

VINAY GUPTA



Vinay Gupta is a veteran entrepreneur having led several successful venture backed companies. As a senior executive he has broad international experience, including managing the Asia Pacific business for a S&P 500 corporation. He has led M&A transactions worth several \$100 millions, both as a buyer and as a seller.

Vinay is the founder and CEO of [Janeeva Inc.](#) (Software-as-a-Service solutions for large enterprises to manage their outsourced vendors) and [Joolze](#) (portal for homeowners to explore energy options).

He was previously Entrepreneur-in-Residence with Ardesta and served as President of three venture backed companies: Sencore (MEMS based chemical sensors for blood and water diagnostics), [Discera](#) (MEMS components for wireless devices), and [Translume](#) (femtosecond laser-based integrated optical components).

Vinay co-founded BlueGill Technologies, an Internet infrastructure company that specialized in Internet billing software, in 1996. BlueGill was sold to CheckFree Corporation in 2000 for \$250 million, making it one of the most successful IT startups in Ann Arbor history. Following the acquisition, he served as Vice President of operations for CheckFree i-Solutions.

Prior to the launch of BlueGill Technologies, Vinay held management positions at Cabletron Systems, NCR Corporation, and Zenith Data Systems.

Vinay earned a MBA from the University of Michigan, and is an Adjunct Lecturer at the University of Michigan's Ross School of Business, teaching [New Venture Creation](#).

He currently serves on the Board of Directors of Janeeva, Translume, and [MMP](#), a multi-specialty physician group serving South East Michigan.

Vinay is a frequent speaker at events all over the US and is often quoted in newspaper articles and management books. He is an active mentor to budding entrepreneurs and start-up companies around Michigan. He lives in Ann Arbor, MI with his wife and teenage son.

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