	8.5
GREENSBORO/												
3 Q. '05	111.21	9.0	119.98	8.4	30.69	8.8	129.76	7.9	66.28	7.5	46.20	8.4
2 Q. '05	110.90	9.0	117.99	8.5	29.68	9.0	127.21	8.0	64.00	7.7	45.29	8.6
3 Q. '04	108.84	9.1	109.82	9.1	28.27	9.3	115.22	8.5	59.39	8.0	41.44	9.1
GREENVILLE-S												
3 Q. '05	109.22	8.8	94.00	8.8	31.02	8.9	129.73	7.0	59.46	7.5	40.59	9.0
2 Q. '05	106.15	9.0	93.05	8.9	30.09	9.1	127.49	7.1	57.08	7.7	39.79	9.2
3 Q. '04	100.85	9.4	88.23	9.2	28.45	9.6	117.55	7.5	52.40	8.3	37.75	9.6
Мемрніѕ												
3 Q. '05	102.76	8.5	127.60	7.9	36.08	7.6	114.23	8.0	74.89	6.5	48.12	8.0
2 Q. '05	101.64	8.6	124.07	8.1	35.64	7.7	111.90	8.1	71.47	6.7	47.00	8.1
3 Q. '04	96.66	9.1	112.85	8.8	33.34	8.5	103.69	8.5	65.41	7.5	43.54	8.8
Nashville												
3 Q. '05	122.73	8.6	138.66	7.9	38.56	8.0	123.76	7.9	76.15	7.4	55.30	8.5
2 Q. '05	119.53	8.8	133.59	8.1	38.27	8.0	121.21	8.0	76.31	7.3	53.64	8.6
3 Q. '04	114.26	9.2	123.44	8.7	34.72	8.5	109.98	8.2	73.00	7.6	51.01	9.0
RALEIGH-DUR												
3 Q. '05	129.25	7.5	134.19	8.1	33.76	8.7	149.64	7.7	83.35	6.7	59.23	7.5
2 Q. '05	127.11	7.6	131.68	8.2	33.10	8.8	146.21	7.8	81.49	6.7	58.15	7.6
3 Q. '04	120.15	7.9	127.96	8.3	32.09	9.0	131.50	8.4	76.69	6.9	52.56	8.6

For the CBD office sector, these figures represent central Greensboro.

MID-ATLANTIC REGION



	OFF	CBD OFFICE Average Price Cap		FFICE OFFICE erage Average		WAREHOUSE Average		RETAIL Average		CLASS A APARTMENT Average		CLAS APART Aver	MENT
	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	
BALTIMORE													
3 Q. '05	153.39	8.6	155.09	7.8	51.78	7.1	156.34	7.5	128.39	6.8	90.05	7.4	
2 Q. '05	148.94	8.8	151.83	8.0	52.64	7.0	151.77	7.7	126.60	6.8	87.20	7.6	
3 Q. '04	140.07	9.3	142.80	8.4	46.86	7.6	133.86	8.5	123.02	6.8	76.62	8.4	
CENTRAL NEW	Jersey ^a												
3 Q. '05	200.45	7.3	191.17	7.2	62.95	8.0	169.34	7.3	137.13	7.2	98.42	7.5	
2 Q. '05	197.15	7.4	187.34	7.3	60.65	8.2	165.09	7.4	133.58	7.3	93.74	7.8	
3 Q. '04	187.76	7.7	184.49	7.4	58.71	8.3	151.70	7.9	129.99	7.5	87.83	8.4	
PHILADELPHIA													
3 Q. '05	181.09	7.5	191.37	7.0	47.89	8.0	167.24	7.3	138.65	6.4	85.65	7.3	
2 Q. '05	175.53	7.8	186.77	7.2	46.66	8.1	161.96	7.5	133.75	6.6	83.69	7.4	
3 Q. '04	151.01	9.1	175.98	7.6	46.32	8.0	147.00	8.0	110.39	7.9	75.64	8.1	
RICHMOND													
3 Q. '05	135.50	7.9	141.18	7.4	40.69	8.1	123.67	7.8	88.67	7.0	56.18	7.8	
2 Q. '05	130.14	8.2	136.78	7.6	39.64	8.3	120.92	7.9	85.49	7.2	54.23	8.0	
3 Q. '04	120.16	8.9	122.71	8.1	35.46	9.0	111.85	8.4	76.59	8.0	49.67	8.5	
VIRGINIA BEAC	H-Norfolk												
3 Q. '05	109.70	9.0	129.17	8.1	39.20	8.3	133.64	7.4	111.29	6.7	73.24	7.9	
2 Q. '05	107.83	9.1	125.09	8.3	38.22	8.5	127.32	7.7	108.74	6.8	70.53	8.1	
3 Q. '04	105.07	9.3	114.14	9.0	36.50	8.8	114.33	8.3	94.02	7.7	61.49	8.9	
WASHINGTON,													
3 Q. '05	464.78	6.0	288.40	6.3	74.33	7.0	194.65	7.4	194.85	5.5	119.89	7.1	
2 Q. '05	462.76	6.1	292.55	6.2	72.38	7.1	188.25	7.6	182.69	5.8	118.90	7.1	
3 Q. '04	386.54	6.3	282.97	6.3	65.34	7.8	172.55	8.0	165.18	6.3	112.44	7.3	

For the CBD office sector, these figures represent Class A space in the Princeton-Route 1 Corridor.

NORTHEAST REGION



	CB OFF Aver	ICE	SUBUI OFF Aver	ICE	WAREI Aver		RET. Aver		CLAS APART Aver	MENT	CLAS APART Aver	MENT
	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate
Boston												
3 Q. '05	353.36	6.0	213.23	7.8	68.95	7.3	168.06	7.6	179.79	7.5	124.39	7.6
2 Q. '05	338.69	6.2	210.45	7.9	68.38	7.4	162.95	7.8	176.87	7.6	122.58	7.7
3 Q. '04	316.37	6.6	190.63	8.8	57.94	8.5	150.58	8.3	165.77	8.0	115.04	8.1
HARTFORD												
3 Q. '05	110.22	9.0	111.81	8.8	33.08	9.0	119.33	8.3	100.46	7.6	64.92	8.9
2 Q. '05	109.54	9.1	108.43	9.0	32.80	9.1	117.36	8.4	98.26	7.7	64.08	9.0
3 Q. '04	104.07	9.6	104.70	9.3	31.57	9.4	109.73	8.9	90.96	8.2	60.58	9.3
NASSAU-SUFFO	OLK ^a											
3 Q. '05	184.36	7.6	173.41	7.2	63.63	7.1	177.98	7.2	155.98	7.8	99.06	8.1
2 Q. '05	179.06	7.8	167.99	7.4	62.20	7.2	174.66	7.3	152.08	7.9	97.00	8.2
3 Q. '04	166.18	8.0	150.93	7.7	58.01	7.6	162.90	7.7	144.28	8.2	92.96	8.5
New York ^b												
3 Q. '05	538.04	5.8	243.92	7.2	72.57	8.3	225.99	7.7	200.24	7.2	109.09	8.2
2 Q. '05	524.80	5.9	243.06	7.2	71.80	8.4	218.88	7.9	193.26	7.4	106.37	8.4
3 Q. '04	509.30	6.0	226.51	7.7	68.97	8.7	197.42	8.6	172.77	8.0	101.55	8.7
MANHATTAN DO	OWNTOWN/NE	W York (CITY ^C									
3 Q. '05	394.40	5.5	n/a	n/a	n/a	n/a	n/a	n/a	497.47	5.7	202.80	7.2
2 Q. '05	378.30	5.7	n/a	n/a	n/a	n/a	n/a	n/a	482.52	5.8	196.20	7.4
3 Q. '04	340.96	6.3	n/a	n/a	n/a	n/a	n/a	n/a	463.24	6.0	181.39	7.9
Northern Nev	N JERSEY											
3 Q. '05	149.66	8.6	219.60	7.0	66.07	7.7	193.66	7.6	160.34	7.4	96.10	8.4
2 Q. '05	147.72	8.7	211.99	7.3	65.32	7.8	188.70	7.8	156.37	7.6	94.42	8.5
3 Q. '04	146.33	8.8	196.96	7.7	62.48	8.2	175.78	8.1	144.98	8.2	90.07	8.9
STAMFORD-SO	итн СТ											
3 Q. '05	223.60	7.7	250.28	7.1	60.09	8.9	180.63	8.2	168.64	7.4	93.51	8.1
2 Q. '05	219.67	7.8	252.36	7.0	59.21	9.0	174.90	8.4	163.86	7.5	94.12	8.1
3 Q. '04	214.10	8.0	213.74	7.7	57.47	9.2	156.95	8.9	153.71	8.1	87.06	8.6

For the CBD office sector, these figures represent Class A space in the Central Nassau County submarket.

For the CBD office sector, these figures represent Midtown Manhattan. For the other property categories, these data reflect primarily the three counties in northern New Jersey, as well as Rockland, Westchester, and Putnam counties in New York, that, according to the census bureau, now constitute the New York metropolitan area.

For the office sector, these figures reflect Downtown Manhattan; for apartments, Class A price data primarily reflects high-rise buildings in Manhattan; the Class B data reflects similar properties in the other city boroughs. These apartment data are provided for information only and are not included in the national/regional indices.

EAST CENTRAL REGION



	CB OFF Aver	ICE	SUBU OFF Aver	ICE	WAREI Aver		RET Aver		CLAS APART Aver	MENT	CLAS APART Aver	MENT
	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate
CINCINNATI												
3 Q. '05	112.68	9.1	121.39	7.8	36.75	8.4	120.98	7.8	75.37	7.5	50.40	7.6
2 Q. '05	111.89	9.1	119.39	7.9	35.36	8.5	118.80	7.9	73.39	7.6	48.52	7.8
3 Q. '04	110.77	9.2	112.08	8.5	35.77	8.4	105.37	8.4	67.98	8.1	45.93	8.3
CLEVELAND												
3 Q. '05	123.79	9.1	124.13	8.0	38.33	8.5	116.78	8.1	76.63	7.8	52.53	8.6
2 Q. '05	122.62	9.2	123.33	8.1	37.59	8.5	115.11	8.2	75.06	7.9	53.62	8.5
3 Q. '04	124.24	9.2	119.63	8.5	36.24	8.7	109.08	8.6	73.13	8.1	52.84	8.5
Columbus												
3 Q. '05	118.00	9.3	122.94	8.4	34.36	8.1	114.96	7.7	70.87	7.6	48.64	8.3
2 Q. '05	115.65	9.4	119.68	8.6	34.05	8.1	111.61	7.9	70.00	7.6	48.08	8.5
3 Q. '04	113.67	9.6	109.17	9.5	32.25	8.4	98.66	8.3	71.56	7.3	47.60	8.6
DETROIT												
3 Q. '05	105.31	9.5	140.53	8.0	40.65	9.4	131.69	8.2	82.84	8.0	57.10	8.2
2 Q. '05	105.49	9.5	139.69	8.0	40.15	9.5	131.12	8.3	82.69	8.0	56.82	8.2
3 Q. '04	107.62	9.4	137.27	8.2	40.29	9.5	128.70	8.5	83.15	8.0	54.74	8.5
INDIANAPOLIS												
3 Q. '05	122.65	8.9	121.19	7.9	35.67	8.1	117.35	8.2	74.74	7.6	50.81	8.0
2 Q. '05	119.22	9.1	116.38	8.2	34.97	8.3	115.27	8.3	71.88	7.8	49.40	8.1
3 Q. '04	115.11	9.4	111.16	8.6	32.72	8.5	108.79	8.7	66.49	8.3	47.03	8.4
PITTSBURGH												
3 Q. '05	134.62	9.0	120.48	8.4	35.47	9.2	111.45	8.4	73.01	8.0	51.11	9.1
2 Q. '05 3 Q. '04	132.97 126.65	9.1 9.6	117.68 111.94	8.6 9.1	34.98 35.44	9.3 9.2	108.27 101.75	8.6 9.1	71.93 66.55	8.1 8.6	50.27 46.83	9.2 9.8

WEST CENTRAL REGION



	CB OFF Aver	ICE	SUBUI OFF Aver	ICE	WAREI Aver		RET Aver		CLAS APART Aver	MENT	CLAS APART Aver	MENT
	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate	Price sf	Cap Rate
CHICAGO												
3 Q. '05	261.67	6.6	184.80	7.7	54.77	7.3	183.58	7.4	127.48	6.0	84.29	6.8
2 Q. '05	258.98	6.7	182.30	7.8	52.49	7.5	179.22	7.6	124.87	6.1	83.10	6.9
3 Q. '04	232.03	7.6	168.99	7.8	48.66	8.0	164.74	8.2	112.48	6.7	80.16	7.2
KANSAS CITY												
3 Q. '05	117.61	8.8	145.48	7.8	35.81	8.4	136.90	8.1	80.69	7.2	56.26	7.7
2 Q. '05	116.57	8.9	141.46	8.0	35.16	8.5	134.58	8.2	78.06	7.4	55.80	7.7
3 Q. '04	115.02	9.1	134.29	8.4	33.82	8.8	126.24	8.7	70.36	8.0	52.38	8.0
MILWAUKEE												
3 Q. '05	126.42	8.6	107.09	8.6	45.89	8.1	126.65	7.6	81.34	7.5	52.88	8.5
2 Q. '05	125.98	8.6	106.56	8.6	44.82	8.2	115.65	8.0	78.73	7.7	50.99	8.7
3 Q. '04	125.10	8.6	103.17	8.8	40.53	8.9	102.54	8.7	71.49	8.4	48.38	9.2
MINNEAPOLIS-ST	r. Paula											
3 Q. '05	166.60	7.5	152.76	8.3	50.44	8.1	153.08	7.7	108.33	6.6	69.09	8.0
2 Q. '05	163.93	7.6	150.24	8.4	49.25	8.3	149.46	7.9	106.55	6.7	68.04	8.1
3 Q. '04	147.52	8.5	144.90	8.7	45.86	8.8	132.95	8.0	96.48	7.3	65.57	8.4
St. Louis												
3 Q. '05	122.93	8.7	140.33	8.8	40.09	8.0	124.85	8.1	84.59	7.0	57.31	8.1
2 Q. '05	115.27	8.9	138.12	8.9	39.27	8.1	122.42	8.2	82.73	7.0	56.06	8.2
3 Q. '04	110.29	9.4	131.22	9.3	37.37	8.5	114.06	8.7	79.74	7.3	54.08	8.3

For the CBD office sector, these figures represent properties in downtown Minneapolis.

SUPPLEMENTAL VALUE MONITOR—GLOBAL

Third Quarter 2005



Other Property Sectors and Markets

MARKET	PROPERTY Sector P	AVERAGE RICE PER SF	MARKET	PROPERTY SECTOR	AVERAGE PRICE PER SF
ADELAIDE, AUSTRALIA	Class A Warehouse	\$59.79	LONDON MIDTOWN, ENGLAND	Class A Office	\$1,314.08
BRISBANE,	Class A CBD Office	289.66	LONDON	Class A CBD Office	1,423.76
AUSTRALIA	Class B CBD Office	183.02	WEST END,	Class B CBD Office	940.22
	Class C CBD Office	141.50	ENGLAND	Class C CBD Office	501.71
	Class A Suburban Office	265.81			
	Class A Warehouse	76.44	MELBOURNE,	Class B CBD Office	208.09
	Class A Anchored Shopping Ctr. Class B Anchored Shopping Ctr.		AUSTRALIA	Class C CBD Office	126.24
	0	4// 55	MELBOURNE	Class A Office	225.90
CALGARY,	Class B CBD Office	146.77	ST. KILDA,	Class B Office	164.89
CANADA	Class A Anchored Shopping Ctr.	178.49	AUSTRALIA		
COPENHAGEN,	Class A/B CBD Office	286.24	MELBOURNE	Class A Office	202.45
DENMARK			SUBURBAN,	Class B Office	161.34
			AUSTRALIA	Class C Office	110.69
GOLD COAST,	Class A Suburban Office	271.67		Class B Warehouse	40.92
AUSTRALIA	Class B Suburban Office	158.90			
	Class A Anchored Shopping Ctr.	326.69	MONTREAL, CANADA	Class A Warehouse	41.80
GOTHENBURG.	Class A Suburban Office	123.04			
SWEDEN	Class B/C Suburban Office	59.53	NAGOYA, JAPAN	Class A CBD Office	514.29
HELSINKI,	Class A CBD Office	337.76	OSAKA,	Class A CBD Office	540.02
FINLAND	Class B CBD Office	237.17	JAPAN	Class A Warehouse	117.16
	Class A Flex/Business Campus	103.92	JAPAN	Class A Warehouse	117.10
LOUDON OUTV	01 4 000 077	4.007.00	OSLO,	Class A CBD Office	391.46
LONDON CITY,	Class A CBD Office	1,234.23	NORWAY	Class B CBD Office	304.82
ENGLAND	Class B CBD Office	749.04		Class A Suburban Office	263.98
	Luxury Lodging (Per Key)	1,245,489			
	Upscale Lodging (Per Key)	306,270	PARIS,	Class A CBD Office	1,169.69
LONDON	Olara A Offica	1 0/0 7/	FRANCE	Class A Suburban Office	538.04
LONDON	Class A Office	1,348.76 367.15		01 4 000 000	22/2-
DOCKLANDS,	Class C Office	367.15	PERTH,	Class A CBD Office	324.38
ENGLAND			AUSTRALIA	Class B/C CBD Office	153.94
				Class B Suburban Office	133.83
				Class C Suburban Office	99.02

The above figures reflect property transactions collected through the third quarter 2005. Only average price data is reported. Data was not collected in all property categories in all markets. Foreign market prices reported reflect average cost in U.S. dollars at the time of sale. Foreign properties may not have exactly the same physical dimensions or amenities as comparable-class properties in the U.S.

Third Quarter 2005



Other Property Sectors and Markets

MARKET	PROPERTY SECTOR	AVERAGE PRICE PER SF	MARKET	PROPERTY SECTOR	AVERAGE PRICE PER SF
SASKATCHEWAN, CANADA	Class A Unanchored "Strip" Ct	r. \$94.15			
SINGAPORE,	Class A Warehouse	89.28			
SINGAPORE	Class B Warehouse Class C Warehouse	56.27 33.41			
CTOCKHOI M	Class A CBD Office	55///			
STOCKHOLM, SWEDEN	Class A CBD Office	554.66 263.32			
SWEDEN	Class B Suburban Office	185.85			
	Class A Power Center	207.86			
CVENEY	01 4 000 000	505 50			
SYDNEY,	Class A CBD Office	587.78			
AUSTRALIA	Class B CBD Office	350.97			
	Class C CBD Office Class A Suburban Office	249.65			
	Class A Suburban Office	356.67 222.81			
	Class A Warehouse	88.40			
TOLVIO	01 4000 0 11111	4.070.50			
TOKYO,	Class A Office—Central Wards	1,342.79			
JAPAN	Class B Office—Central Wards	724.22			
	Class C Office—Central Wards	473.11			
	Class A Office—Outer Wards	700.73			
	Class A Other Suburban Office	591.06			
TORONTO,	Class A CBD Office	270.59			
CANADA	Class A Warehouse	58.89			
	Class B Flex/Business Campus	83.67			
VANCOUVER,	Class A Suburban Office	205.99			
CANADA	Class A Warehouse	71.59			
	Class B Warehouse	56.31			
	Class C Warehouse	37.10			
	Class A/B Power Center	184.74			

The above figures reflect property transactions collected through the third quarter 2005. Only average price data is reported. Data was not collected in all property categories in all markets. Foreign market prices reported reflect average cost in U.S. dollars at the time of sale. Foreign properties may not have exactly the same physical dimensions or amenities as comparable-class properties in the U.S.

Third Quarter 2005



Other Property Sectors and Markets

	PROPERTY	AVERAGE		PROPERTY	AVERAGE
MARKET	SECTOR PRIC	E PER SF	MARKET	SECTOR PR	CE PER SF
ATLANTA	Class B Suburban Office	\$120.00	BOSTON	Class B CBD Office	\$231.88
	Class C Suburban Office	85.58		Class C CBD Office	176.19
	Class D Suburban Office	49.28		Class B Suburban Office	138.26
	Class A Suburban Medical Office	187.79		Class C Suburban Office	94.92
	Class B/C Suburban Medical Office	78.51		Class D Suburban Office	42.69
	Class B Warehouse	30.89		Class B Warehouse	44.98
	Class C Warehouse	20.73		Class C Warehouse	29.25
	Class D Warehouse	12.34		Class B/C Self-Storage	41.44
	Class B/C Self-Storage	53.55		Class B/C Unanchored "Strip" Ctr	90.03
	Class B Anchored Shopping Ctr.	110.29		Class A Flex/Business Campus	134.73
	Class A Power Retail Center	163.17		Class B Flex/Business Campus	87.01
	Class A Unanchored "Strip" Ctr.	197.86		Class C Flex/Business Campus	69.24
	Class B/C Unanchored "Strip" Ctr.	64.47		Class A R&D	194.76
	Class C Apartment	46.92		Class B/C R&D	76.21
	Class D Apartment	29.32			
	Class A Flex/Business Campus	112.12			
	Class B Flex/Business Campus	75.53	CENTRAL NJ	Class B Suburban Office	137.19
	Class C Flex/Business Campus	52.83		Class C Suburban Office	86.83
	Class A R&D	122.81		Class B Warehouse	43.22
	Class B/C R&D	85.35		Class C Warehouse	26.96
	Upscale Lodging (Per Key)	130,451		Class A Self-Storage	108.20
				Class B/C R&D	73.54
AUSTIN	Class A Unanchored "Strip" Ctr.	214.84			
	Class B/C Unanchored "Strip" Ctr.	94.34	CHICAGO	Class B CBD Office	145.26
	Class C Apartment	37.20		Class C CBD Office	100.59
				Class D CBD Office	48.70
BALTIMORE	Class D CBD Office	50.80		Class B Suburban Office	134.78
	Class B Suburban Office	118.95		Class C Suburban Office	87.74
	Class B Warehouse	34.41		Class D Suburban Office	53.57
	Class C Warehouse	22.80		Class B Warehouse	34.57
	Class B Anchored Shopping Ctr.	124.39		Class C Warehouse	24.79
	Class A Flex/Business Campus	128.01		Class D Warehouse	17.86
	Class B Flex/Business Campus	97.38		Class A Unanchored "Strip" Ctr.	137.20
	Class C Flex/Business Campus	53.49		Class B/C Unanchored "Strip" Ctr	
				Class C Apartment	56.35
				Class A Flex/Business Campus	116.47

The above figures reflect property transactions collected through the third quarter 2005. Only average price data is reported. Data was not collected in all property categories in all markets.

Third Quarter 2005



Other Property Sectors and Markets

MARKET	PROPERTY SECTOR PR	AVERAGE ICE PER SF	MARKET	PROPERTY SECTOR PRI	AVERAGE CE PER SF
CHICAGO	Class B Flex/Business Campus	\$70.53	DALLAS-F.W.	Class C Warehouse	\$22.16
CONTINUED	Class C Flex/Business Campus	55.17	CONTINUED	Class D Warehouse	15.17
	Class A R&D	210.43		Class A Self-Storage	72.38
	Upscale Lodging (Per Key)	119,910		Class B/C Self-Storage	50.38
				Class B Anchored Shopping Ctr.	94.85
CINCINNATI	Class C Suburban Office	61.88		Class A Power Retail Center	170.97
	Class B Warehouse	27.32		Class A Unanchored "Strip" Ctr.	171.00
	Class C Warehouse	20.41		Class B/C Unanchored "Strip" Ctr.	70.62
	Class B/C Flex/Business Campus	69.63		Class C Apartment	41.33
	Economy Lodging (Per Key)	38,951		Class D Apartment	26.78
				Class B Flex/Business Campus	80.70
CLEVELAND	Class B Warehouse	29.71		Class C Flex/Business Campus	54.42
	Class C Warehouse	21.78		Class B/C R&D	75.88
	Class D Warehouse	12.34		Economy Lodging (Per Key)	40,872
	Class C Anchored Shopping Ctr.	58.25			
	Class C Apartment	33.51	DENVER	Class B CBD Office	129.97
	Mid-Priced Lodging (Per Key)	59,724		Class B Suburban Office	116.32
				Class C Suburban Office	72.93
COLORADO	Class B Suburban Office	113.35		Class D Suburban Office	45.73
SPRINGS	Class C Suburban Office	62.54		Class B Warehouse	36.06
	Class B/C Unanchored "Strip" Ctr			Class C Warehouse	25.26
	Class A Apartment	88.23		Class B/C Self-Storage	56.34
	Class B Apartment	67.64		Class A Unanchored "Strip" Ctr.	171.61
				Class B/C Unanchored "Strip" Ctr.	87.07
COLUMBUS	Class D CBD Office	25.43		Class C Apartment	58.57
	Class B Suburban Office	77.91		Class A Flex/Business Campus	119.67
	Class B Warehouse	26.10		Class B Flex/Business Campus	79.09
	Class C Warehouse	14.68		Class A R&D	123.47
	Class A Self-Storage	46.55		Class B/C R&D	64.43
	Class A Unanchored "Strip" Ctr.	155.58		Mid-Priced Lodging (Per Key)	74.712
	Class B/C Unanchored "Strip" Ctr	58.12			
			DETROIT	Class B Suburban Office	113.28
DALLAS-F.W.	Class B Suburban Office	111.89		Class C Apartment	41.04
	Class C Suburban Office	79.22			
	Class D Suburban Office Class B Warehouse	36.11 32.17	EL PASO	Class B Suburban Office	68.07
	Otass D Walenouse	32.17			

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Third Quarter 2005



Other Property Sectors and Markets

MARKET	PROPERTY SECTOR PRI	AVERAGE CE PER SF	MARKET		AVERAGE E PER SF
FRESNO	Class A Warehouse	\$46.72	LAS VEGAS	Class B Suburban Office	\$128.31
	Class A Unanchored "Strip" Ctr.	180.91		Class A Urban Medical Office	249.80
	Class A Apartment	89.50		Class A Self-Storage	92.30
	Class B Apartment	57.16		Class B/C Self-Storage	58.61
	•			Class A Entertainment Retail	679.95
FT. LAUDERDALE	Class B Suburban Office	126.16		Class A Unanchored "Strip" Ctr.	209.63
	Class A Suburban Medical Office	154.86		Class B/C Unanchored "Strip" Ctr.	105.76
	Class A Unanchored "Strip" Ctr.	160.39		Class C Apartment	50.50
	Class B/C Unanchored "Strip" Ctr.	92.32		Class A Flex/Business Campus	95.80
	Class B Flex/Business Campus	88.09		Class A R&D	176.05
	·			Class B/C R&D	104.83
HOUSTON	Class B Suburban Office	103.40			
	Class C Suburban Office	67.63	LOS ANGELES	Class B CBD Office	155.41
	Class B Warehouse	33.11		Class B/C Suburban Medical Office	124.38
	Class C Warehouse	23.06		Class B Suburban Office	203.16
	Class B Anchored Shopping Ctr	94.84		Class C Suburban Office	141.37
	Class A Unanchored "Strip" Ctr.	186.77		Class D Suburban Office	75.98
	Class B/C Unanchored "Strip" Ctr.	70.55		Class B Warehouse	50.00
	Class C Apartment	35.95		Class C Warehouse	39.97
	Class D Apartment	23.84		Class A Self-Storage	112.75
	Class B Flex/Business Campus	62.03		Class B/C Self-Storage	67.72
				Class A Power Retail Center	221.89
INDIANAPOLIS	Class B Suburban Office	89.54		Class A Unanchored "Strip" Ctr.	243.81
				Class B/C Unanchored "Strip" Ctr.	121.63
JACKSONVILLE	Class B Warehouse	29.18		Class C Apartment	108.74
	Class C Warehouse	13.44		Class D Apartment	60.41
	Class C Apartment	45.23		Class A Independent Living	271.57
	Class D Apartment	26.08		Class A Flex/Business Campus	154.75
				Class B Flex/Business Campus	98.89
KANSAS CITY	Class B Suburban Office	110.89		Class A R&D	179.03
	Class C Suburban Office	60.21		Class B/C R&D	74.39
	Class B/C Suburban Medical Office	e 65.23			
				Upscale Lodging (Per Key)	172,942
KNOXVILLE	Class A Suburban Office	138.71	MELBOURNE	Class A Self-Storage	80.79
			MELBOOKINE	Class B/C Unanchored "Strip" Ctr.	47.94
LAKELAND	Class A Warehouse	37.37		Class C Apartment	63.11

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Third Quarter 2005



Other Property Sectors and Markets

MARKET	PROPERTY SECTOR	AVERAGE PRICE PER SF	MARKET	PROPERTY SECTOR PRI	AVERAGE CE PER SF
MEMPHIS	Class D Warehouse	\$12.70	NEWARK/	Class B Suburban Office	\$135.66
	Class A Power Retail Center	152.10	NORTHERN N.J.	Class B Warehouse	48.99
				Class C Warehouse	30.18
MIAMI	Class B Suburban Office	162.92		Class D Warehouse	23.12
	Class C Suburban Office	94.60		Class C Flex/Business Campus	62.75
	Class B Warehouse	48.46		, , , , , , , , , , , , , , , , , , , ,	
	Class A Self-Storage	136.29	OAKLAND-	Class C CBD Office	119.16
	J		EAST BAY	Class B Suburban Office	149.97
MILWAUKEE	Class B Anchored Shopping Ct	r. 80.09		Class B Warehouse	40.59
				Class A Flex/Business Campus	122.96
MINNEAPOLIS-	Class B Suburban Office	117.04		Class B Flex/Business Campus	83.89
ST. PAUL	Class C Suburban Office	77.10		Class C Flex/Business Campus	66.25
	Class B Warehouse	36.78		Class A R&D	154.63
	Class C Warehouse	21.10		Class B/C R&D	87.18
NAPA-SONOMA	Class A Suburban Office	183.60	ORANGE COUNTY	Class B CBD Office	172.76
	Class A Apartment	145.04		Class C CBD Office	126.44
				Class B Suburban Office	155.40
NASHVILLE	Class B Warehouse	26.56		Class B Warehouse	57.29
	Class B/C Self-Storage	51.22		Class A Self-Storage	129.20
	Class A Power Retail Center	143.75		Class A Unanchored "Strip" Ctr.	237.12
	Class C Apartment	36.26		Class B/C Unanchored "Strip" Ctr	. 130.25
				Class A Flex/Business Campus	143.39
NASSAU-SUFFOLK	Class A Power Retail Center	249.30		Class B Flex/Business Campus	103.88
				Class C Flex/Business Campus	75.73
NEW YORK	Class B Suburban Office	162.20		Class A R&D	160.71
	Class C Suburban Office	108.56			
	Class B Warehouse	54.03	ORLANDO	Class B Suburban Office	103.72
	Class A Self-Storage	171.67		Class B Warehouse	34.22
	Luxury Lodging (Per Key)	549,319		Class C Warehouse	24.29
	0	20/10		Class A Self-Storage	111.93
NY—MANHATTAN	Class B CBD Office	234.13		Class B/C Self-Storage	59.27
DOWNTOWN	Class C CBD Office	168.92		Class C Apartment	46.26
NIV MANULATTAN	Class D CDD Office	222.10		Class A Flex/Business Campus	108.40
NY—MANHATTAN	Class B CBD Office	322.10		stass / / tex, business oumpus	150.40
MIDTOWN	Class C CBD Office	243.30	PHILADELPHIA	Class B CBD Office	112.74
				Class C CBD Office	83.63
				Class B Suburban Office	124.22

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Other Property Sectors and Markets

MARKET	PROPERTY SECTOR PR	AVERAGE RICE PER SF	MARKET	PROPERTY SECTOR PR	AVERAGE ICE PER SF
PHILADELPHIA	Class C Suburban Office	\$85.17	RICHMOND, VA	Class B Suburban Office	\$96.87
CONTINUED	Class D Suburban Office	39.38		Class B Warehouse	28.19
	Class B Warehouse	35.29		Class B Anchored Shopping Ctr.	91.21
	Class C Warehouse	26.39			
	Class B/C Unanchored "Strip" Ct	r. 75.15	RIVERSIDE-	Class B Suburban Office	133.71
	Class C Apartment	56.55	SAN BERNARDINO	Class A Suburban Medical Office	160.50
	Class B Flex/Business Campus	89.09		Class B Warehouse	41.52
				Class C Warehouse	35.98
PHOENIX	Class C CBD Office	65.10		Class A Self-Storage	89.34
	Class B Suburban Office	134.40		Class B/C Self-Storage	56.91
	Class C Suburban Office	91.22		Class A Power Retail Ctr.	222.63
	Class D Suburban Office	58.65		Class B Anchored Shopping Ctr	81.25
	Class B/C Urban Medical Office	125.96		Class A Unanchored "Strip" Ctr.	195.65
	Class B Warehouse	36.83		Class B Unanchored "Strip" Ctr.	99.81
	Class A Self-Storage	132.69		Class A Flex/Business Campus	93.88
	Class B/C Self-Storage	55.61		Class B Flex/Business Campus	73.17
	Class A Power Retail Ctr.	206.03		Upscale Lodging (Per Key)	137,225
	Class A Unanchored "Strip" Ctr.	246.66			
	Class B/C Unanchored "Strip" Ct	r. 95.84	SACRAMENTO	Class B Suburban Office	141.41
	Class C Apartment	51.76		Class C Suburban Office	94.01
	Class A Flex/Business Campus	127.71		Class B Warehouse	31.28
	Class B Flex/Business Campus	85.19		Class A Unanchored "Strip" Ctr.	195.62
	Class C Flex/Business Campus	55.06		Class B/C Unanchored "Strip" Ct	
	Class A R&D	158.29		Class B Flex/Business Campus	91.36
	Economy Lodging (Per Key)	51,997		Mid-Price Lodging (Per Key)	102,736
PORTLAND	Class B Suburban Office	131.04	SALT LAKE CITY	Class B CBD Office	89.94
	Class C Suburban Office	83.32		Class A Power Retail Ctr.	219.10
	Class B Warehouse	39.21			
	Class A Unanchored "Strip" Ctr.	159.52	SAN ANTONIO	Class C Apartment	44.94
	Class B/C Unanchored "Strip" Ct	r. 106.60		Class A Flex/Business Campus	72.85
	Class C Apartment	46.72			
	Class A Flex/Business Campus	114.01	SAN DIEGO	Class B CBD Office	176.80
	Class B Flex/Business Campus	78.60		Class B Suburban Office	181.65
	Class C Flex/Business Campus	48.78		Class C Suburban Office	131.72
				Class A Suburban Medical Office	174.72
RALEIGH-DURHAM	Class B Suburban Office	94.18		Class A Power Retail Ctr.	233.59
				Class B Anchored Shopping Ctr.	129.74

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Third Quarter 2005



Other Property Sectors and Markets

MARKET	PROPERTY SECTOR PRIC	AVERAGE CE PER SF	MARKET	PROPERTY SECTOR PRI	AVERAGE CE PER SF
SAN DIEGO	Class A Unanchored "Strip" Ctr.	\$199.18	SEATTLE	Class B Warehouse	\$43.42
CONTINUED	Class B/C Unanchored "Strip" Ctr.	111.58	CONTINUED	Class A Unanchored "Strip" Ctr.	185.56
	Class A Flex/Business Campus	154.48		Class C Apartment	58.47
	Class B Flex/Business Campus	103.39		Class A Flex/Business Campus	138.36
	Class A R&D	200.72		Class B Flex/Business Campus	86.47
	Economy Lodging (Per Key)	81,638		Class A R&D	259.30
SAN FRANCISCO	Class B CBD Office	265.43	SOUTHEAST PA	Class A Warehouse	39.19
	Class C CBD Office	189.02			
	Class D CBD Office	92.65	STATE OF	Class C Apartment	31.25
	Class B Suburban Office	201.09	ALABAMA		
	Class C Suburban Office	156.13			
	Class D Suburban Office	88.65	STATE OF	Class A Apartment	106.10
	Class C Apartment	127.40	FLORIDA		
	Class A R&D	236.24			
	Class B/C R&D	106.80	STATE OF	Class A Power Retail Ctr.	131.03
			TEXAS	Class C Apartment	36.03
SAN JOSE	Class B Suburban Office	195.13			
	Class B Warehouse	54.16	STOCKTON-	Class A Self-Storage	57.60
	Class C Warehouse	41.82	MODESTO	Class A Apartment	97.95
	Class A Flex/Business Campus	167.48			
	Class B Flex/Business Campus	107.83	TALLAHASSEE	Class A Apartment	92.81
	Class C Flex/Business Campus	72.90			
	Class A R&D	252.48	TAMPA-	Class B Suburban Office	101.51
	Class B/C R&D	92.20	ST. PETERSBURG	Class C Suburban Office	76.23
CARACOTA EL	Olara D. Arabara d. Chararia a Obra	7/ 10		Class C Warehouse	26.59
SARASOTA, FL	Class B Anchored Shopping Ctr	74.19		Class B Anchored Shopping Ctr.	87.16
	Class A Apartment	81.06 65.48		Class B/C Unanchored "Strip" Ctr.	
	Class B Apartment	65.48 122,912		Class C Apartment	43.38
	Mid-Price Lodging (Per Key)	122,912		Class A Flex/Business Campus	107.30
SEATTLE	Class B CBD Office	178.80		Class B Flex/Business Campus	63.53
	Class C CBD Office	146.20	TUCSON	Class A Suburban Office	136.86
	Class B Suburban Office	166.48		Class B Suburban Office	91.20
	Class C Suburban Office	105.12		Class B Warehouse	29.45
	Class D Suburban Office	60.17		Class C Warehouse	20.30
	Class A Urban Medical Office	193.11		Class A Unanchored "Strip" Ctr.	199.29
	Class B/C Urban Medical Office	98.29		stass // Ghanenorea Strip Ott.	1,7.27

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Third Quarter 2005



Other Property Sectors and Markets

MARKET	PROPERTY SECTOR PRI	AVERAGE CE PER SF	MARKET	PROPERTY SECTOR	AVERAGE PRICE PER SF
TUCSON	Class B/C Unanchored "Strip" Ctr.	\$93.40	WILMINGTON	Class B CBD Office	\$129.40
CONTINUED	Class A Apartment	85.42		Class B Apartment	71.49
	Class B Apartment	60.19			
	Class C Apartment	43.00			
	Economy Lodging (Per Key)	42,511			
VENTURA COUNTY	Class A Suburban Office	201.28			
	Class B Suburban Office	158.79			
	Class A Warehouse	82.49			
	Class B Warehouse	54.73			
	Class A Unanchored "Strip" Ctr.	238.40			
	Class A Apartment	177.90			
	Class B/C R&D	100.53			
WASHINGTON DC	Class B CBD Office	339.00			
	Class C CBD Office	222.62			
	Class B Suburban Office	188.29			
	Class C Suburban Office	123.18			
	Class D Suburban Office	75.91			
	Class B/C Suburban Medical Office	93.83			
	Class B Warehouse	49.54			
	Class C Warehouse	31.26			
	Class A Self-Storage	135.89			
	Class A Unanchored "Strip" Ctr.	242.24			
	Class A High-Rise Apartment	476.48			
	Class C Apartment	83.21			
	Class A Flex/Business Campus	152.33			
	Class B Flex/Business Campus	98.44			
	Class A R&D	187.34			
	Class B/C R&D	95.73			
	Luxury Lodging (Per Key)	220,140			
	Upscale Lodging (Per Key)	189,566			
W. PALM BEACH	Class B Suburban Office	154.24			
	Class C Suburban Office	106.98			
	Class A Unanchored "Strip" Ctr.	195.56			
	Class A R&D	140.69			

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PRIMARY REAL ESTATE MARKET MAKERS Third Quarter 2005

Contributors of property-level data to the National Real Estate Index (INDEX) are major players in the real estate industry. In addition to CB Richard Ellis, the single largest contributor of property-level data, the following companies also provide data on their real estate activity in the markets indicated for compilation of INDEX composite statistics.

Advantis (Atlanta, Jacksonville, Norfolk, Orlandol

AEGON USA (Memphis, Nashville, Tampa Bay) Belvedere Corporation (Cincinnati)

Broderick Group (Seattle)

Carter/ONCOR (Atlanta, Orlando, Tampa Bay)

CB Richard Ellis (Albuquerque, Atlanta, Austin, Boston, Central Jersey, Charlotte, Chicago, Cincinnati, Cleveland, Columbus, El Paso, Fort Lauderdale, Hartford, Honolulu, Jacksonville, Las Vegas, Los Angeles, Memphis, Miami, Milwaukee, Minneapolis, Nashville, Newark, Norfolk, NY Midtown, Oakland, Orange County, Orlando, Philadelphia, Phoenix, Pittsburgh, Portland, Raleigh-Durham, Riverside-San Bernardino, Sacramento, Salt Lake City, San Diego, San Francisco, San Jose, Seattle, Stamford, Tampa Bay, Tulsa, West Palm Beach)

CB Richard Ellis—former Insignia ESG offices (Atlanta, Boston, Chicago, Denver, Greenville, Los Angeles, Miami, Nassau/Suffolk, NY Midtown, Norfolk, Oakland, Philadelphia, Phoenix, Pittsburgh, San Jose, Tampa Bay)

Childress Klein (Atlanta, Charlotte) Clarion Realty (Atlanta, Denver, Houston,

Minneapolis)

Codina Realty (Fort Lauderdale, Miami) Coldwell Banker (Greenville, Oklahoma City)

Colliers Dow & Condon (Hartford, Sonoma Countyl

Colliers International (Atlanta, Cincinnati, Las Vegas, Sacramento, Salt Lake City, Seattle)

Colliers Turley Martin Tucker (Indianapolis, St Louis)

Colliers, Bennett & Kahnweiler (Chicago) Colonial Properties (Birmingham) Columbus Commercial Realty (Columbus) Cousins Properties (Atlanta, Charlotte, Winston-Salem)

Crescent Real Estate (Austin, Dallas/Fort Worth, Houston)

Cushman & Wakefield (Boston, Dallas/Fort Worth, Hartford, Houston, Los Angeles, Minneapolis, Orange County, Orlando, Philadelphia, Phoenix, Portland, St. Louis, Tampa Bay, Vallejo/Fairfield)

Daniel Corporation (Birmingham)

Don Casto Company (Cincinnati, Columbus, Dayton)

DRA Advisors (Austin, Greenville, San Antonio, Tampa Bay)

Duke Weeks Realty (Cincinnati, Indianapolis)

Eason, Graham & Sander (Birmingham)

Equity Office (Albuquerque, Atlanta, Boston, Chicago, Denver, Houston, Los Angeles, Minneapolis, New Orleans, Portland, Sacramento, San Diego, San Francisco, San Jose, Seattle, Stamford)

Flocke & Avoyer (San Diego)

Gerald Gamble & Company (Oklahoma City)

Grubb & Ellis (Albuquerque, Boston, Cincinnati, Cleveland, Columbus, Detroit, Honolulu, Los Angeles, Milwaukee, Minneapolis, Nashville, Oklahoma City, Orlando, Phoenix, Portland, Riverside/SB, Sacramento, St. Louis, Tacoma/Olympia, West Palm Beach)

Hilton Realty (Central Jersey)

Hines Management (Columbus, Detroit, Houston, Miami, Minneapolis, San Francisco, Washington DC)

Inland Companies (Milwaukee)

Jones Lang LaSalle (Atlanta, Denver, Houston, Miami, Sacramento)

Kimco Realty (Cincinnati, Miami, Nassau/Suffolk, Philadelphia)

Lat Purser & Associates (Jacksonville, Winston-Salem)

Liberty Property Trust (Detroit, Philadelphia) Lincoln Equities (Central Jersey,

Nassau/Suffolk. Newark)

Lincoln Property Company (Austin, Boston, Chicago, Houston, New Orleans)

Mack-Cali Realty (Central Jersey, New York, Newark, Philadelphia)

Pan Pacific Retail Property (Las Vegas, Los Angeles, Portland, Sacramento, San Jose)

Price Edwards (Oklahoma City)

Regency Centers (Denver, Oakland, Portland, Seattle, Tampa Bay)

Rouse Company (Baltimore, Washington DC)

Rubinstein Real Estate (Kansas City)

Schnitzer Northwest (Seattle)

Skinner & Broadbent (Indianapolis, Memphis)

Soroush Kaboli, Inc. (San Francisco)

Stream Realty (Dallas/Fort Worth)

The Crosland Group (Charlotte)

TrammellCrow (Austin, Baltimore, Boston, Charlotte, Denver, Houston, Indianapolis, Jacksonville, Memphis, Nashville, Oklahoma City, Philadelphia, Phoenix, Portland, San Antonio, San Diego, Seattle, Tampa Bay, Tulsa)

Transwestern Property (Baltimore, Denver, Los Angeles, New Orleans, Orange County, San Antonio)

Travis Commercial (San Antonio)

TrizecHahn Inc. (Columbus, Dallas/Fort Worth, Detroit, Houston, Tulsa)

Unico Properties (Seattle)

Walters-Gottlieb Partners (West Palm Beach) Weingarten Realty (Atlanta, Houston, Kansas

Welsh Companies (Columbus, Dayton, Minneapolis)

Wiggin Properties (Oklahoma City, Tulsa) Woodbury Corporation (Salt Lake City)

METHODOLOGY

The **National Real Estate Index** (INDEX) reports data on large income-producing properties leased, bought and sold nationwide. As in prior *Market Monitor* publications, the new INDEX *Value Monitor* compiles and reports average prices and capitalization rates for Class A properties in local and regional markets throughout the United States. Prices and capitalization ("cap") rates for the Class A CBD (i.e., "downtown") office, suburban office, warehouse/distribution, anchored enclosed shopping center, and apartment sectors are reported. In addition, Class B apartment values and cap rates are compiled in all markets as well. The specific market data reported in the *Value Monitor* are described below.

Value Monitor Property Prices: Generally, the average property prices that appear for each of the 58 regularly-reported local markets in the Value Monitor (and Market History Report) are derived from current or historical property sales transactions in the underlying local markets. Nationwide, the National Real Estate Index typically compiles more than 1,000 transactions of large improved properties each period, many of which are utilized to formulate local market benchmark prices. In any given period, a number of local market property prices are derived solely from property sales. Typically, in such cases, benchmark prices will reflect activity over more than one period (i.e., a "rolling quarter" average).

In those markets and property sectors where there is inadequate current investment activity to justify reporting a pure transaction-based price, the benchmark value is formulated based on historical sales data and current market factors, including the operating performance of "like-kind" properties within the respective market and property sector. We realize, of course, that this necessitates an element of "informed judgment" but disparities in local market size and liquidity over time sometimes dictate a modified, hybrid approach.

Value Monitor Cap Rates: Like the prices, the market benchmark capitalization rates are based on current or historical property sales. The cap rate data reported in the Value Monitor is intended to reflect recent operating income, rather than forward-looking (i.e., "pro forma") performance. Where the data are available, the cap rates incorporate property-level operating income on consummated sales within the respective marketplaces. However, in many instances, these data either are not available, or the "robustness" of the reported income data is questionable. In those cases, cap rates are derived from the average benchmark property price (which is based on current period or historical transactions) and a representative market-wide operating income proxy for that property type. Because of these data-based qualifications, the cap rates are the most volatile of the data reported by the INDEX and, therefore, are perhaps most useful in determining market directions and trends.

Supplemental Value Monitor: In addition to the benchmark prices and rents for the 58 regularly-reported markets and six property sectors, the Value Monitor, like its predecessor publication, also reports average prices for other property categories and classes of properties. These market benchmarks, which appear in the Supplemental Value Monitor section of this report, are compiled and formulated on an "ad hoc" basis. That is, average prices are reported only in those geographical markets and property sectors/classes in which the publisher believes a sufficient sample of actual sales transactions has occurred. In that sense, these values reflect pure transaction-based prices. Consequently, the markets and property sectors reported here will vary; no two successive issues will necessarily report the same geographical markets and property classes. Nevertheless, we believe that these data constitute an important component of our Value Monitor, especially in an investment environment as active as this one has been.

CBD Office: Class A Central Business District office properties are, generally, ten stories or greater in size, steel frame (or other high quality) construction, and possess a high quality, modern exterior finish and glass application. Properties are located in the CBD or, in a few markets (see the footnotes for each region), a submarket recognized as a primary office location. The age (i.e., year of construction) of Class A CBD office properties is often more variable across local markets than for other property types. Please see the *Supplemental Value Monitor* section for descriptions of other CBD office classes reported.

Suburban Office: Class A suburban office properties are generally multi-story and/or located in a premiere business park. Generally, transacted properties, regardless of configuration, are located in established suburban office submarkets or, in some instances, city market areas outside of the recognized CBD submarket. Class A suburban office properties often were built more recently (generally in the past 15 years) than their urban "CBD" counterparts. Average Class B suburban office prices can be found for many markets in the *Supplemental Value Monitor*.

Warehouse/Distribution: In the Industrial sector, the INDEX emphasizes space originally designed and used for true warehouse/distribution or storage as the property norm. Typically, no more than 25% of the total space is office build-out, and most buildings contain a minimum of 50,000 square feet and are located in a quality industrial park or other superior location. Please see the Supplemental Value Monitor section for descriptions of other warehouse classes, as well as the important flex/business campus sector.

Retail: A neighborhood or community center, rather than an enclosed mall, is the property norm for the Class A retail sector reported in the *Value Monitor*. The typical center is 75,000–250,000 square feet and contains at least one major anchor tenant, usually a high quality national or regional grocery/drug store. Properties are located in established neighborhoods, both urban and suburban. Again, "power" retail centers, as well as other retail space configurations, are reported in the *Supplemental Value Monitor*.

Apartment: Generally, Class A transacted apartments contain at least 50 units and have amenities appropriate for the geographic region. Unless otherwise indicated (see the Supplemental Value Monitor), the property price and cap rate benchmarks reported in the Value Monitor reflect garden- or campus-style apartments. Class A apartment properties typically have been built or extensively rehabilitated in the past 15 years. Class B apartment properties sales compiled by the INDEX generally were built or extensively rehabilitated from 15 to 25 years ago. Once again, please see the Supplemental Value Monitor for other residential property classes.

Note: As for most statistical data services, previously-reported data is revised as needed to reflect the receipt of new data. We believe this approach helps assure the most reliable data over the long-term. In particular, all data reported in the current period should be considered preliminary.

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NATIONAL REAL ESTATE INDEX publications are published quarterly by GRA Publishing, LLC 505 Montgomery Street, 6th Floor, San Francisco, CA 94111.

(800) 992-7257, www.nrei.info

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INDEX Value Monitor Service: Value Monitor is a quarterly report available as an annual subscription. Please call (800) 992-7257 for details.

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PACIFIC/NORTHWEST

Oakland-East Bay Portland Sacramento San Francisco San Jose Seattle Honolulu

PACIFIC/SOUTHWEST

Albuquerque El Paso Las Vegas Los Angeles Orange County Phoenix Riverside-San Bernardino San Diego

PLAINS/WEST

Austin Dallas-Ft. Worth Denver Oklahoma City Salt Lake City San Antonio Tulsa

FLORIDA/GULF COAST

Ft. Lauderdale Houston Jacksonville Miami New Orleans Orlando Tampa-St. Petersburg West Palm Beach

SOUTHEAST Atlanta

Birmingham Charlotte Greensboro/Winston-Salem Greenville-Spartanburg Memphis Nashville Raleigh-Durham

MID-ATLANTIC

Baltimore Central New Jersey Philadelphia Richmond Virginia Beach-Norfolk Washington, DC

NORTHEAST

Boston Hartford Nassau-Suffolk New York Manhattan Downtown/New York City Northern New Jersey Stamford-South CT

EAST CENTRAL

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WEST CENTRAL

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