

Nicholas Alan Poggioli

Pronunciation: NIH-kuh-luhs AL-aan puh-JOH-lee [[audio](#)] (he/him/his)

Postdoctoral Research Fellow

University of Michigan

Erb Institute for Global Sustainable Enterprise

Michigan Ross School of Business

School for Environment and Sustainability

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1. Personal Details

Academic Positions

2019 Postdoctoral Research Fellow, University of Michigan

Education

- 2019 Ph.D., Business Administration, Department of Strategic Management and Entrepreneurship, University of Minnesota Twin Cities.
- 2008 Master of Urban and Regional Planning, Department of Planning, Policy, & Design, University of California, Irvine
- 2006 B.A., Department of Anthropology, University of Illinois at Urbana-Champaign

2. Contributions to Knowledge Generation

Publications

- 3. Albino-Pimentel, J., Oetzel, J., Oh, C.H. and **Poggioli, N.A.** "Foreign Direct Investment and Peacekeeping." Conditional acceptance at *Journal of International Business Studies*.
- 2. **Poggioli, N.A.** and Hoffman, A. "Flyout Culture." Conditionally accepted for edited volume, *Academic Flying and the Means of Communication*.
- 1. Hoffman, A., Jennings, P.D., and **Poggioli, N.A.** "Institutional Policies for Shifting to Anthropocene Society." In press at *Behavioral Science and Policy*.

Manuscripts in Progress

- 1. Poggioli, N.A. "Openness and Transparency Practices in Strategy Research."
- 2. Poggioli, N.A. "The Ecochain: Linking Organizational Sustainability with Natural Ecosystems." Target journal *Organization & Environment*.
- 3. Poggioli, N.A. "Resource Conversion, Firm Performance, and Strategic Advantage." Target journal *Academy of Management Review*.
- 4. Craig, C., Ma, S., and **Poggioli, N.A.** "Climate Resources." Target journal *Strategic Management Journal*.
- 5. Poggioli, N.A. "Stakeholder Performance Mechanisms." Target journal *Strategic Management Journal*.

Conference Presentations

- 2021 Organizer, Academy of Management Annual Meeting PDW Workshop: Is Sustainability a Journey or a Destination and Why It Matters for Theory and Practice.
 - Organizer, Academy of Management Annual Meeting PDW Workshop: Equipping early-career organizational researchers to become engaged scholars
 - Craig, C., Ma, S., & **Poggioli, N.A.** "A Climate Resource Approach to Weather and Climate Change."
- 2020 GRONEN Research Conference: "Ecochains."
 - "Testing Stakeholder Influence Capacity Theory," Stakeholder Strategy Paper Development Workshop. Strategic Management Society Annual Conference.

- “What Stays Fixed in Fixed Effects,” Research Methods Paper Development Workshop. Strategic Management Society Annual Conference.
- Co-Organizer (with Andy Hoffman and P Dev Jennings). PDW: “Building a Research Agenda and Community for the Anthropocene Epoch.” Including Gail Whiteman, Judith Walls, Bobby Banerjee, Irene Henriques, Jeff York, Royston Greenwood, Magali Delmas, Seray Ergene, Paul Adler, John Jermier, and Zlatko Bodrozic. Academy of Management Annual Meeting (Online).
- 2019 Duck Family Graduate Workshop on Environmental Politics and Governance (Washington, USA): “Resource Management Coalitions.”
 - Ivey Business School Sustainability Conference. “Sustainability Action and Inaction,” (Western University, Canada).
- 2018 Academy of Management Annual Meeting (Chicago, USA): “New Resource Types in the Resource-based View.”
 - Sustainability, Ethics, and Entrepreneurship Conference (Washington, DC, USA): “Metaratings Data in Corporate Sustainability Research.”
 - Strategic Management Conference. “Signaling Calm after Conflict: Multinational Investment in Post-Conflict Environments.” With Pimentel, Oetzel, and Oh.
- 2017 Academy of Management Annual Meeting (Atlanta, USA): “A New Type of Research Relevance: Career Relevance and Closing the Relevance Gap.”
- 2016 Academy of Management Annual Meeting (Anaheim, USA): “Do Markets Care about Non-Market Strategy?” With Gurneeta Vasudeva-Singh.

Invited Presentations, Talks, and Panels

- 2021 Panelist, “Organization Studies in the Anthropocene: System Change, Not Climate Change.” EGOS 2021 Colloquium Pre-Conference Professional Development Workshop.
 - Panelist, “Knowledge Exchange and Publishing Workshop.” Midlands Doctoral Conference Online.” Midlands Doctoral Conference, Nottingham University Business School, with Professor Scott McCabe and Dr Isobel O’Neil.
- 2020 Presenter “Openness, Transparency, and Publication Policies in Strategic Management Journals.” Nottingham University Business School, Department of Strategy and International Business. [\[slides\]](#)
 - Presenter, “New Resource Types in the Resource-based View.” University of Michigan Ross School of Business, Strategy Department.
 - Presenter, “Ecochains.” Ivey School of Business Sustainability Salon.
 - Panelist, GRONEN 2020 Conference Doctoral Consortium Career Paths Session.
 - Panelist, GRONEN 2020 Conference. “Scholarly Impact Session,” with Sylvia Grewatsch and Dror Etzion.

Workshops

- 2018 AOM Organization & Management Theory Division Writing & Reviewing Workshop (Vancouver, Canada): “New Resource Types in the Resource-based View.”
 - Alliance for Research on Corporate Sustainability Conference PhD Workshop (Boston, USA): “New Resource Types in the Resource-based View.”

Other Contributions

- 2020 Poggioli, N. A. (May 8, 2020). “From Setting to Achieving Sustainability Goals.” *Erb Institute at the University of Michigan*. [\[link\]](#)
 - Grewatsch, S., **Poggioli, N.A.**, and Sharma, G. (May 11, 2020). “Trailblazers Share Their Journey: Impact Scholar Community Event #1.” *Network for Business Sustainability*. [\[link\]](#)
 - Grewatsch, S., **Poggioli, N.A.**, and Sharma, G. (April 20, 2020). “Impact Scholar Community: Collective Action toward Impact.” *Network for Business Sustainability*. [\[link\]](#)

Awards

- 2017 Best Reviewer, Organizations and the Natural Environment Division.
2015 Teaching Award, University of Minnesota Carlson School of Management.

Grants

- 2017 University of Minnesota Institute on the Environment #MS-003-17. \$3,000. PI: Prof. Alfred A. Marcus.

3. Contributions to the Development of Individuals

Teaching

Instructor

- 2015 MANAGEMENT 3001: Fundamentals of Management. University of Minnesota. In-person, 66 undergraduates, 5.61/6.00 average student evaluation. Carlson School Teaching Award.

Teaching Assistant (Classroom and Online)

- MBA Core Strategy, Integrated Leadership, Entrepreneurship and Innovation, Business Formation, Negotiation, Business Ethics
Undergraduate International Business, Applied Technology Entrepreneurship, Corporate Responsibility and Ethics

Teaching Areas

Strategy, Entrepreneurship, Sustainability, Social Responsibility, Stakeholder Management, Research Methods

Working with Students

- 2021 Presentation on Corporate Sustainability to University of Michigan Citizens' Climate Lobby student group. [[slides](#)]
2020 Host, a writing process workshop for Michigan Ph.D. students.
2018 Created and managed a Minnesota PhD. student writing group.

4. Contributions to the Wider Research Community

Professional Service

Leadership

- 2020 AOM ONE Division, Best Dissertation Award Evaluation Team
2019- Impact Scholar Community, Co-organizer
2018-2021 AOM ONE Division, Elected Member of the Communications Team

Journal Reviewing

Academy of Management Review
Behavioral Science & Policy
Journal of International Business Studies
Journal of Management Studies
Management Science
Organization & Environment
Organization Science

Conference Reviewing

Academy of Management Annual Meeting
Alliance for Research on Corporate Sustainability (ARCS) Conference
Strategic Management Society Conference
GRONEN Conference
Sustainability, Ethics, and Entrepreneurship (SEE) Conference

Western Academy of Management Conference

Practitioner Reviewing

World Resources Institute

University Service

University of Michigan

2020 Management & Organizations Department, Seminar Organizing Committee.

University of Minnesota

2018 Carlson School of Management, Student Advisory Committee Representative.

2014 Senate Faculty Affairs Committee, Student Representative.

Professional Memberships and Affiliations

Academy of Management (AOM)

Strategic Management Society (SMS)

Alliance for Research on Corporate Sustainability (ARCS)

Group for Research on Organizations and the Natural Environment (GRONEN)

European Group for Organizational Studies (EGOS)

American Association for the Advancement of Science (AAAS)

Responsible Research in Business and Management Network (RRBM)

San Francisco Declaration on Research Assessment (DORA)

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