STAMFORD Overview



		Curren	t Vacano	y*		Net New	Supply	(000SF)**		Net A	bsorptio	n (000SF)**
Apartment		Û	9.0%			仓	1,069			Û	-120	
	2.1%			9.7%	-437			6,235	-693			4,343
	85:2		1	96:1	94:4			87:4	95:1		T	87:4
Office		û	14.9%			ប៌	873			Û	-1,143	
	5.5%			21.6%	-257			4,610	-1,163		1	4,223
	82:1			90:4	94:2			89:1	02:1		-1	87:4
Retail		仓	11.6%			Û	821			Û	-241	
	4.5%			19.8%	318			1,638	-865			2,532
	87:1			82:2	84:3			97:4	91:1	-	1	83:4
Warehouse		Û	12.3%			⇔	284			Û	-163	
	1.5%			14.1%	-87			1,062	-486	_ #		1,263
	84:2		<u> </u>	90:2	94:4	- ;		87:4	89:4		+	87:4
Hotel		Û	62.3%			Û	512			Û	-553	
	67.7%			55.3%	-45			2,886	-811	_ =		1,100
	01:1		•	91:2	95:2			86:3	02:1	-	1	01:1

^{*}Occupancy for Hotels

^{**}Apartment and Hotel data are in units.

STAMFORD Analysis/Economy

Notable Economic and Real Estate Market Events

- ECON Local employment continues to hold up slightly better than the national average, falling 0.9% during the 12 months ending in June, and conditions have begun to show signs of stabilizing. Manufacturing remains the source of the majority of recent job losses, although declines in the local sector are significantly slower than those nationally on a percentage basis. More than 3,800 manufacturing jobs were lost during the year ending in June and declines have continued with a recent announcement by Bridgeport Machines that it is shutting down and laying off its 225 employees. Losses in the retail sector have also been substantial (2,900 jobs), and with Ames closing its doors this year, losses should continue to rise. Wal-Mart recently received 3,000 applications for 250–300 jobs at a store it is opening in Waterbury. Not unlike most metro areas in the northeast, weak demographic trends will limit economic expansion over the forecast.
- APT The metro's economic woes and weak demand growth have pushed vacancies to 9%, but vacancies have likely reached their peak this cycle. Construction levels pale in comparison to those of the late 1980s, but have been relatively substantial for this market, which saw virtually no activity through most of the last decade. AvalonBay recently completed a redevelopment project in the city of Stamford. The project is a 368-unit high-rise called Avalon Bedford. The REIT is also active on new projects, with its 323-unit Avalon on Stamford Harbor and 104-unit Avalon New Canaan set to complete this year. Archstone-Smith has also been an active developer here and has a 244-unit project in the pipeline. Development has been quieter around New Haven. AvalonBay was met with stiff local opposition when it proposed a 284-unit project in Milford. Even as the local economy recovers, weak demographics are expected to limit the market's recovery over the forecast.
- OFF While holding below their historical average, office vacancies have risen in recent quarters to near 15% levels. Conditions appear to be leveling off despite American Express's decision earlier this year to return to Manhattan, and new demand is beginning to crop up. Andor Capital recently picked up nearly 150,000 SF of sublease space from Crompton Corp. at One American Lane in Greenwich, and Marsh & McLennan has leased 91,000 SF at the speculative 256,000 SF 601 Merrit 7 Corporate Park in Norwalk (although the firm will vacate a smaller block of space in the CBD). The lack of construction in this market has prevented a more severe downturn, particularly as companies such as American Skandia, Crompton Corp., and Hyperion Solutions have put space back on the market. Construction is expected to remain limited over the forecast. Proposals for two 500,000 SF+ projects in the CBD have yet to come to fruition and future development is likely to consist of smaller properties such as the 275,000 SF office component of Strand/BRC's proposed Admiral's Wharf Development.
- RET Slower job growth and weaker consumer confidence has pushed economic vacancies steadily higher since 2000. Current conditions have loosened fundamentals despite the metro's above-average incomes and relatively restrained development. Big-box construction has been steady here in recent quarters, but while some retailers such as Kohl's, Target, and Wal-Mart will continue to expand, others such as Home Depot appear to be taking a respite. IKEA is reportedly interested in building a store at the proposed site of the now cancelled Galleria at Long Wharf. The recent announcement that Ames is closing its doors (including 22 stores in Connecticut) will push physical vacancies higher.
- WHS The impact of the changing economic climate has been relatively mild on the local warehouse market. Construction has been minimal and demand is driven by local users. Tenant activity has centered on Bridgeport and New Haven. United Technologies leased 128,000 SF of industrial space in Bridgeport, while H&M has taken 130,000 SF of distribution space in northern New Haven. On the down side, Bindley Western is vacating 158,000 SF in Orange and SureSource is vacating space in Trumbull for a new facility it plans to build in Shelton.
- HOT Hotel occupancies continue to tumble lower in response to weak demand. Developers have focused on smaller limited-service
 product such as the 128-room Marriott Courtyard and the 106-room Spring Hill Suites, which both recently completed in Danbury.

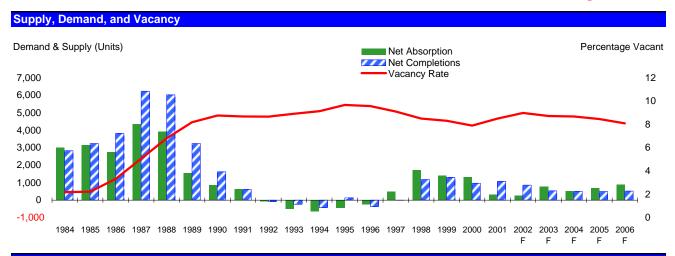
Demographic Trends								
				Α	nnual Grow	th Rates		
	2002	*	1982-	1991	1992-	2001	2002-	-2006
Category	Market	U.S.	Market	U.S.	Market	U.S.	Market	U.S.
Population	1,718	288,644	0.4%	1.0%	0.4%	1.2%	0.2%	0.9%
Households	647	107,955	0.8%	1.3%	0.5%	1.3%	0.4%	1.1%
Median Household Income	\$61,965	\$44,924	5.6%	4.4%	2.8%	3.7%	3.4%	3.4%
Apartment-Renting Households	210	36,052	0.3%	1.7%	0.0%	0.5%	0.7%	1.2%
Real Retail Sales Per Capita	\$5,402	\$4,493	2.5%	1.5%	1.0%	1.8%	1.3%	1.5%

Employment Trends								
	2002*	•		Α	nnual Grow	th Rates		
		Location	1982-	1991	1992-	2001	2002-2006	
SIC Category	Employment	Quotient	Market	U.S.	Market	U.S.	Market	U.S.
Total Services	281	1.1	3.2%	4.3%	2.6%	3.7%	2.2%	2.6%
Business Services	65	1.1	2.8%	6.6%	5.5%	6.2%	2.7%	3.1%
Other Services	216	1.1	3.3%	3.8%	1.8%	3.0%	2.0%	2.5%
Retail Trade	132	0.9	1.2%	2.5%	0.5%	2.0%	0.9%	1.6%
Government	101	0.8	1.0%	1.6%	1.7%	1.3%	0.1%	0.7%
Manufacturing	123	1.2	-3.0%	-0.6%	-2.3%	-0.6%	0.1%	-0.3%
F.I.R.E.	60	1.3	3.8%	2.2%	1.3%	1.5%	2.6%	0.9%
Wholesale Trade	40	0.9	0.6%	1.3%	-1.0%	1.4%	1.0%	1.2%
Trans., Comm., Util.	38	0.9	0.3%	1.1%	0.5%	2.0%	0.6%	1.0%
Construction	30	0.7	-0.7%	1.4%	2.9%	4.2%	0.6%	0.6%
Mining	0	0.0	-15.6%	-6.0%	-0.2%	-1.6%	-20.4%	-1.2%
Total Employment	805	1.0	0.6%	1.9%	0.8%	2.0%	1.2%	1.4%
Office-Using Employment	200	1.1	3.0%	3.0%	2.2%	2.9%	2.2%	1.9%
Trucking/Warehouse Employment	47	0.9	0.7%	1.5%	-1.0%	1.7%	0.5%	1.2%

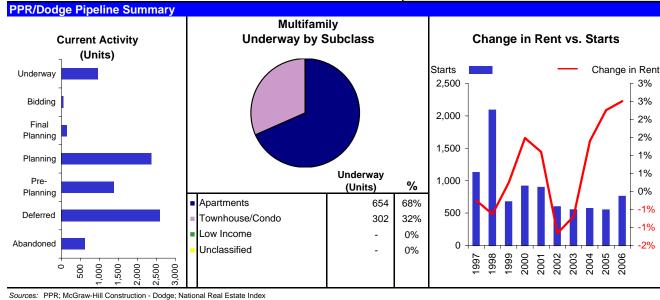
^{*}All units (except for dollar denominated figures) in thousands.

Current Econon	Current Economic Indicators										
Employment	Labor Force	Unemployment	Employment	Net Migration (000)	Cost Indices	(U.S. = 100)					
Growth 6/02	Growth 6/02	Rate 6/02	Volatility Ratio	2001	Business	Living					
-0.9%	-0.4%	3.7%	1.0	-4.0	113	111					

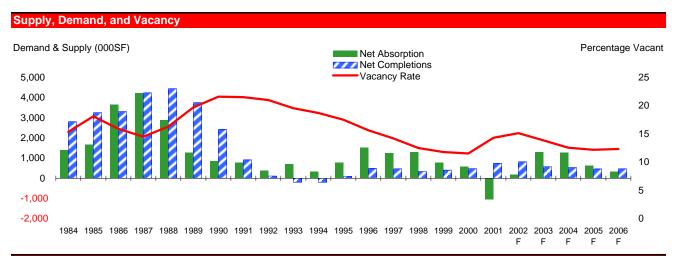
STAMFORD Apartment



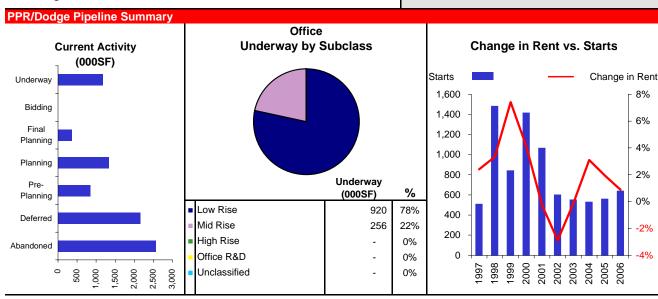
Apartment Market Statistics (Units)										
	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006
Apt. Vacancy	9.1%	8.5%	8.3%	7.9%	8.5%	9.0%	8.7%	8.7%	8.5%	8.1%
Apt. Net Absorption	490	1,726	1,404	1,329	325	252	772	507	694	905
% Growth	0.5%	1.8%	1.4%	1.3%	0.3%	0.2%	0.8%	0.5%	0.7%	0.9%
Multifamily Starts	1,126	2,089	674	915	895	597	551	569	547	758
% Change	296.5%	85.5%	-67.7%	35.8%	-2.2%	-33.3%	-7.7%	3.3%	-3.9%	38.6%
Net Apt. Completions	-11	1,183	1,294	966	1,082	860	528	501	490	521
Apt. Inventory	107,335	108,518	109,812	110,778	111,860	112,720	113,248	113,749	114,238	114,759
% Growth	-0.0%	1.1%	1.2%	0.9%	1.0%	0.8%	0.5%	0.4%	0.4%	0.5%
Apt. Rent Index	100	99	99	101	102	101	100	101	104	106
% Change	-0.3%	-0.6%	0.3%	1.5%	1.1%	-1.2%	-0.7%	1.4%	2.3%	2.5%



STAMFORD Office

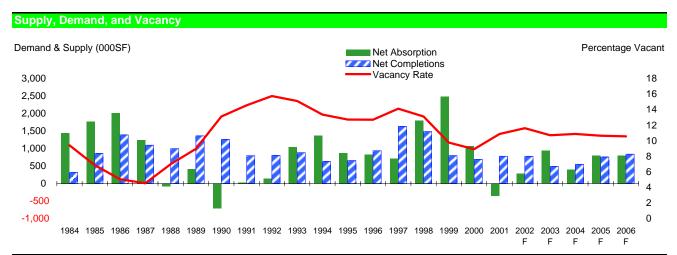


Office Market Statist	tics (000SF)									
	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006
Vacancy	14.2%	12.5%	11.8%	11.5%	14.3%	15.1%	13.8%	12.5%	12.2%	12.3%
Net Absorption	1,252	1,298	774	581	-1,030	177	1,299	1,277	633	321
% Growth	2.5%	2.6%	1.5%	1.1%	-1.9%	0.3%	2.5%	2.4%	1.1%	0.6%
Starts	506	1,478	838	1,413	1,063	598	549	526	556	637
% Change	-56.6%	192.3%	-43.3%	68.6%	-24.8%	-43.7%	-8.1%	-4.2%	5.7%	14.5%
Net Completions	465	331	404	480	747	817	575	529	463	469
Inventory	59,299	59,631	60,035	60,515	61,262	62,079	62,654	63,183	63,645	64,115
% Growth	0.8%	0.6%	0.7%	0.8%	1.2%	1.3%	0.9%	0.8%	0.7%	0.7%
Rent Index	102	106	114	118	118	115	115	118	120	121
% Change	2.4%	3.3%	7.4%	4.1%	-0.3%	-2.9%	-0.1%	3.1%	1.9%	0.9%

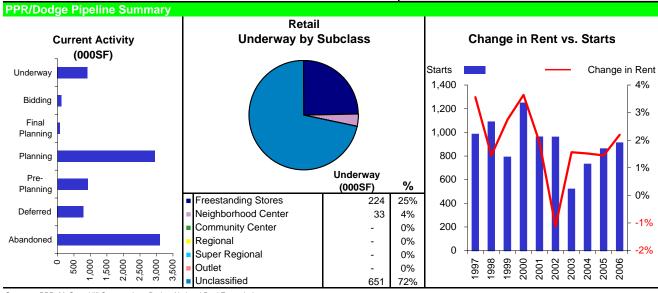


Sources: PPR; McGraw-Hill Construction - Dodge; National Real Estate Index

STAMFORD Retail



Retail Market Statistics (000SF)										
	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006
Vacancy	14.1%	13.1%	9.8%	8.9%	10.9%	11.6%	10.7%	10.9%	10.7%	10.6%
Net Absorption	713	1,802	2,484	1,078	-352	288	940	407	796	805
% Growth	1.7%	4.1%	5.5%	2.2%	-0.7%	0.6%	1.9%	0.8%	1.6%	1.6%
Starts	983	1,088	790	1,247	961	959	520	731	860	910
% Change	-64.0%	10.7%	-27.4%	57.8%	-22.9%	-0.2%	-45.8%	40.6%	17.7%	5.7%
Net Completions	1,638	1,488	801	695	785	782	496	554	759	843
Inventory	50,832	52,319	53,120	53,815	54,600	55,382	55,878	56,432	57,191	58,034
% Growth	3.3%	2.9%	1.5%	1.3%	1.5%	1.4%	0.9%	1.0%	1.3%	1.5%
Rent Index	104	105	108	112	114	113	115	116	118	121
% Change	3.6%	1.4%	2.7%	3.6%	1.9%	-1.1%	1.6%	1.5%	1.5%	2.2%

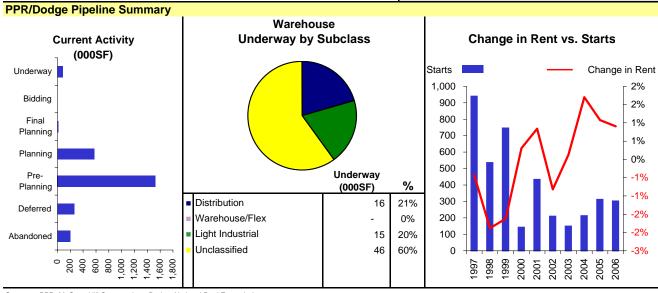


Sources: PPR; McGraw-Hill Construction - Dodge; National Real Estate Index

STAMFORD Warehouse

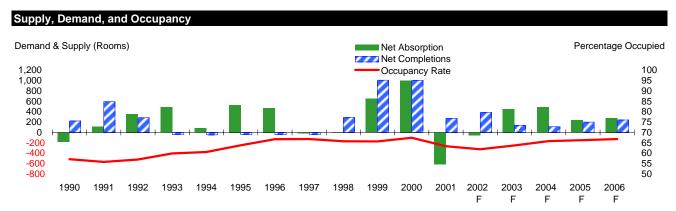
Supply, Demand, and Vacancy Demand & Supply (000SF) Percentage Vacant Net Absorption Net Completions Vacancy Rate 1,400 16 1,200 14 1,000 12 800 10 600 400 8 200 0 -200 2 -400 -600 0 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 F F

Warehouse Market Statistics (000SF) 2002 1997 1998 1999 2000 2001 2003 2004 2005 2006 Vacancy 10.7% 10.3% 10.2% 10.2% 11.5% 12.4% 11.3% 10.8% 11.0% 11.2% **Net Absorption** 135 630 546 349 -110 3 393 258 189 177 0.7% 3.3% 2.7% 1.7% 0.0% 1.9% 1.2% 0.9% 0.8% % Growth -0.5% **Starts** 940 536 746 143 433 210 150 213 312 302 188.5% -43.0% -80.8% 202.4% -51.5% -28.5% 46.2% -3.1% % Change 39.2% 41.9% 299 606 583 389 217 259 **Net Completions** 254 149 155 253 Inventory 21,632 22,238 22,821 23,210 23,427 23,681 23,829 23,984 24,237 24,495 % Growth 1 4% 2.8% 2 6% 1 7% 0.9% 1 1% 0.6% 0.6% 1.1% 1 1% Rent Index 100 98 96 96 97 96 97 98 99 100 -0.4% 0.8% % Change -1.9% -1.6% 0.3% -0.8% 0.1% 1.7% 1.1% 0.9%

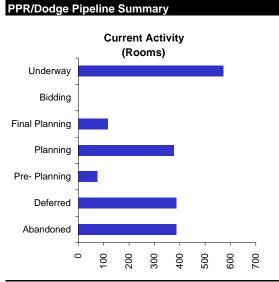


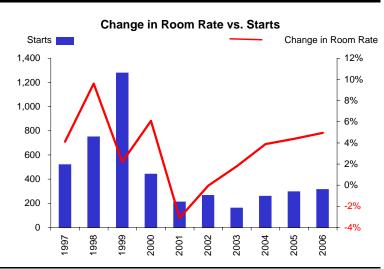
Sources: PPR; McGraw-Hill Construction - Dodge; National Real Estate Index

STAMFORD Hotel



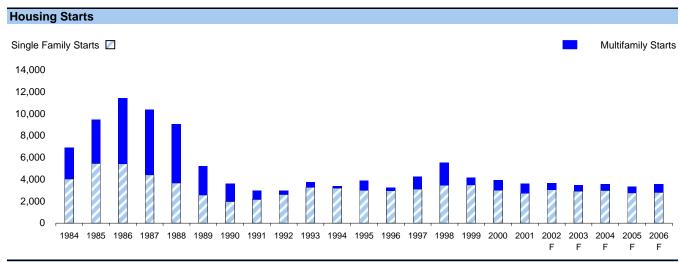
Hotel Market Statist	ics (Rooms)									
	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006
Occupancy	66.9%	65.8%	65.7%	67.5%	63.4%	62.0%	63.8%	65.8%	66.3%	66.9%
Net Absorption	-10	-1	652	1,003	-611	-47	454	485	234	278
% Growth	-0.1%	-0.0%	5.7%	8.3%	-4.7%	-0.4%	3.7%	3.8%	1.8%	2.1%
Starts	518	749	1,277	440	209	264	159	257	294	313
% Change	206.5%	44.6%	70.5%	-65.5%	-52.5%	26.3%	-39.8%	61.6%	14.4%	6.5%
Net Completions	-38	292	1,009	1,002	275	385	137	113	202	243
Inventory	16,998	17,290	18,299	19,301	19,576	19,962	20,099	20,211	20,413	20,657
% Growth	-0.2%	1.7%	5.8%	5.5%	1.4%	2.0%	0.7%	0.6%	1.0%	1.2%
Room Rate Index	104	114	117	124	120	120	122	127	132	139
% Change	4.1%	9.6%	2.2%	6.1%	-3.1%	-0.1%	1.8%	3.9%	4.4%	5.0%
RevPar Index	103	109	113	122	109	109	116	123	130	137
% Change	3.5%	5.6%	3.3%	8.0%	-10.7%	0.2%	6.7%	5.6%	5.3%	5.9%

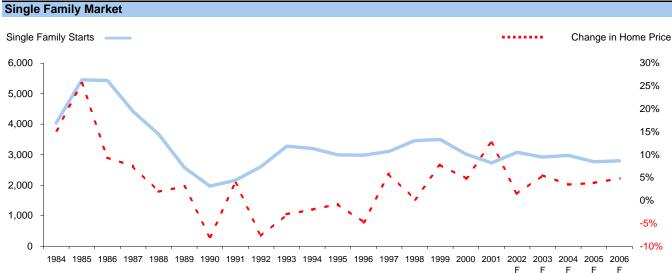




Sources: PPR; McGraw-Hill Construction - Dodge; Smith Travel Research

STAMFORD Single Family





Sources: PPR; Economy.com

Single Family Market S	tatistics									
	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006
Starts	3,112	3,461	3,499	3,020	2,731	3,077	2,920	2,977	2,772	2,803
% Change	4.4%	11.2%	1.1%	-13.7%	-9.6%	12.7%	-5.1%	2.0%	-6.9%	1.1%
Completions	3,097	3,258	3,646	2,992	2,881	3,080	2,885	3,007	2,819	2,798
Apartment Market Stati	stics									
Multifamily Starts	1,126	2,089	674	915	895	597	551	569	547	758
% Change	296.5%	85.5%	-67.7%	35.8%	-2.2%	-33.3%	-7.7%	3.3%	-3.9%	38.6%
Apartment Completions	-11	1,183	1,294	966	1,082	860	528	501	490	521

Sources: PPR; McGraw-Hill Construction - Dodge

Apartment Projects

Title	Address	Units	Stage	Target Start	Target Completion
'Signature Place' Residential -Retail (3 Bldgs - 932 Units)	Tresser Blvd & Greyrock Place, Stamford Fairfield	932	Deferred		
Avalon on Stamford Harbor	Stamford Stamford	323	Underway	10/00	12/02
Four Winds Residential Community	Mountain View Dr, Shelton Fairfield	316	Planned		
Avalon Community at River View Plaza	Belden Avenue, Norwalk Norwalk	314	Planned		
Greyrock Towers (Avalon Greyrock)	Stamford	306	Completed		6/02
Avalon Community (Milford)	Int. of Wolf Harbor and Wheelers Farms Rds., Milford Bridgeport	284	Planned		
Archstone Washington Boulevard	Washington Boulevard, Mill River Corridor Stamford	244	Planned	4/02	
Jefferson at Milford Apartment Complex (204 units)	Woodmont Rd and Brooklawn Rd, Milford New Haven	204	Planned		
Archstone Stamford	Bedford, North, and Summer Streets Stamford	160	Completed	6/00	12/01
Park Square West Residential/Retail Development Ph I	Stamford	143	Completed		12/01

Office Projects

Title	Address	SF (000)	Stage	Target Start	Target Completion
Acorn Technology Campus	600 Derby Ave, Rte. 34 nr Maltby Lakes), West Haven New Haven	1,143	Planned	4/02	9/03
Bridgeport Landing - mixed use project	Steel Point, Bridgeport Waterfront Bridgeport	1,000	Planned		
Biotech Office Park	380 Mather St, Hamden New Haven	732	Cancelled		
The Towers at Merritt River Office Complex	25 & 35 Glover Ave, Norwalk Fairfield	639	Planned	5/02	
425 Atlantic	425 Atlantic St. (int. of Atlantic and Tresser Blvd.), Stamford CBD Stamford CBD	580	Planned		
Connecticut Place	Richmond Hill Ave, Stamford CBD Stamford CBD	574	Deferred		
CuraGen Corp Building (New)	755-779 E Main St, Branford New Haven	437	Proposed		
20 Westport Road Tenants: News America, Louis Dreyfus	Wilton, Wilton South Central	335	Completed	3/00	12/01
Merrit 7 Corporate Park - Bldg 601	Norwalk Norwalk	256	Completed		6/02
Constitution Square Office Building (Waterview Dr)	Waterview Dr (north side, Shelton Fairfield	231	Planned		

STAMFORD Retail Projects

Title	Address	SF (000)	Stage	Target Start	Target Completion
Galleria at Long Wharf	Downtown New Haven	1,300	Cancelled		
Tenants: Nordstrom, Filenes, Macy's L&	Г				
Wal-Mart Store #3547	680 Connecticut Ave, Norwalk Fairfield	200	Planned		
Target Downtown Retail Complex	Broad Street Stamford CBD	200	Planned		
Wal-Mart Store #3548	2300 Dixwell, Waterbury New Haven	142	Underway	5/02	
Stamford CT Shop Rite Supermarket & Retail Stores	Commerce Rd & Laddin Rock Rd, Stamford Sw Fairfield	136	Deferred		
Costco Retail Store (Norwalk CT)	Richards Ave / Connecticut Ave, Norwalk Fairfield	133	Planned		
Wal-Mart Store #2585 JNT	150 Barnum Avenue Cutoff, Stratford Fairfield	130	Completed	8/01	3/02
(Bethel CT) Target Store (new)	Sky Edge Drive, Bethel Fairfield	127	Cancelled		
Wal-Mart Store #3543	69 Newtown Rd, Danbury Fairfield	126	Planned	7/02	
Target Dept Store	25 Boston Post Rd, Orange New Haven	125	Planned		

Warehouse Projects

Title	Address	SF (000)	Stage	Target Start	Target Completion
Waterview Corporate Park	675 Waterview Ave, Bridgeport Fairfield	250	Planned		
Office, Manufacturing & Warehouse Facility NEGOTIATED	1475 State St, Bridgeport Fairfield	200	Deferred		
Pond Ledge Park Ph II	837 Main St, Monroe Fairfield	200	Proposed		
Orchard Research Park (MASTER REPORT)	688 E Main St, Branford New Haven	100	Planned		
Warehouse/Industrial Building (E Washington Ave)	867 E Washington Ave, Bridgeport Fairfield	76	Planned		
Warehouse (Addition)	130 Scott Rd, Waterbury New Haven	60	Proposed		
Pepsi Sales & Distribution Center (Stratford CT)	355 Benton St, Stratford Fairfield	46	Proposed		

Hotel Projects

Title	Address	Rooms	Stage	Target Start	Target Completion
Hotel/Apartments (New)	off Ann St, Norwalk Fairfield	350	Proposed		
Hilton Residential Suites/Pool (149 Units)(NEGOTIATED)	Hawley Road, Stratford Fairfield	149	Deferred		
Staybridge Suites Hotel (Pool)(NEGOTIATED)	6905 Main St, Stratford Fairfield	135	Completed	2/01	2/02
Marriott Courtyard/Pool (125 Units)	17 Eagle Rd, Danbury Fairfield	125	Completed	5/01	6/02
Extended Stay Hotel (Milford CT)	Schoolhouse Road, Milford New Haven	122	Deferred		
Wallingford CT Spring Hill Suites-Pool NEGOTIATED	108 Leigus Rd, Wallingford New Haven	114	Deferred		
Spring Hill Suites/Pool (Design/Build)(NEGOTIATED)	40 Old Ridgebury Road, Danbury Fairfield	106	Completed	9/01	6/02
Hotel & Conference Center (Phase 1)	390-392 Bee St, Meriden New Haven	88	Planning		
AmeriSuites Hotel (Milford CT) (New)	190 Old Gate Ln, Milford New Haven	86	Planning		
Country Inn & Suites (Madison CT)	New Rd, Madison New Haven	83	Cancelled		