

# DAVE OSTREICHER

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**SUMMARY** Inclusive leader (he/him/his) and passionate problem solver with over 25 years of experience learning and leading in a global supply chain organization. Author of a dozen case studies and developer of a week-long onboarding simulation. Consistently highest rated facilitator in 450-member division. Expert storyteller with experience in operations, boardrooms, and classrooms on six continents.

**EXPERTISE** Purchasing · Supply Chain · Project Mgt. · Lean · Storytelling · Intercultural Communication · Facilitation

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**UNIVERSITY OF MICHIGAN** January 2025 - Current (Ann Arbor, Michigan)

**Ross School of Business, Technology & Operations Area**

· Managing Business Operations, Instructor · Master of Supply Chain Mgt. Consulting Studio, Advisor

**College of Engineering, Industrial & Operations Engineering Department**

· Lean Manufacturing & Services, Instructor · Project Management, Instructor (course in development)

**TOYOTA MOTOR NORTH AMERICA - PURCHASING SUPPLIER DEVELOPMENT DIVISION**

**Manager, Project Management Group** ... *Coached 2 Managers, 1 Senior Analyst, 1 Analyst, 1 Associate*  
July 2024 ~ December 2024 (Saline, Michigan)

- Coached battery electric vehicle teams in sourcing and cost competitiveness strategies
- Business process improvement champion and organizational development resource prior to voluntary exit

**Intra-Company Transfer, Purchasing Project Management Group – Toyota Motor Corporation**

July 2022 ~ June 2024 (Toyota City, Japan)

- Liaison between 450 member North American Purchasing Division & related headquarter functions to source thousands of parts for USA's first battery electric vehicles, meeting strict targets
- Conducted 90% of domestic communication in Japanese; Recognized Toyota Way / TPS (Lean) leader

**Manager, Project Management Group** ... *Led 1 Senior Analyst, 1 Analyst, 1 Associate*

April 2018 ~ June 2022 (Saline, Michigan)

- Managed billions of dollars of outsourced parts for America's Best-Selling Sedan (Camry), Avalon and Lexus ES, as well as the world's best-selling nameplate: Corolla (plus Corolla Cross)
- Led cross-functional team to revolutionize pre-sourcing activity yielding \$1000s per vehicle in avoidance

**Manager, Purchasing Systems & Knowledge Management** ... *Led 3 Analysts, 2 Administrators*

January 2014 ~ March 2018 (Saline, Michigan)

- Led re-design of global purchasing curriculum & selected to champion all North/South American interests
- Highest rated facilitator in Purchasing Division, consistently scoring 4.5+/5.0 for nearly 20 years

**Assistant Manager, Purchasing Body Stamping** ... *Led 5 Analysts, 1 Associate*

February 2011 ~ December 2013 (Erlanger, KY)

- Managed \$1.5 billion of spend w/ 32 Suppliers; Coordinated adoption of Toyota USA's first hot stamp part
- Sought out as an enterprise-wide resource for effective communication with Japanese members

**Specialist, Purchasing**

June 2004 ~ January 2011 (Erlanger, KY and Toyota City Japan)

- Created state of the art supply chain curriculum after benchmarking industry, academia, and consultancies
  - Gained consensus among 8 divisions in Japan/USA resulting in ~80% defect reduction and new standard
  - SME for activity that improved part design resulting in \$100,000s of cost avoidance
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**EDUCATION - UNIVERSITY OF MICHIGAN** (Ann Arbor, Michigan)

**College of Engineering - Master of Science in Industrial & Operations Engineering, May 2004**

Ostreicher, David J. "Case Study: A Tale of Two Pistons." *The Toyota Way Fieldbook*, 2006, pp. 439-448.

**College of Engineering - Bachelor of Science in Industrial & Operations Engineering, May 2002**

**College of Literature, Science, and Arts - Bachelor of Arts in Japanese Language & Literature, May 2002**