

BENJAMIN V. ROSA

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ACADEMIC POSITIONS

Assistant Professor, Business Economics and Public Policy, Stephen M. Ross School of Business, University of Michigan, 2023 – present

Assistant Professor, Department of Economics, University of Kentucky, 2021 – 2023

Assistant Professor, Department of Economics, Virginia Tech, 2018 – 2021.

EDUCATION

Ph.D., Economics, University of Pennsylvania, 2018.

B.A./B.S., Economics/Mathematics, Howard University, 2012.

RESEARCH FIELDS

Industrial Organization, Public Economics.

PUBLICATIONS

“Subcontracting Requirements and the Cost of Government Procurement,” *RAND Journal of Economics* 55(1), 2024, 3–32.

“Bid Credits in Simultaneous Ascending Auctions,” *Games and Economic Behavior* 132, 2022, 189–203.

“Affirmative Action Subcontracting Regulations in Dynamic Procurement Auctions,” *International Journal of Industrial Organization* 72, 2020, 102657.

“Resident Bid Preference, Affiliation, and Procurement Competition: Evidence from New Mexico,” *The Journal of Industrial Economics* 67(2), 2019, 161–208.

WORKING PAPERS

“Diversity versus Equity in Government Contracting.”

“Winner’s Curse and Entry in Highway Procurement,” with Dakshina G. De Silva, revise and resubmit, *RAND Journal of Economics*.

OTHER PUBLICATIONS

"The Stability in Student Organizations over Time," (with Omari Swinton and Gerald Daniels), *The Journal of Campus Activities Practice & Scholarship* 2(1), 2020, 45–56.

RESEARCH IN PROGRESS

"Fiscal Stimulus in the Highway Procurement Market," with Dakshina G. De Silva.

"Unbalanced Bidding and the Time Preferences of Contractors in Public Procurement," with Justin Marion.

"Evaluating the Efficacy of Place-Based Procurement Benefits," with Mallick Hossain.

TEACHING EXPERIENCE

Graduate:

Industrial Organization (U. of Kentucky).

Undergraduate:

Applied Economics (Michigan Ross).

Applied Econometrics (U. of Kentucky).

Market Structure and Regulation (U. of Kentucky).

Analysis of Economic Data (Virginia Tech).

Economics of Regulation (Virginia Tech).

CONFERENCE AND SEMINAR PRESENTATIONS

2024 ASSA 2024 Annual Meeting (San Antonio); Georgetown University; New York University—Stern School of Business; Cornell—SC Johnson College of Business; Michigan—Ross School of Business; International Industrial Organization Conference (Boston); Conference on Auctions, Firm Behavior, and Policy.

2023 Boston College; International Industrial Organization Conference (Washington, DC); Conference on Auctions, Competition, Regulation, and Public Policy; Conference on Auctions, Firm Behavior, and Policy; Western Economic Association International Conference (San Diego); Annual Congress of the International Institute of Public Finance (Utah); 5th Interdisciplinary Symposium on Public Procurement (Cagliari); Southern Economic Association Conference (New Orleans).

2022 ASSA Annual Meeting (Boston); APPAM Research Conference (Austin); University of Illinois Urbana-Champaign; International Industrial Organization Conference (Boston); Vanderbilt; 4th Workshop on Economics of Public Procurement (ZEW Mannheim); Southern Economic Association Conference (Ft. Lauderdale); Michigan—Ross School of Business.

2021 Ohio State; International Industrial Organization Conference (Virtual); Federal Reserve Bank of Richmond; Georgetown—McDonough School of Business; Federal Communications Commission; Southern Economic Association Conference (Houston).

2020 Iowa State; Howard University; University of Oklahoma; Federal Trade Commission; Massachusetts Institute of Technology; Southern Economic Association Conference (New Orleans); University of Kentucky.

2019 Western Economic Association International Conference (San Francisco); Southern Economic Association Conference (Ft. Lauderdale); Conference on Auctions, Competition, Regulation, and Public Policy; INFORMS Annual Meeting (Seattle); Department of Justice.

2018 Duke University; Federal Trade Commission; University of South Carolina; Duke University—Fuqua School of Business; Virginia Tech; University of Kentucky; Colby College.

Last updated: April 7, 2024