

NAIMISH PATEL

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15+ year career in private equity focused primarily on late-stage lower middle market buyouts. Last 8 years focused on entrepreneurship, including launching, building and selling a successful roll up in the dental services sector. Actively looking at new entrepreneurial ventures and investing in successful high growth companies looking for capital and support to help grow their businesses.

EXPERIENCE

JAN 2021 – PRESENT

CEO, VIDYA CAPITAL LLC

Vidya Capital LLC (“Vidya Capital”) is building exceptional businesses that transform lives and lead the world to a better place. We support our businesses with capital and proven entrepreneurial expertise to help accelerate growth and manage risk. Whether it be through developing strong leadership teams, scalable operating systems, an effective growth strategy or an efficient capital structure, Vidya Capital is building extraordinary businesses combining financial and human capital.

AUG 2022 – PRESENT

BOARD OF DIRECTORS, JAX KAR WASH

Investor and member of Board of Directors for Jax Kar Wash, a TRP Capital portfolio company. Advising management team on managing growth through acquisitions.

FEB 2008 – PRESENT

ADVISORY BOARD OF DIRECTORS, UMA HOLDINGS

Investor and member of Board of Directors for UMA Holdings, a Long Point Capital portfolio company.

JAN 2014 – AUGUST 2021

CEO AND CO-FOUNDER, TRU DENTAL MANAGEMENT LLC

Tru Dental Management LLC (“Tru Dental”) is a Midwestern dental support organization focused on creating a network of successful neighborhood dental practices providing lifetime quality care to patients. Built an exceptional management team, scalable operating infrastructure and led a disciplined execution strategy that delivered outstanding results for shareholders, team members and patients. Tru Dental was sold to Heartland Dental in 2020.

AUG 2003 – PRESENT

SENIOR ADVISOR, LONG POINT CAPITAL

Served as Board Member of two portfolio companies of Long Point. Provide portfolio oversight services. Prior to serving as Senior Advisor, served as Principal, and led investments in multiple platform companies.

OCT 2006 – OCT 2016

BOARD OF DIRECTORS, CUMMING GROUP

Cumming Corporation is a leading project management and cost estimating firm serving non-residential construction markets

JAN 2009 – MAR 2013

MANAGING DIRECTOR, CITG CAPITAL

Manage private equity investing activities for CITG Capital, a family office. Activities include portfolio management, new deal origination and transaction execution.

JUN 1999 – JUN 2001

ANALYST, FRONTENAC COMPANY

Investment analyst for growth equity private equity fund. Focused on investments in telecom and IT services.

JUN 1997 – JUN 1999

ANALYST, MERRILL LYNCH

Investment banking analyst in Global Power and Utilities group advising on mergers and acquisitions, debt and equity financings and strategic alternatives.

EDUCATION

MAY 1997

BBA, UNIVERSITY OF MICHIGAN – STEPHEN M. ROSS SCHOOL OF BUSINESS

Graduated with High Distinction, Emphasis in Finance and Accounting

MAY 2003

MBA, NORTHWESTERN UNIVERSITY – KELLOGG SCHOOL OF MANAGEMENT

Graduated with Honors

SKILLS

- Growth investing
- Leading high growth companies
- Board of Directors Advisory
- Strategic Decision Support
- Entrepreneurship
- Leveraged buyouts
- Strategic Planning