

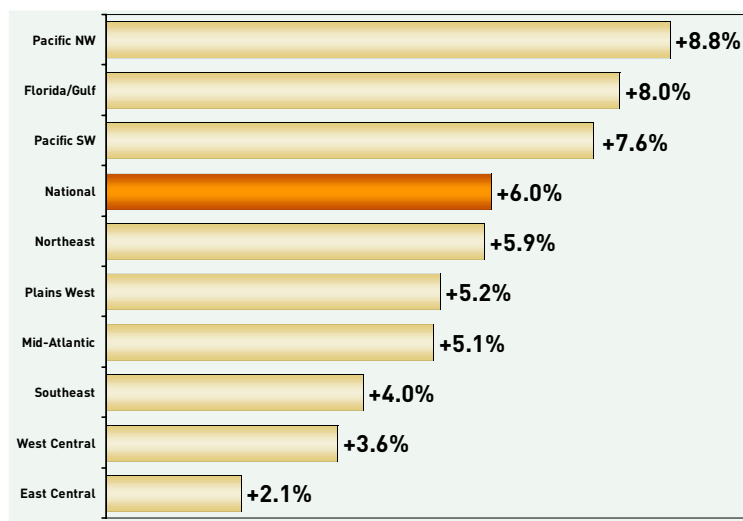
# Rent Monitor™

Vol. 86

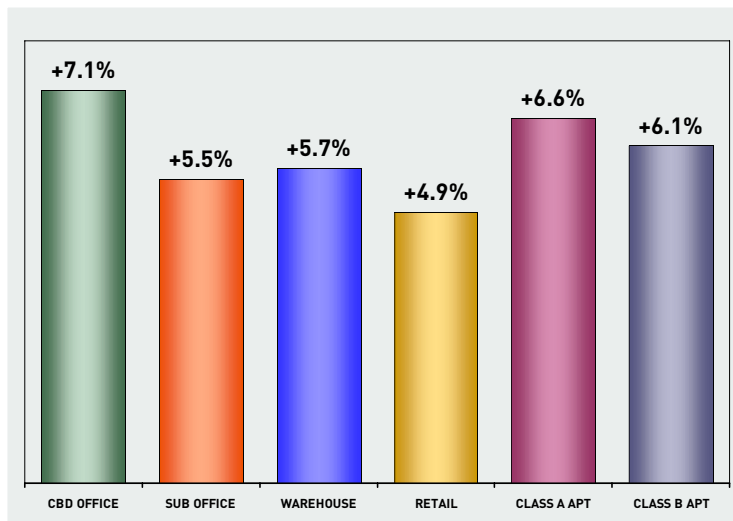
*Asking Rents . . . Effective Rents . . . Concessions*

**FOURTH QUARTER 2006**

## % GROWTH IN COMPOSITE RENTS BY REGION —12 MONTHS—



## % GROWTH IN NATIONAL RENTS BY SECTOR —12 MONTHS—



## TOP 5 *HIGHEST* GROWTH MARKETS\* —12 MONTHS, BY METRO AND SECTOR—

Metro	Property Type	% Change
San Francisco	CBD Office	+16.7%
Las Vegas	Warehouse	+16.0%
Manhattan Downtown/NYC	CBD Office	+12.8%
New York	CBD Office	+12.6%
San Francisco	Class A Apartment	+12.0%

## TOP 5 MARKETS *GAINING* MOMENTUM\*\* —12 MONTHS, BY METRO AND SECTOR—

Metro	Property Type	Sector Rank	△ in Rank
San Francisco	Class A Apartment	2	+49
Oakland	Retail	4	+47
Houston	CBD Office	7	+46
Austin	Class A Apartment	6	+44
Columbus	Class B Apartment	16	+42

## TOP 5 *LOWEST* GROWTH MARKETS\* —12 MONTHS, BY METRO AND SECTOR—

Metro	Property Type	% Change
Detroit	Warehouse	-1.8%
Kansas City	Retail	-1.7%
Pittsburgh	Warehouse	-1.3%
Detroit	Suburban Office	-1.2%
Indianapolis	Warehouse	-0.3%

## TOP 5 MARKETS *LOSING* MOMENTUM\*\* —12 MONTHS, BY METRO AND SECTOR—

Metro	Property Type	Sector Rank	△ in Rank
Greensboro/W.S.	Class A Apartment	61	-51
Memphis	CBD Office	55	-50
San Diego	CBD Office	56	-46
Riverside-S.B.	Class B Apartment	45	-45
Albuquerque	Retail	51	-43

**Note:** Due to the effects of Hurricane Katrina, New Orleans has been excluded from these tables (see footnote, page 19).

\*Reflects ranking (highest and lowest) of percent change in effective rent among 60 U.S. markets in each category (plus Manhattan Downtown/New York City for CBD office, Class A and Class B apartments).

\*\*Rankings are based on year-over-year percent change in effective rent (highest = gaining; lowest = losing) over the past 24 months, with top listed reporting the greatest change in ranking.

The GRA National Real Estate Index surveys for rents each quarter, accessing a statistically significant same property sample in 60 major U.S. markets. Rents are analyzed to ensure consistency in methodology and accuracy. Reported rents reflect Class A properties with the exception of Class B apartments. For suburban office, warehouse/distribution, retail, and apartment properties, the INDEX reports property trends within metropolitan areas, generally as defined by the U.S. Census Bureau. National effective rents are weighted by property inventories.

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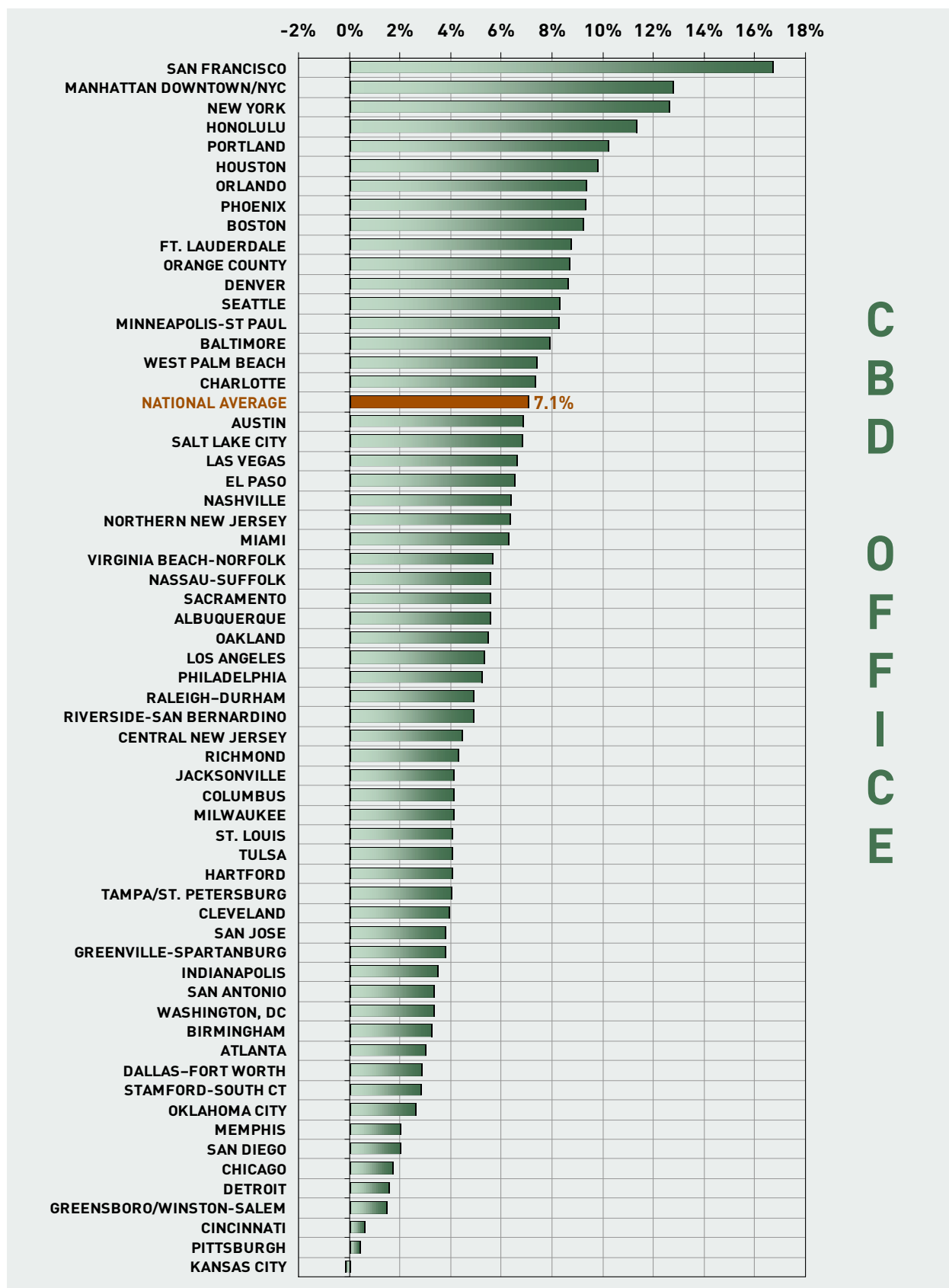
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# CBD OFFICE RENT GROWTH—12 MONTHS

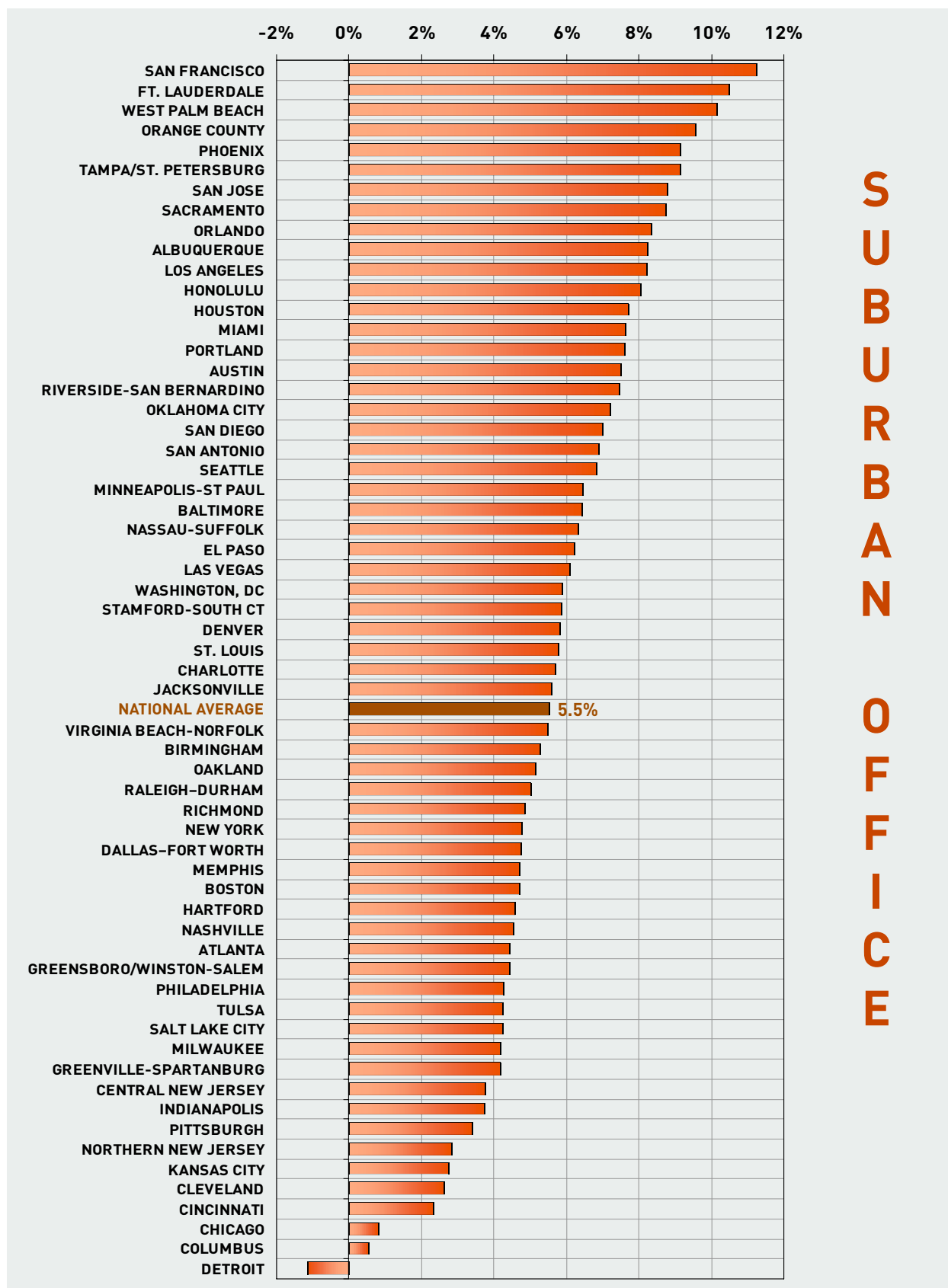
Fourth Quarter 2006



Note: Due to the effects of Hurricane Katrina, New Orleans has been excluded from this chart (see footnote, page 19).

# SUBURBAN OFFICE RENT GROWTH—12 MONTHS

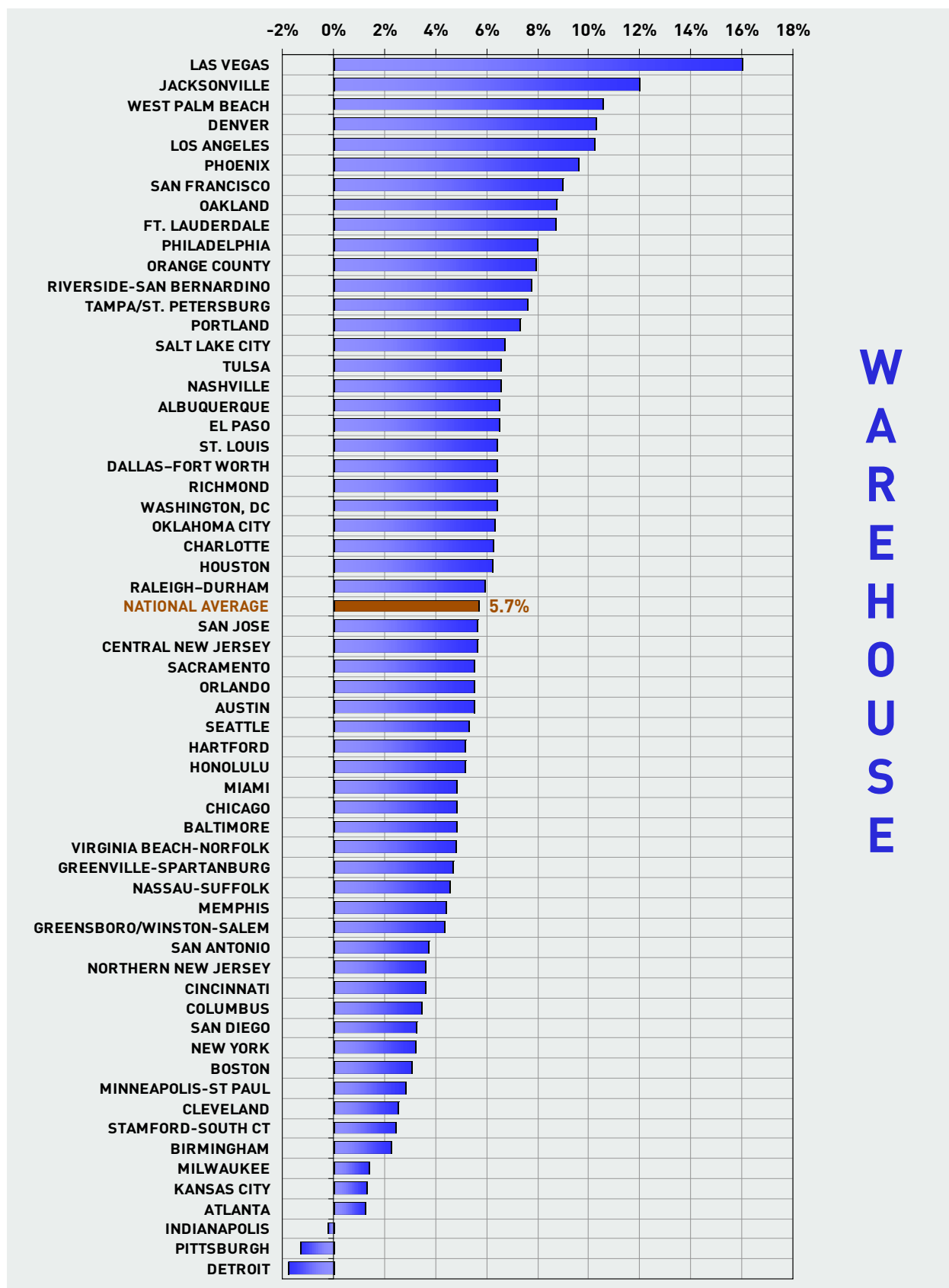
Fourth Quarter 2006



Note: Due to the effects of Hurricane Katrina, New Orleans has been excluded from this chart (see footnote, page 19).

# WAREHOUSE RENT GROWTH—12 MONTHS

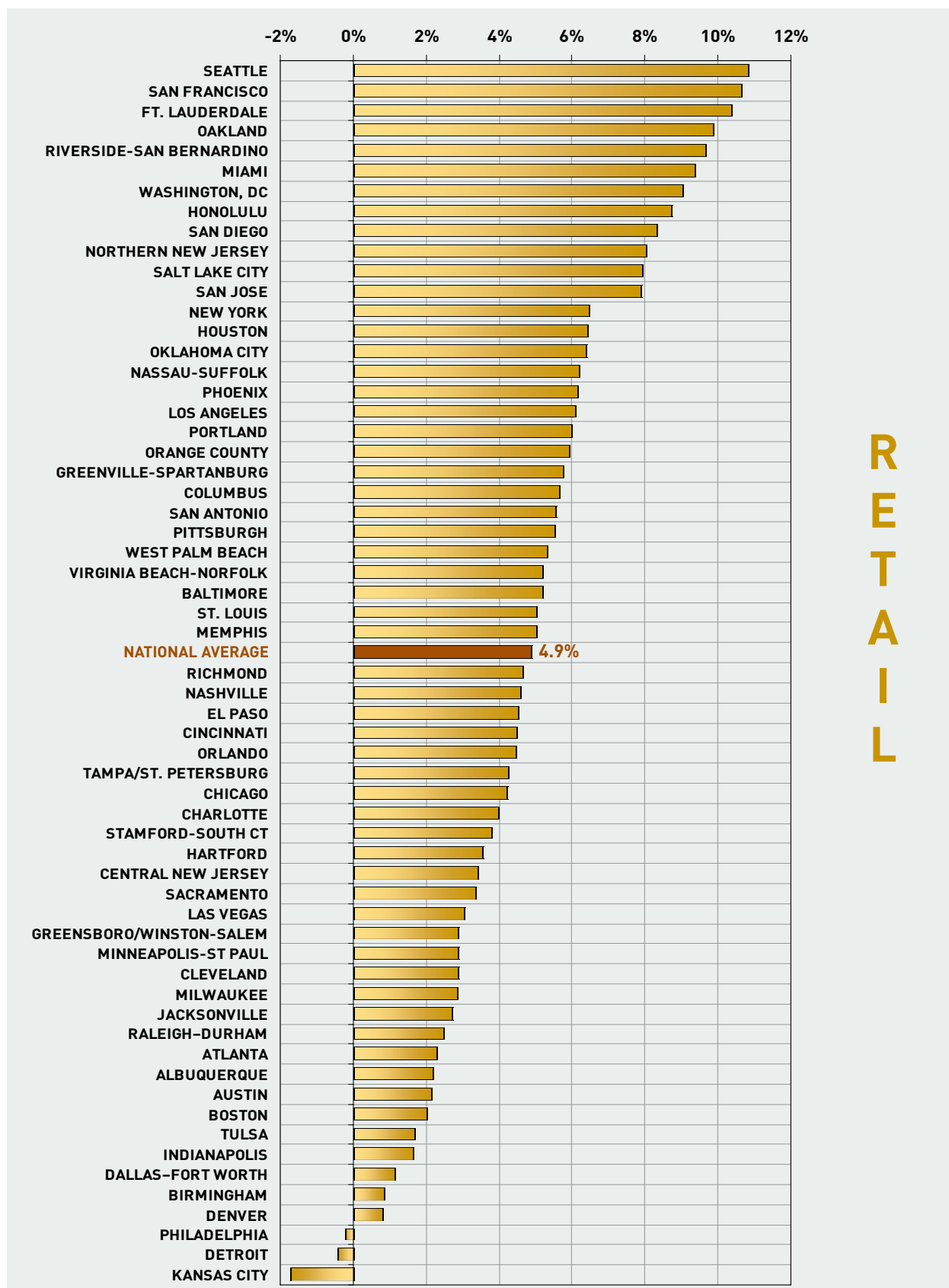
Fourth Quarter 2006



Note: Due to the effects of Hurricane Katrina, New Orleans has been excluded from this chart (see footnote, page 19).

# RETAIL RENT GROWTH—12 MONTHS

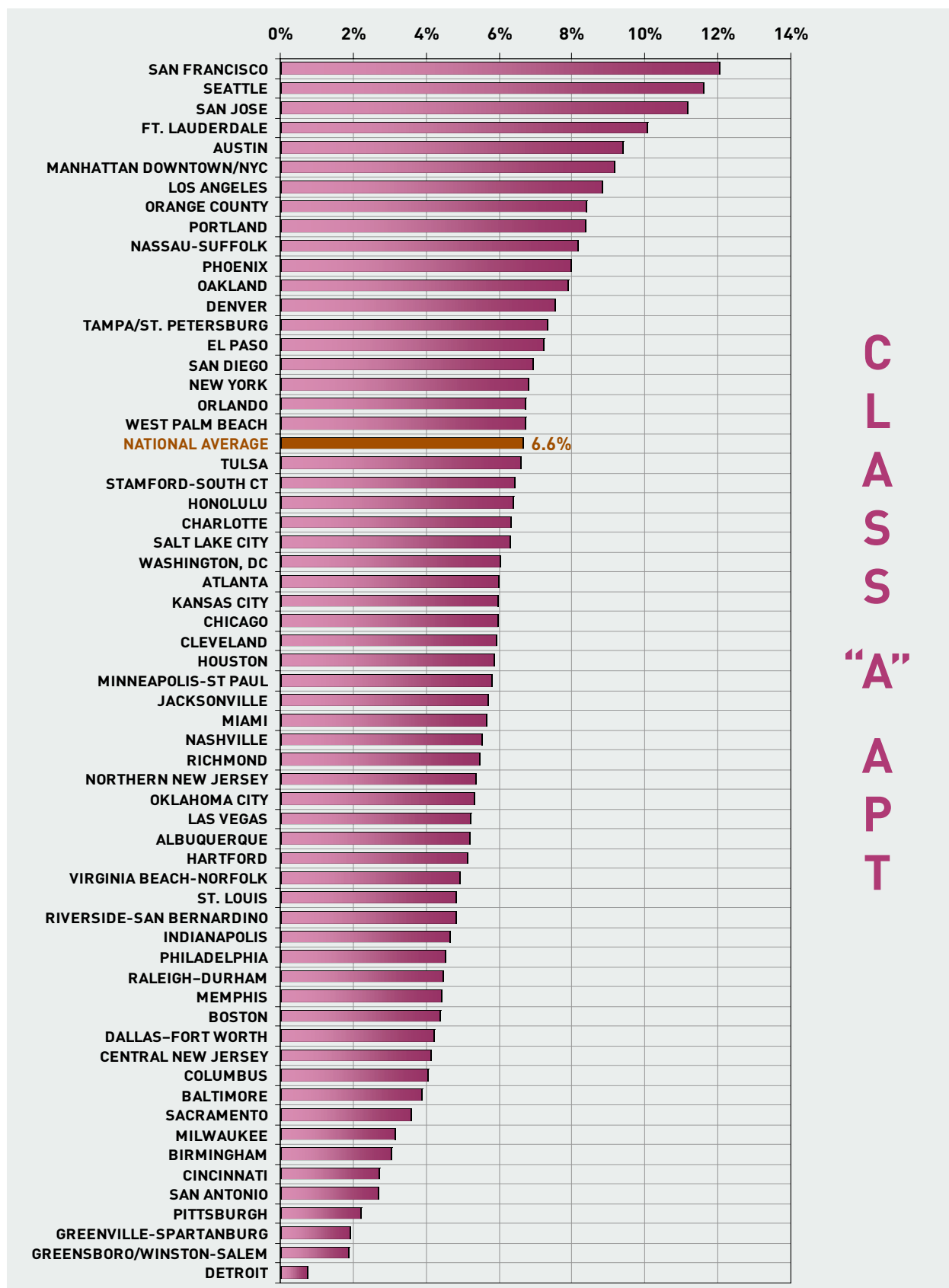
Fourth Quarter 2006


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Note: Due to the effects of Hurricane Katrina, New Orleans has been excluded from this chart (see footnote, page 19).

# CLASS A APARTMENT RENT GROWTH—12 MONTHS

Fourth Quarter 2006

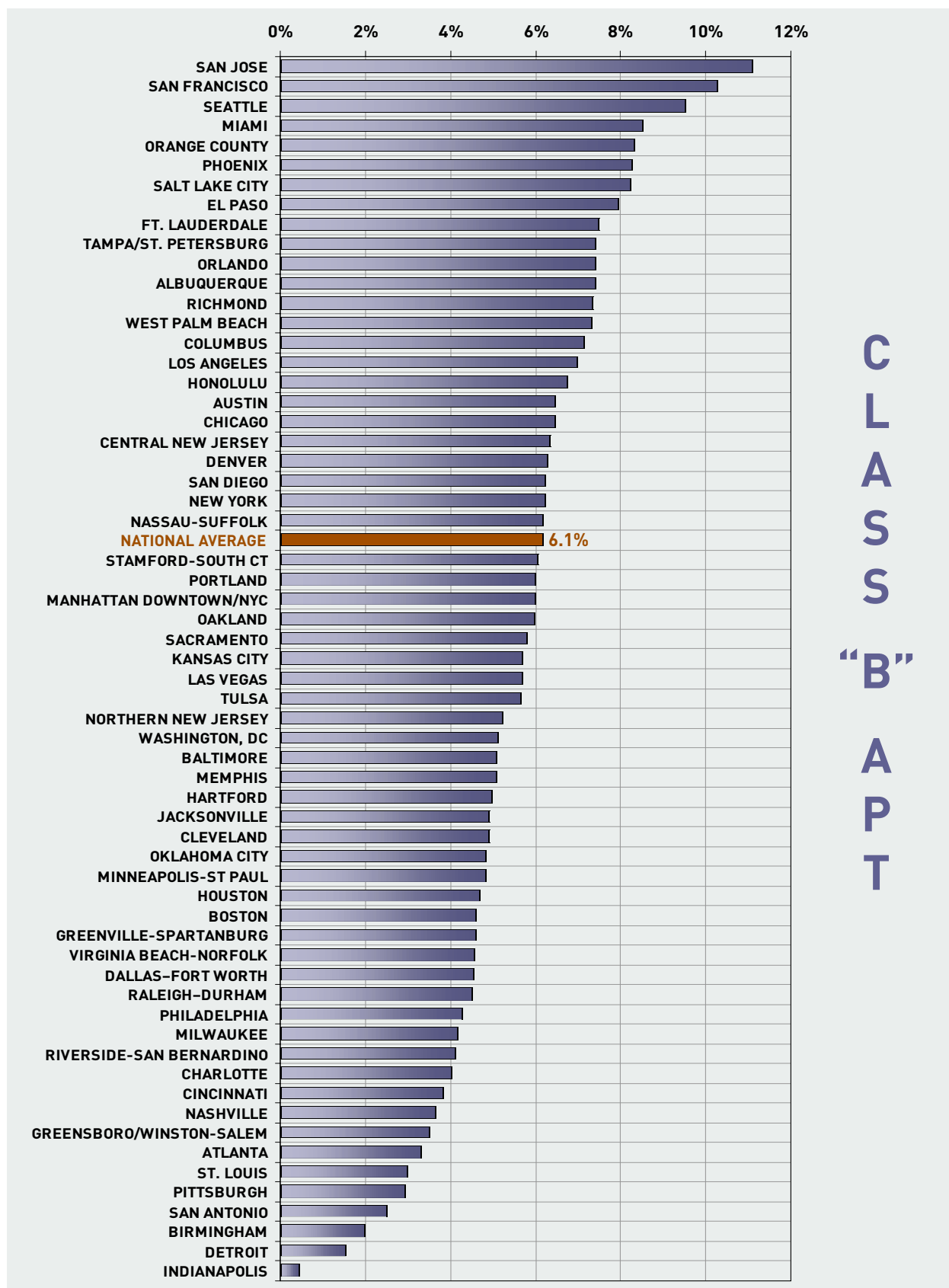


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Note: Due to the effects of Hurricane Katrina, New Orleans has been excluded from this chart (see footnote, page 19).

# CLASS B APARTMENT RENT GROWTH—12 MONTHS

Fourth Quarter 2006



Note: Due to the effects of Hurricane Katrina, New Orleans has been excluded from this chart (see footnote, page 19).



# NATIONAL & REGIONAL PERFORMANCE

Fourth Quarter 2006

REGIONS	CBD OFFICE Rent			SUBURBAN OFFICE Rent			WAREHOUSE Rent			RETAIL Rent			CLASS A APARTMENT Rent			CLASS B APARTMENT Rent		
	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %
National Quarterly Change*	\$31.75	\$31.11	2.3%	\$24.96	\$24.33	2.6%	\$6.10	\$5.96	2.5%	\$20.48	\$20.17	1.6%	\$16.68	\$16.37	2.1%	\$12.51	\$12.26	2.3%
	↑	↑	↓	↑	↑	↑	↔	↔	↓	↑	↑	↑	↑	↑	↓	↑	↑	↓
Pacific/N.W.	33.31	32.96	1.1	27.57	27.01	2.0	6.67	6.51	2.5	25.37	25.11	1.1	19.59	19.33	1.5	14.85	14.67	1.3
	↑	↑	↓	↑	↑	↓	↔	↔	↓	↑	↑	↔	↑	↑	↓	↑	↑	↓
Pacific/S.W.	27.99	27.49	1.8	29.09	28.59	1.8	7.73	7.63	1.3	23.27	22.97	1.4	21.08	20.79	1.5	15.83	15.62	1.5
	↑	↑	↑	↑	↑	↑	↑	↑	↑	↑	↑	↑	↑	↑	↑	↑	↑	↓
Plains/West	21.18	20.44	3.7	21.16	20.55	2.8	4.89	4.73	3.3	17.09	16.78	1.8	10.89	10.56	2.9	8.77	8.44	3.7
	↑	↑	↓	↑	↑	↓	↔	↔	↓	↔	↔	↑	↑	↑	↓	↔	↑	↓
Florida/Gulf	24.39	23.82	2.3	22.19	21.76	2.0	6.47	6.35	1.8	18.87	18.58	1.6	12.55	12.30	2.1	9.91	9.72	2.0
	↑	↑	↓	↑	↑	↓	↑	↑	↔	↑	↑	↑	↑	↑	↔	↑	↑	↓
Southeast	22.62	22.06	2.5	19.74	19.18	2.9	4.56	4.40	3.4	17.87	17.52	2.0	10.06	9.72	3.4	7.94	7.64	3.8
	↑	↑	↔	↑	↑	↓	↔	↔	↓	↑	↑	↑	↔	↔	↓	↔	↔	↓
Mid-Atlantic	37.55	36.88	1.9	28.83	28.20	2.2	6.54	6.38	2.4	21.10	20.86	1.1	16.88	16.60	1.7	13.18	12.99	1.5
	↑	↑	↓	↔	↔	↑	↑	↑	↓	↔	↔	↔	↔	↔	↓	↔	↔	↓
Northeast	50.43	49.80	1.5	27.58	26.91	2.5	7.65	7.51	1.9	25.05	24.76	1.2	26.37	26.08	1.2	17.69	17.52	1.0
	↑	↑	↓	↑	↑	↑	↔	↑	↓	↑	↑	↑	↑	↑	↑	↑	↑	↓
East Central	21.23	20.43	3.8	20.49	19.66	4.0	4.57	4.41	3.4	15.96	15.62	2.1	10.86	10.37	4.4	8.37	7.98	4.6
	↔	↔	↑	↔	↔	↑	↔	↔	↓	↔	↔	↑	↔	↔	↓	↔	↔	↔
West Central	26.19	25.34	3.2	21.68	20.68	4.5	5.55	5.39	2.9	20.20	19.83	1.8	12.98	12.70	2.2	10.25	9.90	3.4
	↔	↑	↓	↔	↔	↓	↑	↑	↓	↑	↔	↑	↑	↑	↓	↔	↔	↑

\*Arrows denote a change in value during the reported quarter of greater than or equal to 1.0%. For changes less than 1.0%, performance is considered to be flat.

The above figures reflect performance in 60 markets weighted by property inventory. Averages for all markets have been calculated using regional and local market property stock weights from reputable sources. The National and Regional numbers and percentages noted above are averages and may show variance due to rounding and weighting. For a listing of the markets included, see the last page of this report.

Reported values reflect Class A properties, with the exception of Class B apartments. For suburban office, warehouse/distribution, retail, and apartment properties, the INDEX reports property trends within metropolitan areas (i.e., Metropolitan Statistical Areas), generally as defined by the U.S. Census Bureau.

Important:

All data for the current quarter are preliminary and subject to further revision in subsequent publications. For a complete description of the methodology employed, property type "norms" and an explanation of terms, please see the "Methodology" section.

# PACIFIC/NORTHWEST REGION

Fourth Quarter 2006

	CBD OFFICE Rent			SUBURBAN OFFICE Rent			WAREHOUSE Rent			RETAIL Rent			CLASS A APARTMENT Rent			CLASS B APARTMENT Rent		
	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %
<b>NATIONAL</b>	<b>\$31.75</b>	<b>\$31.11</b>	<b>2.3%</b>	<b>\$24.96</b>	<b>\$24.33</b>	<b>2.6%</b>	<b>\$6.10</b>	<b>\$5.96</b>	<b>2.5%</b>	<b>\$20.48</b>	<b>\$20.17</b>	<b>1.6%</b>	<b>\$16.68</b>	<b>\$16.37</b>	<b>2.1%</b>	<b>\$12.51</b>	<b>\$12.26</b>	<b>2.3%</b>

**OAKLAND—EAST BAY**

4 Q. '06	28.92	28.52	1.4	28.09	27.64	1.6	6.26	6.09	2.7	27.55	27.27	1.0	20.94	20.77	0.8	17.59	17.40	1.1
3 Q. '06	28.71	28.37	1.2	27.73	27.23	1.8	6.22	6.03	3.0	26.66	26.42	0.9	20.79	20.52	1.3	17.48	17.18	1.7
4 Q. '05	27.41	27.05	1.3	26.96	26.29	2.5	5.89	5.60	5.0	25.15	24.82	1.3	19.66	19.25	2.1	16.79	16.42	2.2

**PORTLAND**

4 Q. '06	24.18	23.79	1.6	23.00	22.56	1.9	5.83	5.74	1.5	20.46	20.23	1.1	11.97	11.81	1.3	8.96	8.84	1.3
3 Q. '06	23.73	23.37	1.5	22.53	22.15	1.7	5.72	5.63	1.6	19.93	19.71	1.1	11.93	11.69	2.0	8.91	8.77	1.6
4 Q. '05	22.03	21.59	2.0	21.44	20.97	2.2	5.47	5.35	2.2	19.28	19.09	1.0	11.60	10.90	6.0	8.69	8.34	4.0

**SACRAMENTO**

4 Q. '06	31.87	31.20	2.1	24.61	24.02	2.4	5.53	5.37	2.9	21.67	21.30	1.7	14.28	13.87	2.9	11.54	11.15	3.4
3 Q. '06	31.52	30.83	2.2	24.26	23.73	2.2	5.54	5.39	2.7	21.23	20.89	1.6	14.12	13.72	2.8	11.52	11.12	3.5
4 Q. '05	30.47	29.56	3.0	22.82	22.09	3.2	5.25	5.09	3.0	20.88	20.61	1.3	13.79	13.39	2.9	10.94	10.54	3.7

**SAN FRANCISCO**

4 Q. '06	37.82	37.56	0.7	31.90	30.91	3.1	8.74	8.61	1.5	30.82	30.67	0.5	29.11	28.79	1.1	20.93	20.76	0.8
3 Q. '06	37.00	36.67	0.9	31.19	30.13	3.4	8.63	8.49	1.6	29.82	29.64	0.6	28.64	28.30	1.2	20.67	20.48	0.9
4 Q. '05	32.78	32.19	1.8	28.71	27.79	3.2	8.07	7.90	2.1	27.94	27.72	0.8	26.25	25.70	2.1	19.21	18.83	2.0

**SAN JOSE**

4 Q. '06	28.63	28.06	2.0	30.73	30.12	2.0	7.53	7.30	3.0	27.53	27.25	1.0	25.12	24.69	1.7	18.51	18.32	1.0
3 Q. '06	28.61	27.81	2.8	30.06	29.34	2.4	7.43	7.19	3.2	26.91	26.67	0.9	24.52	24.05	1.9	18.21	18.01	1.1
4 Q. '05	28.23	27.04	4.2	28.58	27.69	3.1	7.18	6.91	3.8	25.59	25.26	1.3	23.31	22.21	4.7	16.97	16.49	2.8

**SEATTLE**

4 Q. '06	31.14	30.80	1.1	24.52	24.18	1.4	5.95	5.77	3.1	23.46	23.25	0.9	14.79	14.55	1.6	11.06	10.94	1.1
3 Q. '06	30.71	30.40	1.0	24.17	23.86	1.3	5.91	5.73	3.0	22.94	22.71	1.0	14.69	14.43	1.8	10.87	10.73	1.3
4 Q. '05	29.05	28.44	2.1	23.03	22.64	1.7	5.65	5.48	3.0	21.15	20.98	0.8	13.35	13.04	2.3	10.41	9.99	4.0

**HONOLULU**

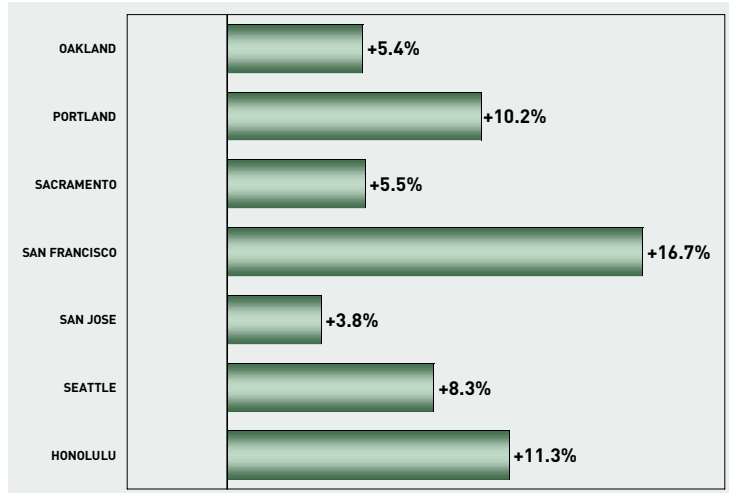
4 Q. '06	33.08	32.72	1.1	27.95	27.73	0.8	15.17	15.11	0.4	32.55	32.22	1.0	25.69	25.54	0.6	18.34	18.21	0.7
3 Q. '06	32.13	31.68	1.4	27.39	27.14	0.9	15.06	14.98	0.5	31.98	31.60	1.2	25.42	25.22	0.8	18.07	17.98	0.5
4 Q. '05	30.02	29.39	2.1	25.90	25.67	0.9	14.41	14.37	0.3	30.08	29.63	1.5	24.23	24.01	0.9	17.20	17.06	0.8

# PACIFIC/NORTHWEST REGION

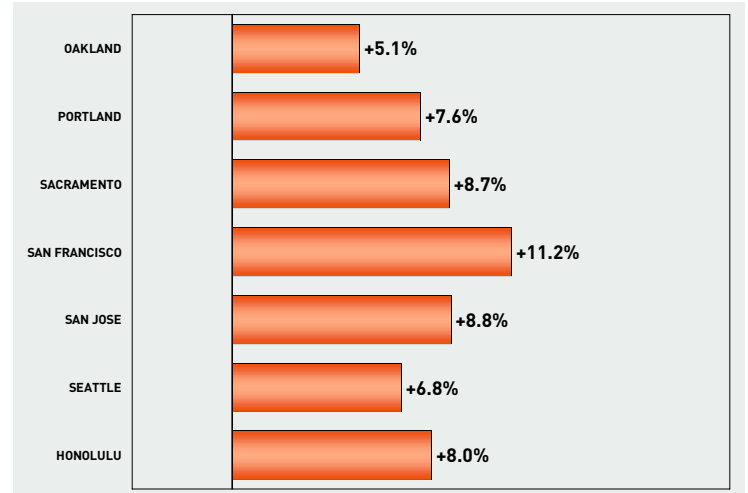
Fourth Quarter 2006

## EFFECTIVE RENTAL RATE GROWTH (BY SECTOR)—12 MONTHS

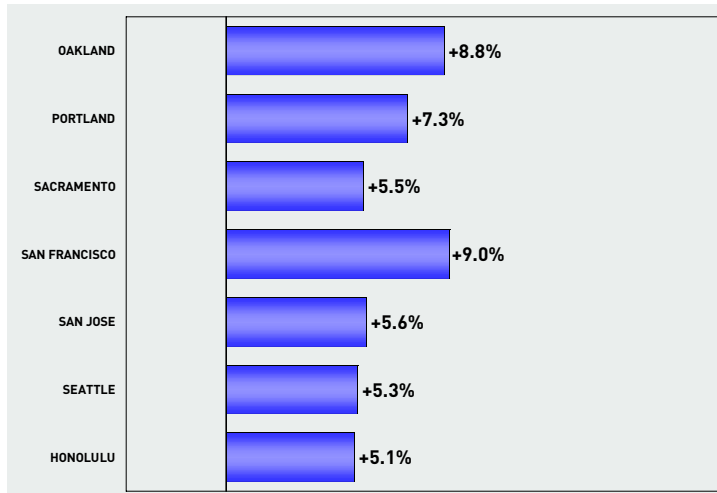
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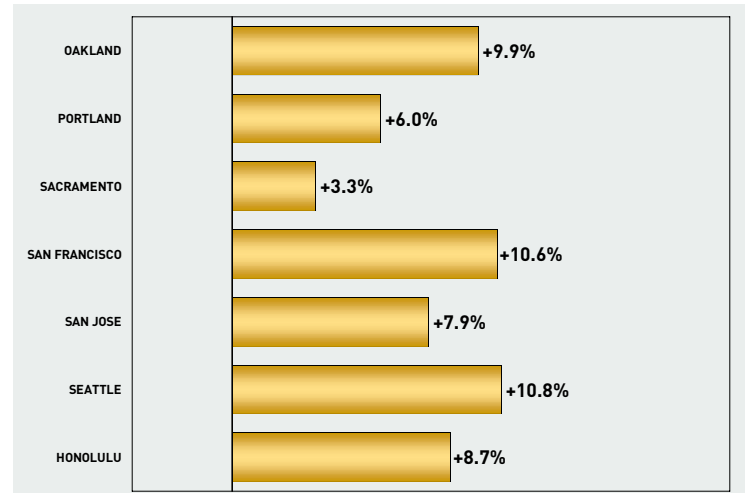
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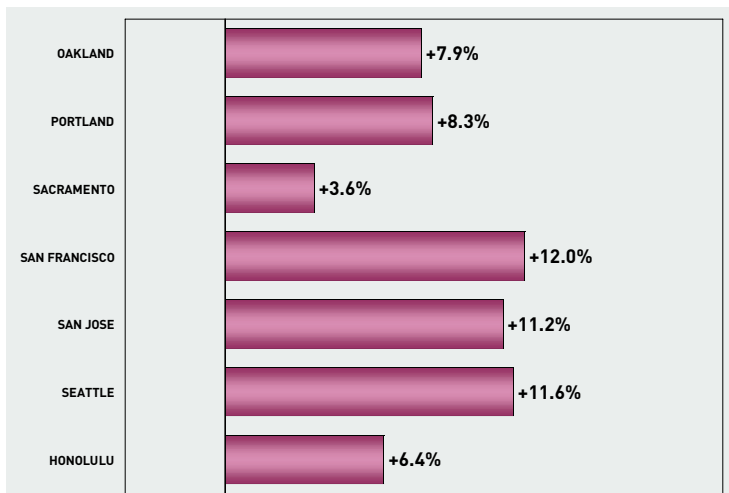
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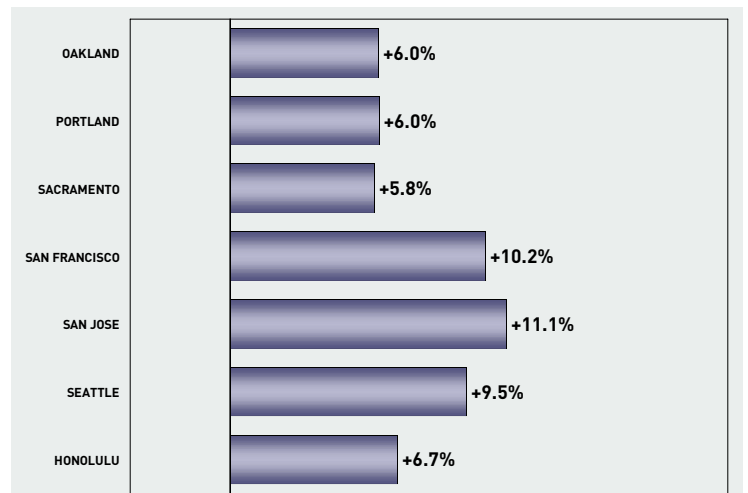
### RETAIL



### CLASS A APARTMENT



### CLASS B APARTMENT

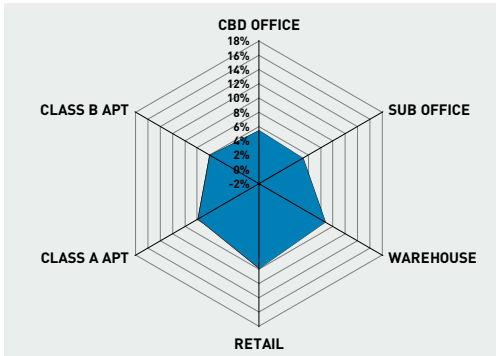


# PACIFIC/NORTHWEST REGION

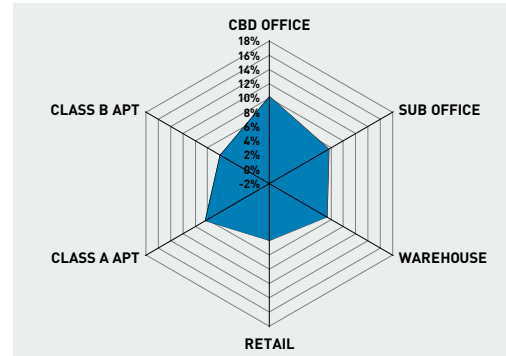
Fourth Quarter 2006

## EFFECTIVE RENTAL RATE GROWTH (BY METRO)—12 MONTHS

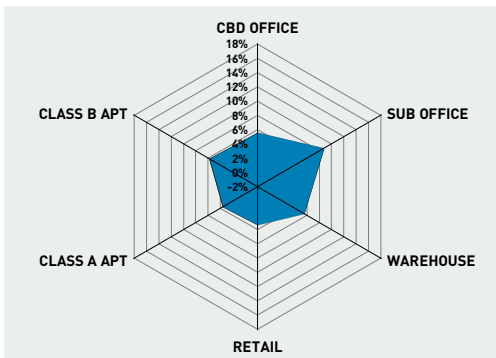
OAKLAND—EAST BAY



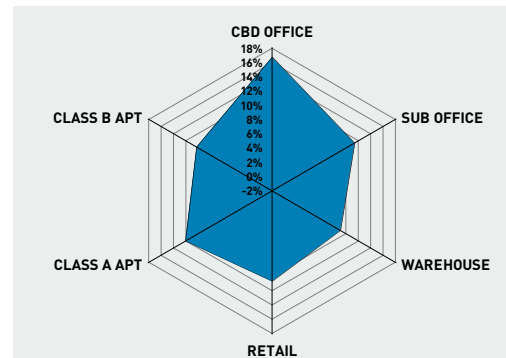
PORTLAND



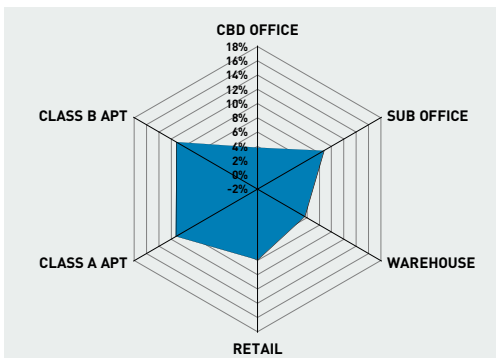
SACRAMENTO



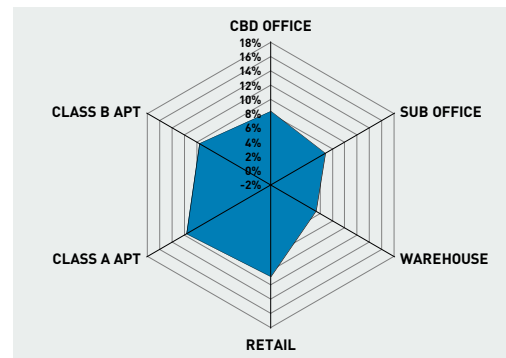
SAN FRANCISCO



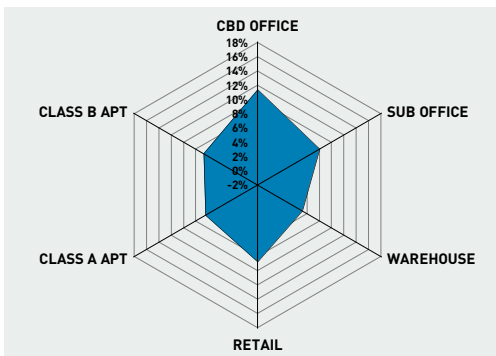
SAN JOSE



SEATTLE



HONOLULU



**Note:** For an explanation on how to read these graphs, please see the Methodology section.

## PACIFIC/SOUTHWEST REGION

Fourth Quarter 2006

	CBD OFFICE Rent			SUBURBAN OFFICE Rent			WAREHOUSE Rent			RETAIL Rent			CLASS A APARTMENT Rent			CLASS B APARTMENT Rent		
	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %
<b>NATIONAL</b>	<b>\$31.75</b>	<b>\$31.11</b>	<b>2.3%</b>	<b>\$24.96</b>	<b>\$24.33</b>	<b>2.6%</b>	<b>\$6.10</b>	<b>\$5.96</b>	<b>2.5%</b>	<b>\$20.48</b>	<b>\$20.17</b>	<b>1.6%</b>	<b>\$16.68</b>	<b>\$16.37</b>	<b>2.1%</b>	<b>\$12.51</b>	<b>\$12.26</b>	<b>2.3%</b>
<b>ALBUQUERQUE<sup>a</sup></b>																		
4 Q. '06	18.80	18.46	1.8	17.38	16.96	2.4	5.64	5.56	1.5	15.07	14.65	2.8	10.51	10.37	1.3	8.74	8.43	3.5
3 Q. '06	18.66	18.34	1.7	17.05	16.61	2.6	5.57	5.49	1.5	15.20	14.76	2.9	10.40	10.22	1.7	8.67	8.38	3.4
4 Q. '05	18.07	17.49	3.2	16.22	15.67	3.4	5.31	5.22	1.7	14.62	14.34	1.9	10.09	9.86	2.3	8.22	7.85	4.5
<b>EL PASO</b>																		
4 Q. '06	14.85	14.36	3.3	17.49	15.06	1.9	4.01	3.94	1.7	13.38	13.19	1.4	9.57	9.35	2.3	7.82	7.63	2.4
3 Q. '06	14.72	14.19	3.6	15.20	14.90	2.0	3.97	3.90	1.8	13.27	13.11	1.2	9.52	9.24	2.9	7.67	7.50	2.2
4 Q. '05	14.17	13.48	4.9	14.54	14.18	2.5	3.78	3.70	2.2	12.80	12.62	1.4	8.95	8.72	2.6	7.24	7.07	2.3
<b>LAS VEGAS<sup>b</sup></b>																		
4 Q. '06	30.70	30.27	1.4	26.53	25.87	2.5	6.77	6.67	1.5	21.31	21.01	1.4	11.76	11.54	1.9	9.77	9.69	0.8
3 Q. '06	30.08	29.72	1.2	25.86	25.29	2.2	6.55	6.44	1.7	21.12	20.87	1.2	11.63	11.41	1.9	9.67	9.58	0.9
4 Q. '05	28.76	28.39	1.3	24.86	24.39	1.9	5.87	5.75	2.0	20.68	20.39	1.4	11.14	10.97	1.5	9.26	9.17	1.0
<b>LOS ANGELES<sup>c</sup></b>																		
4 Q. '06	28.18	27.59	2.1	31.00	30.66	1.1	8.32	8.29	0.4	26.14	25.96	0.7	26.47	26.18	1.1	18.98	18.75	1.2
3 Q. '06	27.98	27.45	1.9	30.13	29.83	1.0	8.20	8.18	0.3	25.74	25.59	0.6	26.13	25.87	1.0	18.79	18.58	1.1
4 Q. '05	26.76	26.20	2.1	28.80	28.34	1.6	7.57	7.52	0.6	24.69	24.47	0.9	24.35	24.06	1.2	17.72	17.53	1.1
<b>ORANGE COUNTY<sup>d</sup></b>																		
4 Q. '06	30.74	30.31	1.4	27.61	27.31	1.1	8.59	8.45	1.6	27.91	27.69	0.8	22.75	22.59	0.7	18.73	18.54	1.0
3 Q. '06	30.17	29.84	1.1	27.00	26.73	1.0	8.47	8.34	1.5	27.65	27.40	0.9	22.60	22.42	0.8	18.55	18.31	1.3
4 Q. '05	28.23	27.89	1.2	25.18	24.93	1.0	7.97	7.83	1.8	26.24	26.14	0.4	21.07	20.84	1.1	17.42	17.12	1.7
<b>PHOENIX</b>																		
4 Q. '06	24.63	24.01	2.5	24.54	23.98	2.3	6.48	6.29	3.0	18.36	17.97	2.1	11.82	11.55	2.3	9.73	9.46	2.8
3 Q. '06	24.10	23.47	2.6	24.13	23.60	2.2	6.44	6.25	2.9	18.08	17.74	1.9	11.74	11.48	2.2	9.62	9.33	3.0
4 Q. '05	22.93	21.97	4.2	22.65	21.97	3.0	5.93	5.74	3.2	17.28	16.93	2.0	11.11	10.70	3.7	9.19	8.74	4.9
<b>RIVERSIDE-SAN BERNARDINO<sup>e</sup></b>																		
4 Q. '06	24.00	23.52	2.0	24.99	24.49	2.0	6.68	6.53	2.2	21.42	21.08	1.6	16.49	15.95	3.3	13.57	13.24	2.4
3 Q. '06	23.76	23.24	2.2	24.61	24.17	1.8	6.50	6.38	1.9	21.19	20.81	1.8	16.27	15.81	2.8	13.40	13.08	2.4
4 Q. '05	22.93	22.43	2.2	23.16	22.79	1.6	6.16	6.06	1.6	19.61	19.22	2.0	15.47	15.22	1.6	12.90	12.72	1.4
<b>SAN DIEGO</b>																		
4 Q. '06	29.39	29.04	1.2	35.11	34.23	2.5	8.77	8.60	1.9	26.69	26.26	1.6	21.59	21.37	1.0	15.69	15.56	0.8
3 Q. '06	29.59	29.18	1.4	34.65	33.85	2.3	8.76	8.61	1.7	26.43	25.98	1.7	21.42	21.18	1.1	15.48	15.33	1.0
4 Q. '05	28.93	28.47	1.6	32.74	31.99	2.3	8.47	8.33	1.6	24.56	24.24	1.3	20.34	19.99	1.7	14.90	14.65	1.7

a For the CBD office sector, these figures represent the "Downtown" and "Uptown" submarkets.

b For the CBD office sector, these figures represent mid- and high-rise office properties throughout Clark County.

c For the CBD office sector, these figures reflect central Los Angeles only. The important "West Los Angeles" submarkets are incorporated in the Suburban Office benchmark.

d For the CBD office sector, these figures represent mid- and high-rise properties in the Greater Airport submarket, which includes Santa Ana, Irvine, Costa Mesa, and Newport Beach.

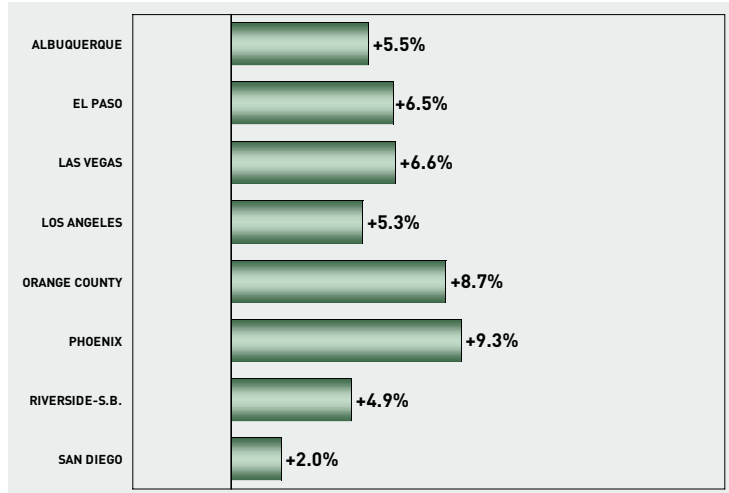
e For the CBD office sector, these figures represent the city of Riverside.

# PACIFIC/SOUTHWEST REGION

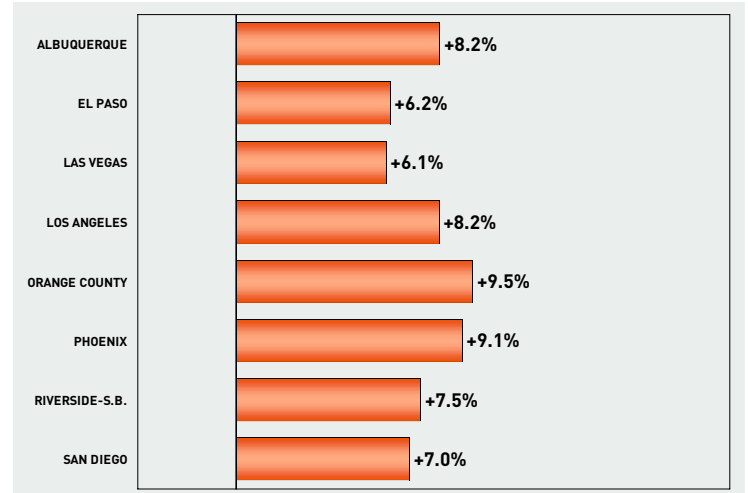
Fourth Quarter 2006

## EFFECTIVE RENTAL RATE GROWTH (BY SECTOR)—12 MONTHS

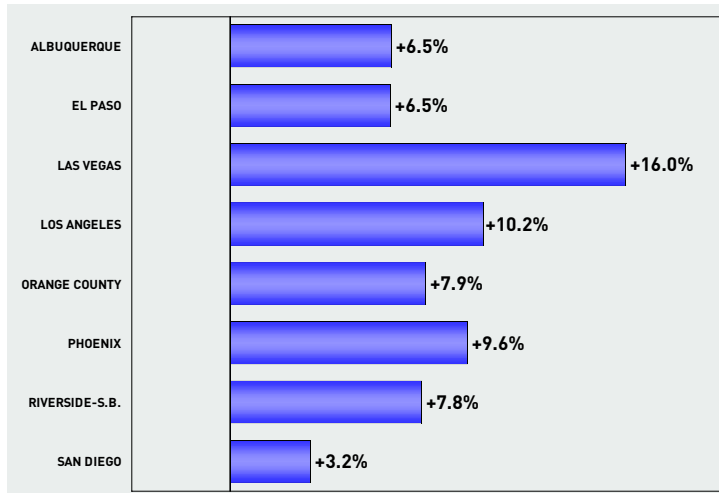
### CBD OFFICE



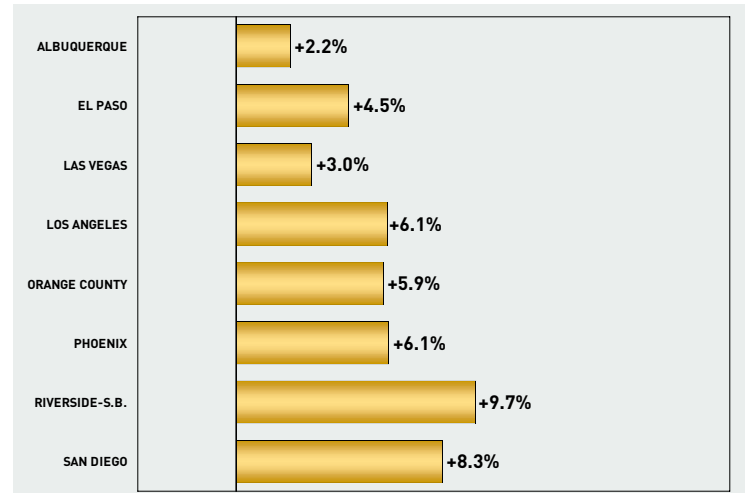
### SUBURBAN OFFICE



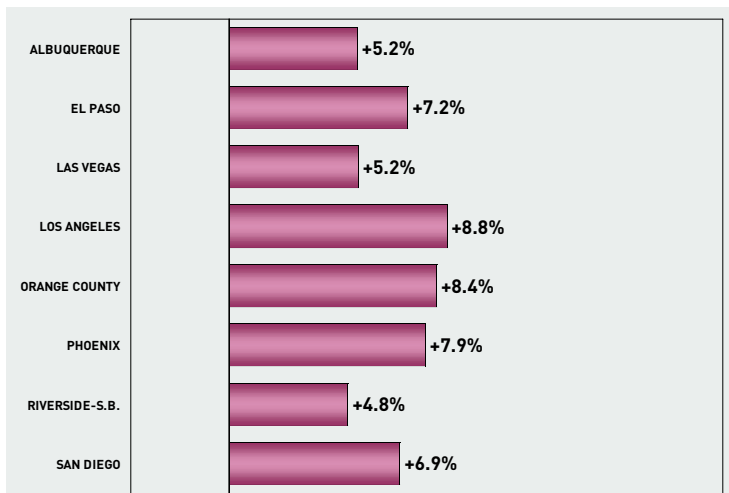
### WAREHOUSE



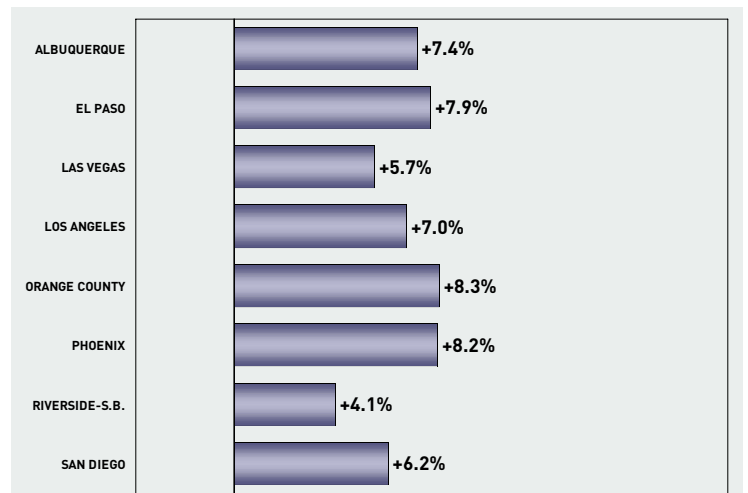
### RETAIL



### CLASS A APARTMENT



### CLASS B APARTMENT

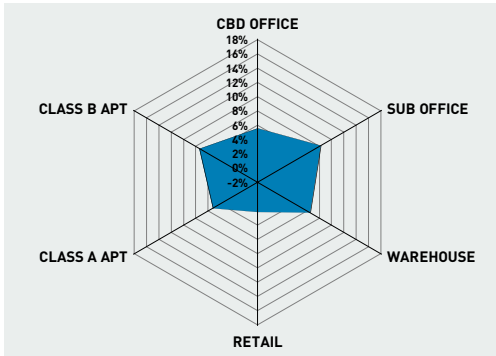


# PACIFIC/SOUTHWEST REGION

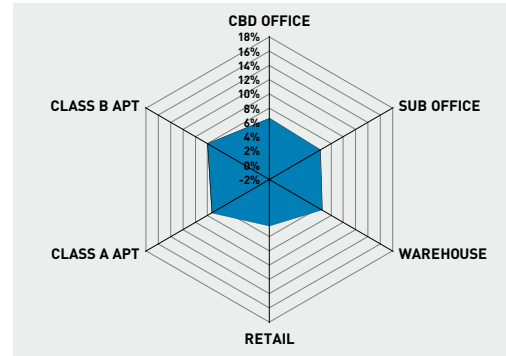
Fourth Quarter 2006

## EFFECTIVE RENTAL RATE GROWTH (BY METRO)—12 MONTHS

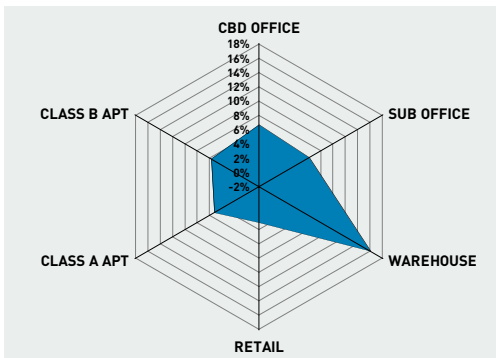
ALBUQUERQUE



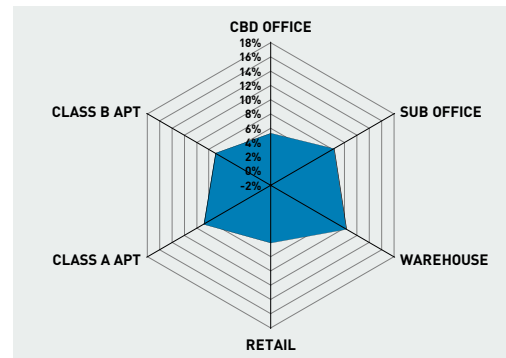
EL PASO



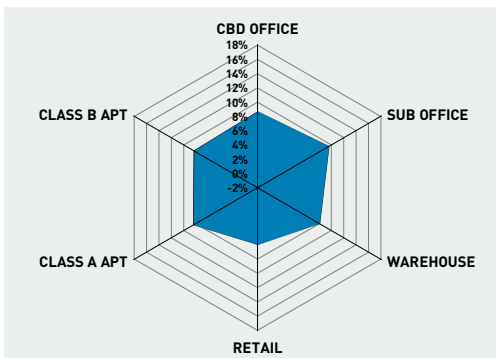
LAS VEGAS



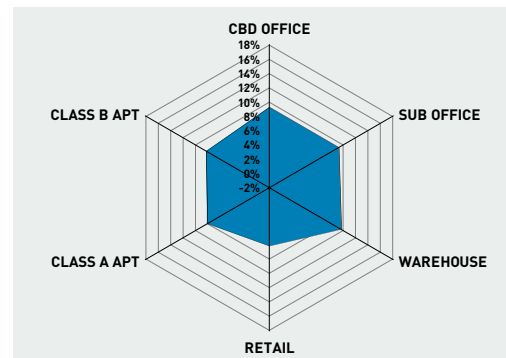
LOS ANGELES



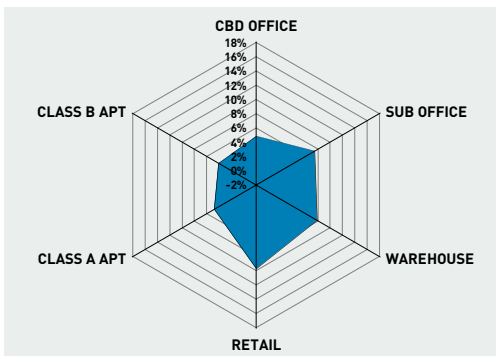
ORANGE COUNTY



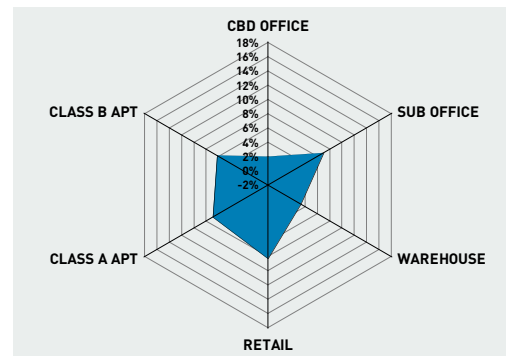
PHOENIX



RIVERSIDE-SAN BERNARDINO



SAN DIEGO



**Note:** For an explanation on how to read these graphs, please see the Methodology section.

## PLAINS/WEST REGION

Fourth Quarter 2006



	CBD OFFICE Rent			SUBURBAN OFFICE Rent			WAREHOUSE Rent			RETAIL Rent			CLASS A APARTMENT Rent			CLASS B APARTMENT Rent		
	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %
<b>NATIONAL</b>	<b>\$31.75</b>	<b>\$31.11</b>	<b>2.3%</b>	<b>\$24.96</b>	<b>\$24.33</b>	<b>2.6%</b>	<b>\$6.10</b>	<b>\$5.96</b>	<b>2.5%</b>	<b>\$20.48</b>	<b>\$20.17</b>	<b>1.6%</b>	<b>\$16.68</b>	<b>\$16.37</b>	<b>2.1%</b>	<b>\$12.51</b>	<b>\$12.26</b>	<b>2.3%</b>
<b>AUSTIN</b>																		
4 Q. '06	27.39	26.57	3.0	23.60	23.20	1.7	6.15	5.97	2.9	18.98	18.71	1.4	11.53	11.31	1.9	9.58	9.40	1.9
3 Q. '06	27.10	26.26	3.1	24.19	23.73	1.9	6.08	5.92	2.7	18.84	18.60	1.3	11.35	11.09	2.3	9.54	9.29	2.6
4 Q. '05	26.10	24.87	4.7	22.25	21.58	3.0	5.84	5.66	3.0	18.62	18.32	1.6	10.72	10.34	3.5	9.12	8.83	3.2
<b>DALLAS-FORT WORTH<sup>a</sup></b>																		
4 Q. '06	19.21	18.06	6.0	21.66	20.97	3.2	4.67	4.49	3.8	17.44	17.06	2.2	11.00	10.65	3.2	9.20	8.78	4.6
3 Q. '06	19.27	18.09	6.1	21.38	20.65	3.4	4.71	4.52	4.0	17.48	17.20	1.6	10.91	10.54	3.4	9.19	8.71	5.2
4 Q. '05	18.72	17.56	6.2	21.05	20.02	4.9	4.43	4.22	4.8	17.27	16.87	2.3	10.67	10.22	4.2	8.87	8.40	5.3
<b>DENVER</b>																		
4 Q. '06	24.07	23.64	1.8	21.05	20.42	3.0	5.83	5.70	2.3	19.32	19.01	1.6	12.58	12.15	3.4	9.19	8.82	4.0
3 Q. '06	23.57	23.12	1.9	20.70	20.12	2.8	5.75	5.62	2.2	18.99	18.72	1.4	12.32	11.94	3.1	9.19	8.75	4.8
4 Q. '05	22.43	21.76	3.0	20.15	19.30	4.2	5.30	5.17	2.4	19.11	18.86	1.3	11.96	11.30	5.5	8.87	8.30	6.4
<b>OKLAHOMA CITY</b>																		
4 Q. '06	15.98	15.28	4.4	18.51	18.16	1.9	4.48	4.37	2.5	12.86	12.67	1.5	8.87	8.74	1.5	7.58	7.40	2.4
3 Q. '06	15.81	15.13	4.3	18.17	17.88	1.6	4.40	4.29	2.6	12.48	12.31	1.4	8.86	8.68	2.0	7.47	7.34	1.8
4 Q. '05	15.66	14.89	4.9	17.45	16.94	2.9	4.24	4.11	3.0	12.12	11.91	1.7	8.57	8.30	3.1	7.23	7.06	2.3
<b>SALT LAKE CITY</b>																		
4 Q. '06	22.91	22.50	1.8	20.55	20.00	2.7	4.45	4.32	2.9	15.92	15.67	1.6	10.17	10.00	1.7	8.19	8.03	1.9
3 Q. '06	22.63	22.25	1.7	20.47	19.88	2.9	4.37	4.24	3.0	15.76	15.52	1.5	10.11	9.89	2.2	8.05	7.89	2.0
4 Q. '05	21.52	21.07	2.1	19.87	19.19	3.4	4.19	4.05	3.4	14.76	14.52	1.6	9.66	9.41	2.6	7.67	7.42	3.2
<b>SAN ANTONIO</b>																		
4 Q. '06	20.31	19.80	2.5	19.81	19.39	2.1	4.86	4.71	3.0	15.79	15.55	1.5	10.39	9.93	4.4	8.12	7.84	3.5
3 Q. '06	20.00	19.56	2.2	19.53	19.10	2.2	4.73	4.58	3.2	15.36	15.13	1.5	10.23	9.82	4.0	8.09	7.75	4.2
4 Q. '05	19.69	19.16	2.7	18.76	18.14	3.3	4.68	4.54	3.0	14.94	14.73	1.4	10.09	9.67	4.2	7.91	7.65	3.3
<b>TULSA</b>																		
4 Q. '06	15.62	15.15	3.0	15.57	15.29	1.8	3.90	3.74	4.2	12.91	12.65	2.0	8.98	8.74	2.7	6.80	6.55	3.7
3 Q. '06	15.50	15.02	3.1	15.42	15.16	1.7	3.87	3.70	4.4	12.99	12.77	1.7	8.91	8.62	3.3	6.75	6.45	4.4
4 Q. '05	15.07	14.56	3.4	15.09	14.67	2.8	3.72	3.51	5.6	12.77	12.44	2.6	8.48	8.20	3.3	6.55	6.20	5.3

a For the CBD office sector, these figures represent central Dallas. All other Dallas city office submarkets are included in the suburban office benchmark.

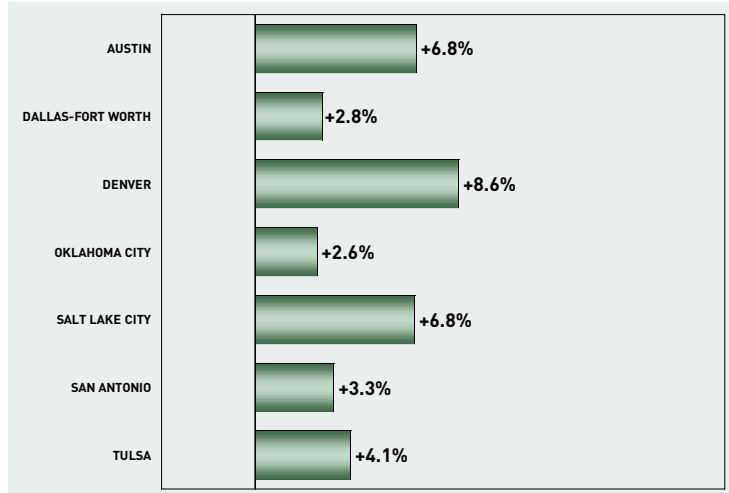


# PLAINS/WEST REGION

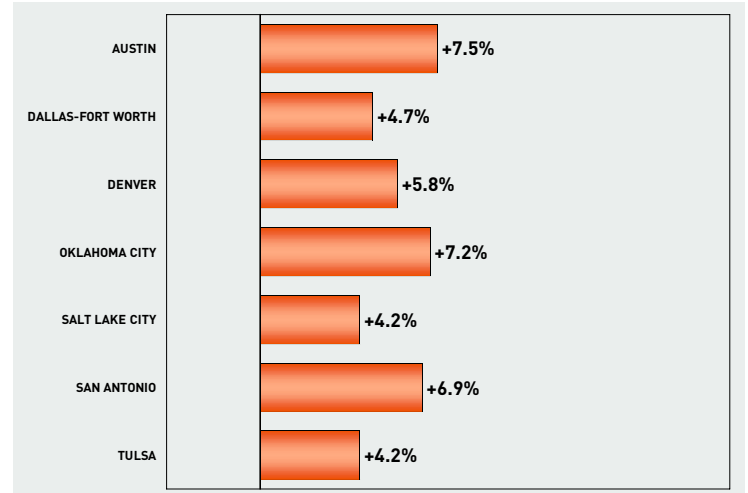
Fourth Quarter 2006

## EFFECTIVE RENTAL RATE GROWTH (BY SECTOR)—12 MONTHS

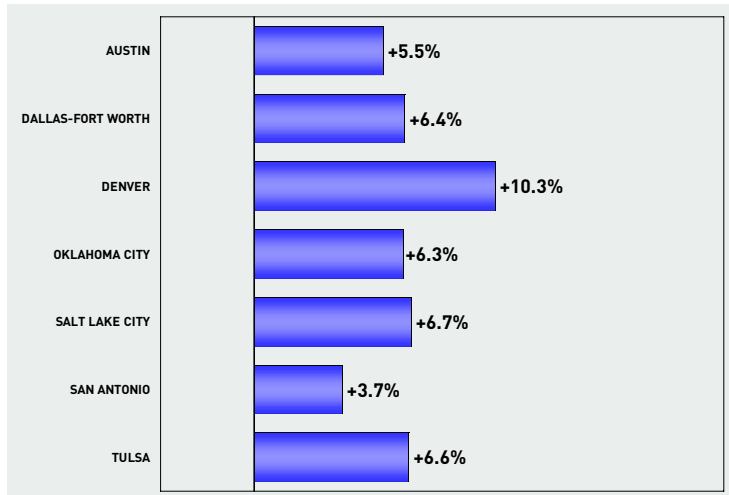
### CBD OFFICE



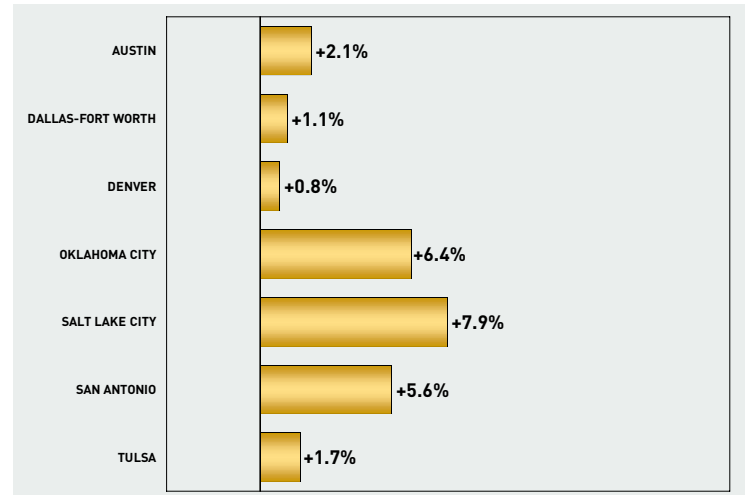
### SUBURBAN OFFICE



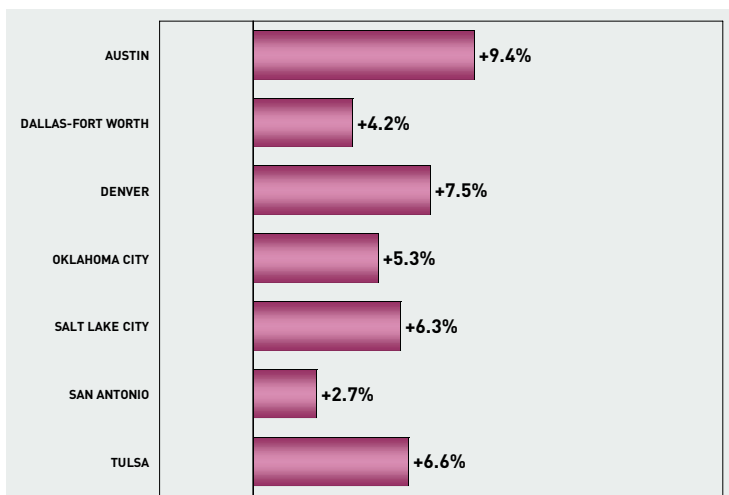
### WAREHOUSE



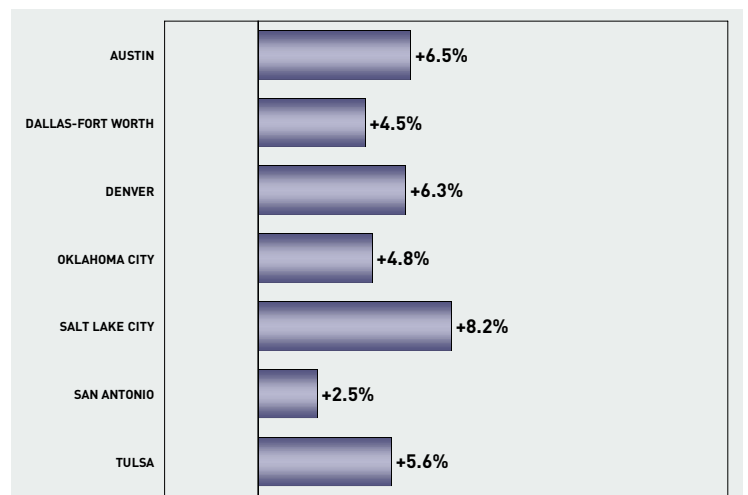
### RETAIL



### CLASS A APARTMENT



### CLASS B APARTMENT

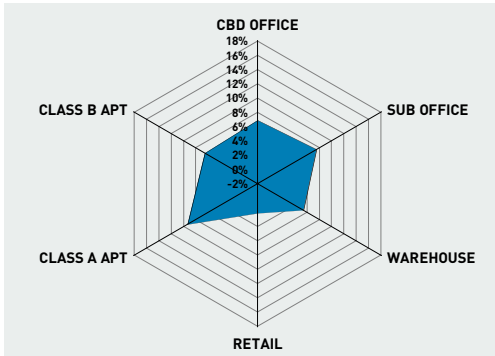


# PLAINS/WEST REGION

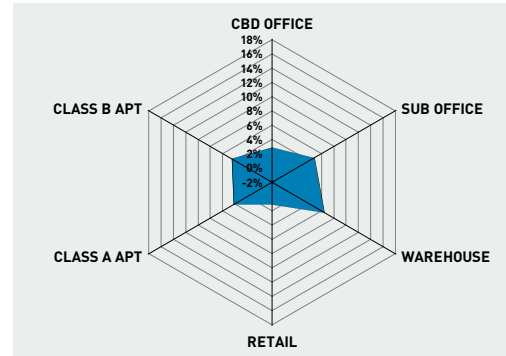
Fourth Quarter 2006

## EFFECTIVE RENTAL RATE GROWTH (BY METRO)—12 MONTHS

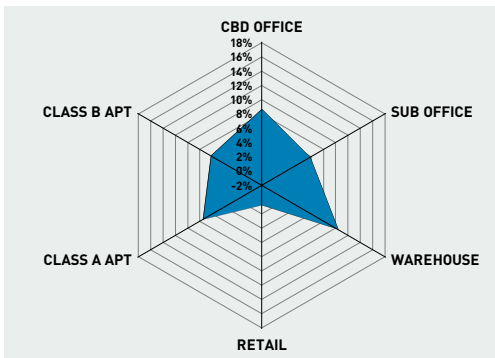
AUSTIN



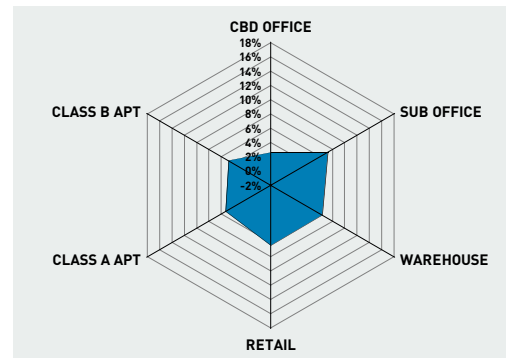
DALLAS-FORT WORTH



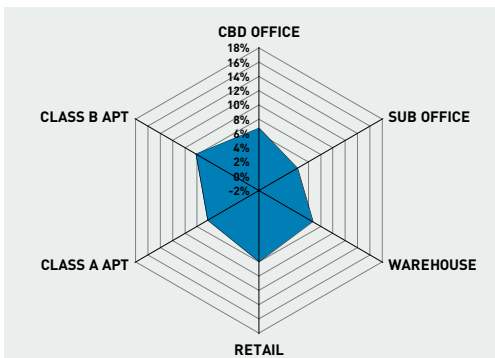
DENVER



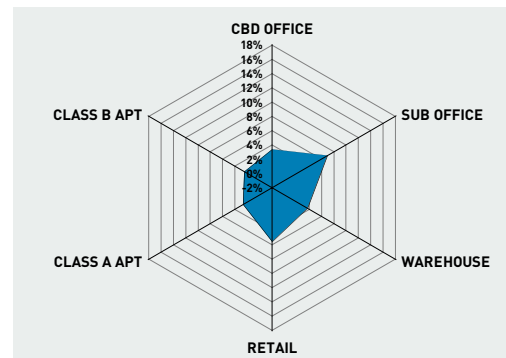
OKLAHOMA CITY



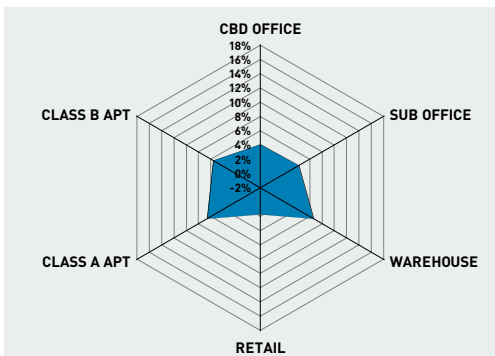
SALT LAKE CITY



SAN ANTONIO



TULSA



**Note:** For an explanation on how to read these graphs, please see the Methodology section.

## FLORIDA/GULF COAST REGION

Fourth Quarter 2006

	CBD OFFICE Rent			SUBURBAN OFFICE Rent			WAREHOUSE Rent			RETAIL Rent			CLASS A APARTMENT Rent			CLASS B APARTMENT Rent		
	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %
<b>NATIONAL</b>	<b>\$31.75</b>	<b>\$31.11</b>	<b>2.3%</b>	<b>\$24.96</b>	<b>\$24.33</b>	<b>2.6%</b>	<b>\$6.10</b>	<b>\$5.96</b>	<b>2.5%</b>	<b>\$20.48</b>	<b>\$20.17</b>	<b>1.6%</b>	<b>\$16.68</b>	<b>\$16.37</b>	<b>2.1%</b>	<b>\$12.51</b>	<b>\$12.26</b>	<b>2.3%</b>

**FT. LAUDERDALE**

4 Q. '06	27.36	26.62	2.7	24.37	24.05	1.3	8.57	8.36	2.4	21.56	21.41	0.7	14.25	14.11	1.0	11.65	11.49	1.4
3 Q. '06	27.11	26.24	3.2	23.69	23.33	1.5	8.41	8.22	2.3	21.05	20.88	0.8	14.00	13.90	0.7	11.51	11.34	1.5
4 Q. '05	25.67	24.49	4.6	22.26	21.77	2.2	7.88	7.69	2.4	19.72	19.40	1.6	12.96	12.82	1.1	10.83	10.69	1.3

**HOUSTON**

4 Q. '06	24.11	23.53	2.4	20.53	20.02	2.5	5.42	5.30	2.3	18.64	18.19	2.4	11.28	10.89	3.5	9.06	8.75	3.4
3 Q. '06	23.39	22.81	2.5	20.22	19.69	2.6	5.41	5.28	2.4	18.48	18.09	2.1	11.22	10.76	4.1	8.99	8.66	3.7
4 Q. '05	22.16	21.43	3.3	19.32	18.59	3.8	5.15	4.99	3.2	17.49	17.09	2.3	10.71	10.29	3.9	8.61	8.36	2.9

**JACKSONVILLE**

4 Q. '06	18.89	18.19	3.7	19.16	18.74	2.2	5.07	4.95	2.4	16.43	16.20	1.4	10.93	10.77	1.5	8.15	7.91	3.0
3 Q. '06	18.68	17.97	3.8	18.89	18.46	2.3	5.03	4.91	2.4	16.23	16.04	1.2	10.87	10.74	1.2	8.10	7.90	2.5
4 Q. '05	18.31	17.47	4.6	18.21	17.75	2.5	4.56	4.42	3.1	16.01	15.77	1.5	10.39	10.19	1.9	7.69	7.54	2.0

**MIAMI<sup>a</sup>**

4 Q. '06	32.61	31.89	2.2	28.08	27.63	1.6	8.09	8.00	1.1	21.57	21.29	1.3	14.95	14.74	1.4	11.49	11.34	1.3
3 Q. '06	32.10	31.46	2.0	27.51	27.01	1.8	7.99	7.91	1.0	21.05	20.78	1.3	14.78	14.62	1.1	11.36	11.19	1.5
4 Q. '05	30.84	30.01	2.7	26.49	25.67	3.1	7.71	7.63	1.1	19.69	19.47	1.1	14.18	13.95	1.6	10.61	10.45	1.5

**NEW ORLEANS<sup>b</sup>**

4 Q. '06	17.97	17.68	1.6	22.22	22.06	0.7	5.04	5.01	0.5	16.40	16.24	1.0	12.65	12.62	0.2	9.37	9.35	0.2
3 Q. '06	17.77	17.50	1.5	21.79	21.68	0.5	4.78	4.75	0.7	16.48	16.33	0.9	12.45	12.45	0.0	8.96	8.96	0.0
4 Q. '05	15.64	15.08	3.6	19.63	19.04	3.0	3.99	3.93	1.6	15.49	15.23	1.7	10.21	9.79	4.1	7.47	7.32	2.0

**ORLANDO**

4 Q. '06	26.01	25.72	1.1	21.64	21.29	1.6	5.68	5.57	2.0	16.72	16.42	1.8	12.07	11.89	1.5	9.43	9.30	1.4
3 Q. '06	25.58	25.32	1.0	21.36	20.93	2.0	5.61	5.50	1.9	16.52	16.26	1.6	11.94	11.74	1.7	9.31	9.16	1.6
4 Q. '05	23.93	23.52	1.7	19.99	19.65	1.7	5.42	5.28	2.6	16.01	15.72	1.8	11.29	11.14	1.3	8.79	8.66	1.5

**TAMPA-ST. PETERSBURG<sup>c</sup>**

4 Q. '06	20.04	19.52	2.6	22.10	21.77	1.5	6.47	6.36	1.7	16.41	16.21	1.2	11.83	11.61	1.9	9.75	9.59	1.6
3 Q. '06	19.87	19.33	2.7	21.69	21.39	1.4	6.40	6.30	1.6	16.20	16.02	1.1	11.75	11.56	1.6	9.58	9.41	1.8
4 Q. '05	19.41	18.77	3.3	20.44	19.95	2.4	6.06	5.91	2.5	15.80	15.55	1.6	11.01	10.82	1.7	9.23	8.93	3.2

**WEST PALM BEACH**

4 Q. '06	30.06	29.34	2.4	28.07	27.82	0.9	8.79	8.69	1.1	23.06	22.74	1.4	14.60	14.16	3.0	11.63	11.48	1.3
3 Q. '06	29.51	28.86	2.2	27.42	27.15	1.0	8.67	8.58	1.0	22.88	22.61	1.2	14.44	14.09	2.4	11.60	11.41	1.6
4 Q. '05	27.91	27.32	2.1	25.64	25.26	1.5	8.02	7.86	2.0	21.90	21.59	1.4	13.46	13.27	1.4	11.00	10.70	2.7

a The Miami CBD includes both the Downtown and the Brickell Avenue corridor.

b Data for New Orleans were comprehensively updated for the first time since Hurricane Katrina in the third quarter 2006. Because the hurricane destroyed or badly damaged much of the existing space inventory, property rents (and values) have likely risen more rapidly recently than they would have otherwise. In addition, estimates were employed in some instances to reconstruct the time series.

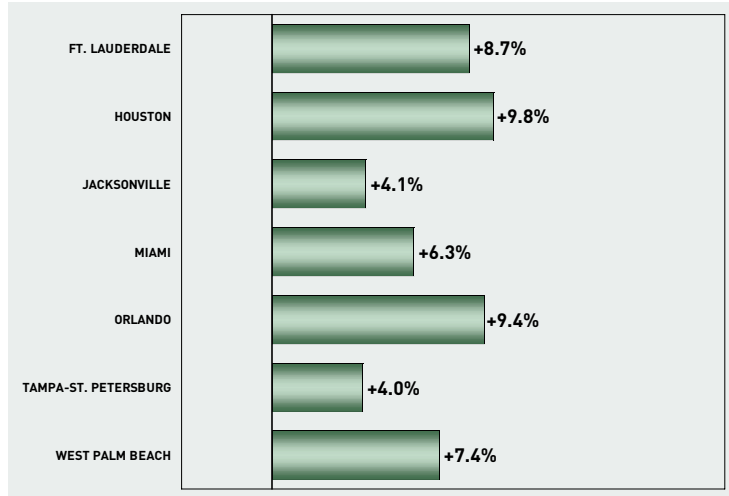
c For the CBD office sector, these figures represent properties in downtown Tampa. The "Westshore" submarket is incorporated in the suburban sector.

## FLORIDA/GULF COAST REGION

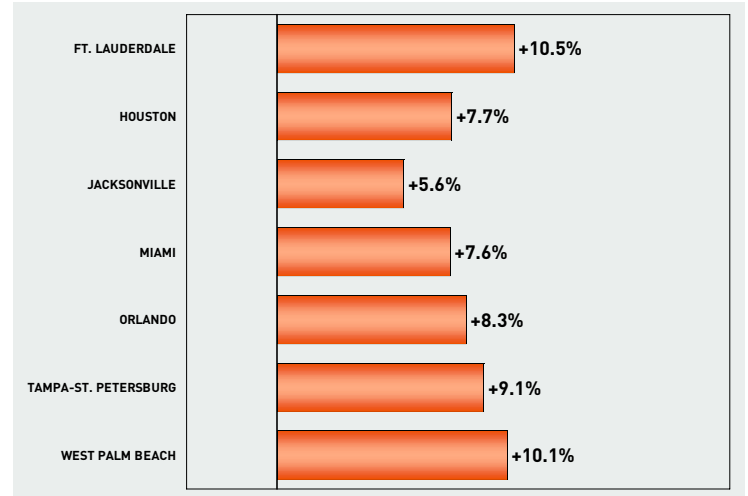
Fourth Quarter 2006

## EFFECTIVE RENTAL RATE GROWTH (BY SECTOR)—12 MONTHS

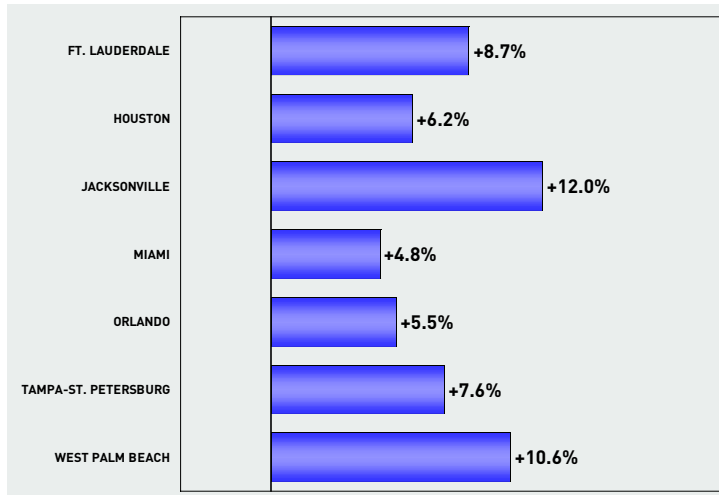
## CBD OFFICE



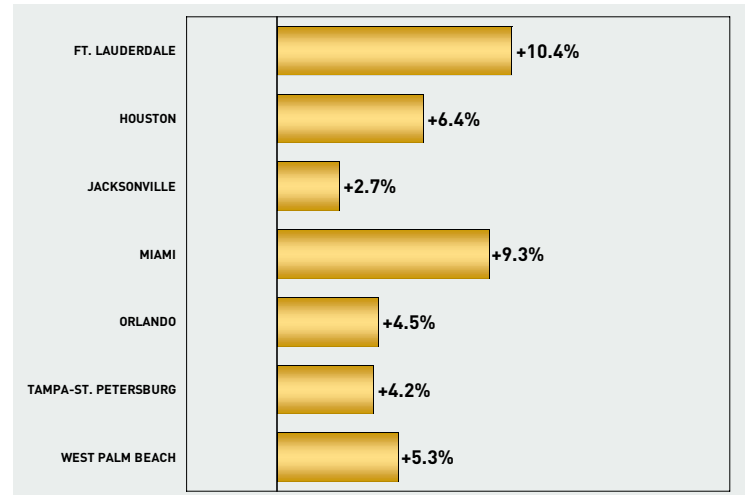
## SUBURBAN OFFICE



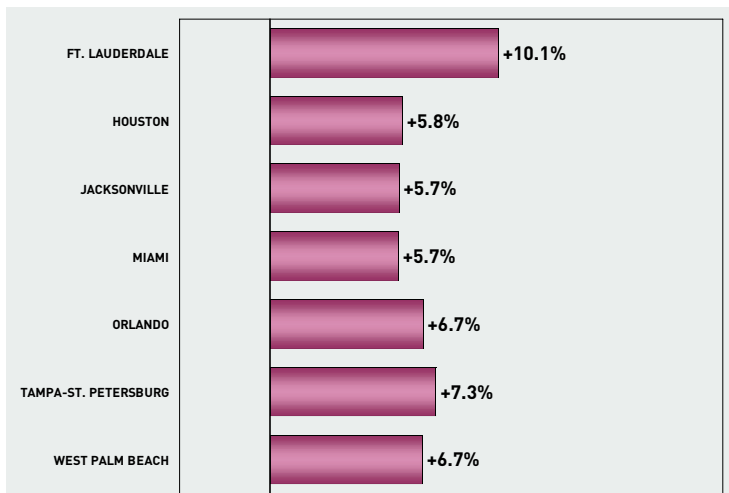
## WAREHOUSE



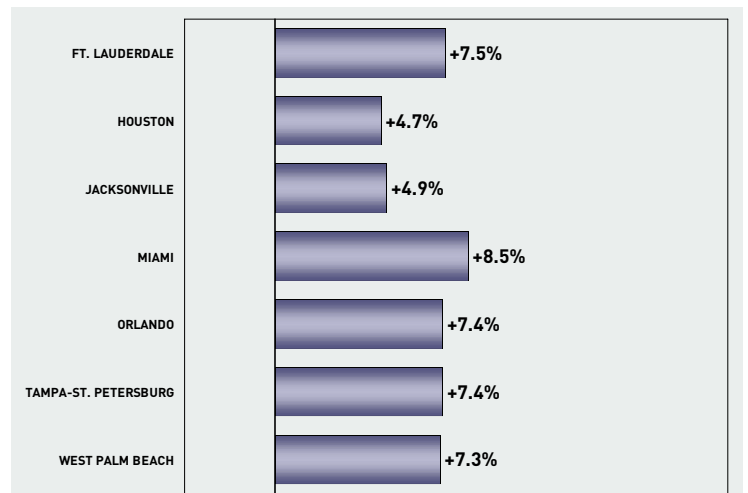
## RETAIL



## CLASS A APARTMENT



## CLASS B APARTMENT



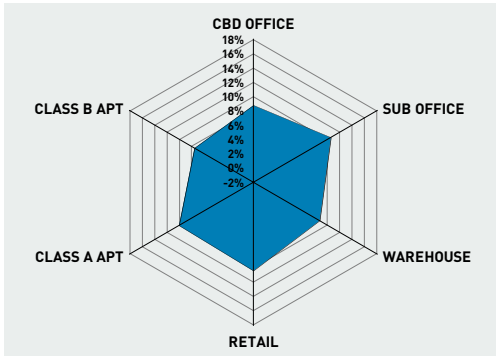
**Note:** Due to the effects of Hurricane Katrina, New Orleans has been excluded from these charts (see footnote, page 19).

# FLORIDA/GULF COAST REGION

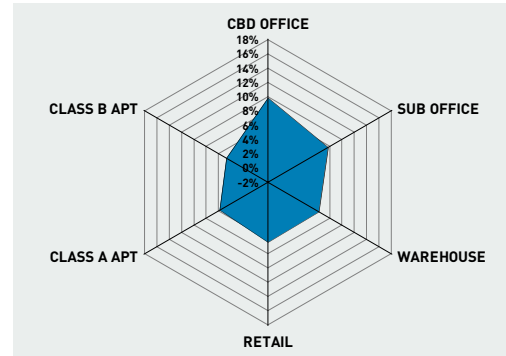
Fourth Quarter 2006

## EFFECTIVE RENTAL RATE GROWTH (BY METRO)—12 MONTHS

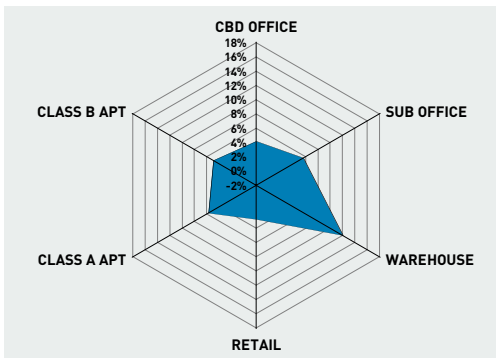
FORT LAUDERDALE



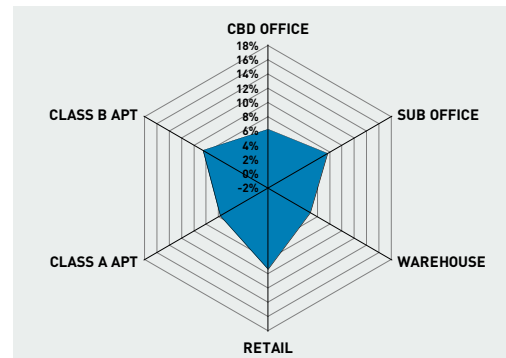
HOUSTON



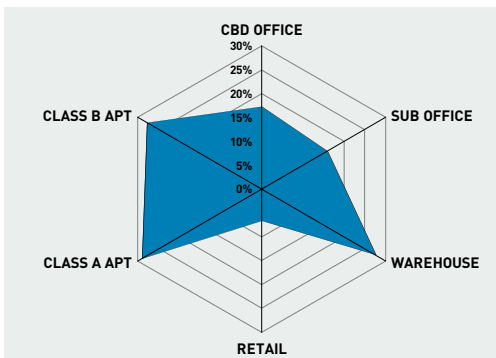
JACKSONVILLE



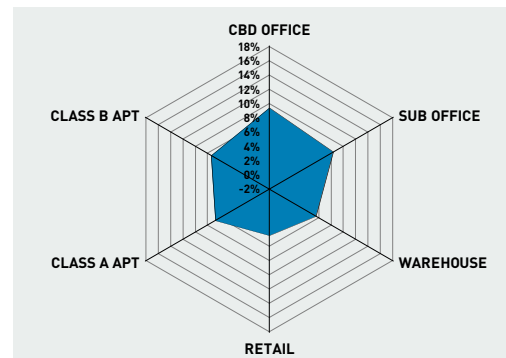
MIAMI



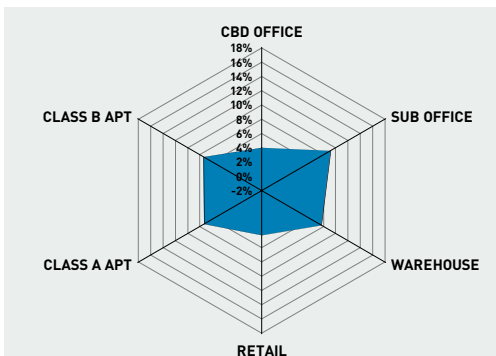
NEW ORLEANS



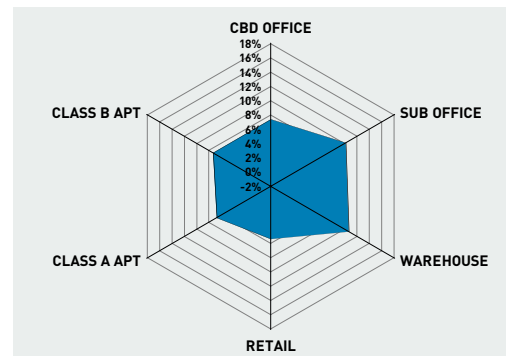
ORLANDO



TAMPA-ST. PETERSBURG



WEST PALM BEACH



**Note:** For an explanation on how to read these graphs, please see the Methodology section.

## SOUTHEAST REGION

Fourth Quarter 2006



	CBD OFFICE Rent			SUBURBAN OFFICE Rent			WAREHOUSE Rent			RETAIL Rent			CLASS A APARTMENT Rent			CLASS B APARTMENT Rent		
	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %
<b>NATIONAL</b>	<b>\$31.75</b>	<b>\$31.11</b>	<b>2.3%</b>	<b>\$24.96</b>	<b>\$24.33</b>	<b>2.6%</b>	<b>\$6.10</b>	<b>\$5.96</b>	<b>2.5%</b>	<b>\$20.48</b>	<b>\$20.17</b>	<b>1.6%</b>	<b>\$16.68</b>	<b>\$16.37</b>	<b>2.1%</b>	<b>\$12.51</b>	<b>\$12.26</b>	<b>2.3%</b>

## ATLANTA

4 Q. '06	23.07	22.17	3.9	19.72	19.09	3.2	5.09	4.88	4.2	18.41	17.97	2.4	10.55	10.27	2.7	8.21	7.83	4.6
3 Q. '06	22.91	22.02	3.9	19.52	18.86	3.4	5.14	4.93	4.0	18.05	17.65	2.2	10.52	10.16	3.4	8.20	7.77	5.3
4 Q. '05	22.49	21.52	4.3	19.04	18.28	4.0	5.05	4.82	4.5	17.84	17.57	1.5	10.25	9.69	5.5	8.05	7.58	5.8

## BIRMINGHAM

4 Q. '06	20.69	20.19	2.4	18.84	18.43	2.2	4.17	4.09	2.0	14.72	14.37	2.4	9.29	8.78	5.5	7.54	7.22	4.2
3 Q. '06	20.53	20.06	2.3	18.53	18.16	2.0	4.22	4.13	2.2	14.78	14.45	2.2	9.29	8.86	4.6	7.54	7.27	3.6
4 Q. '05	20.23	19.56	3.3	18.01	17.51	2.8	4.10	4.00	2.4	14.53	14.25	1.9	8.90	8.52	4.3	7.34	7.08	3.5

## CHARLOTTE

4 Q. '06	25.66	25.51	0.6	19.80	19.19	3.1	4.37	4.26	2.5	19.37	19.12	1.3	10.31	9.94	3.6	7.83	7.53	3.8
3 Q. '06	25.11	24.98	0.5	19.70	18.93	3.9	4.33	4.21	2.8	18.98	18.77	1.1	10.19	9.85	3.3	7.77	7.49	3.6
4 Q. '05	24.01	23.77	1.0	19.08	18.16	4.8	4.13	4.01	3.0	18.71	18.39	1.7	9.79	9.35	4.5	7.54	7.24	4.0

GREENSBORO/WINSTON-SALEM<sup>a</sup>

4 Q. '06	19.21	18.79	2.2	18.80	18.16	3.4	3.98	3.83	3.8	16.62	16.42	1.2	9.84	9.30	5.5	7.33	7.11	3.0
3 Q. '06	19.12	18.66	2.4	18.51	17.90	3.3	3.94	3.78	4.0	16.43	16.20	1.4	9.79	9.28	5.2	7.25	7.06	2.6
4 Q. '05	19.01	18.52	2.6	18.08	17.39	3.8	3.83	3.67	4.2	16.24	15.96	1.7	9.56	9.13	4.5	7.04	6.87	2.4

## GREENVILLE-SPARTANBURG

4 Q. '06	19.20	18.72	2.5	16.61	15.80	4.9	3.98	3.81	4.2	14.34	13.98	2.5	8.76	8.58	2.0	7.27	7.08	2.6
3 Q. '06	18.94	18.45	2.6	16.53	15.77	4.6	3.95	3.78	4.4	14.11	13.79	2.3	8.74	8.50	2.7	7.22	7.00	3.0
4 Q. '05	18.62	18.04	3.1	16.19	15.17	6.3	3.83	3.64	5.0	13.63	13.22	3.0	8.76	8.42	3.9	7.10	6.77	4.6

## MEMPHIS

4 Q. '06	19.07	18.29	4.1	20.97	20.53	2.1	3.52	3.34	5.0	15.80	15.50	1.9	9.49	9.24	2.6	7.73	7.47	3.4
3 Q. '06	18.90	18.11	4.2	20.59	20.18	2.0	3.50	3.32	5.1	15.71	15.44	1.7	9.34	9.13	2.3	7.72	7.42	3.9
4 Q. '05	18.72	17.93	4.2	20.17	19.61	2.8	3.40	3.20	6.0	14.95	14.76	1.3	9.10	8.85	2.8	7.37	7.11	3.5

## NASHVILLE

4 Q. '06	19.72	19.33	2.0	19.81	19.39	2.1	4.50	4.40	2.2	17.49	17.14	2.0	10.39	10.13	2.5	8.44	8.24	2.4
3 Q. '06	19.61	19.18	2.2	19.66	19.27	2.0	4.36	4.26	2.4	17.34	17.01	1.9	10.33	10.05	2.7	8.40	8.19	2.5
4 Q. '05	18.87	18.17	3.7	18.97	18.55	2.2	4.24	4.13	2.6	16.78	16.39	2.3	9.87	9.60	2.7	8.27	7.95	3.9

## RALEIGH-DURHAM

4 Q. '06	19.81	19.49	1.6	20.01	19.51	2.5	4.58	4.47	2.5	20.59	20.28	1.5	10.09	9.67	4.2	8.23	7.90	4.0
3 Q. '06	19.48	19.19	1.5	19.71	19.28	2.2	4.55	4.43	2.7	20.40	20.09	1.5	9.99	9.49	5.0	8.17	7.78	4.8
4 Q. '05	18.90	18.58	1.7	19.10	18.58	2.7	4.35	4.22	3.0	20.05	19.79	1.3	9.77	9.26	5.2	8.01	7.56	5.6

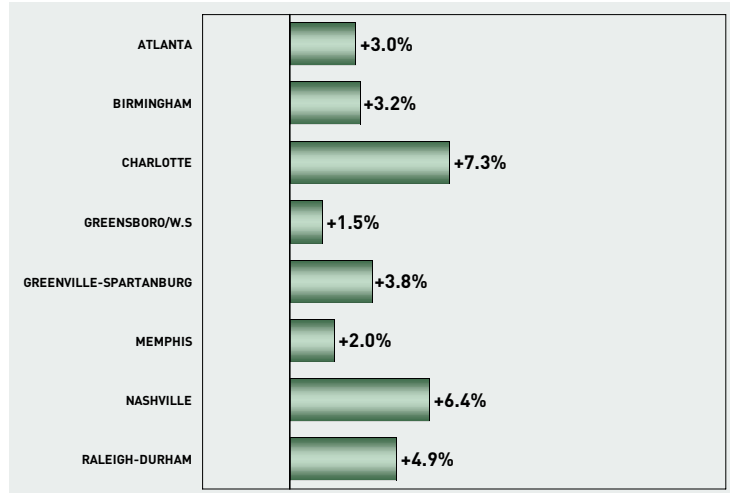
a For the CBD office sector, these figures represent central Greensboro.

## SOUTHEAST REGION

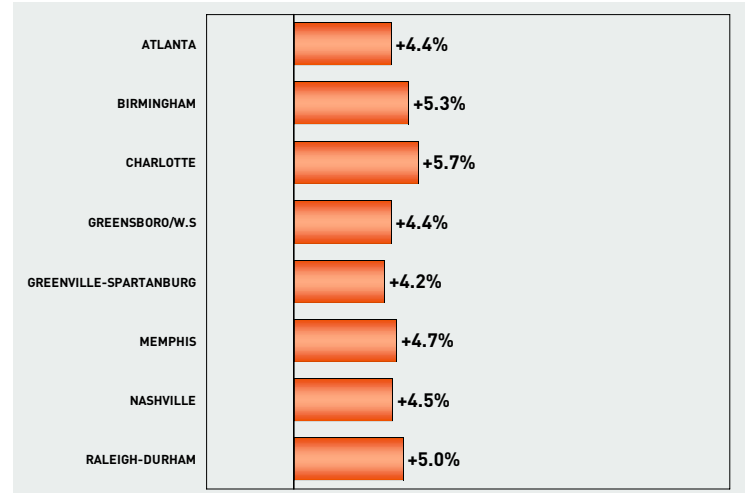
Fourth Quarter 2006

## EFFECTIVE RENTAL RATE GROWTH (BY SECTOR)—12 MONTHS

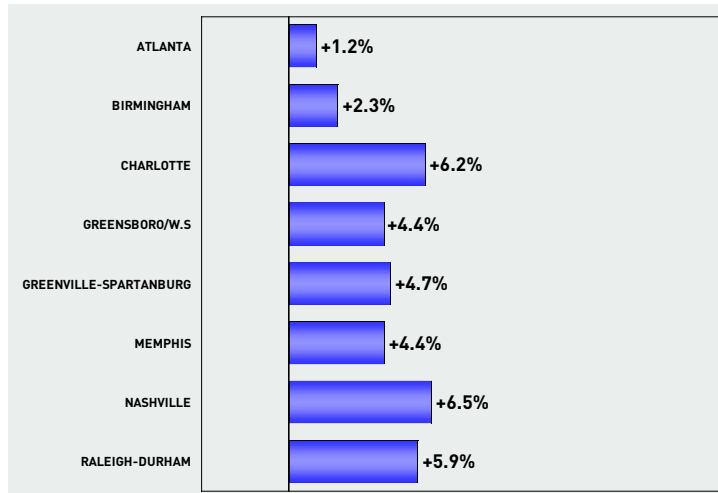
## CBD OFFICE



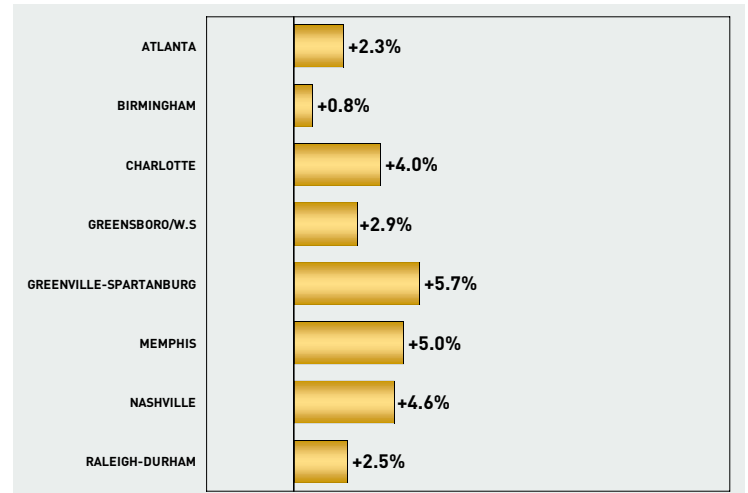
## SUBURBAN OFFICE



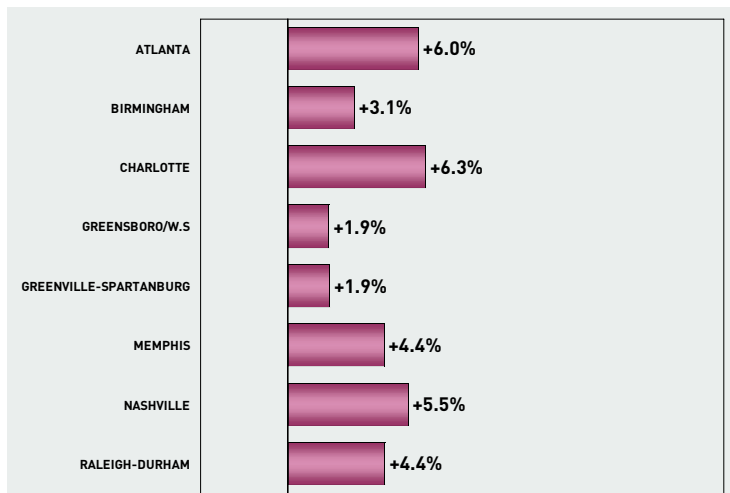
## WAREHOUSE



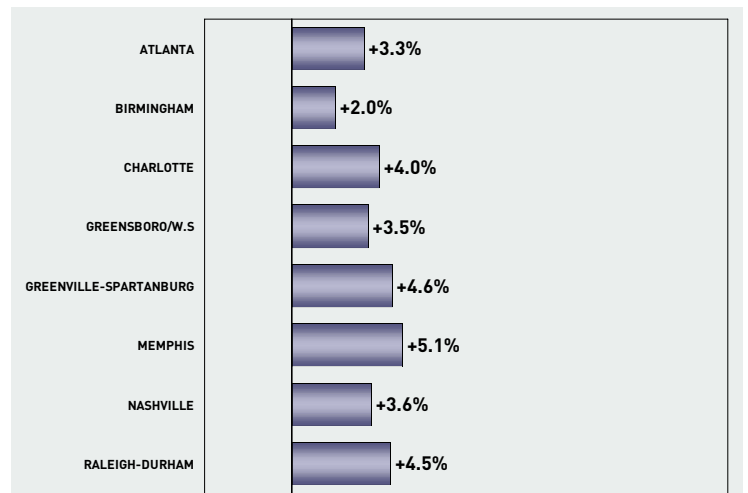
## RETAIL



## CLASS A APARTMENT



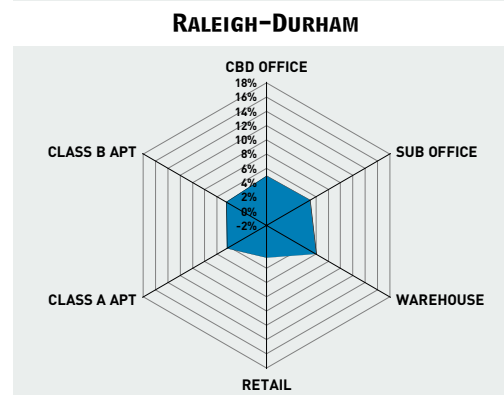
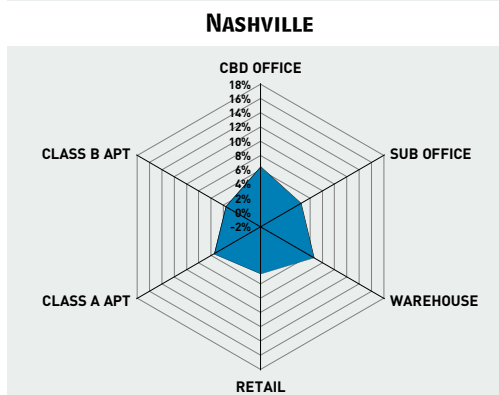
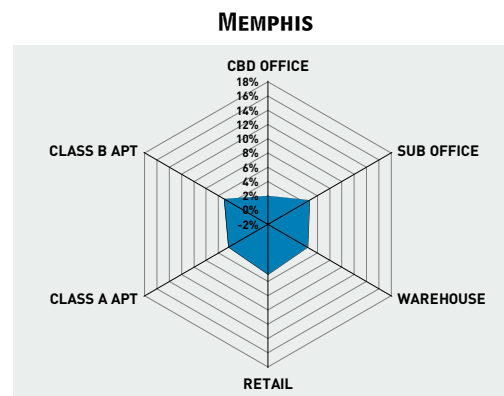
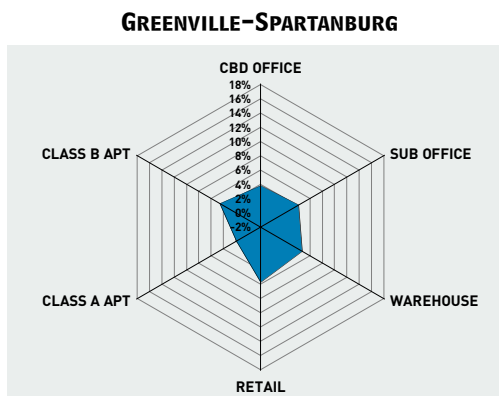
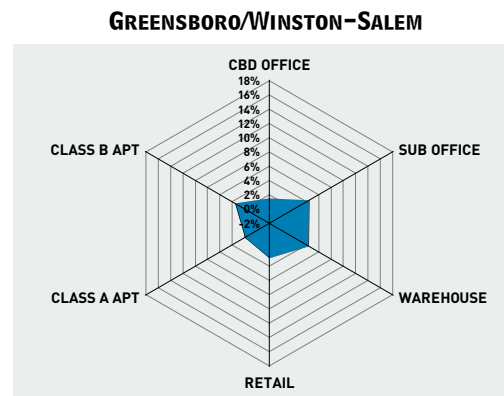
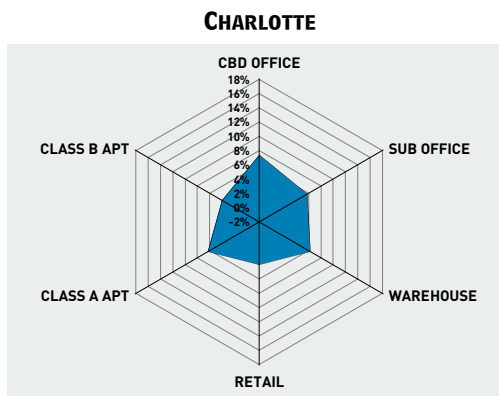
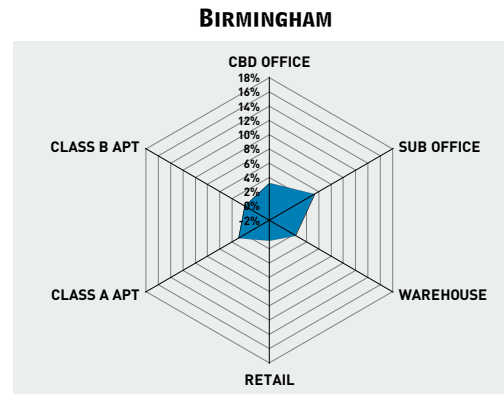
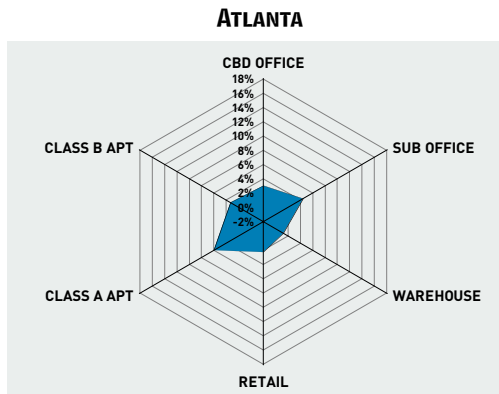
## CLASS B APARTMENT



# SOUTHEAST REGION

Fourth Quarter 2006

## EFFECTIVE RENTAL RATE GROWTH (BY METRO)—12 MONTHS



**Note:** For an explanation on how to read these graphs, please see the Methodology section.



## MID-ATLANTIC REGION

Fourth Quarter 2006



	CBD OFFICE Rent			SUBURBAN OFFICE Rent			WAREHOUSE Rent			RETAIL Rent			CLASS A APARTMENT Rent			CLASS B APARTMENT Rent		
	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %
<b>NATIONAL</b>	<b>\$31.75</b>	<b>\$31.11</b>	<b>2.3%</b>	<b>\$24.96</b>	<b>\$24.33</b>	<b>2.6%</b>	<b>\$6.10</b>	<b>\$5.96</b>	<b>2.5%</b>	<b>\$20.48</b>	<b>\$20.17</b>	<b>1.6%</b>	<b>\$16.68</b>	<b>\$16.37</b>	<b>2.1%</b>	<b>\$12.51</b>	<b>\$12.26</b>	<b>2.3%</b>
<b>BALTIMORE</b>																		
4 Q. '06	25.81	25.16	2.5	23.41	23.01	1.7	5.39	5.20	3.5	20.45	20.14	1.5	14.95	14.73	1.5	12.30	12.02	2.3
3 Q. '06	25.44	24.85	2.3	22.96	22.59	1.6	5.37	5.19	3.4	20.07	19.79	1.4	14.80	14.59	1.4	12.22	11.96	2.1
4 Q. '05	24.24	23.32	3.8	22.06	21.62	2.0	5.16	4.96	3.8	19.50	19.15	1.8	14.48	14.18	2.1	11.67	11.44	2.0
<b>CENTRAL NEW JERSEY<sup>a</sup></b>																		
4 Q. '06	27.17	26.63	2.0	25.09	24.29	3.2	7.67	7.50	2.2	21.97	21.73	1.1	17.78	17.50	1.6	14.65	14.46	1.3
3 Q. '06	26.96	26.39	2.1	24.88	24.13	3.0	7.57	7.41	2.1	21.91	21.63	1.3	17.69	17.39	1.7	14.56	14.28	1.9
4 Q. '05	26.10	25.50	2.3	24.18	23.41	3.2	7.24	7.10	1.9	21.37	21.01	1.7	17.31	16.81	2.9	14.01	13.60	2.9
<b>PHILADELPHIA</b>																		
4 Q. '06	24.81	24.29	2.1	23.94	23.44	2.1	5.98	5.82	2.6	18.79	18.60	1.0	16.74	16.41	2.0	12.15	11.98	1.4
3 Q. '06	24.59	24.05	2.2	23.72	23.25	2.0	5.87	5.69	3.0	18.77	18.56	1.1	16.68	16.31	2.2	12.05	11.85	1.7
4 Q. '05	23.56	23.09	2.0	23.32	22.48	3.6	5.55	5.39	2.8	18.92	18.64	1.5	16.29	15.70	3.6	11.72	11.49	2.0
<b>RICHMOND</b>																		
4 Q. '06	22.79	22.15	2.8	19.95	19.49	2.3	4.61	4.49	2.5	15.95	15.76	1.2	12.16	11.83	2.7	9.36	9.23	1.4
3 Q. '06	22.62	22.01	2.7	19.71	19.24	2.4	4.57	4.45	2.6	15.75	15.58	1.1	12.11	11.72	3.2	9.32	9.16	1.7
4 Q. '05	21.99	21.24	3.4	19.11	18.59	2.7	4.35	4.22	3.0	15.29	15.06	1.5	11.65	11.22	3.7	8.78	8.60	2.0
<b>VIRGINIA BEACH—NORFOLK</b>																		
4 Q. '06	19.56	19.13	2.2	21.28	20.96	1.5	5.57	5.49	1.4	16.41	16.20	1.3	13.80	13.68	0.9	10.47	10.34	1.2
3 Q. '06	19.27	18.88	2.0	20.89	20.60	1.4	5.51	5.44	1.3	16.32	16.08	1.5	13.69	13.55	1.0	10.44	10.27	1.6
4 Q. '05	18.52	18.11	2.2	20.15	19.87	1.4	5.32	5.24	1.5	15.65	15.40	1.6	13.16	13.04	0.9	10.04	9.89	1.5
<b>WASHINGTON, DC</b>																		
4 Q. '06	47.12	46.37	1.6	33.93	33.22	2.1	7.99	7.84	1.9	25.87	25.61	1.0	19.54	19.25	1.5	15.70	15.50	1.3
3 Q. '06	46.66	45.73	2.0	33.74	33.07	2.0	7.93	7.80	1.7	25.63	25.42	0.8	19.49	19.24	1.3	15.55	15.39	1.0
4 Q. '05	46.08	44.88	2.6	32.12	31.38	2.3	7.49	7.37	1.6	23.68	23.49	0.8	18.55	18.16	2.1	15.05	14.75	2.0

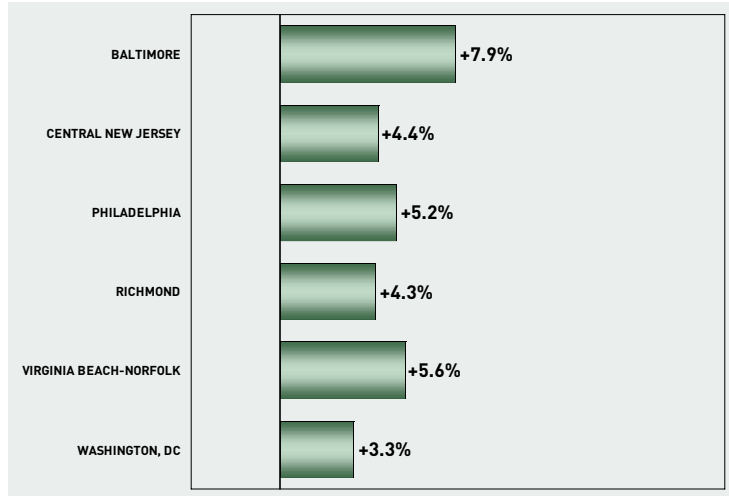
<sup>a</sup> For the CBD office sector, these figures represent Class A space in the Princeton-Route 1 Corridor.

# MID-ATLANTIC REGION

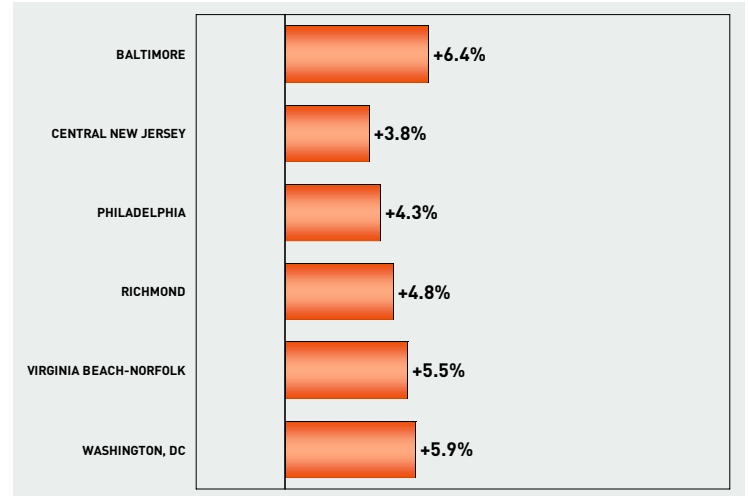
Fourth Quarter 2006

## EFFECTIVE RENTAL RATE GROWTH (BY SECTOR)—12 MONTHS

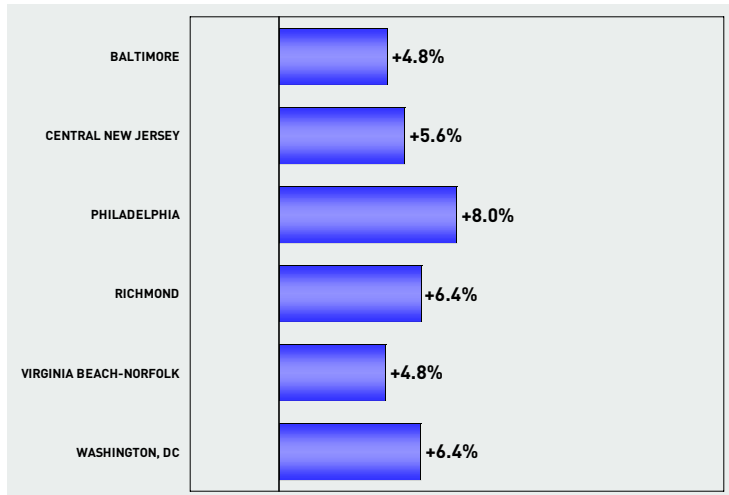
### CBD OFFICE



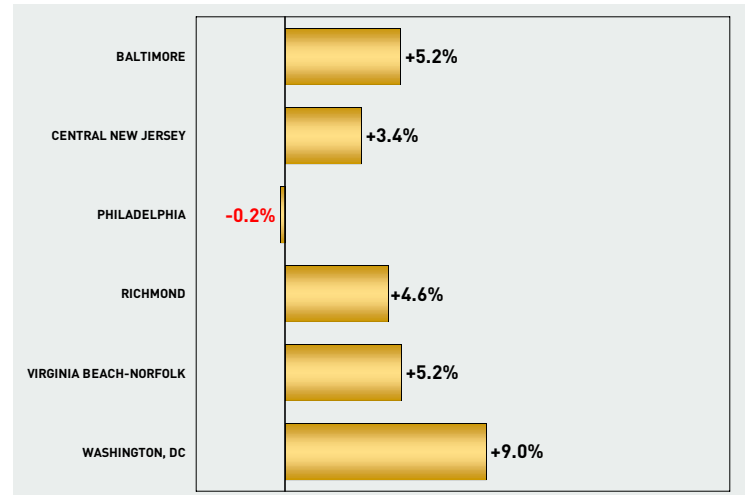
### SUBURBAN OFFICE



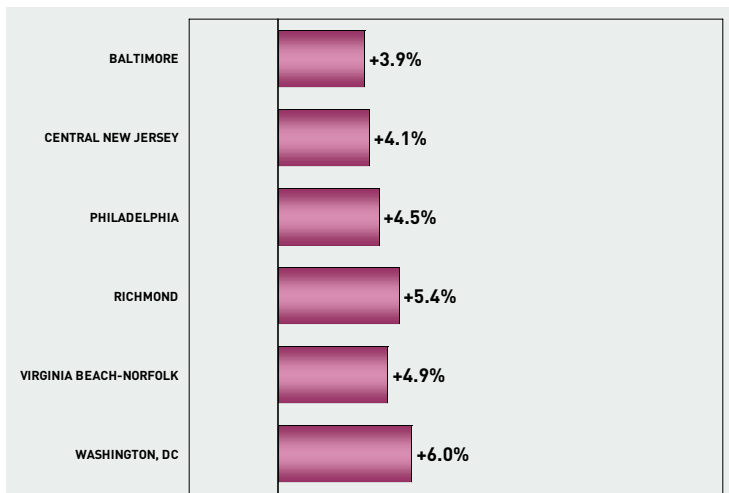
### WAREHOUSE



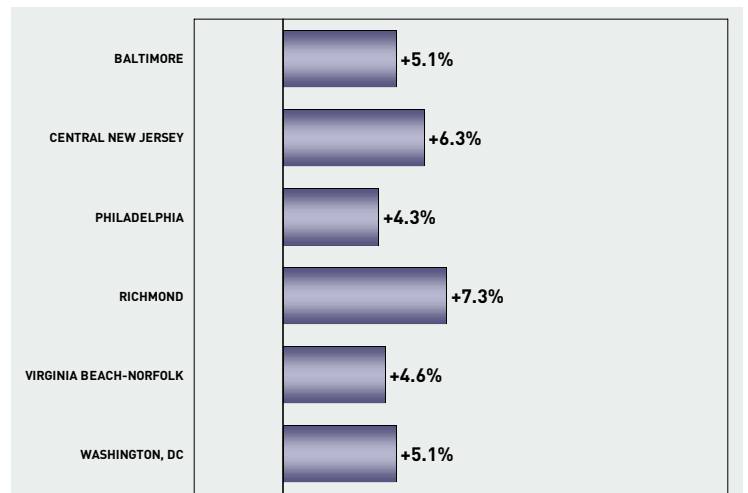
### RETAIL



### CLASS A APARTMENT



### CLASS B APARTMENT

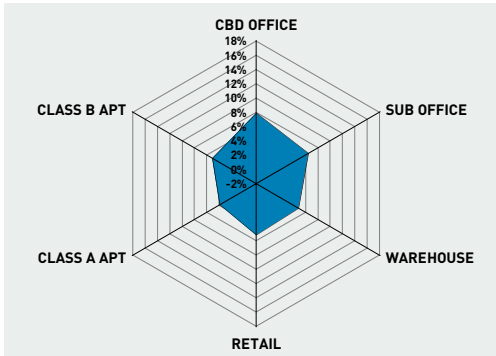


# MID-ATLANTIC REGION

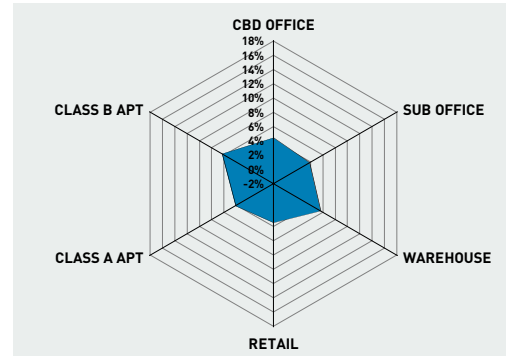
Fourth Quarter 2006

## EFFECTIVE RENTAL RATE GROWTH (BY METRO)—12 MONTHS

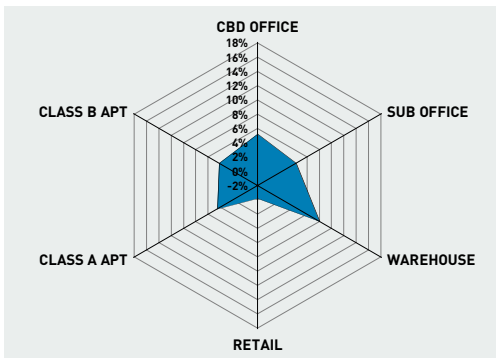
BALTIMORE



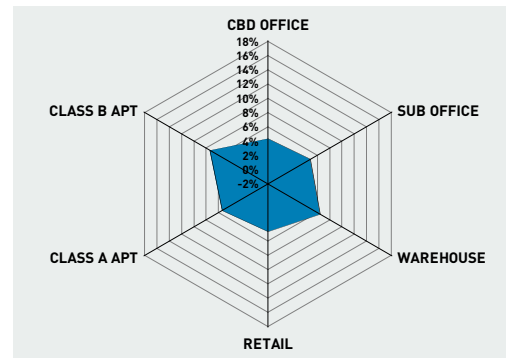
CENTRAL NEW JERSEY



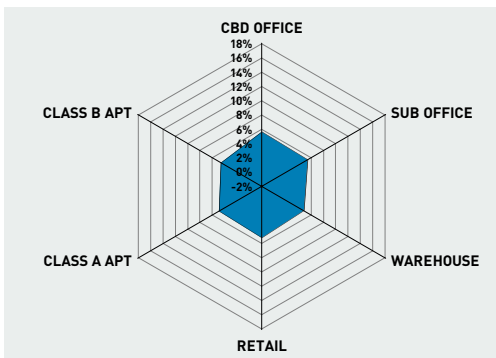
PHILADELPHIA



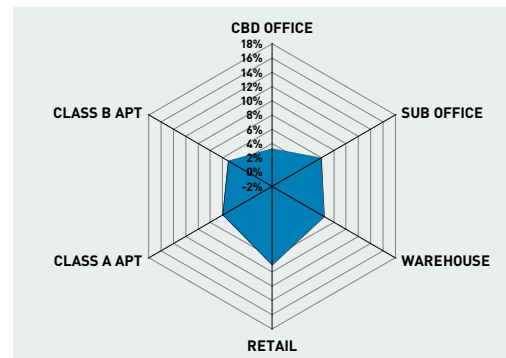
RICHMOND



VIRGINIA BEACH/NORFOLK



WASHINGTON, DC



**Note:** For an explanation on how to read these graphs, please see the Methodology section.

## NORTHEAST REGION

Fourth Quarter 2006

	CBD OFFICE Rent			SUBURBAN OFFICE Rent			WAREHOUSE Rent			RETAIL Rent			CLASS A APARTMENT Rent			CLASS B APARTMENT Rent		
	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %
<b>NATIONAL</b>	<b>\$31.75</b>	<b>\$31.11</b>	<b>2.3%</b>	<b>\$24.96</b>	<b>\$24.33</b>	<b>2.6%</b>	<b>\$6.10</b>	<b>\$5.96</b>	<b>2.5%</b>	<b>\$20.48</b>	<b>\$20.17</b>	<b>1.6%</b>	<b>\$16.68</b>	<b>\$16.37</b>	<b>2.1%</b>	<b>\$12.51</b>	<b>\$12.26</b>	<b>2.3%</b>
<b>BOSTON</b>																		
4 Q. '06	44.25	43.59	1.5	25.67	25.00	2.6	7.23	7.10	1.8	23.02	22.72	1.3	26.15	25.73	1.6	18.15	17.81	1.9
3 Q. '06	43.82	43.03	1.8	25.45	24.81	2.5	7.16	7.02	2.0	22.58	22.35	1.0	25.81	25.37	1.7	17.99	17.59	2.2
4 Q. '05	41.36	39.91	3.5	24.62	23.88	3.0	7.07	6.89	2.5	22.52	22.27	1.1	25.00	24.65	1.4	17.32	17.03	1.7
<b>HARTFORD</b>																		
4 Q. '06	23.64	22.93	3.0	20.64	20.17	2.3	4.64	4.48	3.5	16.49	16.29	1.2	14.14	13.79	2.5	11.16	10.99	1.5
3 Q. '06	23.43	22.70	3.1	20.31	19.80	2.5	4.54	4.39	3.4	16.33	16.15	1.1	14.03	13.68	2.5	11.07	10.87	1.8
4 Q. '05	23.05	22.04	4.4	20.07	19.29	3.9	4.41	4.26	3.3	15.95	15.73	1.4	13.50	13.12	2.8	10.65	10.47	1.7
<b>NASSAU-SUFFOLK<sup>a</sup></b>																		
4 Q. '06	29.44	29.03	1.4	27.03	26.62	1.5	7.44	7.35	1.2	26.00	25.79	0.8	23.32	23.09	1.0	17.27	17.06	1.2
3 Q. '06	29.16	28.78	1.3	26.66	26.23	1.6	7.39	7.30	1.2	25.76	25.58	0.7	22.99	22.74	1.1	17.10	16.88	1.3
4 Q. '05	27.98	27.50	1.7	25.55	25.04	2.0	7.11	7.03	1.1	24.63	24.29	1.4	21.74	21.35	1.8	16.35	16.07	1.7
<b>NEW YORK<sup>b</sup></b>																		
4 Q. '06	66.81	66.28	0.8	32.43	31.81	1.9	8.80	8.67	1.5	29.26	28.97	1.0	28.85	28.59	0.9	18.92	18.81	0.6
3 Q. '06	64.95	64.30	1.0	32.00	31.36	2.0	8.71	8.58	1.5	28.91	28.59	1.1	28.48	28.25	0.8	18.71	18.54	0.9
4 Q. '05	60.17	58.85	2.2	31.17	30.36	2.6	8.56	8.40	1.9	27.60	27.21	1.4	27.15	26.77	1.4	18.00	17.71	1.6
<b>MANHATTAN DOWNTOWN/NYC<sup>c</sup></b>																		
4 Q. '06	44.75	44.03	1.6	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	50.10	49.90	0.4	28.58	28.49	0.3
3 Q. '06	43.24	42.46	1.8	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	49.31	49.06	0.5	28.29	28.15	0.5
4 Q. '05	40.26	39.05	3.0	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	46.22	45.71	1.1	27.15	26.88	1.0
<b>NORTHERN NEW JERSEY</b>																		
4 Q. '06	26.98	26.12	3.2	25.87	24.94	3.6	7.66	7.51	2.0	27.52	27.02	1.8	24.05	23.81	1.0	16.31	16.15	1.0
3 Q. '06	26.67	25.66	3.8	25.53	24.79	2.9	7.59	7.43	2.1	27.03	26.57	1.7	23.80	23.61	0.8	16.07	15.88	1.2
4 Q. '05	25.92	24.57	5.2	25.19	24.26	3.7	7.43	7.25	2.4	25.63	25.01	2.4	23.01	22.60	1.8	15.58	15.35	1.5
<b>STAMFORD-SOUTH CT</b>																		
4 Q. '06	37.20	35.97	3.3	31.56	30.87	2.2	7.33	7.15	2.4	24.18	23.89	1.2	24.01	23.72	1.2	14.85	14.72	0.9
3 Q. '06	36.94	35.76	3.2	31.21	30.49	2.3	7.35	7.19	2.2	23.96	23.70	1.1	23.87	23.49	1.6	14.61	14.46	1.0
4 Q. '05	36.21	34.98	3.4	30.10	29.17	3.1	7.16	6.98	2.5	23.28	23.02	1.1	22.89	22.29	2.6	14.02	13.88	1.0

a For the CBD office sector, these figures represent Class A space in the Central Nassau County submarket.

b For the CBD office sector, these figures represent Midtown Manhattan. Indices for other property categories represent activity in the greater New York metropolitan area.

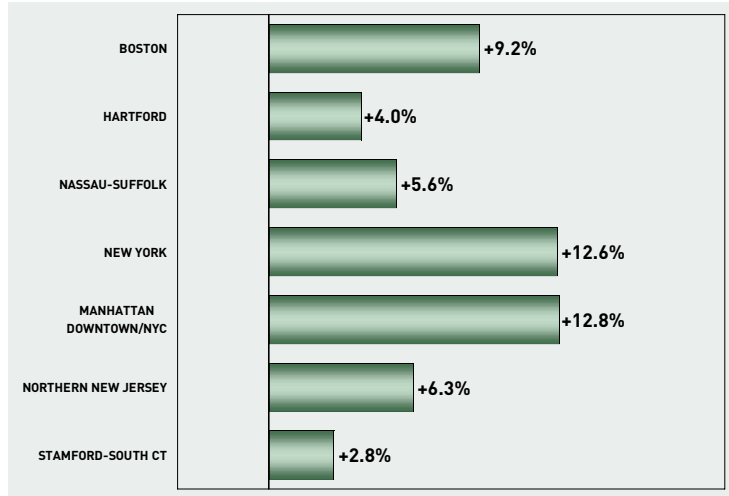
c The office data reflect Downtown Manhattan; the apartment data reflect NYC rents only.

# NORTHEAST REGION

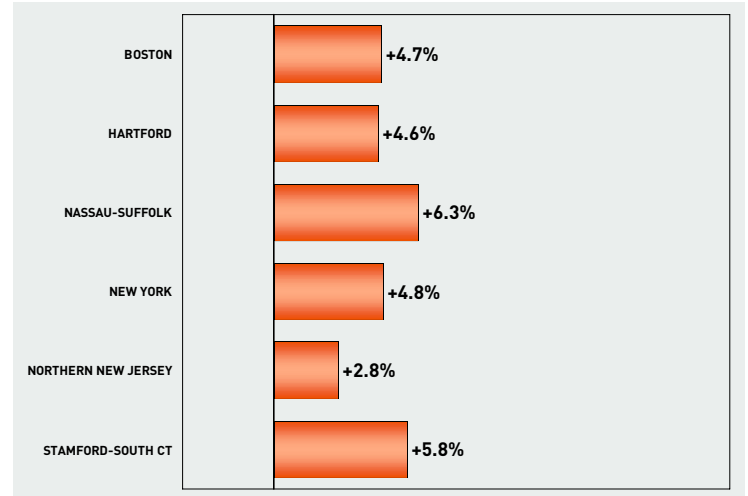
Fourth Quarter 2006

## EFFECTIVE RENTAL RATE GROWTH (BY SECTOR)—12 MONTHS

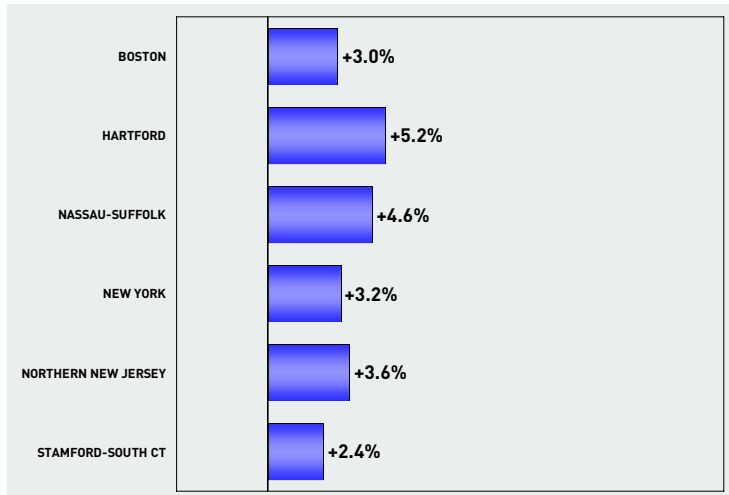
### CBD OFFICE



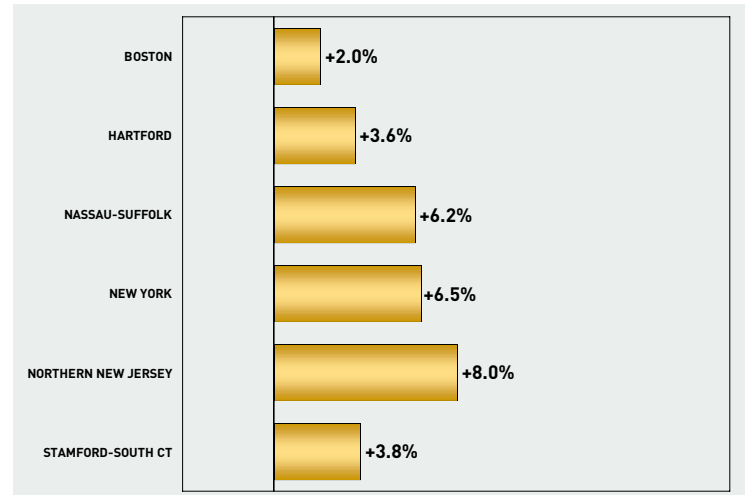
### SUBURBAN OFFICE



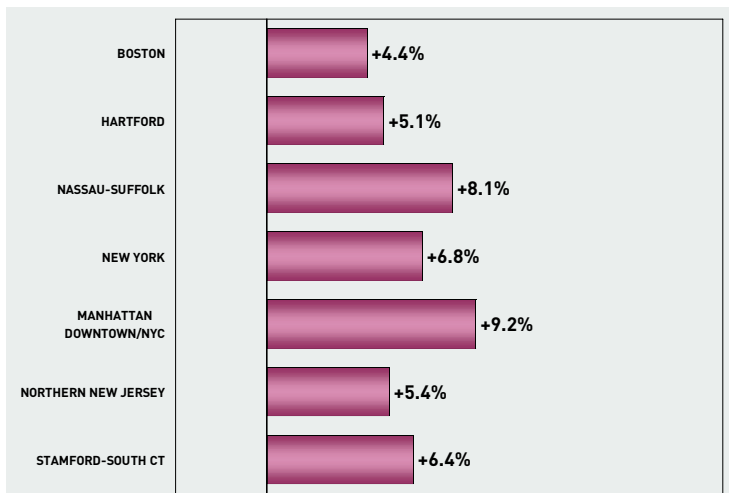
### WAREHOUSE



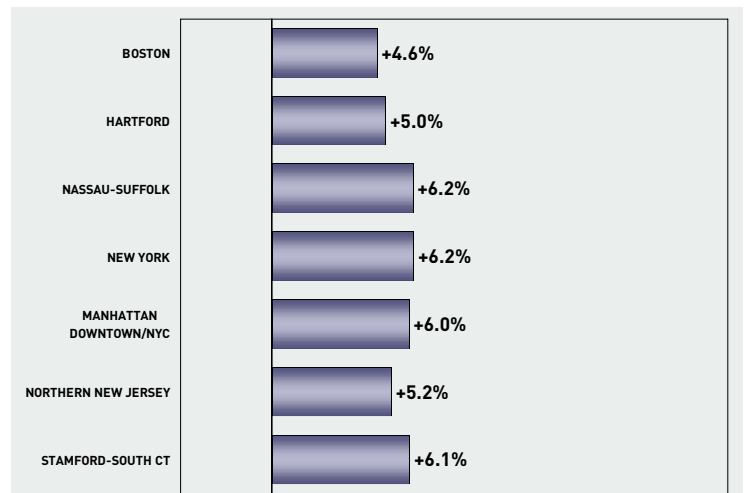
### RETAIL



### CLASS A APARTMENT



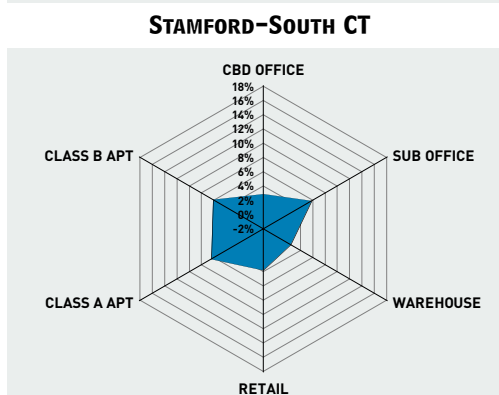
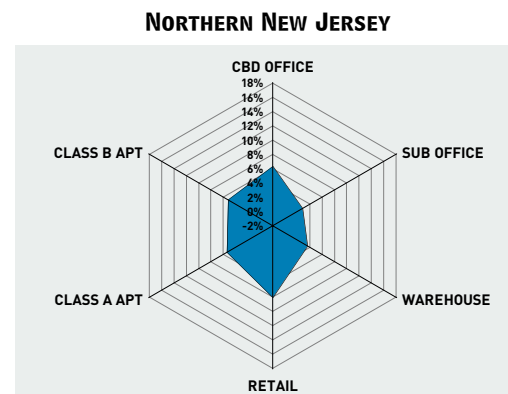
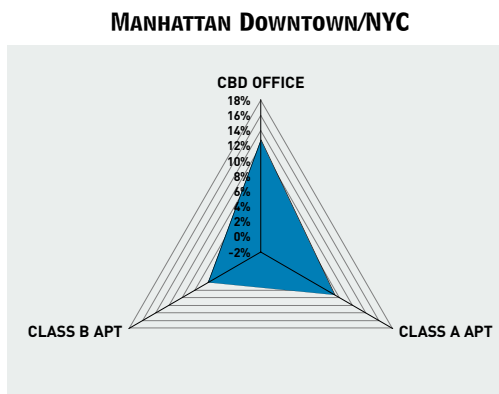
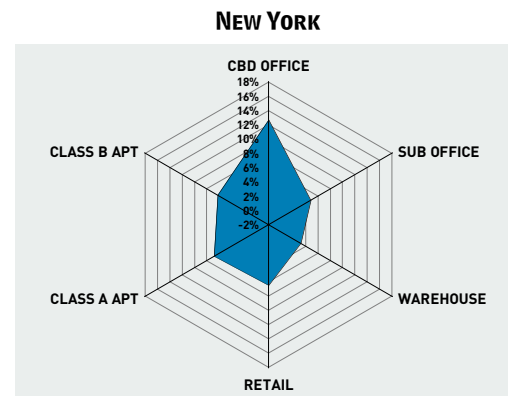
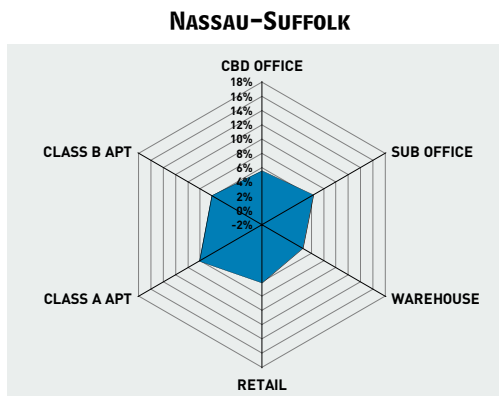
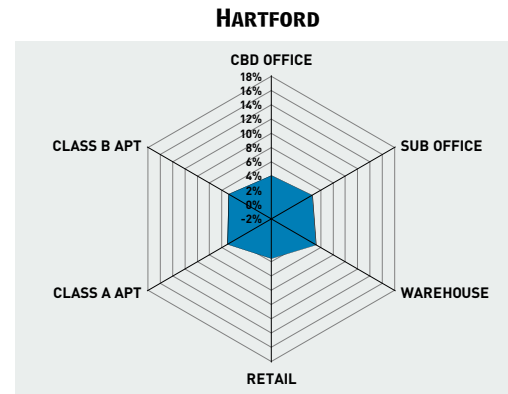
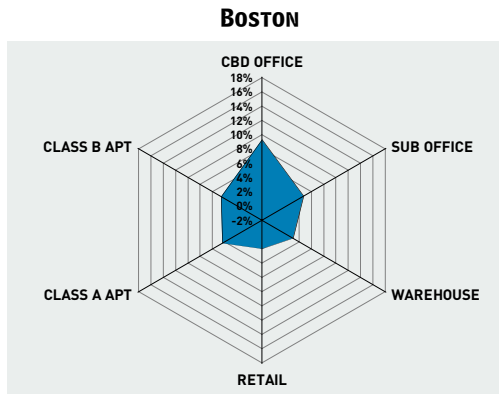
### CLASS B APARTMENT



# NORTHEAST REGION

Fourth Quarter 2006

## EFFECTIVE RENTAL RATE GROWTH (BY METRO)—12 MONTHS



**Note:** For an explanation on how to read these graphs, please see the Methodology section.

## EAST CENTRAL REGION

Fourth Quarter 2006

	CBD OFFICE Rent			SUBURBAN OFFICE Rent			WAREHOUSE Rent			RETAIL Rent			CLASS A APARTMENT Rent			CLASS B APARTMENT Rent		
	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %
<b>NATIONAL</b>	<b>\$31.75</b>	<b>\$31.11</b>	<b>2.3%</b>	<b>\$24.96</b>	<b>\$24.33</b>	<b>2.6%</b>	<b>\$6.10</b>	<b>\$5.96</b>	<b>2.5%</b>	<b>\$20.48</b>	<b>\$20.17</b>	<b>1.6%</b>	<b>\$16.68</b>	<b>\$16.37</b>	<b>2.1%</b>	<b>\$12.51</b>	<b>\$12.26</b>	<b>2.3%</b>

## CINCINNATI

4 Q. '06	21.43	20.51	4.3	19.46	18.51	4.9	4.17	4.07	2.5	15.56	15.16	2.6	10.28	9.86	4.1	7.59	7.35	3.2
3 Q. '06	21.42	20.54	4.1	19.40	18.47	4.8	4.15	4.04	2.7	15.45	15.09	2.3	10.12	9.77	3.5	7.54	7.30	3.2
4 Q. '05	21.24	20.39	4.0	19.18	18.09	5.7	4.03	3.93	2.6	14.76	14.51	1.7	9.95	9.60	3.5	7.29	7.08	2.9

## CLEVELAND

4 Q. '06	21.12	20.38	3.5	19.86	19.20	3.3	4.58	4.44	3.1	16.52	16.17	2.1	10.81	10.39	3.9	8.61	8.35	3.0
3 Q. '06	20.85	20.12	3.5	19.99	19.29	3.5	4.65	4.50	3.3	16.49	16.13	2.2	10.81	10.19	5.7	8.49	8.16	3.9
4 Q. '05	20.69	19.61	5.2	19.69	18.71	5.0	4.52	4.33	4.1	16.07	15.72	2.2	10.30	9.81	4.8	8.36	7.96	4.8

## COLUMBUS

4 Q. '06	19.32	18.49	4.3	17.50	16.87	3.6	3.71	3.59	3.3	14.34	14.00	2.4	9.53	9.29	2.5	7.87	7.52	4.5
3 Q. '06	19.28	18.35	4.8	17.43	16.82	3.5	3.70	3.57	3.5	14.36	14.07	2.0	9.47	9.23	2.5	7.83	7.38	5.8
4 Q. '05	18.91	17.76	6.1	17.64	16.78	4.9	3.60	3.47	3.6	13.49	13.25	1.8	9.24	8.93	3.4	7.52	7.02	6.6

## DETROIT

4 Q. '06	20.23	19.32	4.5	23.12	22.13	4.3	5.18	4.96	4.2	16.92	16.55	2.2	11.69	10.86	7.1	8.62	7.96	7.7
3 Q. '06	20.20	19.39	4.0	23.19	22.26	4.0	5.23	5.01	4.2	16.96	16.57	2.3	11.71	10.96	6.4	8.59	8.01	6.8
4 Q. '05	19.96	19.02	4.7	23.52	22.39	4.8	5.29	5.05	4.6	17.01	16.62	2.3	11.55	10.78	6.7	8.45	7.84	7.2

## INDIANAPOLIS

4 Q. '06	19.60	19.11	2.5	18.13	17.51	3.4	4.11	3.99	3.0	17.09	16.78	1.8	9.63	9.26	3.8	7.46	7.09	4.9
3 Q. '06	19.22	18.76	2.4	17.88	17.29	3.3	4.20	4.08	2.8	16.97	16.68	1.7	9.62	9.15	4.9	7.39	7.06	4.5
4 Q. '05	19.24	18.47	4.0	17.75	16.88	4.9	4.12	4.00	2.8	16.88	16.51	2.2	9.27	8.85	4.5	7.33	7.06	3.7

## PITTSBURGH

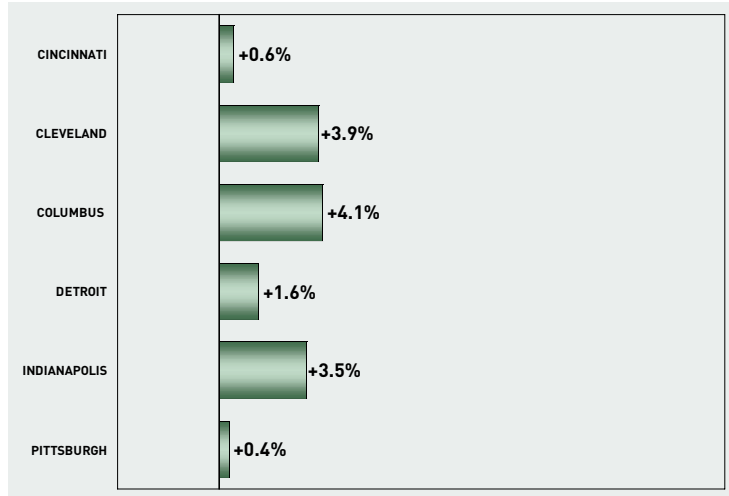
4 Q. '06	22.97	22.12	3.7	19.64	18.87	3.9	4.81	4.68	2.8	14.58	14.36	1.5	11.88	11.63	2.1	9.35	9.16	2.0
3 Q. '06	23.07	22.31	3.3	19.39	18.69	3.6	4.77	4.64	2.8	14.36	14.17	1.3	11.85	11.52	2.8	9.30	9.13	1.8
4 Q. '05	22.71	22.03	3.0	19.09	18.25	4.4	4.90	4.74	3.2	13.89	13.61	2.0	11.88	11.38	4.2	9.13	8.90	2.5

## EAST CENTRAL REGION

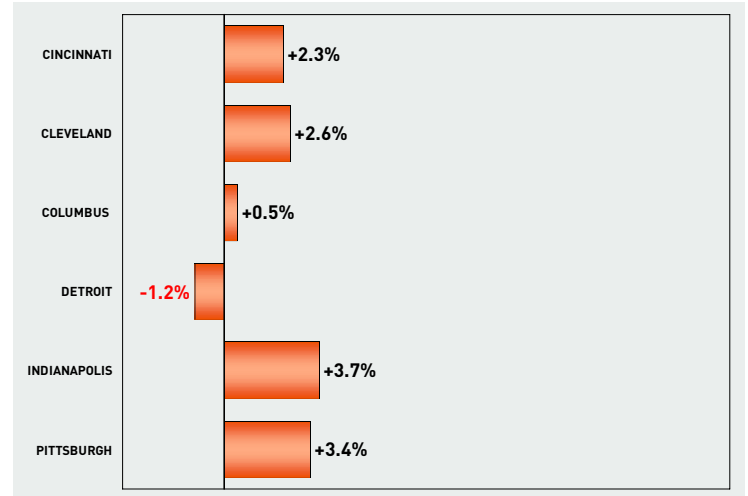
Fourth Quarter 2006

## EFFECTIVE RENTAL RATE GROWTH (BY SECTOR)—12 MONTHS

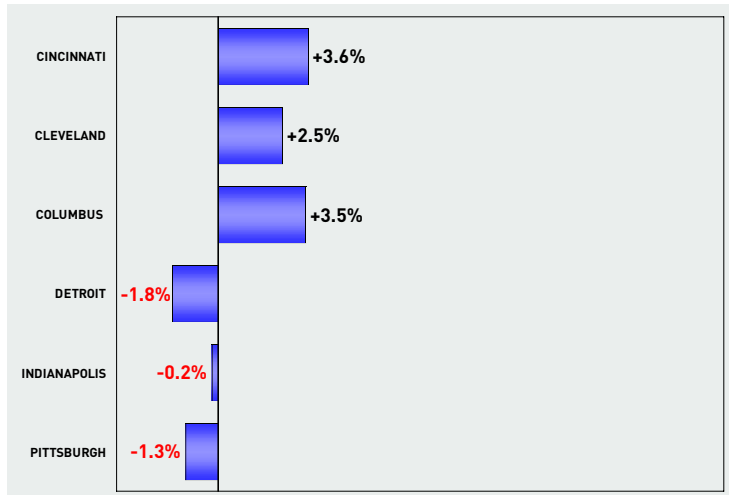
## CBD OFFICE



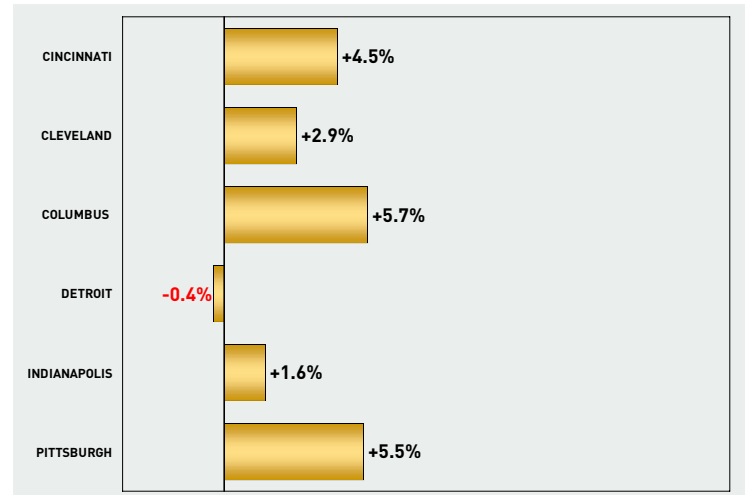
## SUBURBAN OFFICE



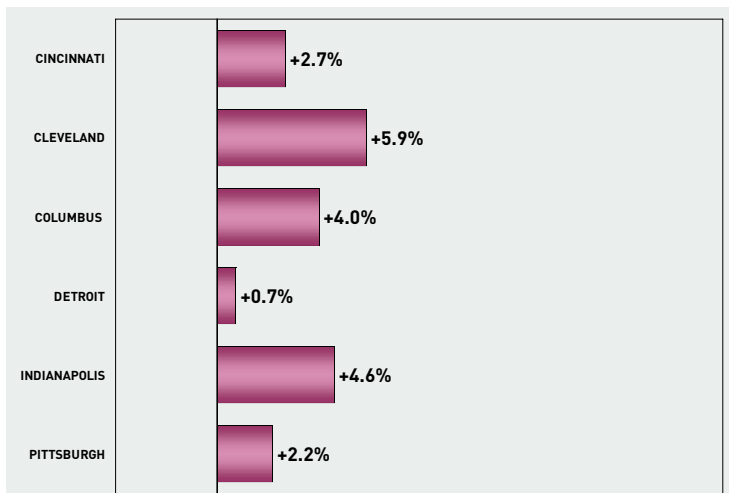
## WAREHOUSE



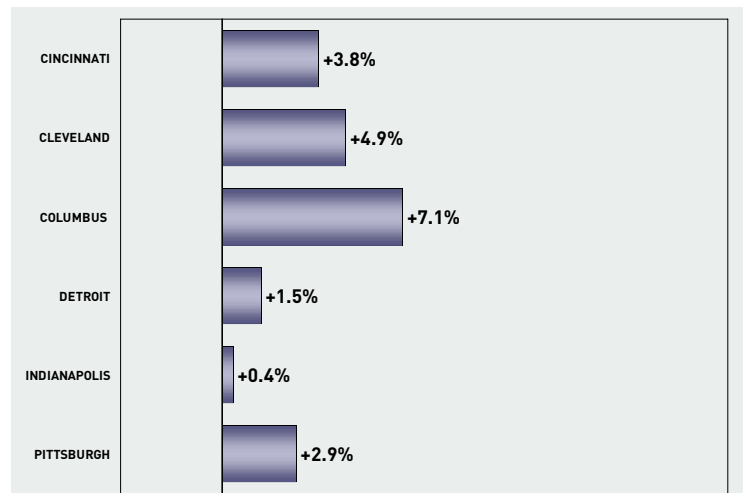
## RETAIL



## CLASS A APARTMENT



## CLASS B APARTMENT

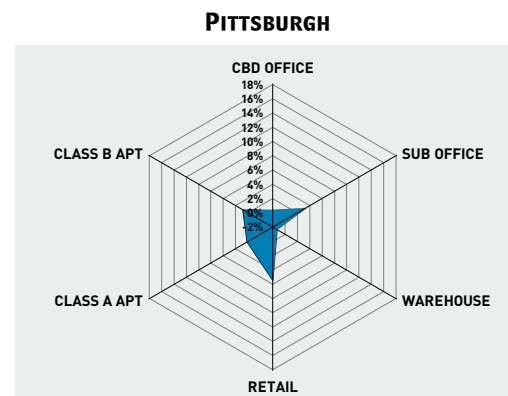
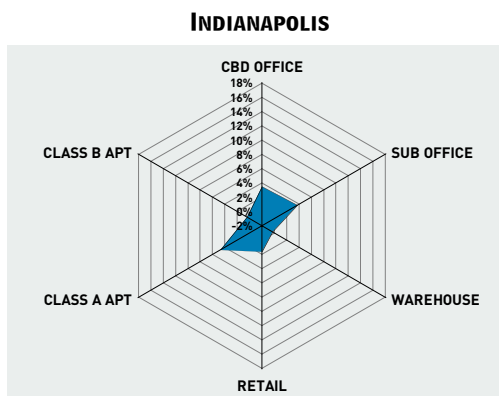
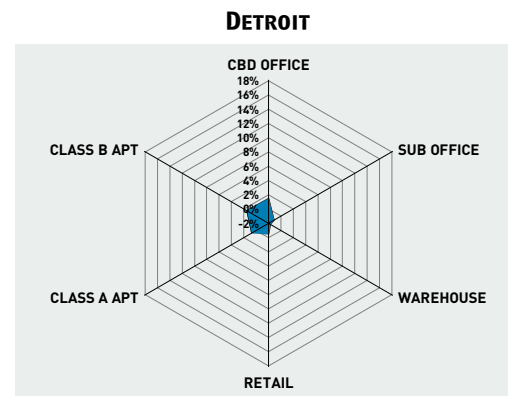
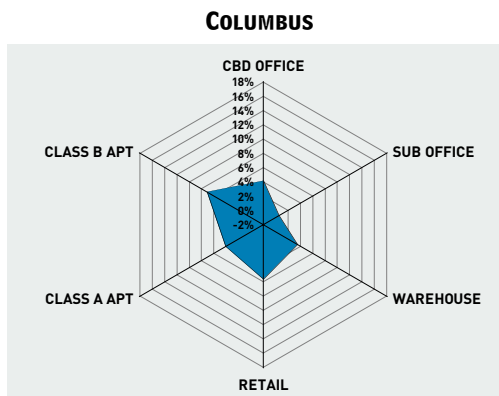
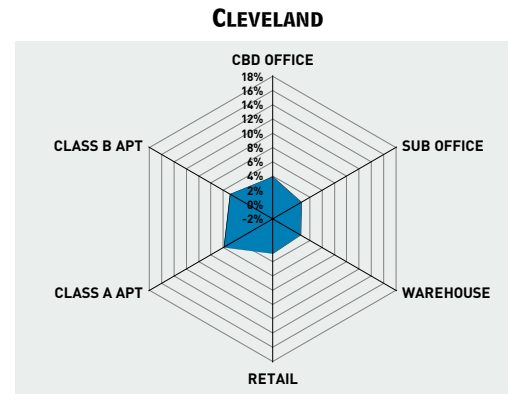
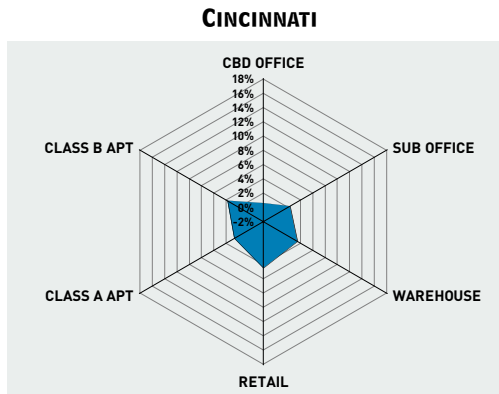




# EAST CENTRAL REGION

Fourth Quarter 2006

## EFFECTIVE RENTAL RATE GROWTH (BY METRO)—12 MONTHS



**Note:** For an explanation on how to read these graphs, please see the Methodology section.

## WEST CENTRAL REGION

Fourth Quarter 2006

	CBD OFFICE Rent			SUBURBAN OFFICE Rent			WAREHOUSE Rent			RETAIL Rent			CLASS A APARTMENT Rent			CLASS B APARTMENT Rent		
	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %	Asking sf	Effective sf	Free %
<b>NATIONAL</b>	<b>\$31.75</b>	<b>\$31.11</b>	<b>2.3%</b>	<b>\$24.96</b>	<b>\$24.33</b>	<b>2.6%</b>	<b>\$6.10</b>	<b>\$5.96</b>	<b>2.5%</b>	<b>\$20.48</b>	<b>\$20.17</b>	<b>1.6%</b>	<b>\$16.68</b>	<b>\$16.37</b>	<b>2.1%</b>	<b>\$12.51</b>	<b>\$12.26</b>	<b>2.3%</b>
<b>CHICAGO</b>																		
4 Q. '06	29.46	28.49	3.3	24.17	23.08	4.5	5.57	5.41	2.8	22.25	21.78	2.1	14.68	14.45	1.6	11.33	10.91	3.7
3 Q. '06	29.36	28.30	3.6	24.08	22.95	4.7	5.46	5.30	2.9	21.97	21.57	1.8	14.45	14.16	2.0	11.19	10.82	3.3
4 Q. '05	29.42	28.01	4.8	24.28	22.90	5.7	5.33	5.16	3.1	21.33	20.90	2.0	14.16	13.64	3.7	10.64	10.25	3.7
<b>KANSAS CITY</b>																		
4 Q. '06	18.93	18.02	4.8	20.82	20.30	2.5	4.91	4.76	3.1	17.28	17.04	1.4	10.09	9.79	3.0	7.84	7.64	2.5
3 Q. '06	18.77	17.89	4.7	20.68	20.12	2.7	4.86	4.70	3.3	17.44	17.21	1.3	9.99	9.69	3.0	7.84	7.60	3.0
4 Q. '05	19.12	18.05	5.6	20.41	19.76	3.2	4.87	4.70	3.5	17.68	17.34	1.9	9.60	9.24	3.8	7.55	7.23	4.2
<b>MILWAUKEE</b>																		
4 Q. '06	21.78	21.13	3.0	20.72	20.31	2.0	5.20	5.08	2.4	15.03	14.83	1.3	10.79	10.52	2.5	8.82	8.53	3.3
3 Q. '06	21.94	21.37	2.6	20.53	20.10	2.1	5.19	5.06	2.5	14.86	14.68	1.2	10.72	10.45	2.5	8.73	8.44	3.3
4 Q. '05	20.76	20.30	2.2	20.02	19.50	2.6	5.13	5.01	2.3	14.64	14.42	1.5	10.67	10.20	4.4	8.58	8.19	4.6
<b>MINNEAPOLIS—ST. PAUL<sup>a</sup></b>																		
4 Q. '06	23.80	23.25	2.3	23.37	22.95	1.8	6.79	6.57	3.2	19.95	19.69	1.3	12.57	12.24	2.6	10.69	10.45	2.2
3 Q. '06	23.05	22.47	2.5	22.87	22.44	1.9	6.77	6.53	3.5	19.57	19.37	1.0	12.43	12.12	2.5	10.65	10.39	2.4
4 Q. '05	22.35	21.48	3.9	22.32	21.56	3.4	6.68	6.39	4.3	19.29	19.14	0.8	12.09	11.57	4.3	10.31	9.97	3.3
<b>ST. LOUIS</b>																		
4 Q. '06	18.75	18.19	3.0	22.34	21.80	2.4	4.79	4.65	3.0	18.76	18.38	2.0	10.86	10.48	3.5	8.67	8.33	3.9
3 Q. '06	18.64	18.04	3.2	22.04	21.49	2.5	4.75	4.61	2.9	18.56	18.21	1.9	10.71	10.37	3.2	8.62	8.27	4.1
4 Q. '05	18.34	17.48	4.7	21.25	20.61	3.0	4.51	4.37	3.2	17.95	17.50	2.5	10.73	10.00	6.8	8.41	8.09	3.8

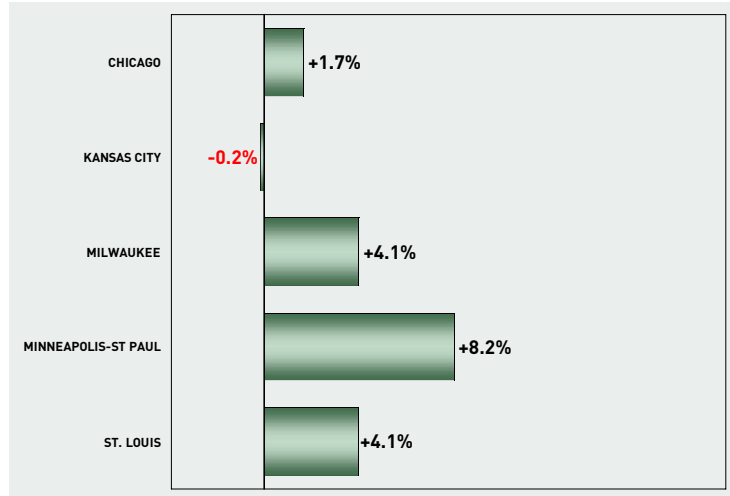
<sup>a</sup> For the CBD office sector, these figures represent properties in downtown Minneapolis.

# WEST CENTRAL REGION

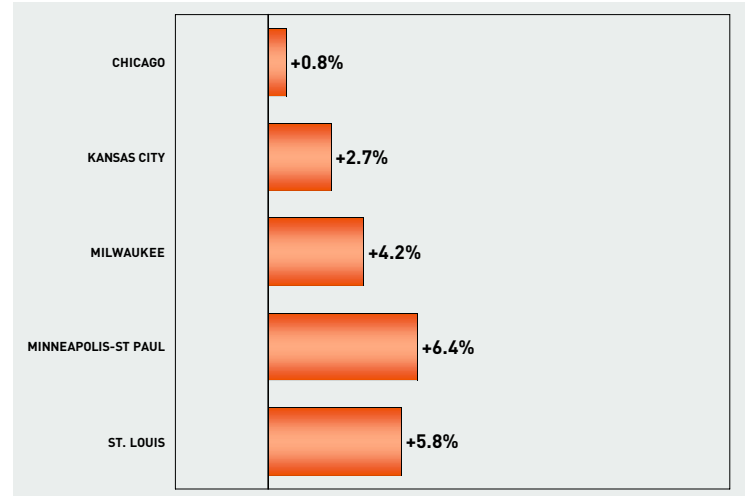
Fourth Quarter 2006

## EFFECTIVE RENTAL RATE GROWTH (BY SECTOR)—12 MONTHS

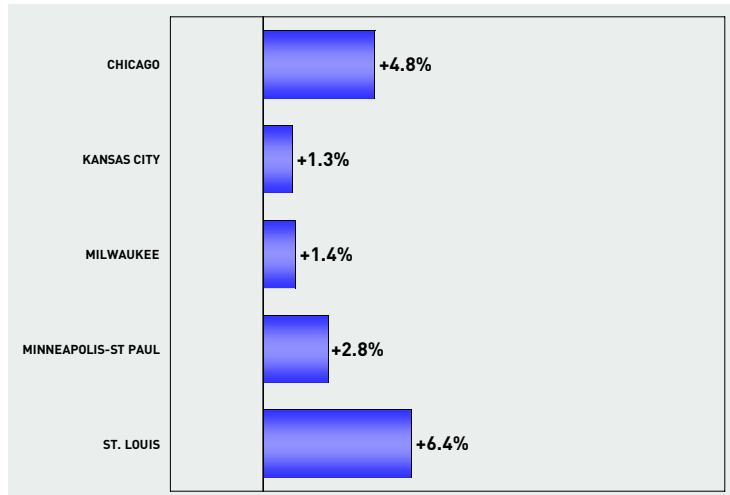
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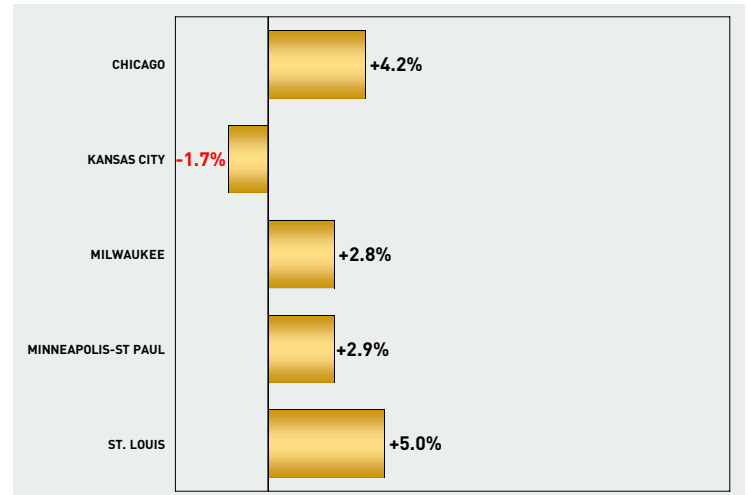
### SUBURBAN OFFICE



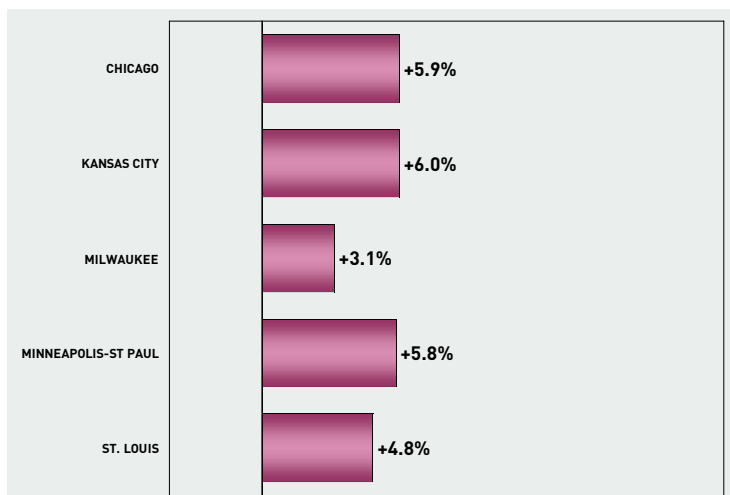
### WAREHOUSE



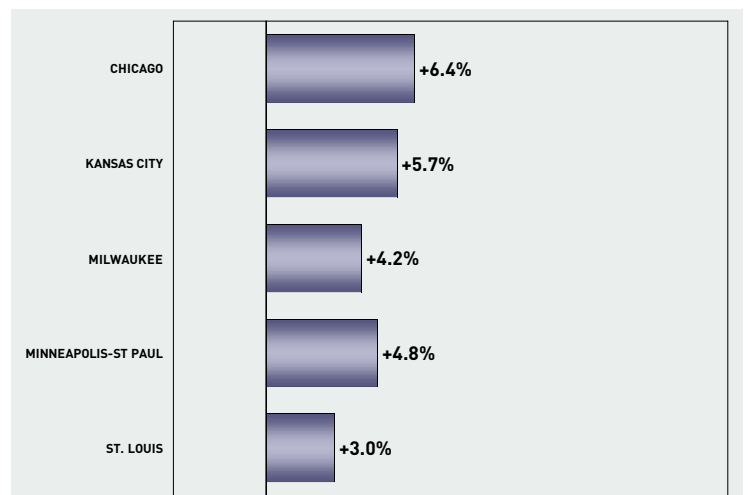
### RETAIL



### CLASS A APARTMENT



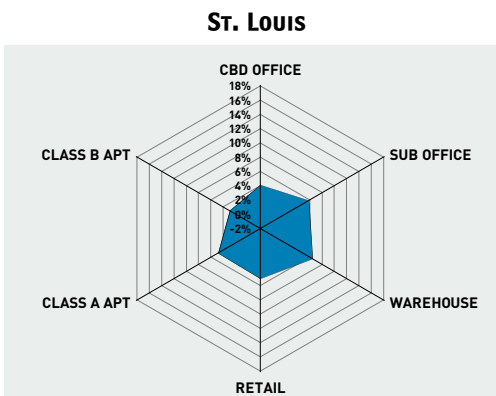
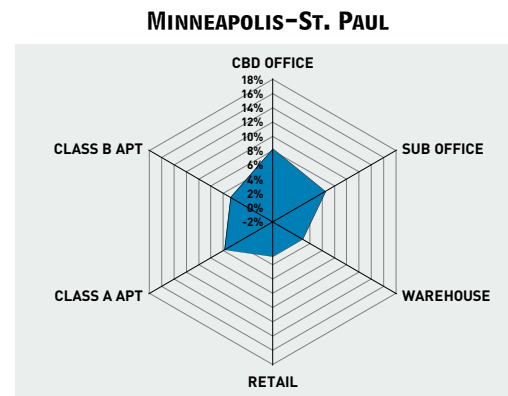
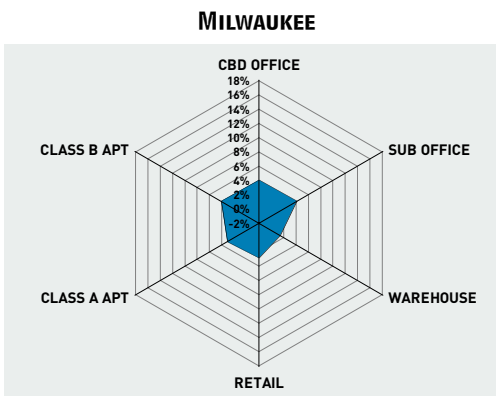
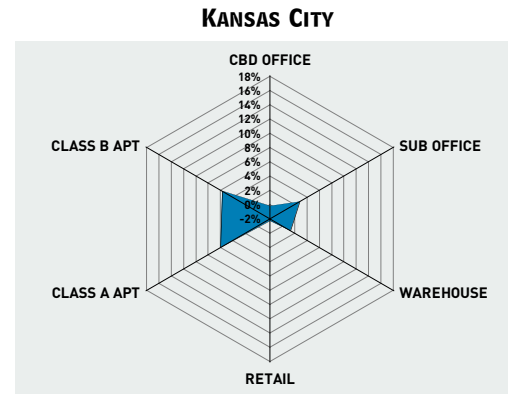
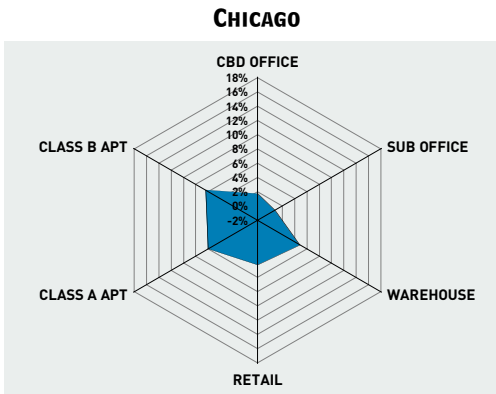
### CLASS B APARTMENT



# WEST CENTRAL REGION

Fourth Quarter 2006

## EFFECTIVE RENTAL RATE GROWTH (BY METRO)—12 MONTHS



**Note:** For an explanation on how to read these graphs, please see the Methodology section.

# PRIMARY REAL ESTATE MARKET MAKERS

Fourth Quarter 2006

Contributors of property-level data to the National Real Estate Index (INDEX) are major players in the real estate industry. The following companies provide data on their real estate activity in the markets indicated for compilation of INDEX composite statistics.

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**Kimco Realty** (Cincinnati, Miami, Nassau/Suffolk, Philadelphia)  
**GVA Lat Purser** (Jacksonville, Winston-Salem)  
**Liberty Property Trust** (Detroit, Philadelphia)  
**Lincoln Equities** (Central Jersey, Nassau/Suffolk, Newark)  
**Lincoln Property Company** (Austin, Boston, Chicago, Houston, New Orleans)  
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**Pan Pacific Retail Property** (Las Vegas, Los Angeles, Portland, Sacramento, San Jose)  
**Price Edwards** (Oklahoma City)  
**Regency Centers** (Denver, Oakland, Portland, Seattle, Tampa Bay)  
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**Weingarten Realty** (Atlanta, Houston, Kansas City)  
**Welsh Companies** (Columbus, Dayton, Minneapolis)  
**Wiggin Properties** (Oklahoma City, Tulsa)  
**Woodbury Corporation** (Salt Lake City)

The **National Real Estate Index (INDEX)** reports data on large income-producing properties leased, bought and sold nationwide.

As in previous Market Monitor publications, the new INDEX Rent Monitor compiles and reports average rents for Class A properties in local and regional markets throughout the United States. Rents for the Class A CBD (i.e., “downtown”) office, suburban office, warehouse/distribution, anchored unenclosed shopping center, and apartment sectors are reported. In addition, Class B apartment rents are compiled in all markets. The specific market data reported in the Rent Monitor are described below. Please note that the “effective rent” corresponds to what has been reported historically in the Market Monitor and Market History Report.

**Asking Rent:** The asking rent reflects the average listed rent for the market, property type and period reported. Reported retail rents include small shop space only and are triple net. Warehouse rents reflect lease rates for warehouse space only.

**Effective Rent:** Effective rents are equivalent to the asking rent, less any free rent. As noted above, the effective rent corresponds to what has been reported historically in all INDEX publications.

**Free Rent:** These data reflect the average direct rental concession offered in the form of “free rent” in each respective market/property type, expressed as a percentage of asking rent. Importantly, neither the reported effective rent nor the free rent reflects allowances for tenant improvements, utility discounts, or other discounted or free service amenities, as these factors are highly variable and negotiated on a space-by-space basis.

**SURVEY PROPERTY NORMS:** In general, the INDEX Rent Monitor attempts to formulate a “same store” rent and free rent benchmark for each local market and property type reported. In order to monitor rental rate trends, the INDEX surveys “prototype” or “tracked” properties that conform to the standards discussed below.

In general, these properties are of high quality, have current construction materials and techniques, and are aesthetically modern and attractive. The buildings are representative of local market conditions, and have stabilized operations. Except where noted below, most Class A survey properties are 15 years old or less. Norms for specific property types (and local market prototypes) reported in the INDEX are as follows:

**CBD Office:** Central Business District office properties are, generally, ten stories or greater in size, steel frame (or other high quality) construction, and possess a high quality, modern exterior finish and glass application. Properties are located in the CBD or, in a few markets (see the footnotes for each region), a submarket recognized as a primary office location. The age (i.e., year of construction) of CBD office survey properties is more variable across local markets than for other property types.

**Suburban Office:** Prototype suburban office properties are generally multi-story and/or located in a premiere business park. Generally, all survey properties, regardless of configuration, are located in established suburban office submarkets or, in some instances, central city market areas outside of the recognized CBD submarket. Prototype suburban office properties often were built more recently (generally in the past 15 years) than their urban “CBD” counterparts.

**Warehouse/Distribution:** The INDEX employs space originally designed and used for true warehouse/distribution or storage as the property norm. Generally, buildings are of tilt-up concrete construction, with flat roofs and a clear space span of 22-30 feet. Typically, no more than 20% of the total space is office build-out. Most buildings contain a minimum of 50,000 square feet and are located in a quality industrial park or other superior location. Because such a high proportion of industrial space is either owner-occupied or let to single tenants, the INDEX liberally supplements its warehouse survey property universe with other third-party sources of data.

**Retail:** A neighborhood or community center, rather than an enclosed mall, is the property norm for shopping centers. The typical center is 75,000–225,000 square feet and contains at least one major anchor tenant, usually a high quality national or regional grocery/drug store. Generally, 30%–50% of the space in prototype retail centers is occupied by anchor tenants, and construction is single story and of modern design, with ample parking (i.e., a 3:0 or 3.5:1 parking-lot-to-developed-space ratio is common). Properties are located in established neighborhoods, both urban and suburban.

**Apartment:** Generally, prototype apartment communities contain 100–300 units and have amenities appropriate for the geographic region, including covered parking for at least one car per apartment unit. Most survey apartments are garden- or campus-style. Typically, construction is standard stud frame with a stucco or other high quality exterior, and there is quality landscaping with some mature trees and shrubbery. Because we believe it is important to capture rental trends in as many local submarkets as possible, however, we typically also survey some mid-rise apartment properties, generally in urban locations.

Prototype Class A apartment properties typically have been built or extensively rehabilitated in the past 15 years. Class B apartment properties surveyed by the INDEX generally were built or extensively rehabilitated from 15 to 25 years ago.

**Note:** As for most statistical data services, previously-reported data is revised as needed to reflect the receipt of new data. We believe this approach helps assure the most reliable data over the long-term. In particular, all data reported in the current period should be considered preliminary.

**Radar Graph Explanation:** The radar graphs use a hexagon to show the rental growth rate for six different property types in a single metro market (except Manhattan Downtown/NYC which shows only three). Each graph contains six axes, representing the noted property sector. Generally, the larger a shaded area is, the greater the rental growth for that property type for the metro displayed.

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## PACIFIC/NORTHWEST

Oakland-East Bay  
Portland  
Sacramento  
San Francisco  
San Jose  
Seattle  
Honolulu

## PACIFIC/SOUTHWEST

Albuquerque  
El Paso  
Las Vegas  
Los Angeles  
Orange County  
Phoenix  
Riverside-San Bernardino  
San Diego

## PLAINS/WEST

Austin  
Dallas-Fort Worth  
Denver  
Oklahoma City  
Salt Lake City  
San Antonio  
Tulsa

## FLORIDA/GULF COAST

Ft. Lauderdale  
Houston  
Jacksonville  
Miami  
New Orleans  
Orlando  
Tampa-St. Petersburg  
West Palm Beach

## SOUTHEAST

Atlanta  
Birmingham  
Charlotte  
Greensboro/Winston-Salem  
Greenville-Spartanburg  
Memphis  
Nashville  
Raleigh-Durham

## MID-ATLANTIC

Baltimore  
Central New Jersey  
Philadelphia  
Richmond  
Virginia Beach-Norfolk  
Washington, DC

## NORTHEAST

Boston  
Hartford  
Nassau-Suffolk  
New York  
Manhattan Downtown/New York City  
Northern New Jersey  
Stamford-South CT

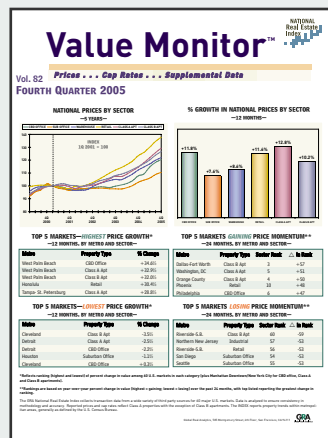
## EAST CENTRAL

Cincinnati  
Cleveland  
Columbus  
Detroit  
Indianapolis  
Pittsburgh

## WEST CENTRAL

Chicago  
Kansas City  
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