

# Michael P. James, JD, MBA, CSSGB

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## Education:

**University of Michigan, Ann Arbor, MI** **November 2012**  
*CSSGB, Six Sigma Certification in Healthcare*

**Michigan State University, Eli Broad Graduate School of Management, East Lansing, MI** **May 2010**  
*Master of Business Administration, Human Resources, Leadership & Change Mgmt.*

**University of Miami School of Law, Coral Gables, FL** **May 2005**  
*Juris Doctor, Commercial Law & International Law*

- Faculty of Laws, University College London, London, England **Summer 2003**

**University of Michigan, Ann Arbor, MI** **May 2002**  
*Bachelor of Arts with Distinction, History & Political Science*

- Trinity College, Dublin, Ireland **Summer 2000**

## Professional Experience:

**University of Michigan, Ross School of Business, Ann Arbor, MI** **September 2015 – Present**  
*LEO Intermittent Lecturer in Business Administration*

- BA 200 - Businesses and Leaders: The Positive Difference: 2015 - Present.

**Michael James Law, Flint, MI** **August 2015 – Present**  
*Attorney & Counselor at Law*

- Areas of Practice: Business, Health Care, Trusts & Estates, and Real Estate.
- Advise businesses and entrepreneurs in all facets of business enterprise, including complex transactions, contracting, business planning, entity formation, joint ventures, M&A, compliance, employment matters, corporate governance, raising capital, equity transactions, commercial lending, convertible debt financing.
- Guide diverse corporate client base in strategic decision making, change management, management practices, human resources policies and procedures, six sigma analysis and risk assessment and mitigation.
- Counsel health care entities regarding transactions, regulatory compliance, fraud & abuse, reimbursement, health care reform, ACOs, integrated delivery systems and HIPAA program development and compliance.

**Fraser, Trebilcock, Davis & Dunlap, P.C., Detroit & Lansing, MI** **October 2011 – August 2015**  
*Senior Attorney*

- Senior Attorney in the Business, Health Care, Real Estate and Trusts & Estates practice groups of the firm.

**Michael James Law, Flint, MI** **May 2010 – October 2011**  
*Attorney & Counselor at Law*

- Areas of Practice: Business, Health Care, Trusts & Estates, and Real Estate.

**Michigan State University, Eli Broad School of Management, East Lansing, MI** **August 2009 – May 2010**  
*Teaching Assistant, Department of Management*

- MGT 315: Managing Human Resources and Organizational Behavior.

**Cole, Scott & Kissane, P.A., Miami, FL** **January 2005 – June 2008**  
*Associate Attorney - under the mentorship of retired U.S.D.J. & former U.S. Attorney for the S.D. of FL, Thomas E. Scott*

- Represented and advised diverse client base in complex commercial and civil litigations, complex business transactions, commercial lending, and general business practice.

**United States District Court for the Southern District of Florida, Miami, FL** **August 2005 – June 2008**  
*Federal Special Master Law Clerk/Hearing Officer - Allapattah Services, Inc. v. Exxon Corporation, 91-0986-CV-GOLD*

- Drafted hundreds of court documents, many published, involving complex issues of federal and state law for the Special Master in a federal class action claims administration process for a \$1.075B settlement fund.

**United States Eleventh Circuit Court of Appeals, Miami, FL** **May 2004 - August 2004**  
*Summer Clerk for the Honorable Stanley Marcus*

**Admitted:** State: Michigan, Florida. Federal: 6<sup>th</sup> Cir., 11<sup>th</sup> Cir., E.D. Mich., W.D. Mich., S.D. Fla.

## **Honors:**

- Top 8% of MBA Class of 2010, Eli Broad Graduate School of Management, Michigan State University.
- Commended for extraordinary legal work in a published opinion by the Honorable Alan S. Gold.
- Numerous Dean's Lists appearances: Univ. of Miami School of Law; Univ. of Michigan.
- Univ. of Miami School of Law Highest Grade/Book Awards (Adv. Legal Research and Citizenship).

## **Activities:**

- State Bar of Michigan: Business Law Section, Healthcare Law Section.
- Broad MBA Ambassador Program; Broad MBA Mentor; Broad MBA Alumni Mentor; Mentor and advisor to numerous former students; Univ. of Michigan Alumni Association Mentor Program.
- Univ. of Michigan Alumni Association; Univ. of Miami School of Law Alumni Association; Broad MBA Association; MSU Alumni Association.
- Beta Gamma Sigma, Phi Alpha Theta (past president), Delta Epsilon Iota, Sigma Iota Rho, Pi Sigma Alpha.
- Founder and 2-yr. Editor-in-Chief of the Michigan Journal of History (currently in its 23<sup>rd</sup> Edition).
- University of Michigan Club of Greater Detroit; University of Michigan Club of Greater Lansing; University of Michigan Club of Greater Flint.
- Ann Arbor Young Professionals; Grand River Connection.

## **Publications and Speaking Engagements:**

- "Advising Health Care Startups," Michigan Association of CPAs. Webinar. June 6, 2017.
- "Advising Health Care Startups," 2017 Health Law Institute. Institute of Continuing Legal Education. March 10, 2017.
- "Health Care Reform: Year 3 and Beyond," Michigan Association of CPAs. Keynote Presentation. September 20, 2016.
- "Estate Planning for Michigan Snowbirds," Michigan Association of CPAs. Keynote Presentation. April 27, 2016.
- "Legal Landscape of the ACA in 2016," Michigan Association of CPAs. Keynote Presentation. January 19, 2016.
- "Health Care Reform Strategies and Regulatory Update," Michigan Association of CPAs. November 18, 2015.
- "Health Care Reform, Affordable Care Act: Year 2," Michigan Association of CPAs. September 22, 2015.
- "Affordable Care Act Strategies for Michigan Businesses," Michigan Automotive Parts Association 62<sup>nd</sup> Annual Industry Day 2015. Keynote Presentation. September 15, 2015.
- "Affordable Care Act: Year 2." Health Care Conference for the Michigan Association of CPAs. August 5, 2015.
- "New Business Opportunities, Transactions and Entrepreneurial Ventures Under Health Care Reform," Troubleshooting the ACA: War Stories and Lessons from the Trenches Following ACA Implementation. White Paper, Health Care Law Section of the State Bar of Michigan. July 2015.
- "Accountable Care Organizations 2.0," Presentation to the Michigan Association of CPAs Annual Healthcare Conference. April 28, 2015.
- "ACA Issues & Strategies," Michigan Association of CPAs. Keynote Presentation. January 29, 2015.
- "Health Care Reform and Michigan Businesses," Small Practitioners Task Force: Michigan Association of CPAs. January 23, 2015.
- "Affordable Care Act in 2014: Now What?" Michigan Association of CPAs. Mega Conference. Lansing. October 30, 2014. Ann Arbor. December 9, 2014.
- "Merger Completed by Fraser Trebilcock Attorneys Forms Michigan's Largest Health Information Exchange," Fraser Trebilcock Press Release. October 20, 2014.
- "Health Care Reform Strategies for Michigan Businesses," Michigan Business Network. September 20, 2014.
- "Health Care Reform: Where Do We Go from Here?" Lansing Chamber of Commerce. Keynote Presentation. September 9, 2014.
- "Health Care Reform Strategies for Employers," 27<sup>th</sup> Annual Tax Conference. Authored Presentation to the 2014 Tax Conference. Institute of Continuing Legal Education. May 22, 2014.
- "Accountable Care Organizations: Operations and Audits," Presentation to the Michigan Association of CPAs Annual Healthcare Conference. April 29, 2014.
- "Navigating Health Care Reform," The Association of RV Parks and Campgrounds of Michigan, 2014 Convention. Keynote Speaker. March 25, 2014.
- "Impact of the New Affordable Care Act Regulations on Non-Profit, Governmental, Educational and Religious Entities," Rehmann Live. Webinar Keynote Presenter. February 18, 2014.
- "Independent Contractors and Health Care Reform," Business Law Analysis. February 17, 2014.

- "Final Rules Regarding 'Pay or Play' Create Important Changes for Employers Under the ACA," Business Law Analysis. February 10, 2014.
- "Health Care Reform and Independent Contractors," Greater Lansing Association of Realtors. Keynote Presentation. January 16, 2014.
- "Health Care Reform and Small Employers," Michigan Land Improvements Contractors of America. Keynote Presentation. January 13, 2014.
- "New Order: Attorney Taking Stock of Health Care Changes," Practice interview with Legal News published by Macomb County Legal News and Detroit Legal News. December 2013.
- "Crain's Health Facts - Provider Bootcamp: Understanding Medicaid Reform," Crain's Detroit Business. Keynote presentation regarding provider reimbursement under health care reform. December 10, 2013.
- "MI Health Answers: Health Care Reform," Detroit Regional Chamber of Commerce. Expert panelist. December 10, 2013.
- "Corporate Wellness Programs and the ACA," Michigan Business Network. Interview on Evolving Corporate Health radio program. Recorded December 6, 2013.
- "Navigating the Marketplace: Guidance for Small Businesses and Individuals," Lansing Regional Chamber of Commerce. Keynote Presentation. November 13, 2013.
- "New Order: Attorney Taking Stock of Health Care Changes," Practice interview with Legal News published by Oakland County Legal News and Muskegon County Legal News. November 2013.
- "Crain's Health Care Leadership Summit," Crain's Detroit Business. Expert panelist regarding provider reimbursement under health care reform and private sector models. October 29, 2013.
- "ACA Impact: Addressing the Affordable Care Act's Effect on the Public Sector," Rehmann Live. Webinar Keynote Presenter. October 22, 2013.
- "Frustration with Health Care Web Sign-Up," WILX Channel 10 NBC. Interview at Lansing Regional Chamber of Commerce Healthcare Forum 2103 regarding Marketplace. October 17, 2013.
- "Michigan Exchange Website has Glitches Upon Launch," WLNS Channel 6 News. Interview with Channel 6 regarding problems with launch of marketplace and impact on small businesses. October 1, 2013.
- "Health Law Online Sign-Up Delayed for Small Firms," The Detroit News. Interview with Detroit News regarding delays with Federal Health Insurance Marketplace. September 26, 2013.
- "Enrollment Delayed for Health Insurance Marketplace," Business Law Analysis. September 26, 2013.
- "Glitch Could Push Back Enrollment Date for those Shopping for Obamacare Coverage," FOX 17 West Michigan. Interview with local Fox affiliate regarding health care reform. September 25, 2013.
- "Maximizing Your Healthcare Dollars for Small Employers," Focus. Recap of keynote presentation during Affordable Care Act Overview Seminar, Lansing Regional Chamber of Commerce. September 2013.
- "Decision Time for Obamacare," WILX Channel 10 NBC. Interview with local NBC affiliate regarding health care reform. August 14, 2013.
- "Maximizing Your Healthcare Dollars for Small Employers," Keynote Presentation to the Lansing Regional Chamber of Commerce Implementation of the Affordable Care Act Seminar. August 14, 2013.
- "Health Care Reform: Are You Ready?" Subject matter expert on health care reform. Blue Cross Blue Shield Small Employer Seminar. Saginaw, Michigan. August 14, 2013.
- "Health Care Reform: Are You Ready?" Subject matter expert on health care reform. Blue Cross Blue Shield Small Employer Seminar. Lansing, Michigan. July 24, 2013. August 6 & 8, 2013.
- "BCBS Seeks Partners for New Exclusive Provider Networks," Business Law Analysis. July 2013.
- "Threading the Needle: Negotiating and Drafting Insurance Requirements Provisions in Leases, Contracts and Mortgage Documents," Presentation to the Real Estate Section of the State Bar of Michigan Annual Conference. July 15, 2013.
- "Government Pushes Pause on Pay or Play Mandate," Business Law Analysis. July 2013.
- "Maximizing Health Care Dollars for Small Employers," Keynote Presentation to the Tax Professionals and the IRS: Successfully Working Together Conference. June, 19 2013.
- "Employers Must Communicate Health Care Reform Options to Employees by October 1, 2013," Focus. Recap of Affordable Care Act Overview Seminar, Lansing Regional Chamber of Commerce. June 2013.
- "Health Insurance Exchanges: The Participation Paradox," Health Care Weekly Review. Volume 29, Issue 17. May 2013.
- "Affordable Care Act Overview," Lansing Regional Chamber of Commerce. Subject matter expert on health care reform. May 2013.
- "Accounting for Accountable Care Organizations," Presentation to the Michigan Association of CPAs Annual Healthcare Conference. April 23, 2013.
- "Ethical Challenges Related to Accountable Care Organizations," Assisted in Presentation to the 2013 Health Law Institute. Institute of Continuing Legal Education. March 8, 2013.
- "Changes in Health Care Laws Allow Retailers to Expand the Scope of Rewards Programs," Business Law Analysis. January 2013.

- "Patent Law Update: The American Invents Act," Four Part Publication on Changes to Patent Laws in the United States. Business Law Analysis. December 2012 through January 2013.
- "Strengthening the Michigan Economy through Michigan Business Courts," Business Law Analysis. November 2012.
- "What Does it Take to be a Successful Collegiate Entrepreneur?" Business Law Analysis. September 2012.
- "Accountable Care Organizations in Michigan: A Whitepaper on ACOs and Michigan Law," Health Care Law Section of the State Bar of Michigan. August 2012.
- "New Requirements for Nursing Facilities Under the Affordable Care Act," Business Law Analysis. August 2012.
- "Mind the Gap: Supreme Court's Affordable Care Act Decision Does not Bridge the Gap of Potential Uninsured Patients for Hospitals and Health Systems," Business Law Analysis. June 2012.
- "The Supreme Court Determines that States Cannot be Penalized for Declining to Participate in Medicaid Expansion under the Affordable Care Act," Business Law Analysis. June 2012.
- "What is the Value of an Expired Groupon Voucher?" Business Law Analysis. May 2012.
- "Avoid Pinning Your Name to a Copyright or Trademark Infringement Lawsuit," Business Law Analysis. April 2012.
- "Proposed Reporting Requirements Aim to Shed Light on Relationships Between Physicians and Manufactures," Business Law Analysis. March 2012.
- "Cornerstones for Successful Michigan Businesses," Presentation to the University of Michigan Club of Greater Detroit. The Ross School of Business at the University of Michigan. February, 29 2012.
- "Cultivating Business Growth in the Greater Lansing Area," The Greater Lansing Business Monthly. December 2011.
- "Do your Employees Have the Right Stuff?" Business Law Analysis. April 2011.