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RESEARCH INTERESTS

Cooperation in Competitive Relationships, Leading with Emotions, Mindful Display and Response to Emotions in Business Conversations, Global Resource Management Negotiations; Factors Promoting Cooperation in Interdependent Intra- and Inter-Organizational Contexts; Social Dilemmas; Tragedy of the Commons; Negotiation Strategy; Cross-Cultural Conflict Management and Resolution.

ACADEMIC PUBLICATIONS (Journal Articles & Book Chapters)

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