

September, 2020

VITA

Jane E. Dutton
Robert L. Kahn Distinguished University Professor Emerita of Business
Administration and Psychology

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Education

1983	Ph.D. Organizational Behavior
1981	M.A. Organizational Behavior Northwestern University Evanston, Illinois
1974	B.A. Sociology Colby College Waterville, Maine

Academic Awards and Honors

2020	Mentorship Award, Organization Behavior Division, AOM
2020	Honorary Doctorate, Erasmus University
2018	JMI Scholar Award, <u>Journal of Management Inquiry</u>
2017	Distinguished Educator Award for Organizations and Management Theory Division of Academy of Management
2016	Leadership for Humanistic Management Recognition
2015	Lifetime Achievement Award for Organization Behavior Division, Academy of Management
2015	International Positive Psychology Association Fellow
2012	Distinguished Scholarly Contributions to Management Award, Academy of Management
2012	Distinguished Scholar Award MOC (Management and Organizational Cognition), Academy of Management
2010	Martin Trailblazer Award from the Organization and Management Theory Division Academy of Management for development of Positive Organizational Scholarship (With Wayne Baker, Kim Cameron, Robert Quinn, Gretchen Spreitzer and Lynn Wooten)

- 2009 Distinguished Scholar Award, Organization Development and Change Division, Academy of Management
- 2008 Outstanding Reviewer, MOC Division, Academy of Management
- 2007 Robert L. Kahn Distinguished University Professor
- 2006 Ph.D. Teaching Award, Stephen M. Ross School of Business
- 2005 Outstanding Reviewer, Organization Science
- 2004 “Breaking the Frame Award” for best paper published in the Journal of Management Inquiry in 2003 for “Breathing Life into Organizational Studies”
- 2003 Researcher of the Year, University of Michigan Business School
- 2003 Best Symposium, Academy of Management, Organization Theory and Management Theory Division (Seattle, Washington)
- 2002 University of Michigan Business School CORE Award (Contributions to the Research Environment Award)
- 2002 Faculty Scholars Program in Integrated Health Care.
- 2001 Senior Scholar Award, University of Michigan Business School
- 2001 Distinguished Scholar Award, Organization and Management Theory (OMT) Division, Academy of Management
- 2000 Administrative Science Quarterly Award for Scholarly Contribution
- 1998 – 2001 Elected to Academy of Management Board of Governors
- 1999 Nominated for BBA Teaching Award, University of Michigan Business School
- 1998, 1999 Nominated for Ph.D. Teaching Award, University of Michigan Business School
- 1997 – Current Elected Fellow, National Academy of Management
- 1997 – 1999 Jack D. Sparks/Whirlpool Corporation, Research Professor of Organizational Behavior
- 1997 Best Symposium, Academy of Management, Organization and Management Theory Division
- 1992 Academy of Management Journal Best Paper Award
- 1990 Best Empirical Paper, Eastern Academy of Management
- 1985, 1987 Tenneco Award received for Outstanding Paper in Management, New York University
- 1980 Doctoral Dissertation Award, American Assembly of Collegiate Business Schools Beta Gamma Sigma
- 1977, 1978 Graduate Fellow, Center for Interdisciplinary Study in Science and Technology Northwestern University

Employment

2018	Retired
2007 – 2018	Robert L. Kahn Distinguished University Professor, University of Michigan
1996 – 2007	William Russell Kelly Professor of Business Administration
2002	Professor of Psychology
1994 – 1996	Professor of Organization Behavior and Human Resource Management and Corporate Strategy
1989 – 1994	Associate Professor of Organization Behavior and Human Resource Management and Corporate Strategy University of Michigan School of Business Administration
	Associate Professor of Psychology University of Michigan
1987 – 1989	Associate Professor of Management Graduate School of Business, New York University
1983 – 1986	Assistant Professor of Management New York University
1980 – 1982	Visiting Lecturer J. L. Kellogg Graduate School of Management Northwestern University

Courses Taught

Foundations of Positive Organizational Scholarship (MBA and BBA)
Managing Professional Relationships (MBA)
Business Policy (Undergraduate, MBA)
Organization Theory, Organization Behavior (Undergraduate, MBA)
Action Skills for Middle Managers (MBA)
Positive Organizational Scholarship: A New Frontier in Organizational Studies (Undergraduate)
Organizational Change (Undergraduate)
Multidisciplinary Action Projects (MAP, MBA)
Strategy as Social Process (Ph.D.)
Organization Theory (Ph.D.)
Relationships and Organizations (Ph.D.)
Positive Organizing and Human Flourishing (Ph.D.)
Mechanisms of Organized Action (Ph.D.)

Administrative Positions

2015 – 2020	Teaching Director, Center for Positive Organizations
2013 – 2015	Research Director, Center for Positive Organizations
2008 – 2012	Co-Director, Center for Positive Organizational Scholarship

- 2005 – 2008 Chair, Management and Organizations Department
- 1994 – 2006 Co-Director, Rackham Interdisciplinary Program in Organization Studies (ICOS), University of Michigan
- 1994 – 1997 Chair, Organization Behavior and Human Resource Management Department

Professional Service

- 2012 – 2013 Chair of Best Paper Award Committee for Organization and Management Theory Division
- 2003 – 2005 Executive Committee, Ross School of Business
- 2003 – Present Co-founder, Center for Positive Organizational Scholarship
- 2004 – Present Board of Directors, Kelly Services
 - 2003 All Academy Awards Committee, National Academy of Management
 - 2002 Chair, Research Committee, University of Michigan Business School
- 2002 – Present Advisory Board, Interdisciplinary Program in Organizational Studies
- 2003 – 2005 Board of Governors, Academy of Management
- 1999 – 2001 Executive Committee, University of Michigan Business School
- 1996 – 2001 Citicorp Behavioral Sciences Research Council
- 1999, 2002 Terry Book Award, Distinguished Scholar Award, National Academy of Management
 - 1997 Terry Book Award, National Academy of Management
 - 1996 Board of Governors Division Review Committee, National Academy of Management
Division Innovation Awards Committee, National Academy of Management
Past Division Chair, Division of Organization and Management Theory
 - 1995 Division Chair, Division of Organization and Management Theory
 - 1994 Division Chair-elect, Division of Organization and Management Theory
 - 1993 Program Chair, Division of Organization and Management Theory
- 1992, 1998, 2003 Faculty Participant, Junior Faculty Consortium, Division of Organization and Management Theory
 - 1992, 1994 Faculty Organizer, Doctoral Consortium, Division of Organization and Management Theory, National Academy of Management
 - 1992 Faculty Organizer, Junior Faculty Consortium, Division of Organization and Management Theory, National Academy of Management
 - 1992 Program Chair-elect, Division of Organization and Management Theory

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| 1991 | Faculty Organizer, Doctoral Consortium, Division of Business Policy and Planning, National Academy of Management |
| 1989 – 1991 | Executive Committee, Division of Business Policy and Planning, National Academy of Management |
| 1989 | Faculty Organizer, Junior Faculty Consortium, Division of Business Policy and Planning, National Academy of Management |

Editorial Appointments

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| 2010 – 2013 | Editorial Board, Academy of Management Journal |
| 2005 – 2012 | Editorial Board, Academy of Management Annals |
| 2005 – 2012 | Editorial Board: International Public Management Journal |
| 1994 – 2011 | Editorial Board: Organization Science |
| 2005 – Present | Editorial Board: Journal of Positive Psychology |
| 2003 – Present | Editorial Board: Organization Studies |
| 2001 – 2011 | Editorial Board: Journal of Management Education |
| 1997 – 2011 | Editorial Board: Advances in Qualitative Organizational Research |
| 2003 – 2007 | Editorial Board: Academy of Management Journal |
| 1997 – 2000 | Editorial Board: Corporate Reputation Review |
| 1996 – 2003 | Editorial Board: Administrative Science Quarterly |
| 1995 – 1997 | Editorial Board: Journal of Organization Behavior |
| 1991 – 1997 | Co–editor: Advances in Strategic Management |
| 1991 – 1993 | Consulting Editor: Academy of Management Journal |
| 1984 – 1993 | Editorial Board: Academy of Management Journal |

Research Employment

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| 1974 – 1977 | Research Associate, Social Science Research Institute
University of Maine at Orono |
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Publications

- Friedman, A., A. Carmeli and J. Dutton When Does Respectful Engagement with One's Supervisor Foster Help-Seeking Behaviors and Performance? Journal of Vocational Behavior, 2018.
- Carmeli, A., J. Dutton and A. Hardin. Respect as an Engine for New Ideas: Linking Respectful Engagement, Relational Information Processing, and Creativity among Employees and Teams. Human Relations, 2015.
- Dutton J. Creating High–Quality Connections as a Pathway for Cultivating Purpose. People and Strategy Journal, July 2014.
- Sonenshein, S.J. K. DeCelles and J. Dutton. It Is Not Easy Being Green: The Role of Self–Evaluations in Explaining Support for Environmental Issues. Academy of Management Journal, 57, 7–37, 2014.
- Sonenshein, S., J. Dutton, A. Grant, G. Spreitzer and K. Sutcliffe. Growing at Work: Employees' Interpretations of Progressive Self–Change at Work. Organization Science, 24, 2, 552–570, 2013.
- Stephens, J.P., E. Heaphy, A. Carmeli, G. Spreitzer and J. Dutton. Relationship Quality and Virtuousness: Emotional Carrying Capacity as a Source of Individual and Team Resilience. Journal of Applied Behavioral Science, 49, 1, 2013.

- Rynes, S., J. Bartunek, J. Dutton and J. Margolis. Care and Compassion Through an Organizational Lens: Opening up New Possibilities. Academy of Management Review, 37, 4, 403–423, 2012.
- Grant, A. and J. Dutton. Beneficiary or Benefactor, Are People More Prosocial When They Reflect on Receiving or Giving. Psychological Science, 23, 1033–1039, 2012.
- Dutton, J. and K. Workman. Compassion as a Generative Force. Journal of Management Inquiry, 20, 401-406, 2012.
- Lilius, J., M. Worline, J. Dutton, J. Kanov and S. Maitlis. Understanding Compassion Capability. Human Relations, 64, 7, 873–891, 2011.
- Dutton, J., L. M. Roberts and J. Bednar. Using a Positive Lens to Complicate the Positive in Identity Research Academy of Management Review, 37, 2, 427–431, 2011.
- Dutton, J and F. Morehart. Heartwarming as the Other Side of Heartbreaking Experiences in Research. Journal of Management Inquiry, 348–349, Dec. 2010.
- Wrzesniewski, A., J. Berg and J. Dutton. Turn the Job You Have into the Job You Want, Harvard Business Review, June, 2010.
Reprinted in Harvard Business Review On point: Reinvention: Turn around your Business, Transform your Career, Spring 2012
- Dutton, J.E., L.M. Roberts and J. Bednar. Pathways to Positive Identity Construction at Work: Four Types of Positive Identity and the Building of Social Resources. Academy of Management Review, 35, 2, 265–293, 2010.
- Berg, J. M., A. Wrzesniewski and J. Dutton. Perceiving and Responding to Challenges in Job Crafting at Different Ranks: When Proactivity Requires Adaptivity. Journal of Organizational Behavior, 31, 2, 158–186, 2010.
- Carmeli, A., D. Brueller and J. Dutton. Linking High–Quality Interpersonal Relationships, Psychological Safety and Learning Behaviors in the Workplace. Systems Research and Behavioral Science, 26, 81–98, 2009.
- Grant, A.M., J. Dutton, and B. Rosso. Giving Commitment: Employee Support Programs and the Prosocial Sensemaking Process. Academy of Management Journal, 51, 5, 898–918, 2008.
- Heaphy, E. and J. Dutton. Integrating Organizations and Physiology: Getting Started. Academy of Management Review, 33, 4, 1009–1010, 2008.
- Fredrickson, B. and J. Dutton. Unpacking Positive Organizing: Organizations as Sites of Individual and Group Flourishing. Introduction to special issue of Journal of Positive Psychology, January 2008.
- Heaphy, E. and J. Dutton. Positive Social Interactions and the Human Body at Work: Linking Organizations and Physiology. Academy of Management Review, 33, 1, 137–163, 2008.
- Lilius, J., M. Worline, S. Maitlis, J. Kanov, J. Dutton and P. Frost. Contours of Compassion at Work. Journal of Organization Behavior, 29, 193–218, 2008.
- Dutton, J., M. Worline, P. Frost and J. Lilius. Explaining Compassion Organizing. Administrative Science Quarterly, 51, 1, 59–96, 2006.

- Dutton, J. and J. Dukerich. The Relational Foundation of Research: An Underappreciated Dimension of Interesting Research. Academy of Management Journal, 49, 1, 21–26, 2006.
- Dutton, J. Bridging the Gap Between Management–Organizational Research and Public Policy. Academy of Management Journal, 48, 6, 956–95, 2006.
- Rhee, S.Y, J. Dutton and R. Bagozzi. Making Sense of Organizational Actions in Response to Tragedy: Virtue Frames, Organizational Identification and Organizational Attachment. Journal of Management, Spirituality and Religion, 3, Issues 1–2: 34–59, 2006.
Reprinted in C. Manz, K.S. Cameron, K.P. Manz and R.D. Marx (eds.) (2008,). The Virtuous Organization: Insights from Some of the World's Leading Management Thinkers. Singapore and New Jersey: World Scientific.
- Spreitzer, G., K. Sutcliffe, J. Dutton, S. Sonenshein, and A. Grant. A Socially Embedded Model of Thriving at Work. Organization Science, 16, 5, 537–549, 2005.
- Morgan, L., G. Spreitzer, J. Dutton, R. Quinn, E. Heaphy and B. Barker. How to Play to Your Strengths. Harvard Business Review, January 2005.
- Roberts. L.M., J. Dutton. G. Spreitzer, E.D. Heaphy and R.E Quinn. Composing the Reflected Best Self–Portrait: Building Pathways for Becoming Extraordinary in Work Organizations. Academy of Management Review, 30, 4, 712–736, 2005.
- Quinn, R. and J. Dutton. Coordination as Energy–in–Conversation: A Process Theory of Organizing, Academy of Management Review, 30, 1, 36–57, 2005.
Reprinted in D. Grant, C. Hardy and L. Putnam (Eds.) Sage Major Works in Organizational Discourse Studies, forthcoming.
- Kanov, J., S. Maitlis, M. Worline, J Dutton, P. Frost and J. Lilius. Compassion in Organizational Life. American Behavioral Scientist, 47, 6, 808–827, 2004.
Reprinted in J. V. Gallos (Ed.), Organization development: A Jossey–Bass Reader (The Jossey–Bass Business and Management Reader Series). Jossey–Bass.
- Dutton, J. Fostering High Quality Connections Through Respectful Engagement. Stanford Social Innovation Review, Winter, 54–57, 2003.
- Cameron, K., J. Dutton, R. Quinn and S. Bernstein. Positive Organizational Scholarship: Meet the Movement. Journal of Management Inquiry, 12, 3, 266–271, 2003.
- Dutton, J. Breathing Life into Organizational Studies. Journal of Management Inquiry, 12, 1–19, 2003.
Winner of “Breaking the Frame” Award for Best Paper in the Journal of Management Inquiry for 2003.
- Dutton, J., S. Ashford, K. Lawrence and K. Miner–Rubino. Red Light, Green Light: Making Sense of the Organizational Context for Issue Selling. Organization Science, 13, 4, 355–369, 2002.
- Dutton, J., P. Frost, M. Worline, J. Lilius and J. Kanov. Leading in Times of Trauma. Harvard Business Review, Jan., 54–61, 2002.
Reprinted in Harvard Business Review on Building Personal and Organizational Resilience, (Boston: Harvard Business School Press).
Reprinted in Harvard Business Review OnPoint, Leading High Performance Teams, Spring, 2008.
- Dutton, J., S. Ashford, R. O’Neill and K. Lawrence. Moves that Matter: Issue Selling and Organizational Change. Academy of Management Journal, 4, 44, 716–737, 2001.

- Wrzesniewski, A. and J. Dutton. Crafting a Job: Employees as Active Crafters of Their Work. Academy of Management Review, 26, 2, 179–201, 2001.
Reprinted in C. L. Cooper & W. H. Starbuck (Eds.), Work and Workers: A Three–Volume Set. Thousand Oaks: Sage Publications, 2005.
- Gersick, C., J. Bartunek and J. Dutton. Learning from Academe: The Importance of Relationships in Professional Life. Academy of Management Journal, 43, 6, 1026–1045, 2000.
Reprinted in C. Lundberg and C.A. Yong (Eds.) Foundations for Inquiry: Choices and Trade–offs in the Organizational Sciences. Stanford: Stanford Business Press, 444–454, 2005.
- Albert, S., B. Ashforth and J. Dutton. Organizational Identity and Identification: Charting New Waters and Building New Bridges. Academy of Management Review, 25, 1, 13–18, 2000.
- Ashford S., N. Rothbard, S. Piderit and J. Dutton. Out on a Limb: The Role of Context and Impression Management in Selling Gender–Equity Issues. Administrative Science Quarterly, 43, 23–57, 1998.
- Rafaeli, A., J. Dutton, C. V. Harquail and S. Lewis. Navigating by Attire: The Functions of Dress at Work. Academy of Management Journal, 40, 1, 9–45, 1997.
- Dutton, J., S. Ashford, L. Wierba, R. O’Neill and E. Hayes. Reading the Wind: How Middle Managers Read the Context for Issue Selling. Strategic Management Journal, 18, 5, 407–423, 1997.
- Denison, D., J. Dutton, J. Kahn and S. Hart. Organizational Context and the Interpretation of Strategic Issues. A Note on CEO’s Interpretations of Foreign Direct Investment. Journal of Management Studies, 33, 4, 453–474, 1996.
- Dutton, J., J. Dukerich and C.V. Harquail. Organizational Images and Member Identification. Administrative Science Quarterly, June, 239–262, 1994.
Recipient of ASQ Award for Scholarly Contribution, 2000
- McCabe, D., J. Dukerich and J. Dutton. The Effects of Professional Education on Values and the Resolution of Ethical Dilemmas: Business School vs. Law School Students. Journal of Business Ethics, 13, September, 693–700, 1994.
- Dutton, J. and S. Ashford. Selling Issues to Top Management. Academy of Management Review, 18, 3, 397–428, 1993.
- McCabe, D. and J. Dutton. Making Sense of the Environment: The Role of Perceived Effectiveness. Human Relations, 46, 5, 623–643, 1993.
- McCabe, D., J. Dukerich and J. Dutton. Values and Moral Dilemmas: A Cross–Cultural Comparison. Business Ethics Quarterly, 3, 2, 117–130, 1993.
- Dutton, J. Interpretations on Automatic: A Different View of Strategic Issue Diagnosis. Journal of Management Studies, 30, 3, 339–358, 1993.
- McCabe, D., J. Dukerich and J. Dutton. Values and Ethical Decision Making Among Professional Students: A Study of Medical and Dental Students. Professional Ethics, 1, Nos. 3 & 4, 117–136, 1992.
- McCabe, D., J. Dukerich and J. Dutton. Context, Values and Moral Dilemmas: Comparing the Choices of Business and Law School Students. Journal of Business Ethics, 12, 951–1000, 1991.
- Dutton, J. and S. Stumpf. Using Behavioral Simulations to Study Strategic Processes. Simulations and Gaming, 22, 2, 149–173, 1991.

- Dutton, J. and J. Dukerich. Keeping an Eye on the Mirror: The Role of Image and Identity in Organizational Adaptation. Academy of Management Journal, 34, 3, 517–554, 1991.
Recipient of Best Paper Award for AMJ, 1992
Reprinted in W. H. Starbuck (Ed.) Organizational Learning and Knowledge Management, Edward Elgar Publishing, 2008.
- Milliken, F., J. Dutton and J. Beyer. Adapting to a Changing Work Force: Organization and Work-Family Issues. Human Resource Planning, 13, 2, 91–107, 1990.
- Stumpf, S. and J. Dutton. The Dynamics of Learning Through Management Simulations: Let's Dance. Journal of Management Development, 9, 7–15, 1990.
- Dutton, J., E. Walton and E. Abrahamson. The Important Dimensions of Strategic Issues: Separating the Wheat from the Chaff. Journal of Management Studies, 26, 4, 379–396, July 1989.
- Jackson, S. and J. Dutton. Discerning Threats and Opportunities. Administrative Science Quarterly, 33, 370–387, September 1988.
- Dutton, J. and J. Webster. Patterns of Interest around Issues: The Role of Uncertainty and Feasibility. Academy of Management Journal, 31, 3, 663–675, July 1988.
- Dutton, J. and R. Duncan. The Influence of Strategic Planning on Strategic Change. Strategic Management Journal, 8, 2, 103–116, 1987.
- Dutton, J. and R. Duncan. Strategic Issue Diagnosis and Creation of Momentum for Change. Strategic Management Journal, 8, 3, 279–295, 1987.
Recipient of Tenneco Award for Outstanding Paper in Management
- Dutton, J. and E. Ottensmeyer. Strategic Issue Management Systems: Forms, Functions and Contexts. Academy of Management Review, 12, 2, 355–365, 1987.
- Dutton, J. and S. Jackson. Categorizing Strategic Issues: Links to Organizational Action. Academy of Management Review, 12, 1, 76–90, 1987.
- Dutton, J. Understanding Strategic Agenda Building in Organizations and Its Implications for Managing Change. Scandinavian Journal of Management Studies, 3, 1, 3–24, 1986.
Reprinted in L.R. Pondy, R.J. Boland and H. Thomas (Eds.) Managing Ambiguity and Change, John Wiley & Sons, 1988, 127–144 and in D. Hickson (Ed) Managerial Decision Making, Dartmouth Publishing Company, 1995.
- Dewar, R. and J. Dutton. The Adoption of Radical and Incremental Innovations: An Empirical Analysis. Management Science, 32, 11, 1422–1433, 1986.
- Dutton, J. The Processing of Crisis and Non-crisis Strategic Issues: A Situationalist Perspective. Journal of Management Studies, 23, 5, 501–517, 1986.
- Sandelands, L., S. Ashford and J. Dutton. Reconceptualizing the Overjustification Effect: A Template Theory of Task Motivation. Motivation and Emotion, 7, 3, 229–255, 1983.
- Dutton, J., L. Fahey and V. K. Narayanan. Toward Understanding Strategic Issue Diagnosis. Strategic Management Journal, 4, 307–323, 1983.
- Staw, B. M., L. Sandelands and J. Dutton. Threat-rigidity Effects in Organizational Behavior: A Multilevel Analysis. Administrative Science Quarterly, 26, 501–524, 1981.

Reprinted in K. Cameron, R. Sutton and D. Whetten (Eds.) Organizational Decline, Cambridge: Ballinger, 1988 and in C.L. Cooper (Ed.), Classics in Management Thought, Chettendam, England: Edward Elgar Publishing, 1999.

Book Chapters and Research Annuals

- Dutton, J. Let's Bet on High Quality Connecting as a Path for Fostering Well-being at Work. In G. Slemp, M. White and S. Murray (Eds.). Future Directions in Well-being: Education, Organizations, and Policy
- Worline, M. and J. Dutton. How Leaders Shape Compassion Processes in Organizations. In E. Seppala, E. Simon-Thomas, S. Brown, M Worline, C.D. Cameron and J. Doty (Eds.) Oxford Handbook of Compassion Science, New York; Oxford University Press, 435-456, 2017.
- Dutton, J. Build High Quality Connections. In J. Dutton and G. Spreitzer How to be a Positive Leader: Small Actions, Big Impact, San Francisco: Berrett-Koehler Publishers, 2014.
- Dutton, J and G. Spreitzer. Invitation. In J. Dutton and G. Spreitzer How to be a Positive Leader: Small Actions, Big Impact, San Francisco, Berrett-Koehler Publishers, 2014.
- Spreitzer, G. and J. Dutton. Epilogue and Looking Forward. In J. Dutton and G. Spreitzer How to be a Positive Leader: Small Moves, Big Impact, San Francisco, Berrett-Koehler Publishers, 2014.
- Dutton, J., K. Workman and A. Hardin. Compassion at Work. In Annual Review of Organizational Psychology and Organizational Behavior, Vol. 1, 277-304, April 2014.
- Dutton, J., G. Debebe and A. Wrzesniewski. Being Valued and Devalued at Work: A Social Valuing Perspective. In Qualitative Organizational Research: Best Papers from the Davis Conference on Qualitative Research, Volume 3, Information Age Publishing, 2016
- Wrzesniewski, A., N. Boluglio J. Dutton and J. Berg. Job Crafting and Cultivating Positive Meaning and Identity in Work. In A. Bakker Advances in Positive Organizational Psychology, Emerald: London, UK., 2013.
Outstanding Author Contribution in the 2014 Emerald Literati Network Awards for Excellence.
- Golden-Biddle, K., J. Dutton and E. Feldman. The Response: What Does this Book Contribute to the Understanding of Social Change and Organizations? In K. Golden-Biddle and J. Dutton (Eds.) Using a Positive Lens to Explore Social Change and Organizations: Building a Theoretical and Research Foundation, NY: Psychology Press/Routledge, 2012.
- Dutton, J., K. Golden-Biddle and E. Feldman. Introduction: Applying a Positive Lens to Social Change and Organizations: Introduction and Invitation. In K. Golden-Biddle and J. Dutton (Eds.) Using a Positive Lens to Explore Social Change and Organizations: Building a Theoretical and Research Foundation, NY: Psychology Press/Routledge, 2012.
- Carlsen, A. and J. Dutton. Research Alive: The Call for Generativity. In A. Carlsen and J. Dutton (Eds.) Research Alive: Exploring Generative Moments in Doing Qualitative Research, Copenhagen Business Press, 2011.
- Dutton, J. and A. Carlsen. Seeing, Feeling, Daring, Interrelating and Playing: Exploring Themes in Generative Moments. In A. Carlsen and J. Dutton (Eds.) Research Alive: Exploring Generative Moments in Doing Qualitative Research, Copenhagen Business Press, 2011.
- Carlsen, A and J. Dutton. Come Alive! In A. Carlsen and J. Dutton (Eds.) Research Alive: Exploring Generative Moments in Doing Qualitative Research, Copenhagen Business Press, 2011.

- Berg, J., J. Dutton and A. Wrzesniewski. Job Crafting and Meaningful Work. In Purpose and Meaning in the Workplace, Washington, D C, APA Books, 2012.
- Stephens, J.P., E. Heaphy and J. Dutton High Quality Connections. In K. Cameron and G. Spreitzer (Eds.) Handbook of Positive Organizational Scholarship, Cambridge: Oxford University Press, 2012.
- Lilius, J., J. Kanov, J. Dutton, M. Worline and S. Maitlis. Compassion Revealed: What We Know about Compassion at Work (and Where We Need to Know More). In K. Cameron and G. Spreitzer (Eds.), Handbook of Positive Organizational Scholarship, Cambridge: Oxford University Press, 2011.
- Dutton, J., L.M. Roberts and J. Bednar. Prosocial Practices, Positive Identity, and Flourishing at Work. In S. Donaldson (Ed.) Applying the Science of Positive Psychology to Improve Society, New York: Routledge, 2011.
- Dutton, J., L.M. Roberts and J. Bednar. Positive Identities and Organizations: An Introduction and Invitation. In L. Roberts and J. Dutton (Eds.) Exploring Positive Identity and Organizations: Building a Theoretical and Research Foundation, 3–22. New York: Routledge, 2009
- Roberts, L.M., J. Dutton and J. Bednar. Forging Ahead: Positive Identities and Organizations as a Research Frontier. In L. Roberts and J. Dutton (Eds.) Exploring Positive Identity and Organizations: Building a Theoretical and Research Foundation, 497–516, New York: Routledge, 2009.
- Dutton, J. and S. Sonenshein. Positive Organizational Scholarship. In S. Lopez (Ed.) Encyclopedia of Positive Psychology. London: Blackwell Publishing, 737–742, 2009.
- Dutton, J., and M. Glynn. Positive Organizational Scholarship. In Handbook of Organizational Behavior In C. Cooper and J. Barling, (Eds). London, Sage Publications, pp. 693–712, 2008.
- Grant, A., Dutton, J. and B. Rosso That's Important: Making a Difference with Organizational Research. In D. Barry & H. Hansen (Eds.), Sage Handbook of New & Emerging Approaches to Management & Organization, 451–452.
- Dutton, J., Lilius, J and Kanov , J, . The Transformative Potential of Compassion at Work. In D. Cooperrider, R. Fry and S. Piderit, (Eds.), New Designs for Transformative Cooperation. Stanford University Press. pp. 107–126, 2007.
- Baker, W. and J. Dutton. Enabling Positive Social Capital. In J. Dutton and B. Ragins (Eds.) Exploring Positive Relationships at Work; Building a Theoretical and Research Foundation (Mahwah, N.J.: Lawrence Erlbaum Publishers), 2007.
- Dutton, J and B. Ragins Moving Forward: Positive Relationships at Work as a Research Frontier. In J. Dutton and B. Ragins Exploring Positive Relationships at Work; Building a Theoretical an Research Foundation (Lawrence Erlbaum Publishers), 2007.
- Ragins, B. and J. Dutton Positive Relationships at Work; An Invitation and Introduction. In J. Dutton and B. Ragins Exploring Positive Relationships at Work; Building a Theoretical and Research Foundation (Mahwah, N.J.:Lawrence Erlbaum Publishers), 2007.
- Frost, P., J. Dutton, S. Maitlis, J. Lilius, J. Kanov and M. Worline. Seeing Organizations Differently: Three Lenses on Compassion. In C. Hardy, S. Clegg, T. Lawrence and W. Nord (Eds.) Handbook of Organizational Studies, Second edition (London: Sage Publications) 843–866, 2006.

- Dutton, J., M. Glynn and G. Spreitzer. Positive Organizational Scholarship In J. Greenhaus and G. Callanan (Eds.) Encyclopedia of Career Development (Thousand Oaks, Ca.: Sage Publishers) 2006.
- Dutton, J. One Scholar's Garden: A Narrative of Renewal. In R.I Stablein and P. Frost (Eds.) Renewing Our Research Practice: Lessons from Scholar's Journeys, (Palo Alto: Stanford University Press) 5–17, 2004.
- Wrzesniewski, A., J. Dutton and G. Debebe. Interpersonal Sensemaking and the Meaning of Work. In B. Staw and R. Kramer. Research in Organizational Behavior (San Francisco: Interscience), Vo.I 25, 93–135 2003.
- Dutton, J. and E. Heaphy. The Power of High–Quality Connections at Work. In K. Cameron, J. Dutton and R.E. Quinn (Eds.) Positive Organizational Scholarship (San Francisco: Berrett–Koehler Publishers), 263–278, 2003.
- Cameron, K. J. Dutton and R.E. Quinn. Foundations of Positive Organizational Scholarship. In K. Cameron, J. Dutton and R.E. Quinn (Eds.) Positive Organizational Scholarship (San Francisco: Berrett–Koehler Publishers), 3–13, 2003.
- Cameron, K., J. Dutton, R.E. Quinn and A. Wrzesniewski. Developing a Discipline of Positive Organizational Scholarship. In K. Cameron, J. Dutton and R.E. Quinn (Eds.) Positive Organizational Scholarship (San Francisco: Berrett–Koehler Publishers), 361–379, 2003.
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- Dutton, J., J. Bartunek, and C. Gersick. Growing a Personal, Professional Collaboration. In P. Frost and S. Taylor (Eds.) Rhythms of an Academic Life, Sage Publications, 239–247, 1996.
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Energize Your Workplace: How to Build and Sustain High–Quality Connections at Work. San Francisco: Jossey–Bass Publishers, 2003.

Edited Books

How to be a Positive Leader: Small Actions, Big Impact. J. Dutton and G. Spreitzer (Eds.), San Francisco: Berrett–Koehler, 2014.

Using a Positive Lens to Explore Social Change and Organizations: Building a Theoretical and Research Foundation. K. Golden–Biddle and J. Dutton (Eds.). NY: Psychology Press/Routledge, 2012.

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Advances in Strategic Management. P. Shrivastava, A. Huff and J. Dutton (Eds.) Greenwich, Conn.: JAI Press.

Vol. 7	1991	<u>Advances in Strategic Management</u>
Vol. 8	1992	<u>Pushing Back the Boundaries of Strategic Management</u>
Vol. 9	1993	<u>Strategy and the Changing World Order</u>
Vol. 10	1994	
	(Part A)	<u>Resource-based Views of the Firm</u>
	(Part B)	<u>Interorganizational Relations and Interorganizational Strategies</u>
Vol. 13	1996	<u>The Embeddedness of Strategy.</u> J. Baum and J. Dutton (Eds.)

Published Cases, Center for Positive Organizational Scholarship

(<http://www.bus.umich.edu/Positive/>)

The Search for a Strategic Identity: Evolution of the Positive Pillar at the Ross School of Business (K. Cameron, J. Dutton, R.E. Quinn, G. Spreitzer and J. Kelly)

Selecting to Fit into LinkedIn (L. Reed and J. Dutton)

The Heart of Reuters (with R Quinn and R. Pasick)

B. Joseph White: Resilience in Action (with J. Mirmelstein)

A Foundation for Giving (with A. Grant, B, Rosso and 8 students)

Anne Ladky: An Energy Approach to Leadership (Justin Berg and Jane Dutton)

Job Crafting at Burt's Bees (Justin Berg and Jane Dutton)

Crafting a Fulfilling Job: Bringing Passion into Work (Justin Berg and Jane Dutton)

Theory to Practice Briefing: What is Job Crafting and Why does it Matter? Justin Berg, Jane Dutton and Amy Wrzesniewski

(Download: <http://www.bus.umich.edu/Positive/POS-Teaching-andLearning/Job%20Crafting-Theory%20to%20Practice.pdf>)

Book Reviews

Identity in Organizations. D. Whetten and P. Godfrey, Eds. (Thousand Oaks, CA: Sage Publications, 1998) for Academy of Management Review, July, 1999.

Fields of Play: Constructing an Academic Life. L. Richardson. (New Brunswick, N.J: Rutgers University Press, 1997) with L. Lempert, L. Groat, J. Hassinger and C. Riehl for Qualitative Inquiry, 1998.

The Culture of Work Organizations. H. Trice and J. Beyer. (Englewood Cliffs, NJ: Prentice Hall, 1993) for Administrative Science Quarterly, September, 1995.

Order Without Design. M. Feldman. (Palo Alto, CA: Stanford University Press, 1989) for Academy of Management Review, 1991, 825-827.

New Technology as Organization Innovation. J. Pennings and A. Buitendam, Eds. (Cambridge, MA: Ballinger Press, 1986) for Academy of Management Review, 13, 3, 497-500.

Ph.D. Student Committees

Ashley Hardin	2017 Co-Chair	"Getting Acquainted: How Knowing About Colleague's Personal Lives Impacts Workplace Interactions, for Better and Worse"
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Veronica Rabelo	2017 Member	"Cleaning the Ivory Tower: (De) constructing Neoliberal Discourse and Dignity in "Dirty" Work"
Suntae Kim	2015 Member	"Entrepreneurial Imagination in Detroit: Ethnography of Nascent Entrepreneurship in the Financialized Economy"
Chris Myers	2015 Member	"That Others May Learn: Three Views on Vicarious Learning in Organizations"
Wylie Wei	2015 Member	"Work Hours, Health, and Marital Longevity of Couples Across the Life Course"
Erika Steckler	2014 Member	"An Interpretive Theory of the Social Construction of Organizational Authenticity by Stakeholders"
Kristina Workman	2014 Co-chair	"Sharing Good News and Bad News at Work"
Jeffrey Bednar	2013 Co-Chair	"Legacy and Legacy Work in Organizations"
Samir Nurmohamed	2013 Member	"Over or Under: The Motivational Implications of an Underdog Image"
Ned Wellman	2013 Member	"Leadership Construction in Hierarchical Groups"
Natalie Cotton-Nessler	2013 Member	"Skill in Interpersonal Networks"
Maria Farkas	2012 Member	"Constructing Cleantech: The Role of Sense-giving in the Formation of Fields"
Serena Salloum	2011 Member	"Collective Efficacy, Social Context, Teachers' Work, and Student Achievement: A Mixed-Method Study"
Mamta Bhatt	2011 Member	"Me With My Client": Consultants' Relational Identity with their Clients and its Implications for their Conduct of Work"
J.P Stephens	2009 Co-Chair	"Towards a Psychology of Coordination: Exploring Feeling and Focus in the Individual and Group in Music-making"
Marlys Christianson	2009 Member	"Updating as Part of Everyday Work: An Interactional Perspective"
Charles Vanover	2008 Member	"The Expertise in Urban Teaching Project"
Emily Heaphy	2008 Chair	"Two Views of Agency in Patient Advocates' Problem Handling Work: Storytelling and Rule Use"
Todd Bryan	2008 Member	"Aligning identity: Social Identity and Changing Context in Community-based Environmental Conflict."
Scott Sonenshein	2007 Chair	"Communicating and Constructing Meaning During the Implementation of Strategic Change"

Arran Caza	2007 Co–Chair	“Three Papers on Managerial Discretion”
Brianna Barker Caza	2007 Chair	“Experiences of Adversity at Work: Toward an Identity-Based Theory of Resilience”
Jacoba Lilius	2006 Chair	“Being There or Being Competent: How Co–worker Support Contributes to Unit Performance”
Adam Grant	2006 Chair	“A Relational Perspective on Job Design and Work Motivation: How Making a Difference Makes a Difference”
Jason Kanov	2005 Co–Chair	“Revisioning Feeling and Relating at Work: An Inductive Study of Interpersonal Disconnection in Organizational Life”
Seung–Yoon Rhee	2005 Member	“How Do Shared Emotions Among Group Members Influence Group Effectiveness? The Role of Broadening–and–Building Interactions”
Powley, Edward	2005 Member	“Connective Capacity in Crisis: Mechanisms of Organizational Resilience”
Lawrence, Katherine	2005 Co–Chair	“Putting it together Bit by Bit: A Relational Theory of Interpersonal Collaboration in Software Development”
Vodosek, Markus	2003 Member	“Finding the Right Chemistry: Relational Models and Relationship, Process and Task Conflict in Culturally Diverse Research Groups”
Welch, Julia	2003 Member	“Beyond Incentives: The Symbolic Meanings of Employee Stock Options in a High–Tech Firm”
Worline, Monica	2003 Member	“Dancing on the Cliff Edge: Courage in Organizational Life”
Quinn, Ryan	2003 Chair	“Nuclear Weapons and Daily Deadlines: The Energy and Tension of Flow in Knowledge Work”
Anderson, Aaron	2003 Member	“Engaging Resistance: Approaches to Surmounting Impediments to Organizational Transformation”
Miletta, Alexandra	2003 Member	“Managing Dilemmas: Uncovering Moral and Intellectual Dimensions of Classroom Life”
Debebe, Gelaye	2002 Co–Chair	“Cross–cultural Coordination and Competence: The Role of Organizational Learning in Economic Development”
Dethlefs, William	2002 Co–Chair	“Employment and Welfare Reform: The Relationship between Occupational Welfare and Job Tenure of Former Welfare Recipients”
Morgan Roberts, Laura	2001 Co–Chair	“The Nature, Antecedents and Consequences of Social Identity–based Impression Management”

Barrett, Greg	2001 Member	“Stewardship as an Organizational Response: Understanding the Interaction of Institutional and Task Environments and Organizational Contexts on Fund Raising in Professional Schools at the University of Michigan”
Williams, Michele	2001 Chair	“Seeing Through the Client’s Eyes: Building Interpersonal Trust and Cooperation Across Organizational Boundaries”
Chris Porath	2001 Member	“Individual Self–Management: A Model and Longitudinal Test”
Young, Joana L.	2000 Chair	“The Good, The Bad, and The Indifferent: Demography and Felt Participation at Work”
Wrzesniewski, Amy	1999 Member	“The Role of Work Orientation in Employment Transitions”
Piderit, Kristen	1999 Co–Chair	“Navigating Relationships with Co–workers: Understanding Employees’ Attitudes Toward an Organizational Change”
Bartel, Caroline	1999 Member	“Strengthening the Bond of Identification through Volunteerism”
Mackie–Lewis, Stephanie	1998 Chair	“Changing Place and Time at Work: The Impact of Telecommunicating on Employees’ Personal Network and Psychological Well–being”
Rothbard, Nancy	1998 Member	“Enriching or Depleting? The Dynamics of Engagement in Work and Family”
Trautlein, Barbara	1997 Member	“Fair Play: A Justice Framework For Understanding Skill–based Pay Systems”
Carlile, Paul	1997 Co–Chair	“Understanding Knowledge Transformation in Product Development: Making Knowledge Manifest Through Boundary Objects”
Adams, Kathy Beard	1997 Member	“Developing Peer Relationships During Organizational Entry: The Case of the Contingent Worker”
Harquail, C. V.	1996 Member	“When One Speaks For Many: The Influence of Social Identification on Group Advocacy in Organizations”
Orton, J. Douglas	1995 Member	“Reorganization of U.S. Intelligence: An Analysis of 1976 Reorganization of U.S. Intelligence Community.”
Pratt, Michael G.	1994 Co–Chair	“The Unhappiest Most Dissatisfied People on Earth: Ambivalence and Commitment Among Amway Distributors”
Kirby, Daria	1994 Member	“Moving Beyond Minimal Compliance: Institutional Factors that Predict Extensiveness of Affirmative Action Programs in Universities”

Lauterbach, Karen	1993 Member	“Dynamics of Upward Influence: How Male and Female Managers Get Their Way”
Tschihart, Mary	1993 Member	“The Management of Problems with Stakeholders”
Penner, Wendy J.	1993 Chair	“Organizational Responses to Environmental Conservation Issues: Local Context and Issue Interpretations”
Mishra, Aneil	1992 Member	“Organizational Responses to Crisis: The Role of Mutual Trust and Top Management Teams”
Freeman, Sarah	1991 Member	“Organizational Redesign and Downsizing: A Case of Appropriated Interpretation”
Yeung, Kwokon (Arthur)	1990 Member	“Cognitive Consensuality and Organizational Performance: A Systematic Assessment”
Abrahamson, Eric	1989 Member	“Fads and Fashions in Administrative Technologies”
Webster, Jane	1989 Member	“Playfulness and Computers at Work”

Technical Reports

Duchesneau, T., S. Cohn, and J. Dutton. A Study of Innovation in Manufacturing: Determinants, Processes and Methodological Issues. Final Report to National Science Foundation, Division of Policy, Research and Analysis, December, 1979.

Radnor, M., J. Ettl, and J. Dutton. The R&D Management Literature and Innovation Diffusion Research. In M. Radnor, I. Feller, and E. Rogers (Eds.) The Diffusion of Innovations: An Assessment, National Science Foundation, Division of Policy, Research and Analysis, July, 1978.

White Papers

2013 Dutton, J., R. Kapuscinski, W. Lovejoy and P. Mallinckrodt. Lean and POS: Challenges and Opportunities, Ross School of Business.

Refereed Conference Papers

- 2016 Workman, K. and J. Dutton. “Compassion Artifacts: Potent Potential Resources for Reducing Suffering. Paper presented at the Academy of Management meetings, Anaheim, CA.
- 2016 Worline, M. and J. Dutton. “Leaders Moves Matter For Compassion:” Paper presented at the Academy of Management meetings, Anaheim, CA.
- 2016 Dutton, J.E. “The Power and Process of Narrating Others at Work” Paper presented at the Positive Relationships at Work Conference, Cornell University, Ithaca, New York.
- 2015 Hardin, A., J. K. Workman and J. Dutton. “With or Without a Doubt: Dilemmas in Granting Suffering and Taking compassionate action” Paper presented at the Academy of Management meetings, Vancouver.

- 2015 Worline, M. and J. Dutton "Touching Lives: How Leaders Handle Dilemmas Related to Notification of Suffering" Paper presented at the Academy of Management meetings, Vancouver.
- 2015 Freidman, A., A. Carmeli and J. Dutton. "Respectful Engagement and the Facilitation of Help-Seeking Behaviors and Employee Performance" Presented at the Academy of Management meetings, Vancouver.
- 2015 Cameron, L., M, Nujella, J. Dutton and S. Ashford "Positive Identity Construction and Psychological Capital: The Role of Imagining the Future" Paper presented at the Academy of Management, Vancouver.
- 2015 Rosso, B. and J. Dutton "Do We Really Get What We Give? Exploring the Relationship Between Workplace Giving Behavior and Meaningful Work" Presented at Western Academy of Management. March.
- 2014 Dutton, A. Hardin and K, Workman. "Beginnings Matter: How Organizations Enable and Disable Compassion Activation at Work" Presented at Academy of Management Meetings, Philadelphia.
- 2014 Bednar, J., J. Dutton B., Owens and L. Morgan "The Power of Progress for Positive Identity Construction" Presented at the Academy of Management Meetings, Philadelphia
- 2013 Dutton, J, K. Workman and J. McClain "Readying for Compassionate Work". Presented at Academy of Management Meetings. Orlando.
- 2012 Workman, K. and J. Dutton "Compassionate Persuasion: Helping You Enable Me to Help You". Presented at Academy of Management Meetings, Boston, Massachusetts.
- 2011 Golden-Biddle, E. Feldman and J. Dutton." Infusing Vitality into our Accounts of Social Change." Presented at Academy of Management Meetings, San Antonio, Texas.
- Bednar, J., B. Owens, J. Dutton and L. Roberts, "An Examination of the Reliability and Validity of Six Measures of Positive Organizational Identity", Presented at the Academy of Management Meetings, San Antonio, Texas.
- Stephens, J.P., Heaphy, E., Carmeli, A, Spreitzer, G. J. Dutton and R. Bagozzi. "Relationship Capacity as a Source of Resilience in Individuals and Teams in the Workplace" Paper presented at the Academy of Management Meetings., San Antonio, Texas.
- 2010 Dutton, J. G. Spreitzer, E. Heaphy and J. P. Stephens. "When and How Employees Lend a Hand: Facilitators of Compassion Outside of Work. Presented at the Academy of Management Meetings, Montreal, Canada.
- Dutton, J., J. Bednar and M. Williams. "Constructing Worth from a One-down Position: Learning from University Staff". Presented at the Academy of Management Meetings, Montreal, Canada.
- 2009 Dutton, J. "Booster Shots: Strengthening Change Agents for Sustainable Change". Invited address, Academy of Management Meetings, Chicago, Ill.
- Bednar, J. C. LeBaron, and J. Dutton "Opening a Strategic Conversation: Creating Resources Within a Virtual Environment." Presented at the Academy of Management Meetings, Chicago, Illinois.

- Worline, M., J. Lilius, J. Dutton, J. Kanov, S. Maitlis and P. Frost. "Sustainable Expression of Compassion in Low Wage Work". Presented at the Academy of Management Meetings, Chicago, Illinois.
- Berg, J., A. Wrzesneiwski and J. Dutton "Overcoming Challenges in Crafting Sustainable Jobs". Presented at the Academy of Management Meetings, Chicago, Illinois.
- 2008 Dutton, J.E., L.M. Roberts and J. Bednar. "Positive Work-Related Identities and Why They Matter: A Prism for Understanding." Presented at the Academy of Management Meetings, Anaheim, CA.
- Sonenshein, S. and J. Dutton. "Being a Sustainable Environmentalist: A Model of Identity Challenge and Restoration." Presented at the Academy of Management Meetings, Anaheim, Ca.
- Stephens, J.P., E. Heaphy, G. Spreitzer and J. Dutton. "Developing a Measure of High-Quality Connections at Work." Presented at the Academy of Management Meetings, Anaheim, Ca.
- 2007 Dutton, J, A. Grant and B. Rosso. "Lurking Landmines in Doing Good: Challenges in Managing Meaning around Organizational Giving Programs." Presented at National Academy of Management Meetings, Philadelphia, Pennsylvania.
- Roberts, L, B. Caza, E. Heaphy, J. Dutton and G. Spreitzer. "The Power of Learning About Your Best Self from Others" Presented at National Academy of Management Meetings, Philadelphia, Pennsylvania
- Glynn, M.A. and J. Dutton. "Positive Leadership: Infusing Value Through Institutional Bricolage." Presented at National Academy of Management Meetings, Philadelphia, Pennsylvania.
- 2006 Roberts, L., B.B. Caza, E. Heaphy, G. Spreitzer and J. Dutton "Envisioning Capacity: How Professional Identity Shapes Positive Self-construal." Presented at National Academy of Management Meetings, Atlanta, Georgia.
- 2005 Sonenshein. S., J. Dutton, A. Grant, G. Spreitzer, and K. Sutcliffe. "Narratives of Thriving at Work." Presented at National Academy of Management meetings, Honolulu, Hawaii.
- 2004 Heaphy, E., L. Roberts, J. Dutton, G. Spreitzer and B. Barker. "Enacting the Reflected Best Self: How Jolts and Socially-Embedded Resources Enable Action in and Beyond Organizations." Presented at National Academy of Management Meetings, New Orleans, Louisiana.
- Spreitzer, G., K. Sutcliffe, J. Dutton, S. Sonenshein and A. Grant. "Using Energy to Create Actionable Knowledge." Paper presented at National Academy of Management Meetings, New Orleans, Louisiana.
- 2003 Dutton, J. "Damage Control: Dealing with Corrosive Connections at Work." Presented at National Academy of Management Meetings, Seattle, Washington.
- Heaphy, E and J. Dutton. "Re-embodiment Relationships at Work: The Importance of Understanding the Effects of High Quality Connections." Presented at National Academy of Management Meetings, Seattle, Washington.

- Lilius, J., M. Worline, J. Dutton, J. Kanov, P. Frost and S. Maitlis. "What Good is Compassion at Work?" Presented at National Academy of Management Meetings, Seattle, Washington.
- 2002 Rhee, S., J. Dutton and R. Bagozzi. "Making Sense of Organizational Actions in Response to Tragedy: The Role of Positive Emotions, Positive Thoughts, and Positive Self–Construals in Organizational Identification." Presented at National Academy of Management meetings, Denver, Colorado.
- Worline, M., J. Dutton, P. Frost, J. Kanov, J. Lilius, and S. Maitlis. "Making the Ordinary Extraordinary: Fostering Resilience Through Everyday Organizational Practices." Presented at National Academy of Management Meetings, Denver, Colorado.
- Lilius, J., J. Kanov, M. Worline, J. Dutton, P. Frost, and S. Maitlis. "Compassion in the Workplace: Making a Difference for Individuals and Organizations." American Psychological Society Meetings, New Orleans, LA.
- 2001 Wrzesniewski, A. and J. Dutton. "Competent Caring in Organizations." Presented at National Academy of Management meetings, Washington, DC.
- Quinn, R. and J. Dutton. "Conversations, Coordination and Relational Energy." Presented at National Academy of Management meetings, Washington, DC.
- Dutton, J. E., M. C. Worline and P. J. Frost. "Three Students and a Fire: The Process of Compassionate Organizing." Presented at Western Academy of Management meetings, Sun Valley, Idaho.
- 2000 Wrzesniewski, A. and J. Dutton. "Crafting a Job: Revisioning Employees as Active Crafters of Their Work." Presented at National Academy of Management meetings, Toronto, Canada.
- Lawrence, K., K. Miner–Rubino, J. Dutton and S. Ashford. "Yellow Lights: How Female Managers Respond to Multiple Contextual Cues as Cautionary Tales for Raising Gender–Equity Issues." Presented at National Academy of Management meetings, Toronto, Canada.
- 1999 Dutton, J., S. Ashford, K. Lawrence and K. Miner–Rubino. "Red Light, Green Light: How Female Managers Read the Context for Selling Gender–Equity Issues in Their Work Organization." Presented at National Academy of Management meetings, Chicago, IL.
- Frost, P., J. Dutton, M. Worline and A. Wilson. "Narratives of Compassion." Presented at National Academy of Management meetings, Chicago, IL.
- Dutton, J. and M. Williams. "The Feeling of Being Connected: Emotions and Interactions at Work." Presented at National Academy of Management meetings, Chicago, IL.
- 1998 Wrzesniewski, A. and J. Dutton. "Architecting Dirty Work." Presented at National Academy of Management meetings, San Diego, CA.
- Dutton, J. and G. Debebe. "Getting Through the Day: Relational Knowledge and Every Day Job Execution." Presented at Winter Organization Science Conference, Keystone, CO.
- 1996 Ashford, S., J. Dutton and J. Edwards. "Decomposing Demographic Effects: The Impact of Gender Proportions on Issue–selling Initiation." Presented at National Academy of Management meetings, Boston, MA.

- 1996 Dutton, J., G. Debebe and A. Wrzesniewski. "Relational Competence and the Work of Housekeeping." Presented at National Academy of Management meetings, Vancouver, Canada.
- 1995 Bergami, M. and J. Dutton. "Knowing an Organization Through its Products: Products and Members' Organizational Images." Presented at National Academy of Management meetings, Vancouver, Canada.
- Rafaeli, A., J. Dutton, C.V. Harquail and S. Mackie-Lewis. "Navigating by Attire: Women's Use of Dress in Organizations." Presented at the National Academy of Management meetings, Vancouver, Canada.
- Ashford, S., J. Dutton, S. Piderit and N. Rothbard. "Out on a Limb: Impression Management Risk in Issue Selling." Presented at National Academy of Management meetings, Vancouver, Canada.
- 1994 Bartunek, J., J. Dutton and C. Gersick. "Mentors, Colleagues, Students and Friends: Relationships in the Professional Lives of Business School Faculty Men and Women." Presented at National Academy of Management meetings, Dallas, TX.
- Dutton, J., S. Ashford, E. Wierba, R. O'Neill and E. Hayes. "Reading the Wind: How Middle Managers Assess the Context for Issue Selling." Presented at National Academy of Management meetings, Dallas, TX.
- Dutton, J. and M. Bergami. "Image Matters: Linking Strategy and the Environment by How Members See the Organization." Presented at National ORSA/TIMS meetings, Detroit, MI.
- 1993 Ashford, S., P. Caproni, J. Dutton and R. O'Neill. "Teaching in the Multicultural Classroom: Learning From the Stories We Tell." Presented at Organization Behavior Teaching Conference, Bucknell University.
- 1992 Dutton, J., Dukerich, J. and C. V. Harquail. "The Organizational Self: Linking Organizational Identity and Image to Individuals Through the Process of Organizational Identifying." Presented at the National Academy of Management meetings, Las Vegas, NV.
- Pratt, M. and J. Dutton. "Owning Up or Opting Out: The Role of Interpretation and Emotion in Creating Issue Ownership." Presented at National Academy of Management meetings, Las Vegas, NV.
- McCabe, D., J. Dutton and J. Dukerich. "The MBA Program: Still Value-Neutral After All These Years?" Presented at Society for Business Ethics Annual Meeting, Las Vegas, NV.
- Lobel, S., J. Dutton and R. O'Neill. "Nurturing: Elaborating on Our Understanding of Important Roles, Skills and Contexts in Organizations." Conference on Women and Work, Arlington, TX.
- McCabe, D., J. Dutton and J. Dukerich. "Values and Moral Dilemmas: A Cross-Cultural Comparison." Presented at Center for Business Ethics, Ninth Conference in Business Ethics, Bentley College, Waltham, MA.
- 1991 Dutton, J. and W. Penner. "Legitimizing Actions on Social Issues: The Role of Accounts." Presented at Annual International Conference of the Strategic Management Society, Toronto, Canada.

- Dutton, J. "Constructing a Context of Possibilities for Work and Family." Presented at Society for Industrial and Organizational Psychology Annual Meeting, St. Louis, Missouri.
- Ashford, S., J. Dutton and R. O'Neill. "Selling Issues in Organizations: Influencing Top Management's Thoughts and Actions." Presented at National Academy of Management meetings, Miami, FL.
- Dukerich, J. and J. Dutton. "Communicating About Involvement in Social Issues: Managing Expectations." Presented at National Academy of Management meetings, Miami, FL.
- 1990 Dutton, J. and S. Ashford. "Selling Issues to the Top Management Team." Presented at National Academy of Management meetings, San Francisco, CA.
- Dutton, J. "Constructing Opportunities for Strategic Renewal." Presented at National Academy of Management meetings, San Francisco, CA.
- Dutton, J. and D. McCabe. "Making Sense of the Environment: The Role of Perceived Effectiveness." Presented at Eastern Academy of Management Meetings, Buffalo, NY. *Received Best Empirical Paper Award*
- 1989 Dutton, J. and J. Dukerich. "Linking Interpretation, Emotion, and Action in an Organizational Context: The Issue of Homelessness and the Port Authority of NY and NJ." Presented at Working Conference on Managerial Thought and Cognition, Washington, DC.
- Milliken, F. and J. Dutton. "Babies and the Bottom Line." Session organizer for a National Academy of Management symposium, Washington, DC.
- Jackson, S. and J. Dutton. "What You See Depends on Where You Sit: Linking Context and Issue Categories." Presented at National Academy of Management meetings, Washington, DC and at National ORSA/TIMS meetings, Washington, DC, 1988.
- 1988 Dutton, J. "The Use of Behavioral Simulations for Studying Strategic Processes." Presented at National Academy of Management meetings, Anaheim, CA.
- 1987 Dutton, J. "Cognition and Strategic Decision Making." Presented at National TIMS/ORSA meetings, New Orleans, LA.
- 1986 Dutton, J. and J. Phillips. "Viewing the World Through Different Lenses: The Effect of Job Context on Strategic Issue Diagnosis and Communication." Presented at the Eastern Academy of Management meetings, Philadelphia, PA.
- Dutton, J. and S. Jackson. "The Labeling of Strategic Issues as Threats and Opportunities: Implications for Process and Action." Presented at the National Academy of Management Meetings, Chicago, IL.
- 1985 Dutton, J., S. Stumpf and D. Wagner. "The Allocation of Resources to Strategic Issues: A Study of Strategic Issues Diagnosis in an Educational Organization." Presented at the National Academy Management Meetings, San Diego, CA.
- 1984 Duncan, R. and J. Dutton. "The Influence of Strategy and Strategic Planning on Strategic Change." Presented at National Academy of Management meetings, Boston, MA.

Dutton, J. and E. Ottensmeyer. "The Emerging Significance of Strategic Issue Management: Approaches to Design and Process" (symposium co-chairperson). "The Structure and Process of Strategic Issue Management: A Model and Integrative Perspective." Presented at the National Academy of Management meetings, Boston, MA.

Dutton, J. "Agenda Building and the Initiation of Innovation." Presented at the National Academy of Management meetings Boston, MA.

1981 Duncan, R. and J. Dutton. "Implementation of Quality of Work Life as a Response to Organizational Sensemaking." Presented at National Academy of Management meetings, San Diego, CA.

1980 Sandelands, L., J. Dutton, S. Ashford and R. Hinton. "Reconceptualization of Overjustification Effects in Terms of Human Play." Presented at National Graduate Student Conference in Industrial/Organizational Psychology and Organizational Behavior, Columbus, OH. *Recipient of Outstanding Paper Award of the Conference*. Also presented at National American Psychological Association meetings, Montreal, Canada.

Duncan, R. and J. Dutton. "Organizational Sensemaking: Implications for Organizational Action." Presented at the National Academy of Management meetings, Detroit, MI.

1978 Radnor, M., T. Duchesneau and J. Dutton. "The Effect of Technological Appropriateness on Adoption Behavior." Presented at National ORSA/TIMS meetings, New York, NY.

1977 Duchesneau, T. and J. Dutton. "Innovation in the Footwear Industry: Characteristics of Decision Making and Determinants of Adoption." Presented at National ORSA/TIMS meetings Atlanta, GA.

Duchesneau, T. and J. Dutton. "Characteristics of Users and Non-users of an Innovation: The Role of Economic and Organizational Factors." Presented at the annual meeting of Eastern Economic Association, Hartford, CT.

Invited University and Conference Presentations

2015 Dutton, J. Making Connections Matter, Lifetime Achievement award invited address, Academy of Management Meetings, Vancouver.

2015 Worline, M and J. Dutton. Awakening Compassion at Work. Center for Positive Organizations. February, 2015.

2015 Dutton, J. Making Connections Matter, Department of Psychology, University of North Carolina

2015 Dutton, J. Positive Identity Infusions: A Tool for Building Thriving and Engagement at Work. Invited Workshop for International Positive Psychology Association, June, Orlando

2015 Dutton, J. The Power and Possibilities of High Quality Connections at Work. Invited workshop at International Positive Psychology Association., June. Orlando

2014 Dutton, J. High Quality Connections and Positive Leadership. Copenhagen Business School, October

2014 Worline, J. and J. Dutton The Power of Compassion at Work. Center for Compassion and Altruism, Stanford Medical School

- 2014 Dutton, J. Positive Leadership as the Building of High Quality Connections, University of Michigan Dearborn
- 2013 Worline, M and J. Dutton Compassion as a Strategic Concern, Stanford University, December
- 2013 Dutton, J. Compassion at Work University of Michigan, Positive Links, September
- 2013 Dutton, J. Compassion in Work Organizations, International Working Group on Compassionate Organizations, Louisville, May.
- 2013 Dutton, J. Compassion at Work, International Positive Psychology Association invited workshop June
- 2012 Dutton, J., and K. Workman. The Wonder of Compassion, ICOS, University of Michigan
- 2012 Dutton, J. Readyng for Compassion, Boston University of Missouri, McGill University
- 2011 Dutton, J. Generative Moments in Doing Qualitative Research. University of Western Ontario, Michigan State University
- 2010 Dutton, Beauty in Everyday Work. University of Notre Dame
- 2009 Dutton, Learning from Positive Organizational Scholarship. Boston University
- 2009 Dutton, Beauty in Everyday Work, Boston College, Winston Center for Leadership
- 2009 Dutton, J. Seeing the Possibilities in Positive Identities. Claremont University
- 2009 Dutton, J. Beauty in Everyday Work: Seeing the Resourcefulness of University Staff. University of Michigan
- 2007 Dutton, J. Snapshots of Compassion at Work, University of California, Irvine, Pennsylvania State University, MIT, Harvard University School of Public Policy
- 2006 Dutton, J. Seeing the Possibilities in Positive Organizational Scholarship, University of Colorado; Narratives of Compassion, University of California, Irvine
- 2005 Dutton, Exploring the Possibilities in Positive Organizational Scholarship, Carnegie Mellon University
- 2004 Dutton, J. Compassion and Organizations. London Business School
- 2003 Dutton, J. Compassion and Organizations. Harvard Business School, University Alberta, Boston College
- 2003 Dutton, J. Positive Organizational Scholarship. Harvard Business School, Boston College.
- 2001 Dutton, J. Organizing of Compassion. New York University, Case Western Reserve University.
- 2000 Dutton, J. Social Valuing as Relationship Sensemaking. Wayne State University, University of British Columbia, University of Southern California.

- 1999 Dutton, J. Relationship Matters: The Importance of Relationships in Academics' Professional Lives. University of Michigan at Dearborn.
- 1998 Dutton, J. Being Valued and Devalued at Work. Carnegie–Mellon University, University of Illinois, University of Michigan at Dearborn.
- 1998 Dutton, J. Strategic Agenda Building in Organizations. Northwestern University.
- 1997 Dutton, J. Strategic Agenda Building in Organizations. Hightower Lecture, Emory University.
- 1996 Dutton, J. Strategic Agenda Building in Organizations. Harvard Business School.
- 1996 Dutton, J., C. Gersick and J. Bartunek. Complicating the Portrait of Relationships in Organization Studies: The Bright and Dark Sides of Academics' Experiences. University of North Carolina at Chapel Hill.
- 1995 Dutton, J. Distinguished Speaker, MIT.
- 1995 Dutton, J. Distinguished Scholar, Hochschule Sst. Gallen.
- 1995 Dutton, J. Distinguished Speaker, Universite de Bologne.
- 1993 Dutton, J. Distinguished Speaker, University of Pittsburgh.
- 1993 Dutton, J. Distinguished Researcher, Penn State University.
- 1992 Dutton, J. Visiting Scholar, Texas A&M.
- 1992 Dutton, J. and M. Pratt. Owning Up or Opting Out: The Role of Interpretation and Emotion in Creating Issue Ownership. Tulane University, Indiana University, and Northwestern University.
- 1990 Dutton, J. and W. Penner. Organizational Identity and Strategic Agenda Building. Conference on Leadership and the Management of Strategic Change, Cranfield Institute.
- 1990 Dutton, J. Constructing Opportunities for Strategic Renewal. Texas Conference on Organizations, University of Texas at Austin.
- 1988 Dutton, J. Categorizing Issues as Threats or Opportunities: Insights into Issue Interpretation. Issues Management Conference at Pennsylvania State University, Amos Tuck School, Dartmouth College.
- 1987 Dutton, J. Categorizing Issues as Threats and Opportunities. Columbia University Teachers College.
- 1987 Dutton, J. Theoretical and Methodological Issues in Studies of Organizational Adaptation. Sloan School of Management, MIT.
- 1986 Dutton, J. Agenda Building and Decision Making. Conference on Organizations and Politics, Stanford University.
- 1983 Dutton, J. The Nature of Strategic Agenda Building in Organizations and Its Relationship to Managing Ambiguity and Change. University of Illinois.

Working Papers and Papers Under Review

Workman, K. and J. Dutton. "Readying for Compassion"

Wrzesniewski, A., J. Dutton and G. Debebe. "Caring in a Devalued Context"

Rosso, B. and J. Dutton "Do We Really Get What We Give? Exploring the Relationship Between Workplace Giving Behavior and Meaningful Work"

Freidman, A., A. Carmeli and J. Dutton "Respectful Engagement and the Facilitation of Help Seeking Behaviors and Employee Performance"

Hardin, A., K. Workman and J. Dutton "Surfacing Suffering at Work"