

Gerry L. Hargrove JD, MBA

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General Counsel/Senior Business Executive

Financially astute, globally experienced general counsel and trusted business advisor to senior management with extensive international experience. 16 years working in Europe, Asia, Middle East and Africa. Strategic change agent with proven ability to take charge and develop practical solutions to complex issues while also effectively managing legal risks.

Areas of Expertise

Complex commercial transactions

Litigation matters

Regulatory Compliance

Business Ethics

Cross Border transactions

Finance

Corporate Governance

Joint Ventures

PROFESSIONAL EXPERIENCE**Ross School of Business****University of Michigan**, Ann Arbor, Michigan

Lecturer, Business Law and Ethics, graduate and undergraduate (2018-present)

MBA Multi-Disciplinary Program-Faculty Advisor

General Motors Company, Detroit, Michigan**Global Customer Care and Aftersales***Group Counsel (2014 to 2016)*

Group counsel to Global Customer Care and Aftersales. Responsible for all global legal matters for the business unit.

General Motors Overseas Distribution LLC, Dubai, United Arab Emirates*General Counsel, Middle East and Africa (2010 to 2014)**Director of Government Relations(2010-2014)*

Responsible for all legal and government matters which arose in Africa and the Middle East. Managed staff of attorneys and legal assistants throughout region.

General Motors Asia Pacific, Bangkok, Thailand*General Counsel –South East Asia and Japan Region (2005 to 2010)*

Responsible for all legal matters which arose in Southeast Asia region and Japan

General Motors Europe, Russelsheim, Germany*Assistant General Counsel (2000-2005)*

Lead counsel in negotiating and documenting major cross border commercial transactions in European and Asian markets. Managed European legal commercial practice group and oversaw budget process for European legal staff. Member of European legal staff management committee.

General Motors Asia Pacific, Singapore, Singapore*Attorney (9/2000 to 12/2000)*

Served as counsel negotiating and documenting commercial transactions with alliance partners in China, Thailand, Japan and India.

General Motors Corporation, Detroit, Michigan

Senior Attorney-Corporate/Commercial Transactions (1988 to 2000)

Structured and negotiated GM's automotive components group's entry into India, and subsequent establishment of multiple subsidiary companies. Also provided counsel to capital finance group (GMAC). Negotiated and documented secured financing transactions, pre-bankruptcy workouts and other commercial transactions.

Miller Canfield Paddock and Stone, Detroit, Michigan

Corporate/Banking Associate (1985 to 1988)

Represented domestic corporations and foreign financial institutions in all phases of commercial and financial transactions.

U.S. Securities and Exchange Commission, Washington, D.C.

Attorney-Advisor, Corporate Securities (1984-1985)

U.S. Court of Appeals, Sixth Circuit, Detroit, Michigan

Law Clerk, Honorable Damon J. Keith (1983-1984)

U.S. Department of State, Washington, D.C.

Intern, Bureau of International Organizational Affairs (summer/fall 1981)

Financial

Philadelphia National Bank (subsequently Wells Fargo), Philadelphia, Pa (1978-1980)

Financial Analyst. Reviewed financial statements and prepared financial analysis of corporate borrowers for potential loans in excess of 3 million USD.

EDUCATION

Juris Doctor, Georgetown University Law Center, Washington, D.C.

MBA, Finance, Clark-Atlanta University, Atlanta, Georgia

BA-Biological Sciences, Indiana University, Bloomington, Indiana

REPRESENTATIVE PUBLICATIONS AND COMMENTARY

Negotiating and Structuring International Joint Ventures/Strategic Alliances, International Business Transactions and Alliances, (American Conference Institute (1997)

Negotiating and Structuring International Joint Ventures, presented at the course International Business Transactions, sponsored by the American Conference Institute, Chicago, Illinois

Doing Joint Ventures in India, presented to the International Business Forum, sponsored by the World Trade Center, Dearborn, Michigan

INTERESTS AND ACTIVITIES

Board of Trustees, Stillman College, Tuscaloosa, Alabama (2016-)

Board, Friends of African and African-American Art, Detroit Institute of Art (2018-)

Member, American Chamber of Commerce-Dubai (2010-2015)

Secretary, Board of Trustees, Frankfurt International School, Oberursel, Germany (2000-2005)

