

KAVERI MISRA

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SUMMARY Kaveri has significant leadership experience in strategy development and operations in Financial Services and Strategy & Operations Consulting across several industries. She has proven herself to be reliable and trustworthy leader, a collaborative team member and consistent project manager in leading cross-functional teams in areas of deep data analytics (research and reporting), strategy development, process reengineering, and program management.
Kaveri is an exhibiting artist. When not solving business problems, Kaveri can be found at a museum with a sketchbook in her hands. Kaveri's two key passions in life are and education.

EXPERIENCE **UNIVERSITY OF MICHIGAN** **Ann Arbor, MI**
2022-Present **Lecturer, Ross School of Business**

- Teaching undergraduate elective course on Business Intelligence and Data Visualization.

2012-2015 **NORTHWESTERN MUTUAL LIFE INSURANCE** **Milwaukee, WI**
Assistant Director - Corporate Strategy

- People managing a team of four consultants and one specialist for the Projects division. Leading discussions on team development, resource planning, allocation and management; and hiring and onboarding of new team members. Supporting leadership on ongoing team management related day to day operations.
- Leading and supporting the development of Outcomes Realization capabilities for the company by process design and role development. Actively change managing the roll out of the process by engaging in dialogue with Delivery and Project Partners and appropriate updates to the team.
- Led Strategic Business Intelligence analyses contributing towards developing and driving business strategy; comprehensive trend monitoring, market sizing analysis (FSP), and annuity sales definition for Investment accounts.
- Leading and supporting ongoing Employee Engagement and Talent Development initiatives for the Corporate Planning department. Key accomplishments in this space include design and launch of Work at Home guidelines for the department. Core team member for planning and executing WomenConnect as part of Annual Meeting 2013.

2010-2012 **HSBC** **Chicago, IL**
Manager - Credit Policy and Risk, 2011-2012

- Managed multiple Basel Regulatory Standards compliance projects for achieving qualifying quarter (key regulatory requirement)

AVP Business Consulting, Strategic Initiatives, 2010-2011

- Led North America region self-audit initiative of Commercial Banking, Risk, Finance and Security & Fraud procedures to meet regulatory requirements
- Designed annual North America Legal Entity Review of Internal Control Framework for CEO attestation as part of SOX/COSO requirement
- Developed feasibility study for optimizing HSBC North America Legal Entity Structure; Identified 44 entities for elimination leading to \$1M in sustainable annual cost save; Efficiency gains in compliance and regulatory risk management
- Led risk certifications assessment to identify redundancies and consolidation opportunities in certification process; Identified consolidation opportunity for 15% of certifications

2008-2010 **DELOITTE CONSULTING** **Chicago, IL**
Senior Consultant, Strategy and Operations

- Led program office for asset divestment as a part of global restructuring under Federal Reserve's rescue package for a \$76B insurance company
- Led inbound inventory reconciliation effort post a merger and integration at a \$37B media enterprise; Identified \$45M in missing inventory; Implemented system functionality for new inventory reporting requirement
- Developed financial models to estimate \$27M in benefits from a global SAP Trade

Promotion Management system at a \$8B CPG company; Received board approval for implementation

- Validated Activity Based Costing models of cost-to-serve based profitability analysis of key customer relationships at a \$101B CPG company
- Led an 18 member global team to identify new assortment packaging configurations for streamlining assortment marketing and planning at a \$37B media enterprise; Received budget approval for implementation; Annual sustainable cost savings of \$1.5+M
- Led evaluation of Policies & Procedures and QA Audit process by examining 2000+ pages of documentation and interviewing client leadership resulting in leakage control initiatives at a \$6B Insurance company

2007 **AMAZON** **Seattle, WA**
Operations Leadership Development Program

- Created a dynamic forecasting model for predicting impact of product mix change on productivity incorporating new metrics for benchmarking productivity; Reduced forecast error from 14% to 4% leading to expected annual cost savings of \$5M

2007 **CITI CARDS KMART PARTNERSHIP GROUP** **Chicago, IL**
Consultant

- Modeled cost benefit and sustainability analysis of new credit product customization for 1.9M potential customers based on a Citi Cards based loyalty program at Kmart

2000-2003 **STATE BANK OF INDIA** **Lucknow, India**
Assistant Manager, 2002-2003

- Liaised with India's central bank and 125 high value defaulters to facilitate write-off of 25 years of outstanding bad debts of INR10M
- Initiated pioneering efforts to mobilize micro-lending within rural communities leading to setting up of the first women's self-help groups in the region

Management Development Program, 2000-2002

- Led cross functional teams of 2-8 members across 6 branches on multiple projects impacting 6000+ customers, \$60+M transactions and 1000+ loans
- Analyzed financial data of debtors for identification of early signs of financial weakness leading to proactive measures by the bank to reduce non-performing assets
- Conducted best practices review of branch operations by benchmarking with best in class industry standards, reducing customer waiting time by 30%

EDUCATION **UNIVERSITY OF MICHIGAN** **Ann Arbor, MI**
Stephen M. Ross School of Business

Master of Business Administration, May 2008

- Co-chaired: FuturTech Conference 2006 and 2007, Consulting Forum 2006 and 2007
- Received Merit Scholarship for dual degree with the School of Information

School of Information

Master of Science, Information Economics Management & Policy, May 2008

- Emphasis in Information Economics, Management and Policy
- Led a cross functional team to develop a publicly accessible online semantic visualization tool for analyzing diversity in US universities

UNIVERSITY OF LUCKNOW **Lucknow, India**

Master of Arts in Economics, July 1998

- Graduated at top 1% of class, awarded gold medal for top rank in the University

Bachelor of Arts in Economics and Modern History, May 1996

- Awarded College Merit Scholarship for extra-curricular and academic excellence

ADDITIONAL

- Exhibiting artist and art tutor. Teaching classes on old masters techniques in carbon dust drawing and botanic illustration
- Illustrated children's book in 2004 for University of Michigan's WeRead initiative
- Taught reading and writing skills to over 500 children and adults as part of literacy campaigns in India (1994-2000).